

## PROFESSIONAL HISTORY



### SUPER FRIENDS MOVING

February 2020 - May 2022  
Seattle, WA

### TECHNICAL SUPPORT MANAGER

7 months

Build internal tools

### CREW LEAD

1 year, 5 months

Leading Crews Moving Customers

### MOVER/DRIVER

5 months

Moving Customers



### FLYING COUCH MOVING

September 2018 - July 2019  
Seattle, WA

### BUSINESS MANAGER

11 months

Visited residential and commercial clients, made inventory assessments and drafted job estimates with a high success rate of contracting.

Upgraded work forms by complying with regulations to reduce liability & reduced processing time allowing to respond faster, and to more clients.

Coordinated jobs to have sufficient materials, trucks & employees. Joined crews as driver or laborer when needed.

Consulted & responded to phone & online inquiries.



### CHOICE MOTOR CAR

March 2017 - September 2018  
Plainville, CT

### OFFICE MANAGER

1 year, 7 months

Processed car loan application & structured deals for maximum profitability.

Ensured compliance with title laws and registration process, significantly reducing noncompliance letters & fines from DMV.

Provided an option to apply online, opening a pool of new customers.

Revamped deal funding process to same day funding (where possible), reducing distractions and time wasted after the vehicle delivery.

Significantly reduced time of document processing and vehicle delivery by developing an application, resulting in better customer satisfaction.



### PIKODATA

September 2015 - January 2016  
Vilnius, Lithuania

### JR. WEB DEVELOPER

5 months

Website creation and administration. Work was with Drupal, WordPress systems. HTML, CSS, PHP, JavaScript languages, Photoshop.



## SONY EUROPE LTD.

January 2015 - June 2016  
Vilnius, Lithuania

## SALES CONSULTANT

1 year, 6 months

Showcased to store and event shoppers the latest innovations in Sony products.

Explained product features and recommended solutions that fit the individual needs of the customer giving them a unique and highly personalized in-store experience.

Achieved individual sales goals on a regular basis.

Trained in-store sales associates and managers about Sony features and benefits.

Ensured that products were properly merchandised, displayed and functional.



## BEVERLY HILLS TRANSFER

June 2014 - September 2014  
Los Angeles, CA

## MOVING HELPER

4 months

Careful furniture and item relocation, packing, loading and offloading a truck, warehouse work.

## EDUCATION HISTORY



### VILNIUS UNIVERSITY

Bachelor of Science

September 2010 - June 2016  
Vilnius, Lithuania



### BIRZAI AUSRA

High school diploma

September 1998 - June 2010  
Birzai, Lithuania