

Jordan Hyder

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Insightful strategic leader experienced in developing and implementing solutions to **complex business problems**, focusing on approaches that improve the customer experience. **Skillful communicator** with extensive experience uncovering needs an organization and client may face and collaborating to create a solution that fulfills their need.

PROFESSIONAL EXPERIENCE

Loan Officer Assistant

Mar. 2021 - Present

New American Funding | *Sugarland, TX*

- Assists loan originators with pricing options/support and managing lock expiration dates
- Assists loan originators with mortgage pre-qualification and loan structuring
- Collect customer documentation necessary to complete the loan transaction, i.e. income documentation, asset statements, and initial disclosures documents
- Outbound call previous clients to encourage refinances and or referrals which have resulted in a 25% increase in loan amounts quarter over quarter
- Generate sales meetings with real estate professionals by outbound calling consistently setting 8 meetings a week

Signal Platoon Leader

Nov. 2018 - Present

Texas Army National Guard | *Houston, TX*

- Planning the installation and operation activities of signal and communication systems for the company
- Directs and manages my companies, operation, networking, and maintenance of signal equipment
- Plan and oversee the day-to-day operations of sixteen junior enlisted soldiers in my platoon

Sales Consultant

May. 2020 - Jan. 2021

Honda of Tomball | *Tomball, TX*

- Cultivate relationships with new customers to achieve sales objectives and provide insight into new products, features, and options.
- Strategically negotiate with customers to close on deals and increase sales; personally work deals, interest rates, and leases, and calculate financial requirements prior to obtaining approval from dealership manager and F&I manager.

Relationship Banker

Sept. 2019 - May. 2020

J.P. Morgan Chase | *Houston, TX*

- Partner with financial advisors, mortgage bankers, and business relationship managers to connect customers with experts who can help them reach their financial goals
- Manage assigned customers and proactively meet with them in person and over the phone to build lasting relationships, discover financial needs, and tailor product and service recommendations

EDUCATION

Bachelor of Science in Computer Science | Western Governors University

Oct. 2021 - Mar. 2023

Bachelor of Business Administration in Finance | University of Houston

Aug. 2015 - May. 2017

TECHNICAL SKILLS

Skills: Data Analysis | Github | Javascript | HTML5 | CSS3 | Python | | MySQL | Microsoft Office software