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 Seattle, Wa

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VILNIUS UNIVERSITY

Bachelor of Physics

September 2010 - June 2016
Vilnius, Lithuania

HONDA OF BURIEN

May 2023 - Present
Burien, WA

SALES CONSULTANT

2 years, 8 months

- Assist Costco Auto Program members and retail customers in selecting vehicles that match their needs and budget
- Develop and maintain internal tools to streamline inventory management and quoting
- Leverage AI-driven workflows to respond to internet leads quickly and consistently
- Coordinate with finance and management to structure compliant, profitable deals while maintaining customer satisfaction



SUPER FRIENDS MOVING

February 2020 - May 2022
Seattle, WA

TECHNICAL SUPPORT MANAGER

7 months

- Developed internal tools for warehouse management resulting in a reduction in sorting time and increase in employee productivity
- Solved all office hardware, software and technical issues
- Managed crews of up to 10 people, taking inventory records and coordinating inventory placement for maximum efficiency
- Achieved 100% customer satisfaction through frequent communication and accessibility
- Screened, hired and onboarded new crew workers

**FLYING COUCH MOVING**

September 2018 - July 2019

Seattle, WA

BUSINESS MANAGER

11 months

- Visited residential and commercial clients, made inventory assessments and drafted job estimates with a high success rate of contracting
- Improved customer satisfaction via process improvement resulting in shorter wait times, automated alerts
- Increased profitability by automating tax calculations, business expenses, and estimates

**CHOICE MOTOR CAR**

March 2017 - September 2018

Plainville, CT

OFFICE MANAGER

1 year, 7 months

- Processed car loan application & structured deals for maximum profitability
- Significantly reduced noncompliance letters & fines from the DMV
- Implemented online sales process, allowing customers to spend less time in the dealership
- Revamped financing process to same day funding, reducing time spent after vehicle delivery
- Significantly reduced document processing time by developing an in house app

**SONY EUROPE LTD.**

January 2015 - June 2016

Vilnius, Lithuania

SALES CONSULTANT

1 year, 6 months

- Reviewed product features and recommended solutions tailored to the individual needs of the customer, providing a unique and highly personalized in-store experience
- Achieved individual sales goals on a regular basis
- Trained in-store sales associates and managers on Sony features and benefits
- Ensured that products were properly merchandised, displayed and functional

JavaScript

React

TypeScript

PDF generation

Firebase

Nodejs

Redux

