

PROFESSIONAL HISTORY



SUPER FRIENDS MOVING

February 2020 - May 2022
Seattle, WA

TECHNICAL SUPPORT MANAGER

7 months

Built internal tools for warehouse management as fullstack developer
Assisted with technical hardware or software issues around the office
Moved and documented company workflows to github organisation
Screened, helped hire and onboarded new employees

CREW LEAD

1 year, 5 months

Trained new employees on safety, and moving techniques and supervised crews of up to 10
Made inventories and records of the furniture, material and supplies received for delivery. Delivered and made sure that each is well accounted for



FLYING COUCH MOVING

September 2018 - July 2019
Seattle, WA

BUSINESS MANAGER

11 months

Visited residential and commercial clients, made inventory assessments and drafted job estimates with a high success rate of contracting.
Upgraded work forms by complying with regulations to reduce liability & reduced processing time allowing to respond faster, and to more clients.
Coordinated jobs to have sufficient materials, trucks & employees. Joined crews as driver or laborer when needed.
Consulted & responded to phone & online inquiries.



CHOICE MOTOR CAR

March 2017 - September 2018
Plainville, CT

OFFICE MANAGER

1 year, 7 months

Processed car loan application & structured deals for maximum profitability.
Ensured compliance with title laws and registration process, significantly reducing incompliance letters & fines from DMV.
Provided an option to apply online, opening a pool of new customers.
Revamped deal funding process to same day funding (where possible), reducing distractions and time wasted after the vehicle delivery.
Significantly reduced time of document processing and vehicle delivery by developing an application, resulting in better customer satisfaction.



PIKODATA

September 2015 - January 2016
Vilnius, Lithuania

JR. WEB DEVELOPER

5 months

Website creation and administration. Work was with Drupal, WordPress systems. HTML, CSS, PHP, JavaScript languages, Photoshop.



SONY EUROPE LTD.

January 2015 - June 2016
Vilnius, Lithuania

SALES CONSULTANT

1 year, 6 months

Showcased to store and event shoppers the latest innovations in Sony products.

Explained product features and recommended solutions that fit the individual needs of the customer giving them a unique and highly personalized in-store experience.

Achieved individual sales goals on a regular basis.

Trained in-store sales associates and managers about Sony features and benefits.

Ensured that products were properly merchandised, displayed and functional.

EDUCATION HISTORY



VILNIUS UNIVERSITY

Bachelor of Science

September 2010 - June 2016
Vilnius, Lithuania



BIRZAI AUSRA

High school diploma

September 1998 - June 2010
Birzai, Lithuania