Jefferson Richards

In a Nutshell

1993-2023

- Early Life and Childhood:
 - Growing up in a boating lifestyle on Bronco Rd in a suburb outside of Detroit, MI, fostering a sense of adventure and responsibility.
 - tubing
 - wakeboarding
 - Exploring nature in Carl's Woods, developing a love for animals and the outdoors.
 - Catching turtles
 - fishing
 - Close friendship with cousin Sean Wilson, experiencing camaraderie and learning about different spiritual systems.
 - Family holidays with both the Hursleys and the Richards, shaping his values and beliefs.
 - Great-Grandfather Hursley wrote soap-opera General Hospital
 - Grandfather Richards worked with Cesar Chavez as Lawyer
 - Yuma District Attorney
 - First carpal tunnel case for migrant worker in Yuma
- Adolescence and Early Adulthood:
 - Parents' divorce impacting his perception of relationships and family dynamics.
 - Moving to California, experiencing a more relaxed culture and exploring new interests.
 - Graduating from Poway High School, a turning point marked by a heightened sense of reality and selfdiscovery.
 - In 11th grade: internship with a neurosurgeon in Boston, gaining humility and a deeper appreciation for life.
- UC Davis & Kentucky
 - Went to UC Davis for Sustainable Agriculture.
 - Visited Kentucky and spent time on his family's farm with his cousin James.
 - Learned about subsistence living, and experienced the challenges and rewards of rural life.
 - Faced fears and anxieties, but also found peace and inspiration in the countryside.
 - Wrote love letters and contemplated his future while in Kentucky.
- Apprenticing with Father in PLM & Writing AI
 - Apprenticed with his father after a hiking trip with Neel, during which Neel recommended he learn from his father's 35 years of experience in object-oriented technology, systems integration, and software

architecture.

- His Father worked in Al 30 years ago at EDS in Detroit (followed Ross Perot)
- His Father had a career from: EDS automotive, to DoD, to NASA...
- Worked alongside his father, observing his consulting work and learning about PLM.
- On his own time, he developed an NLP algorithm, aiming to extract the DNA sequence of poetry and constitutions, which he had dreamt about.
- Spoke with Neel about advancements in NLP and worked on the beginnings of Cortext.io.
- Started a "paper boy" service, collecting 50 emails in 3 days, and built robots to scrape news from AP,
 Reuters, and ESPN.
- Returned to school at San Diego Mesa College, got an Associate's in Mathematics, and then applied and got into the University of Arizona.

• Career and Entrepreneurial Ventures:

- Developing a passion for programming and data science, leading to entrepreneurial projects.
- Co-founding Sensutec, pursuing innovative ideas in natural language processing (AI) and market analysis.
- Returning to the University of Arizona, furthering his education in mathematics and finance.
- · Actuarial internship at Nautilus, gaining valuable experience and insights into the insurance industry.
- Leading the Risk Runners club, fostering collaboration and mentorship among students.
- Professional Challenges and Personal Reflections:
 - Working at Red Fox Analytics, experiencing professional growth and navigating workplace dynamics.
 - Implementing architectural shifts and demonstrating technical expertise.
 - Personal challenges and self-doubt, seeking fulfillment and meaning in his work.
 - Sabbatical and travels, reconnecting with family and friends, and gaining new perspectives.
 - Financial planning and building an estate, prioritizing relationships and long-term goals.
 - Meeting his niece, Juliet, inspiring him to focus on his health and personal well-being.
- · Learned to appreciate wisdom by spending a summer shadowing his Grandfather Richards
- Learned to appreciate peace by spending a year supporting his Grandmother Hursley