Today's Gameplan

- 1 How to Eat an Airplane
- Becoming a Reverse Engineer
- 3 Goal Stacking



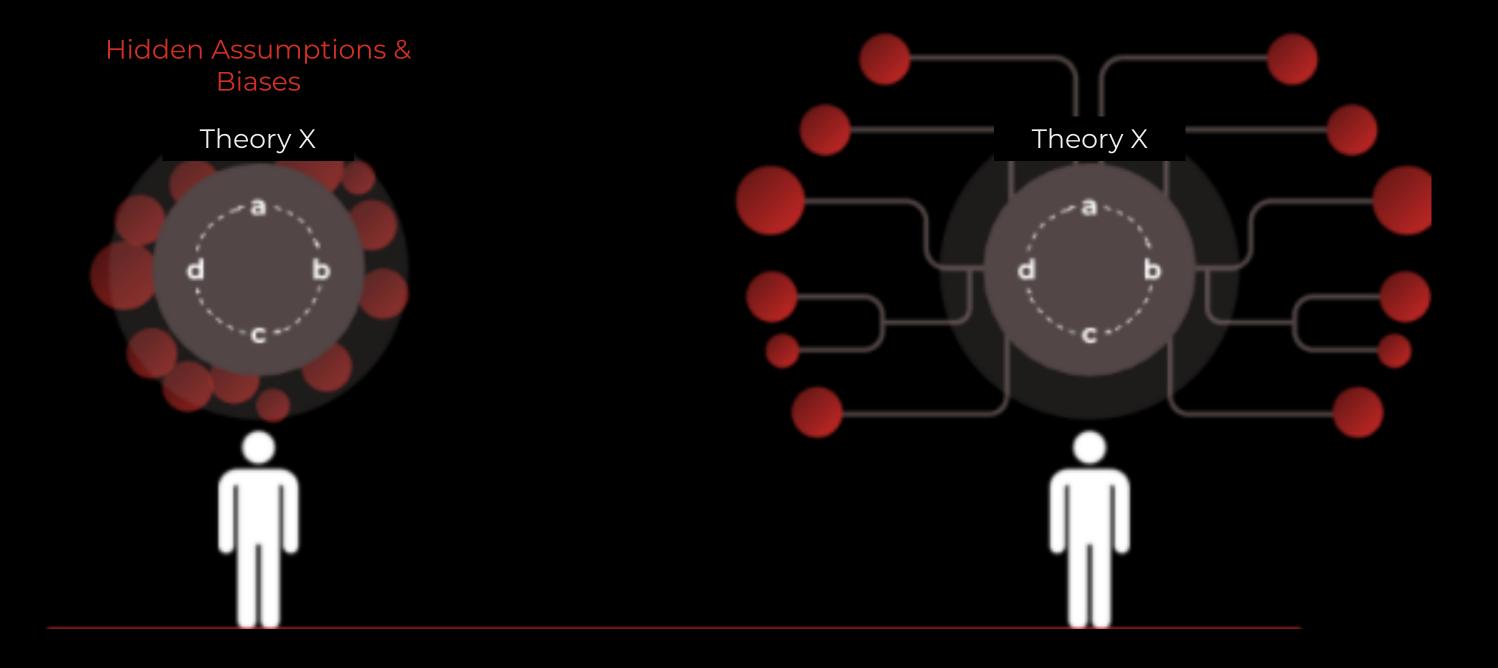
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Growth Belief Spotlight +
Growth Mindset + ILOC +
Compound Effect =
Reverse Engineer



Deconstruction

Leaf In The Wind → Reverse Engineer

Leaf In The Wind

Winning requires luck

Circumstances determine outcomes

Things happen to me

I'm a product of my reality

Things just happen
I wish...



Reverse Engineer

Goals + sufficient execution necessitate winning

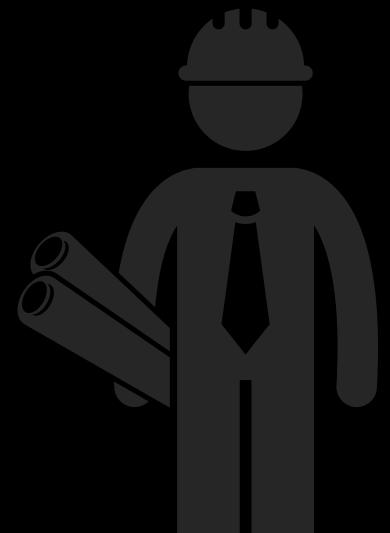
Belief and execution determines outcomes

I make things happen

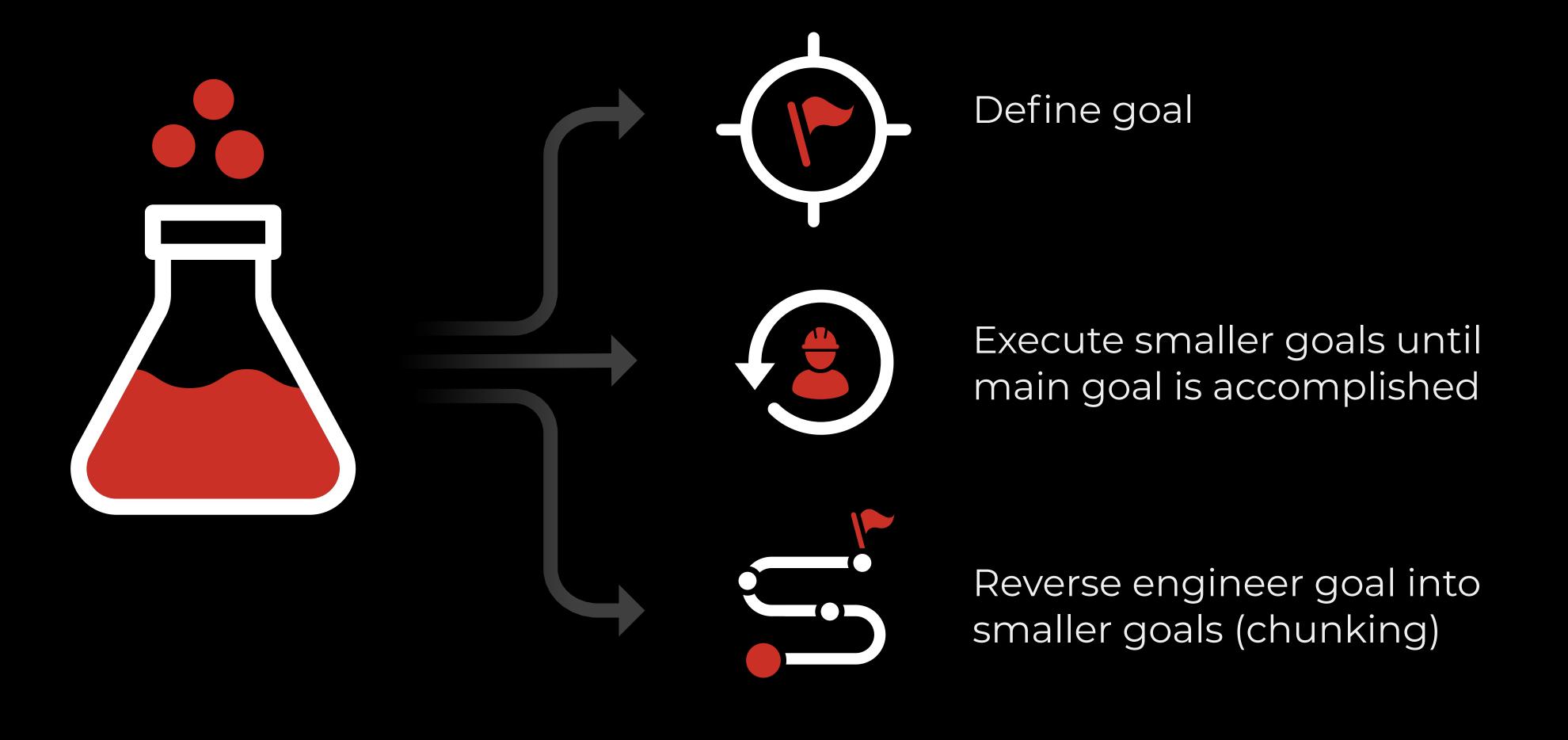
I architect my own reality

Causes always produce effects

What are the steps & resources required?



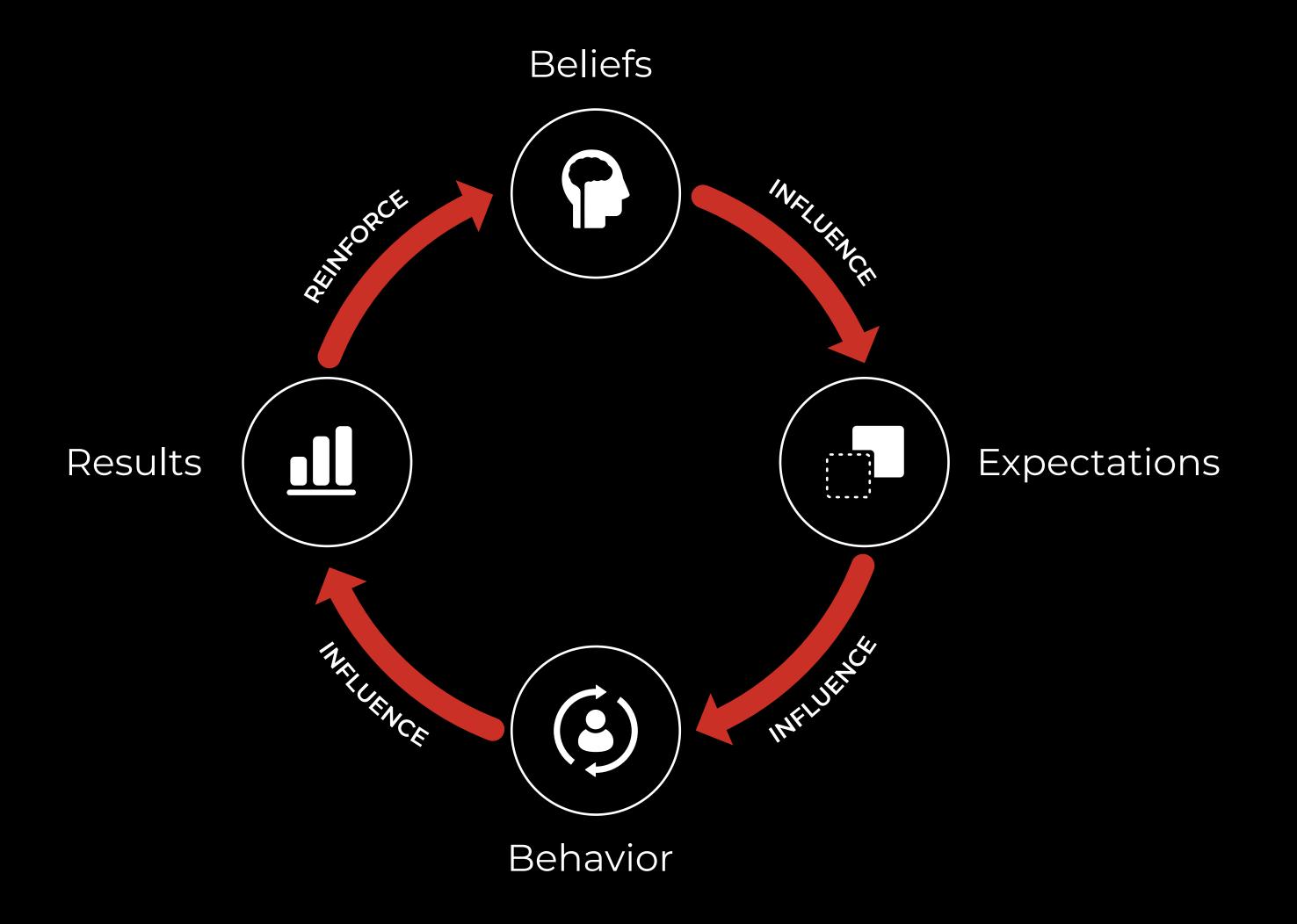
The Reverse Engineer's Formula For "Impossible"



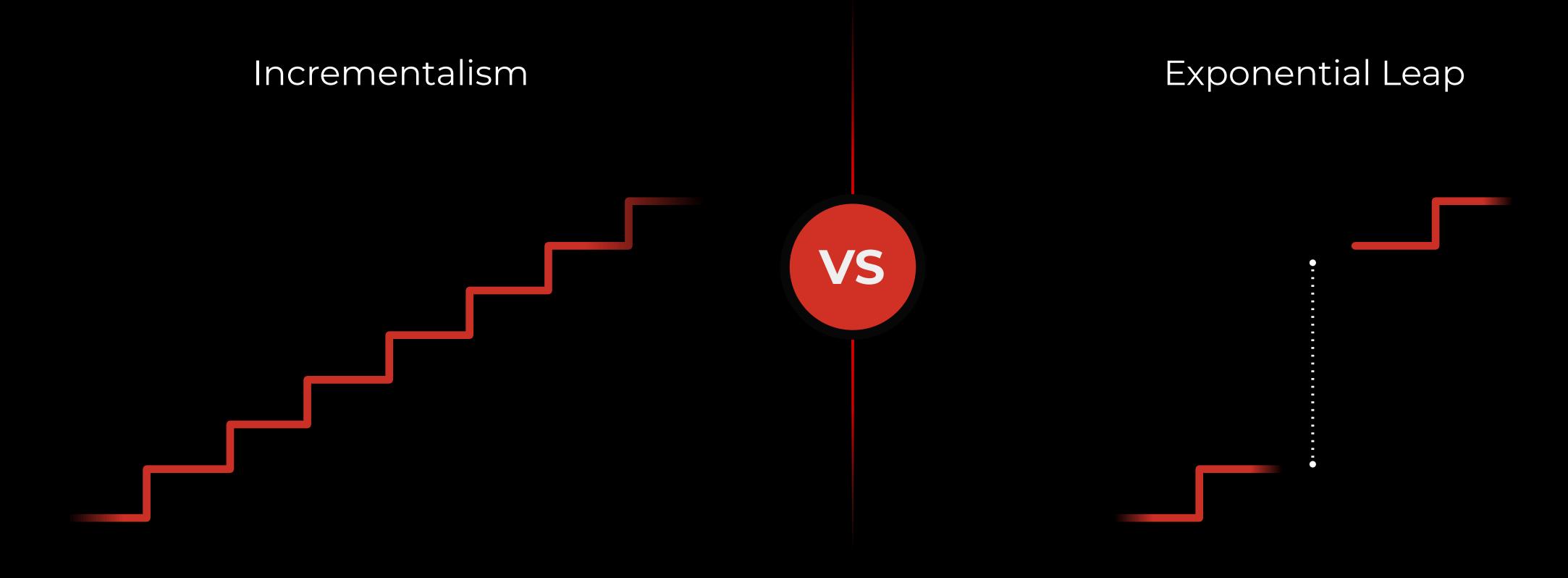
Smart Goals Undercut Our Success



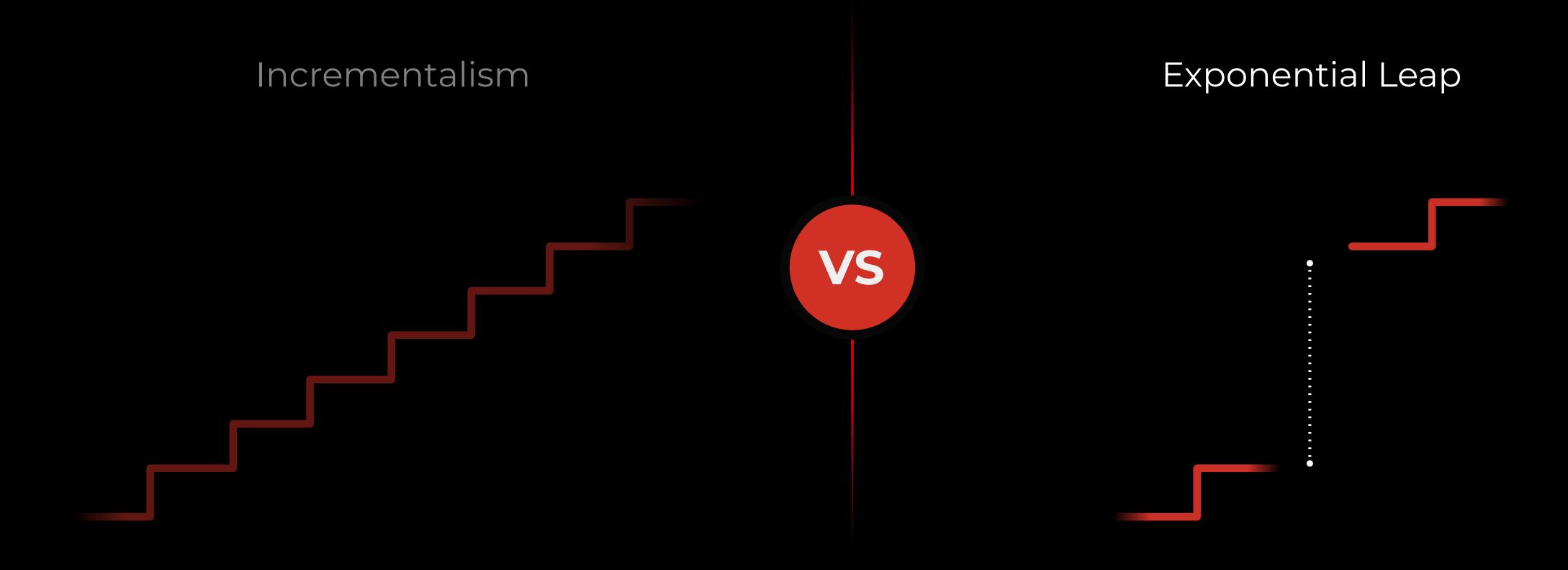
1—The Pygmalion Effect: Supply Follows Perceived Demand



3 — Avoid Incrementalism, Aim For Possibility



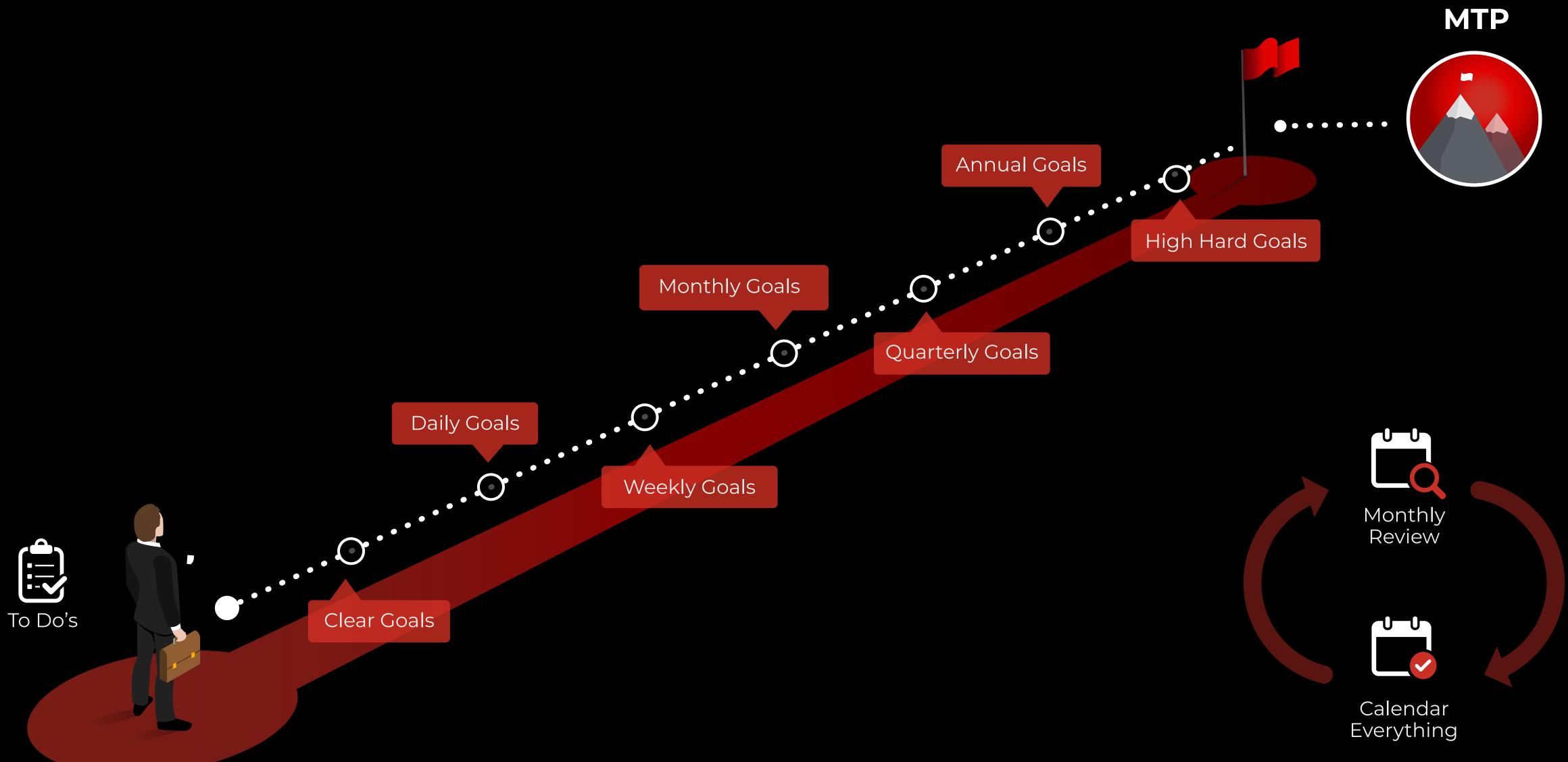
4 — Aim For Revolution, Not Evolution



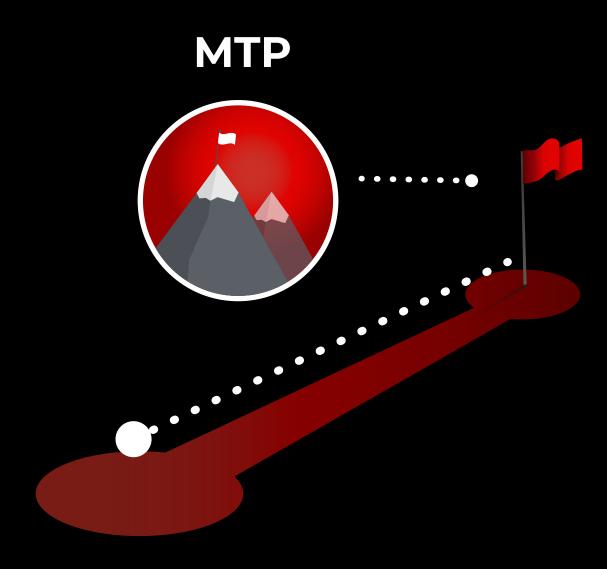
www.imarketing.courses Today's Gameplan

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The FRC Goal Setting Stack



Starting From The Top — Your MTP



Duration: Infinite

Specificity: Broad

Example: 66 To empower a million entrepreneurs to generate extraordinary wealth while creating a world of abundance. ""

-Peter Diamandis

Starting From The Top — Your MTP: A Refresher

- Write down 15 massive global challenges (hunger, energy scarcity, biodiversity, cancer prevention).
- 2 Be hyper-specific: Protecting biodiversity > Establishing Mega Linkages To Protect Biodiversity
- Tie these specific, global challenges to your passion
- Use this to craft your Massively Transformative Purpose (has to be 1 sentence)



Double Check It



Is it MASSIVE?!

Audaciously big and aspirational (you should probably 10x it)



Is it TRANSFORMATIVE?!

Can cause significant transformation to an industry, community or to the planet.



Is It PURPOSEFUL?!

A clear "why" behind it, that you're passionate about. Something that unites and inspires action.



Next In The Stack Your High Hard Goals



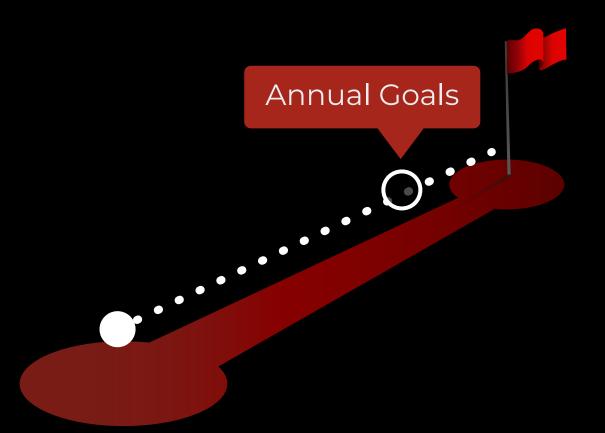
Duration: 1-5 Years

Specificity: Measurable, Definable, Binary

Example: To write a book on conscious capitalism and sell

400,000 copies.

Next In The Stack Your Annual Goals



Duration: Annual, as per calendar year

Specificity: Measurable, Definable, Binary

Example: Finish writing conscious capitalism book, sell book to

publisher for \$100,000+.

Next In The Stack Your Quarterly Goals



Duration: Quarterly, as per financial quarter

Specificity: Very Measurable, Definable, Binary

Example: Write, edit and proof chapters 1-17, so they're

publication ready, and outline chapters 17-30.

Next In The Stack Your Monthly Goals



Duration: Monthly, as per calendar month

Specificity: Very Measurable, Definable, Binary

Example: Finish writing chapter 1-6 and ensure they're

publication ready.

Next In The Stack Your Weekly Goals



Duration: Weekly, ideally Sunday to Sunday

Specificity: Very Measurable, Definable, Binary

Example: Finish chapter 19 and edit it entirely so it's publication

ready. The daily weekly 3x3 unlocking moves.

Next In The Stack Your Daily Goals



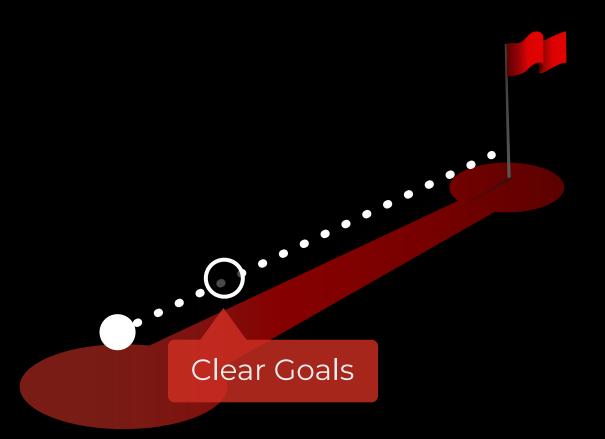
Duration: Daily, always set the night before

Specificity: Very Measurable, Definable, Binary

Example: Finish writing section 1, 2 and 3 of chapter 19.

The daily weekly 3x3 unlocking moves.

Next In The Stack Your Clear Goals



Duration: Attached to every daily goal

Specificity: Extreme, ridiculous, minute detail

Example:

- 1. Research stats around capitalism
- Paste stats around capitalism back into primary document
- Clean-up and edit capitalism stats
- Weave stats into prose for section 1

The failure point of clear goals? Not clear enough!!!
You need to master the art of deconstruction to set clear goals.



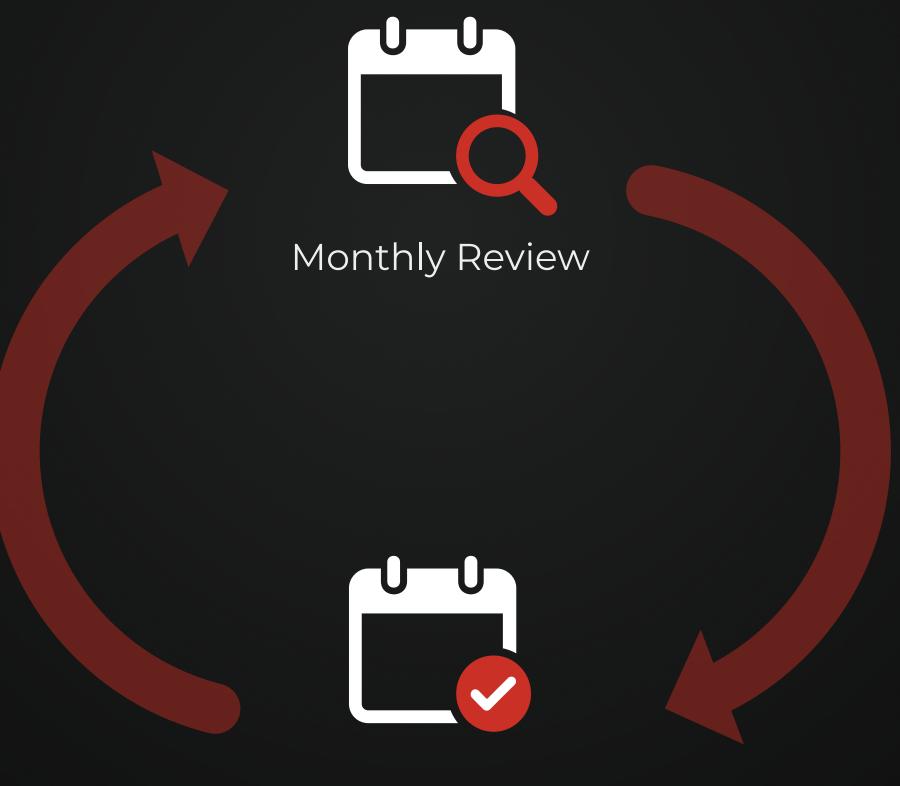
Next In The Stack Your To-Do List



- A Cognitive Load Tool > An Accomplishment Tool
- ldeally building a life where we don't need a to-do list.
- But... to annihilate cog load, keep a simple to-do list where you throw down random errands you have to do so you're holding nothing in mind.



Next In The Stack Your Weekly Review and Calendaring Everything



Calendar Everything

Flow Infused Goals Implementation



High Consequences

Add consequences to accomplishing and not accomplishing your goals.



Shared Goals

The more shared goals the more group flow.



C/S Balance

Increase and decrease goal challenge accordingly.



Trigger Checklisting

Ensure the path to your goal is flow trigger rich by checklisting your goals against the triggers.



Clear Goals

Set clear goals for everything you do.

Exercise:

MVP Your Goal Setting Stack



Download Workbook
To get started

