

## EDUCATION



### VILNIUS UNIVERSITY

#### Bachelor of Science

September 2010 - June 2016

Vilnius, Lithuania

## WORK EXPERIENCE



### SUPER FRIENDS MOVING

February 2020 - May 2022

Seattle, WA

### TECHNICAL SUPPORT MANAGER

7 months

- Built internal tools for warehouse management as fullstack developer (Reactjs, nodejs, firebase)
- Assisted with technical hardware or software issues around the office
- Moved and documented company workflows to github organisation
- Screened, helped hire and onboarded new employees



### FLYING COUCH MOVING

September 2018 - July 2019

Seattle, WA

### BUSINESS MANAGER

11 months

- Visited residential and commercial clients, made inventory assessments and drafted job estimates with a high success rate of contracting.
- Upgraded work forms by complying with regulations to reduce liability & reduced processing time allowing to respond faster, and to more clients.
- Coordinated jobs to have sufficient materials, trucks & employees. Joined crews as driver or laborer when needed.
- Consulted & responded to phone & online inquiries.



### CHOICE MOTOR CAR

March 2017 - September 2018

Plainville, CT

### OFFICE MANAGER

1 year, 7 months

- Processed car loan application & structured deals for maximum profitability.
- Ensured compliance with title laws and registration process, significantly reducing noncompliance letters & fines from DMV.
- Provided an option to apply online, opening a pool of new customers.
- Revamped deal funding process to same day funding (where possible), reducing distractions and time wasted after the vehicle delivery.
- Significantly reduced time of document processing and vehicle delivery by developing an application, resulting in better customer satisfaction.



### SONY EUROPE LTD.

January 2015 - June 2016

Vilnius, Lithuania

### SALES CONSULTANT

1 year, 6 months

- Showcased to store and event shoppers the latest innovations in Sony products.
- Explained product features and recommended solutions that fit the individual needs of the customer giving them a unique and highly personalized in-store experience.
- Achieved individual sales goals on a regular basis.
- Trained in-store sales associates and managers about Sony features and benefits.
- Ensured that products were properly merchandised, displayed and functional.