

New Unit Work Up - Rental Quote

Quote Q0000017218 / 8
Charles Warren, 3/3/2025

Customer:	Eddy Ciraolo , UNITRANS ASIA PACIFIC PTY LTD
Address:	2 HARVEY RD, KINGS PARK 2148 PH: 0434 606 588

	Equipment	Unit Net Cost
Brand/Model:	TOYOTA 970-CSR30T	\$0.00
Mast:	- 5354-9423mm Three Stage	\$199,133.13
Forks:	- SF9000-1-Forks, 42 x 4 x 1 3/4" T	\$0.00

Factory Extra's: Code – Description

793	Beverage Holder	\$208.74
978	Battery Compartment, Maximum Usable Width 23.8"	\$0.00
100610	Paint and International Specs	\$0.00
100292	Turret, Extended (50" "M" Dimension)	\$7,865.13
100290	Carriage, 68" OAW baselegs change to match carriage width	\$1,912.02
100050	Australian Specification	\$0.00
100175	Export Preparation Packaging	\$325.62
100385	Export Preparation Containerization	\$701.35
100398	Fan, High Throughput Lift Cooling	\$684.65
100389	Guard Rail System with 3-Bar Sidegate and Power Disconnect	\$6,879.90
SF9000-2	Guard, Safety Glass	\$0.00
419	Guidance, Wire Sensor, 6.25 kHz, 225 ma p-p	\$18,627.50
457	End-of-Aisle Slowdown, Raymond Magnet arrangement	\$3,147.73
SF9000-3	Key Switch	\$0.00
SF9000-4	Light, Strobe Warning Amber	\$0.00
100399	Tires, Load Wheels, Smoothy	\$576.11
100155	Power Hook-up, 10 Amp Service	\$809.89
SF9000-5	Standard + Warranty Coverage	\$0.00
100299	Tire, Drive, Smoothy	\$325.62
SubTotal		\$241,197.39

PD Options:

R246S930L6194W-Exide Excell Liberator 48v/930Ah L/Acid Batt - 610mm / (23.8") BC	\$6,914.00
R246S930L6194W-Exide Excell Liberator 48v/930Ah L/Acid Batt - 610mm / (23.8") BC	\$6,914.00
HP48T120L-Exide Smart Charger 48v/120Ah - Three Phase-20amp	\$1,533.00
LLL0011-I-Site swipe card reader (Part# 7597209)	\$280.00
LLL0016-I-Site data 60 months	\$1,085.00
LLL0017-Blue Spot Light	\$455.00
I_Site	\$2,800.00
Fire Extinguisher	\$120.00
Harness and Lanyard	\$600.00
SubTotal	\$20,701.00

PDI:	\$5,604.00
FREIGHT:	\$5,279.00
Trade In Provision:	\$0.00
Less Special Discount:	\$0.00
Rent Capital Value:	\$272,781.39

Hours allowed	1,500
Actual estd hrs	1,125
Application ID:	Normal

Cap Cost:
RM:

Month	Year
\$5,583.09	\$66,997.14
\$448.13	\$5,377.50

Tyre type:	
Tyre Frequency -	0
Attach Grp:	0 - No
Cold Proofing:	No
Flameproofing:	No
Residual Value:	\$1,000.00
Term (mths):	60

Excess Hour Rate: **\$6.22**

Tyres:	\$0.00	\$0.00	
Cas Hire:	\$7.92	\$95.00	
Road Rego:	\$0.00	\$0.00	
Margin:	(29.74)%	\$(1,384.33)	\$(16,611.97)
Sales Comm:	\$10.41	\$124.92	
Rent Rate:	\$6,175.00	\$74,100.00	
Rent Rate per	\$1,425.00		

APPROVED BY:
Robert Watkins
03/03/2025

Annual % Inc	TO BE APPLIED
Customer#	1000056001
Cust Group	Corporate
EQM #	46796
Quote No	Q0000017218 / 8
Quantity	3.00
Branch	Sydney
Ord. Type	A
Buffer Stock #	
Port	
Buffer Code	
Special Disc Code	
Disc Ref	
Disc %	23.00
Order Rep	Jason Fennell
Deliv Rep	Charles Warren