경영데이터분석기초

- SPSS, Excel을 활용한 통계분석 -

유진호 jhyoo@smu.ac.kr

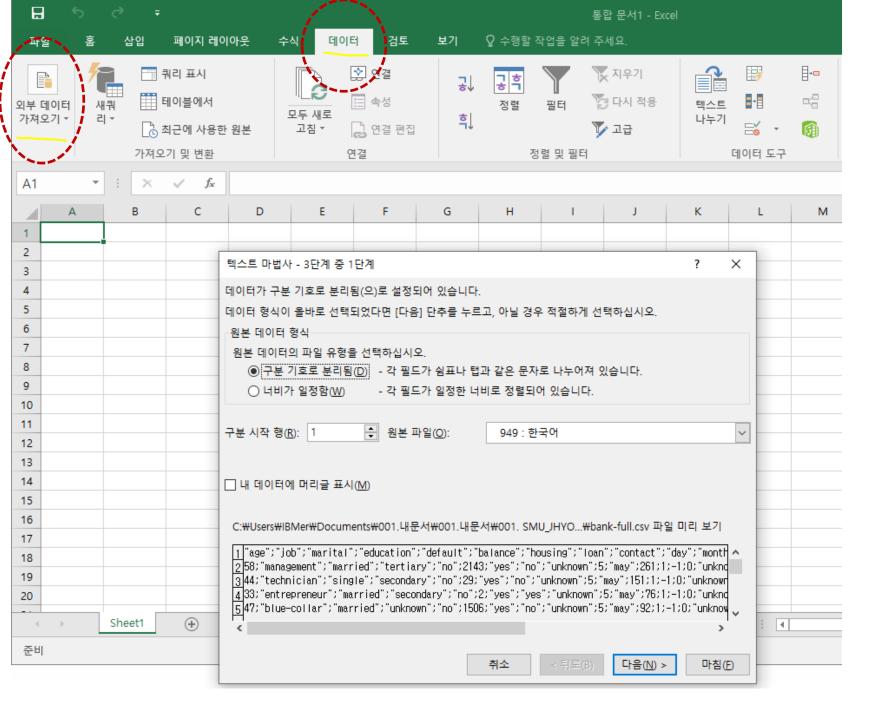
```
파일(F) 편집(E) 서식(O) 보기(V) 도움말
"age";"job";"marital";"education";"default";"balance";"housing";"loan";"contact";"day";"month";"duration";"campaign";"pdays";"previous";"poutcome";"y"
58;"management";"married";"tertiary";"no";2143;"yes";"no";"unknown";5;"may";261;1;-1;0;"unknown";"no"
44;"technician";"single";"secondary";"no";29;"yes";"no";"unknown";5;"may";151;1;-1;0;"unknown";"no"
33;"entrepreneur";"married";"secondary";"no";2;"yes";"yes";"unknown";5;"may";76;1;-1;0;"unknown";"no"
47;"blue-collar";"married";"unknown";"no";1506;"yes";"no";"unknown";5;"may";92;1;-1;0;"unknown";"no"
33;"unknown";"single";"unknown";"no";1;"no";"unknown";5;"may";198;1;-1;0;"unknown";"no"
35;"management";"married";"tertiary";"no";231;"yes";"no";"unknown";5;"may";139;1;-1;0;"unknown";"no"
28;"management";"single";"tertiary";"no";447;"yes";"yes";"unknown";5;"may";217;1;-1;0;"unknown";"no"
42;"entrepreneur";"divorced";"tertiary";"yes";2;"yes";"no";"unknown";5;"may";380;1;-1;0;"unknown";"no"
58; "retired"; "married"; "primary"; "no"; 121; "yes"; "no"; "unknown"; 5; "may"; 50; 1; -1; 0; "unknown"; "no"
43;"technician";"single";"secondary";"no";593;"yes";"no";"unknown";5;"may";55;1;-1;0;"unknown";"no"
41;"admin.";"divorced";"secondary";"no";270;"yes";"no";"unknown";5;"may";222;1;-1;0;"unknown";"no"
29;"admin.";"single";"secondary";"no";390;"yes";"no";"unknown";5;"may";137;1;-1;0;"unknown";"no"
53;"technician";"married";"secondary";"no";6;"yes";"no";"unknown";5;"may";517;1;-1;0;"unknown";"no"
58;"technician";"married";"unknown";"no";71;"yes";"no";"unknown";5;"may";71;1;-1;0;"unknown";"no"
57; "services"; "married"; "secondary"; "no"; 162; "yes"; "no"; "unknown"; 5; "may"; 174; 1; -1; 0; "unknown"; "no"
```

51;"retired";"married";"primary";"no";229;"yes";"no";"unknown";5;"may";353;1;-1;0;"unknown";"no"

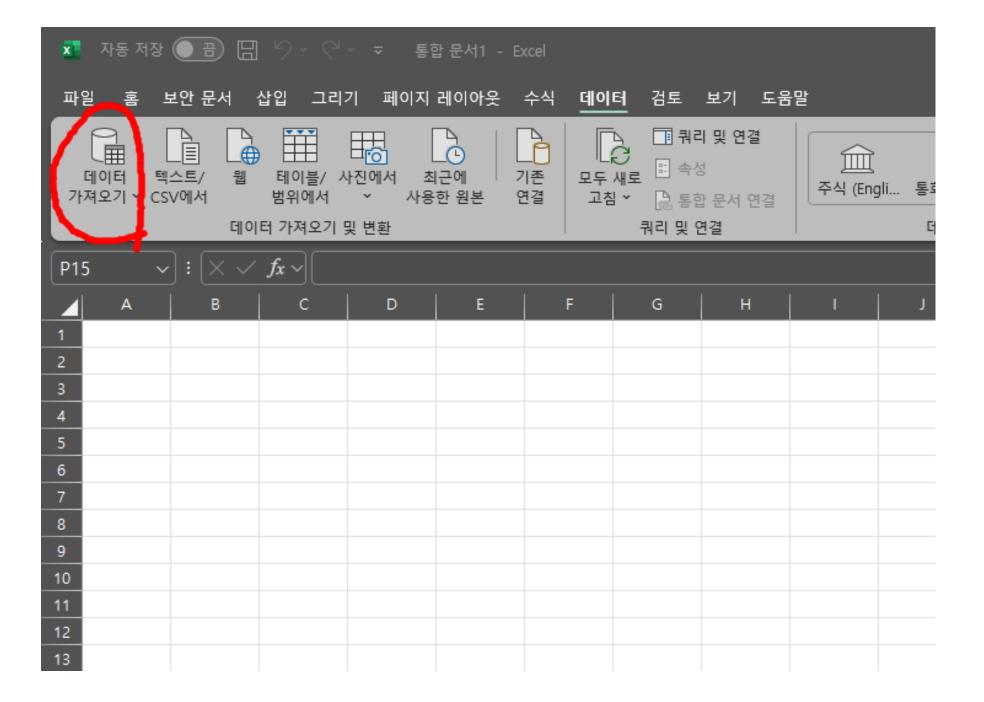
57;"blue-collar";"married";"primary";"no";52;"yes";"no";"unknown";5;"may";38;1;-1;0;"unknown";"no"

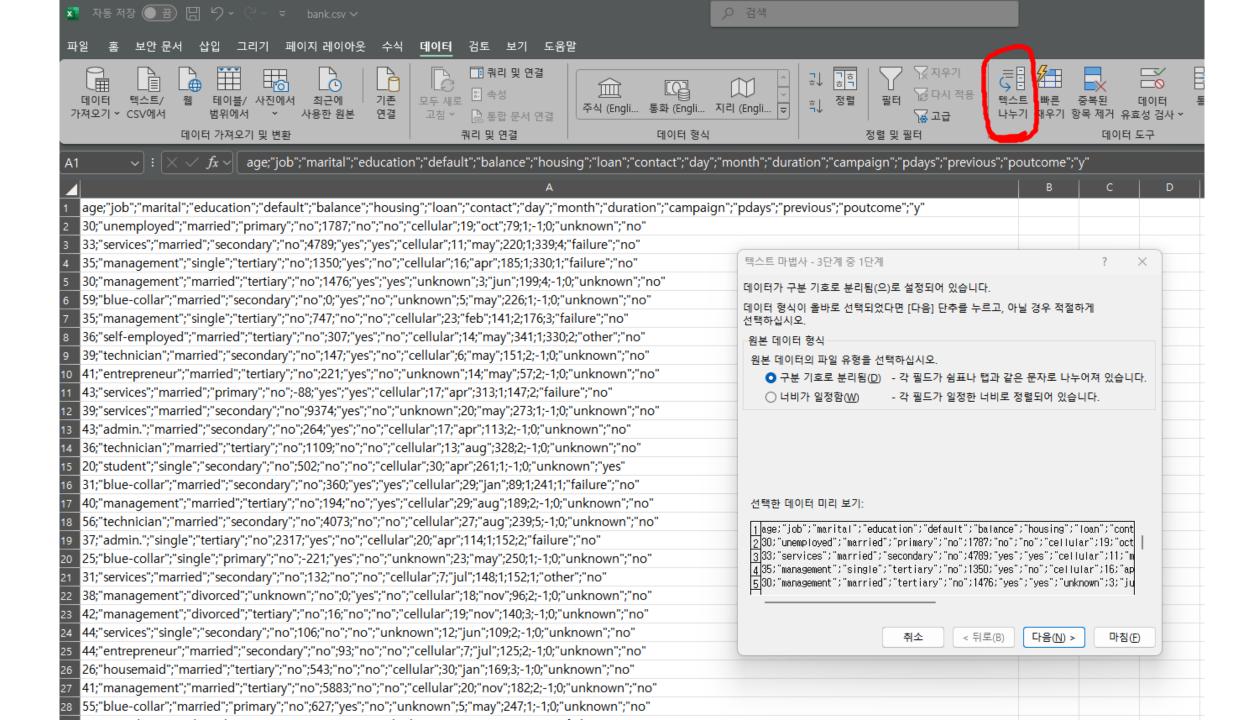
45;"admin.";"single";"unknown";"no";13;"yes";"no";"unknown";5;"may";98;1;-1;0;"unknown";"no"

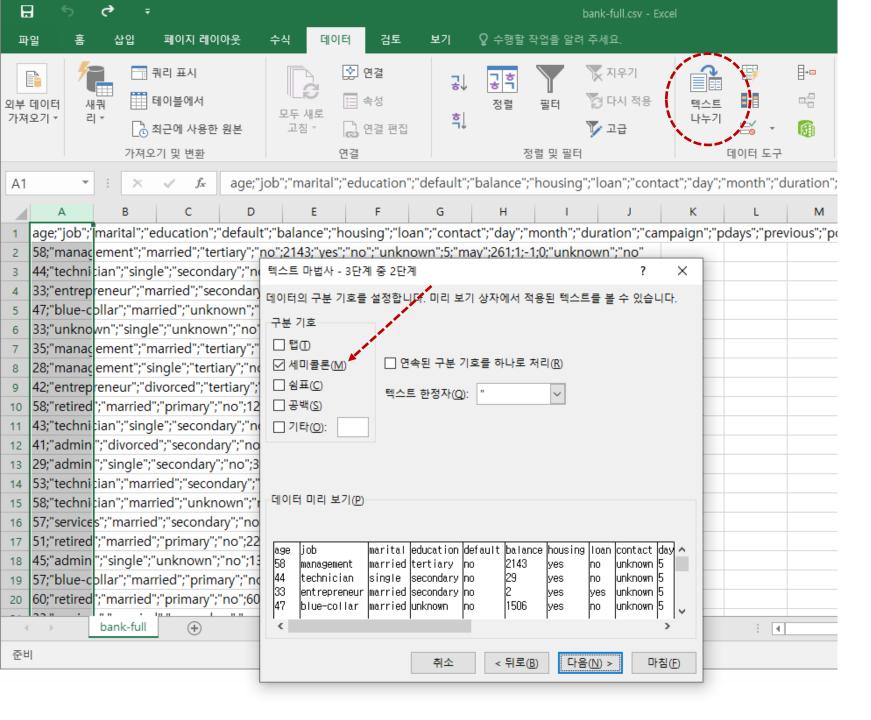
🗐 bank-full.csv - Windows 메모장



- CSV 파일을 엑셀에서 불러오기
- CSV[comma separated value]
 - 쉼표(comma)를 기준으로 항목을 구 분하여 저장한 데이터,
 - 수많은 애플리케이션에서 취급하는 범용 형식,
 - CSV 형식의 파일은 텍스트 파일로 보존하여 문서 처리기나 편집기에서 열람·편집할 수 있음.







데이터 구분기호

4	Α	В	С	D	Е	F	G	Н	1	J	K	L	М	N	0	Р	Q
1	age	job	marital	education	default	balance	housing	loan	contact	day	month	duration	campaign	pdays	previous	poutcome	у
2	58	management	married	tertiary	no	2143	yes	no	unknown	5	may	261	1	-1	0	unknown	no
3	44	technician	single	secondary	no	29	yes	no	unknown	5	may	151	1	-1	0	unknown	no
4	33	entrepreneur	married	secondary	no	2	yes	yes	unknown	5	may	76	1	-1	0	unknown	no
5	47	blue-collar	married	unknown	no	1506	yes	no	unknown	5	may	92	1	-1	0	unknown	no
6	33	unknown	single	unknown	no	1	no	no	unknown	5	may	198	1	-1	0	unknown	no
7	35	management	married	tertiary	no	231	yes	no	unknown	5	may	139	1	-1	0	unknown	no
8	28	management	single	tertiary	no	447	yes	yes	unknown	5	may	217	1	-1	0	unknown	no
9	42	entrepreneur	divorced	tertiary	yes	2	yes	no	unknown	5	may	380	1	-1	0	unknown	no
10	58	retired	married	primary	no	121	yes	no	unknown	5	may	50	1	-1	0	unknown	no
11	43	technician	single	secondary	no	593	yes	no	unknown	5	may	55	1	-1	0	unknown	no
12	41	admin.	divorced	secondary	no	270	yes	no	unknown	5	may	222	1	-1	0	unknown	no
13	29	admin.	single	secondary	no	390	yes	no	unknown	5	may	137	1	-1	0	unknown	no
14	53	technician	married	secondary	no	6	yes	no	unknown	5	may	517	1	-1	0	unknown	no
15	58	technician	married	unknown	no	71	yes	no	unknown	5	may	71	1	-1	0	unknown	no
16	57	services	married	secondary	no	162	yes	no	unknown	5	may	174	1	-1	0	unknown	no
17	51	retired	married	primary	no	229	yes	no	unknown	5	may	353	1	-1	0	unknown	no
18	45	admin.	single	unknown	no	13	yes	no	unknown	5	may	98	1	-1	0	unknown	no
19	57	blue-collar	married	primary	no	52	yes	no	unknown	5	may	38	1	-1	0	unknown	no
20	60	retired	married	primary	no	60	yes	no	unknown	5	may	219	1	-1	0	unknown	no
21	33	services	married	secondary	no	0	yes	no	unknown	5	may	54	1	-1	0	unknown	no
22	28	blue-collar	married	secondary	no	723	yes	yes	unknown	5	may	262	1	-1	0	unknown	no
23	56	management	married	tertiary	no	779	yes	no	unknown	5	may	164	1	-1	0	unknown	no
24	32	blue-collar	single	primary	no	23	yes	yes	unknown	5	may	160	1	-1	0	unknown	no
25	25	services	married	secondary	no	50	yes	no	unknown	5	may	342	1	-1	0	unknown	no
26	40	retired	married	primary	no	0	yes	yes	unknown	5	may	181	1	-1	0	unknown	no
27	4.4	!!				רדר				г		170	4	4	^		

데이터 불러오면 행의 개수는?

엑셀파일로 저장

Input variables:

bank client data:

- 1 age (numeric)
- 2 job: type of job (categorical: "admin.", "unknown", "unemployed", "management", "housemaid", "entrepreneur", "student", "blue-collar", "selfemployed", "retired", "technician", "services")
- 3 marital: marital status (categorical: "married", "divorced", "single"; note: "divorced" means divorced or widowed)
- 4 education (categorical: "unknown", "primary", "secondary", "tertiary")
- 5 default: has credit in default? (binary: "yes", "no"), 채무불이행
- 6 balance: average yearly balance, in euros (numeric), 연간 평균 잔액
- 7 housing: has housing loan? (binary: "yes", "no"), 주택담보대출
- 8 Ioan: has personal Ioan? (binary: "yes", "no"), 개인신용대출

related with the last contact of the current campaign:

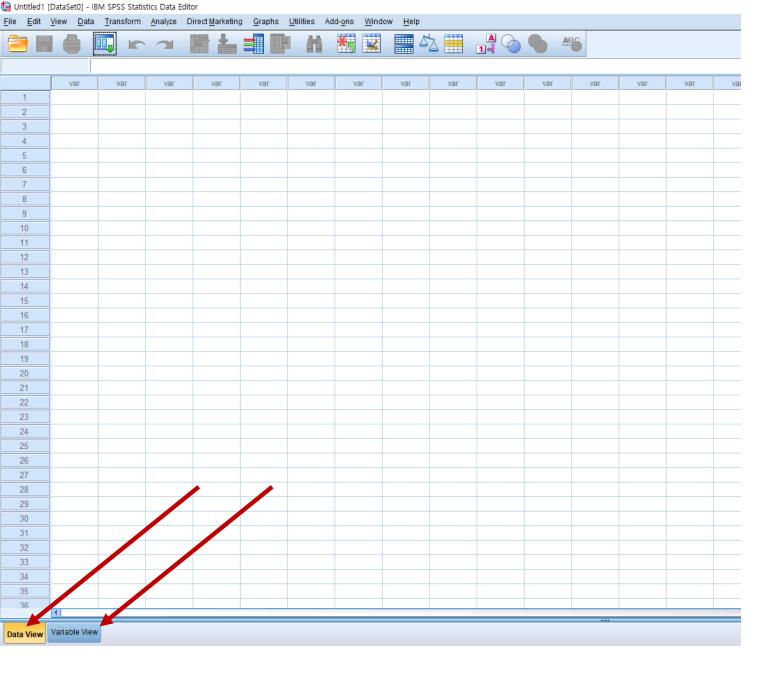
- 9 contact: contact communication type (categorical: "unknown", "telephone", "cellular")
- 10 day: last contact day of the month (numeric)
- 11 month: last contact month of year (categorical: "jan", "feb", "mar", ..., "nov", "dec")
- 12 duration: last contact duration, in seconds (numeric), 통화지속시간

other attributes:

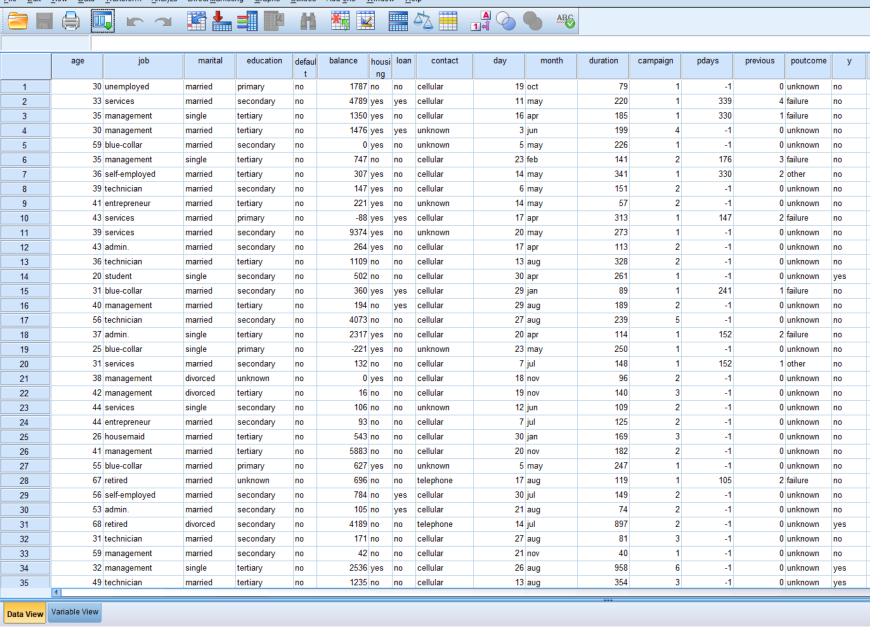
- 13 campaign: number of contacts performed during this campaign and for this client (numeric, includes last contact)
- 14 pdays: number of days that passed by after the client was last contacted from a previous campaign (numeric, -1 means client was not previously contacted)
- 15 previous: number of contacts performed before this campaign and for this client (numeric)
- 16 poutcome: outcome of the previous marketing campaign (categorical: "unknown", "other", "failure", "success")

Output variable (desired target):

17 - y - has the client <mark>subscribed a term deposit</mark>? (binary: "yes","no"), 정기예금에 가입하였나?



SPSS 첫 화면



🖆 bank.sav [DataSet1] - IBM SPSS Statistics Data Editor

Data 가져오기

- 1. *.csv
- 2. *.xlsx
- 3. *.sav

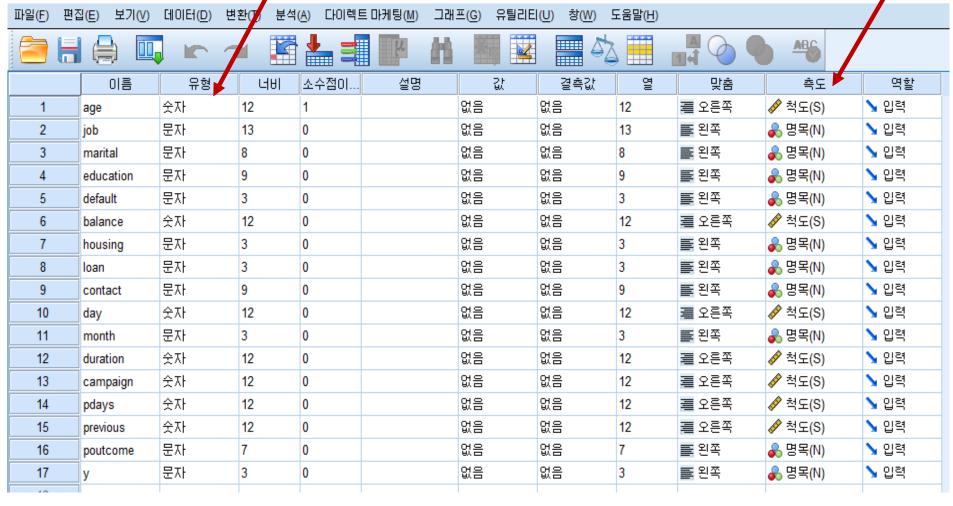
- CSV 파일을 엑셀에서 불러오기
- CSV[comma separated value]
 - 쉼표(comma)를 기준으로 항목을 구 분하여 저장한 데이터.
 - 수많은 애플리케이션에서 취급하는 범용 형식,
 - CSV 형식의 파일은 텍스트 파일로 보존하여 문서 처리기나 편집기에서 열람·편집할 수 있음.
- 엑셀데이터 불러오기(bank.xlsx)

幅 *제목없음2 [데이터집합1] - IBM SPSS Statistics Data Editor

파일(F) 편집(E) 보기(V) 데이터(D) 변환(T) 분석(A) 다이렉트 마케팅(M) 그래프(G) 유틸리티(U) 창(W) 도움말(H)



	age	job	marital	education	defaul t	balance	housi I	loan	contact	day	mo	duration	campaign	pdays	previous	poutcome	у	
4494	28.0	technician	single	tertiary	no	0	yes n	10	unknown	4	jun	205	6	-1	(0 unknown	no	
4495	26.0	technician	single	secondary	no	668	yes n	10	unknown	28	may	576	3	-1	(0 unknown	yes	
4496	48.0	management	married	tertiary	no	1175	yes n	10	telephone	18	nov	1476	3	-1	(0 unknown	no	
4497	30.0	blue-collar	single	secondary	no	363	no n	10	cellular	28	jul	171	3	-1	(0 unknown	no	
4498	31.0	entrepreneur	single	tertiary	no	38	no n	10	cellular	20	nov	185	2	-1	(0 unknown	no	
4499	31.0	management	married	tertiary	no	1183	yes n	10	unknown	27	may	676	6	-1	(unknown	no	
4500	45.0	blue-collar	divorced	primary	no	942	no n	10	cellular	21	nov	362	1	-1	(unknown	no	
4501	38.0	admin.	married	secondary	no	4196	yes n	10	cellular	12	may	193	2	-1	(0 unknown	no	
4502	34.0	management	married	tertiary	no	297	yes n	10	cellular	26	aug	63	4	-1	(0 unknown	no	
4503	42.0	services	married	secondary	no	-91	yes y	es	cellular	5	feb	43	1	-1	(0 unknown	no	
4504	60.0	self-employed	married	primary	no	362	no y	es	cellular	29	jul	816	6	-1	(0 unknown	yes	
4505	42.0	blue-collar	single	secondary	no	1080	yes y	es	cellular	13	may	951	3	370	4	4 failure	yes	
4506	32.0	admin.	single	secondary	no	620	yes n	10	unknown	26	may	1234	3	-1	(0 unknown	yes	
4507	42.0	unemployed	divorced	tertiary	no	-166	no n	10	cellular	29	aug	85	4	-1	(0 unknown	no	
4508	33.0	services	married	secondary	no	288	yes n	10	cellular	17	apr	306	1	-1	(0 unknown	no	
4509	42.0	admin.	married	unknown	no	642	yes y	es	unknown	16	may	509	2	-1	(0 unknown	no	
4510	51.0	technician	married	tertiary	no	2506	no n	10	cellular	30	nov	210	3	-1	(0 unknown	no	
4511	36.0	technician	divorced	secondary	no	566	yes n	10	unknown	20	may	129	2	-1	(0 unknown	no	
4512	46.0	blue-collar	married	secondary	no	668	yes n	10	unknown	15	may	1263	2	-1	(0 unknown	yes	
4513	40.0	blue-collar	married	secondary	no	1100	yes n	10	unknown	29	may	660	2	-1	(0 unknown	no	
4514	49.0	blue-collar	married	secondary	no	322	no n	10	cellular	14	aug	356	2	-1	(0 unknown	no	
4515	38.0	blue-collar	married	secondary	no	1205	yes n	10	cellular	20	apr	45	4	153	1	1 failure	no	
4516	32.0	services	single	secondary	no	473	yes n	10	cellular	7	jul	624	5	-1	(0 unknown	no	
4517	33.0	services	married	secondary	no	-333	yes n	10	cellular	30	jul	329	5	-1	(0 unknown	no	
4518	57.0	self-employed	married	tertiary	yes	-3313	yes y	es	unknown	9	may	153	1	-1	(0 unknown	no	
4519	57.0	technician	married	secondary	no	295 ו	no n	10	cellular	19	aug	151	11	-1	(0 unknown	no	
4520	28.0	blue-collar	married	secondary	no	1137	no n	10	cellular	6	feb	129	4	211	5	3 other	no	
4521	44.0	entrepreneur	single	tertiary	no	1136	yes y	es	cellular	3	apr	345	2	249	7	7 other	no	
4522																		



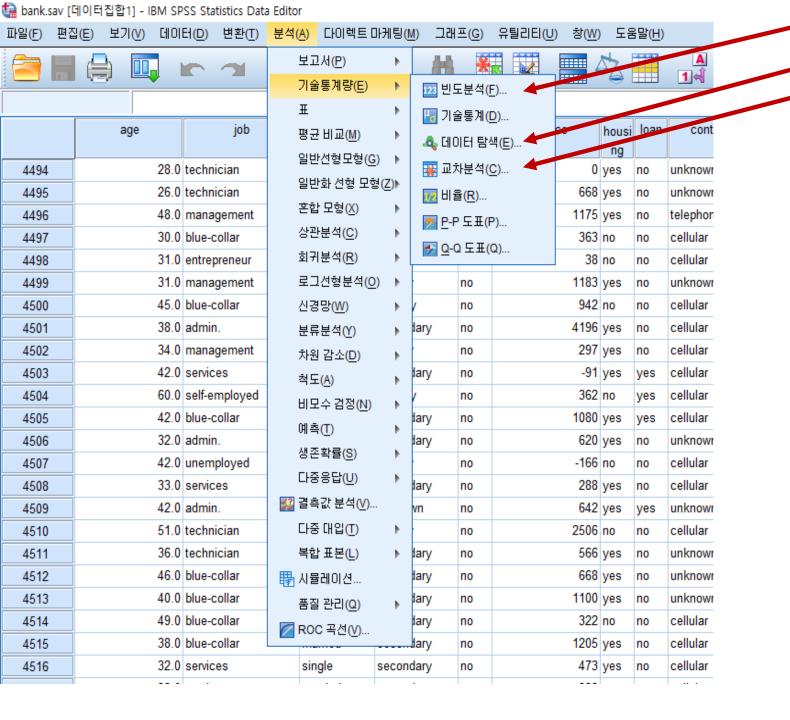
🔖 *제목없음2 [데이터집합1] - IBM SPSS Statistics 🌬 Editor

Data Type 정하기,

- 숫자
- 문자

척도 정하기

- 연속형(수치형)
 - Scale
 - Numeric
- 범주형(이산형)
 - Nominal
 - Categorical
- 순서형(Ordinal)



Data 탐색하기(**빈도분석**)

.평균

.표준편차

.첨도/왜도

.분포 모양(흩어진 정도)

.히스토그램

.Box-Plot 등

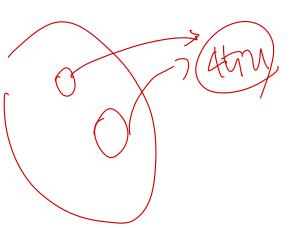
연속형 변수와 타겟변수간 관련성 탐색 (타겟변수에 영향을 줄 수 있는 연속형 변수 찾기) .Explore(데이터탐색)

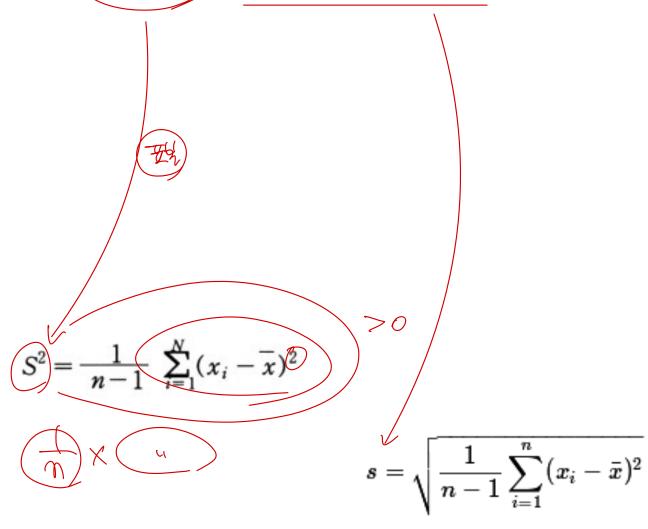
이산형 변수와 타겟변수간 연관성 분석 .crosstabs(교차분석)

평균, 편차, 분산, 표준편차

$$ar{x} = rac{1}{n} \cdot \sum_{i=1}^n x_i$$

$$x_i - \overline{x}$$





	국어	수학
점수	90	70
평균	70	50
표준편차	10	5

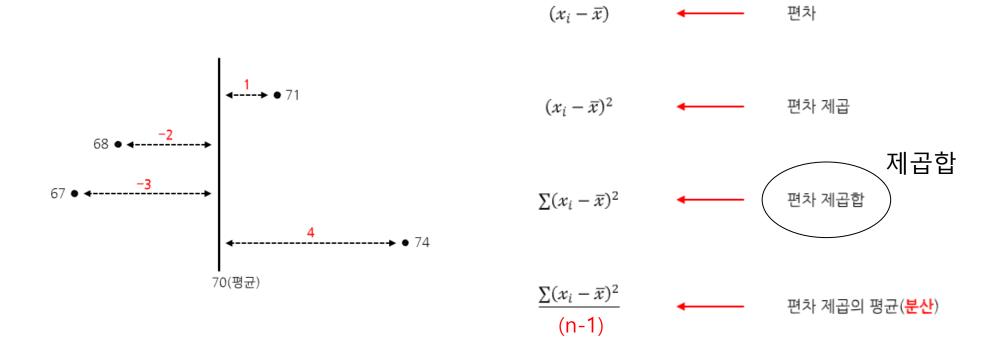
평균, 분산, 표준편차

$$\bar{x} = \frac{1}{n} \cdot \sum_{i=1}^n x_i$$

$$S^2 = \frac{1}{n-1} \sum_{i=1}^{N} (x_i - \bar{x})^2$$

$$s = \sqrt{\frac{1}{n-1}\sum_{i=1}^n(x_i-\bar{x})^2}$$

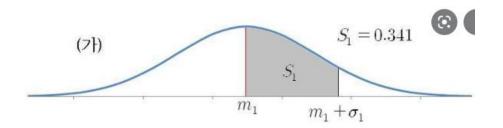
X: 키 X1: 1번째 사람의 키 X2: 2번째 사람의 키

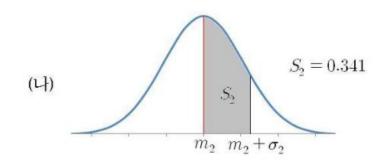


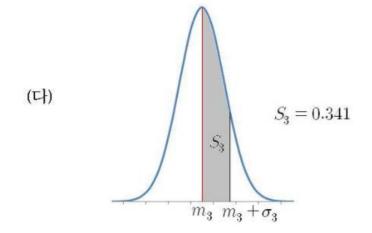
Start	IVE	2112	31/2	4v2	51/2					
1821=	175	177	179	181	183					
[변화등의 항 (변화등의 항 이원수	$=\frac{175+177+179+181+183}{5}=\frac{179}{5}$									
도건치+ (1년3등-도경군)	175- <mark>179</mark> =-4	177-17 <mark>9</mark> =-2	179-179 =0	181-179 =2	183- <mark>179</mark> =4					
도건치+제당 (도건치+*도건치+)	(-4)*(-4) =16	(-2)*(-2) =4	(2)*(2) =4	(4)*(4) =16						
별사는 (꼬건차+제곱의 꼬덩균)	$=\frac{16+4+0+4+16}{(5-1)}$									
윤 출교차 (√발산)										

덩균, 분산, 포도던사

Start	INT	2172	312	41Z	512				
阳北	175	175	(75	175	175				
다. (변화등의 참 (교원수 인원수		$=\frac{175+175+175+175+175}{5}=\frac{175}{5}$							
፲건치+ (1년2분-1평균)	175- <mark>175</mark> =0	175-17 5 =0	175-17 5 =0	175-1 <mark>75</mark> =0	175-1 <mark>75</mark> =0				
でさえトマリこ (でさえト*できえト)	(o)*(o) =o	(o)*(o) =o	(o)*(o) =o	(o)*(o) =o	(o)*(o) =o				
보사 (교사자(급의 덕균)	$=\frac{0+0+0+0+0}{(5-1)}$								
원순도건치+ (√발<と)	-1/0 - 0								

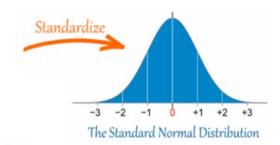




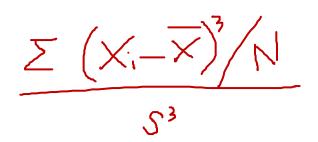


표준화

$$Z = \frac{X - \mu}{\sigma}$$



	국어	수학
점수	90	70
평균	70	50
표준편차	10	5
표준점수	2.0	4.0



왜도(skewness)



Definition of Skewness

For univariate data Y_1 , Y_2 , ..., Y_N the formula for skewness is:

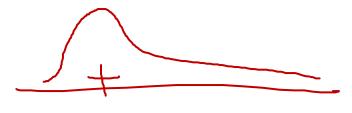
$$g_1 = rac{\sum_{i=1}^{N} (Y_i - ar{Y})^3 / N}{s^3}$$

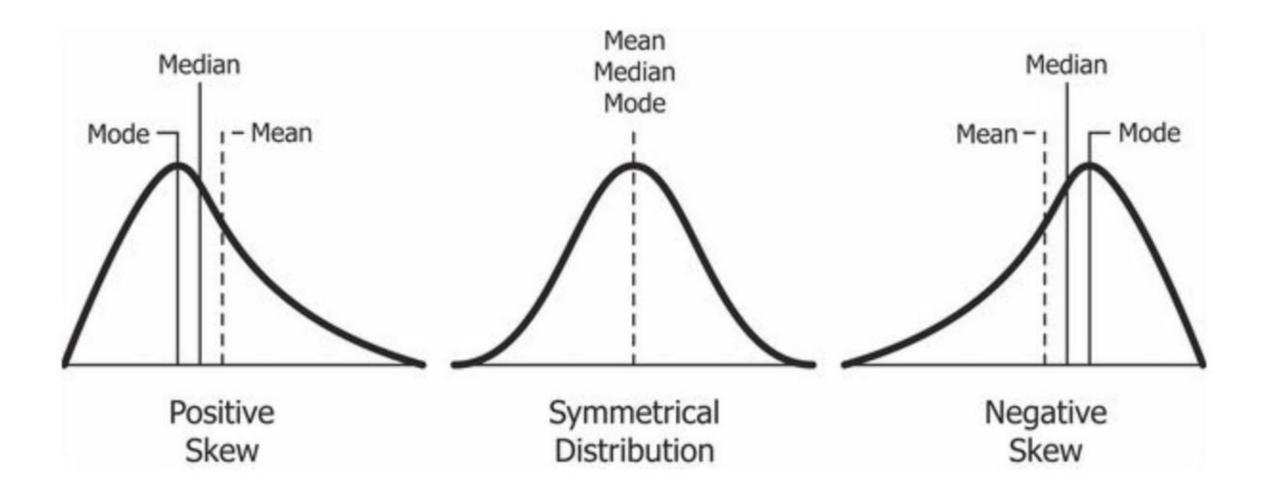
where \bar{Y} is the mean, s is the standard deviation, and N is the number of data points. Note that in computing the skewness, the s is computed with N in the denominator rather than N - 1.

<u>왜도가 음수일 경우에는</u> 확률밀도함 수의 왼쪽 부분에 긴 꼬리를 가지며 중앙값을 포함한 자료가 오른쪽에 더 많이 분포해 있다.

<u>왜도가 양수일 때는</u> 확률밀도함수의 오른쪽 부분에 긴 꼬리를 가지며 자료 가 왼쪽에 더 많이 분포해 있다는 것 을 나타낸다.

평균과 중앙값이 같으면 왜도는 0이 된다.





Z(X; -\x\)↑/N

첨도(kurtosis)

Definition of Kurtosis

For univariate data Y_1 , Y_2 , ..., Y_N the formula for kurtosis is:

$$\underbrace{\text{kurtosis}}_{\text{kurtosis}} = \frac{\sum_{i=1}^{N} (Y_i - \bar{Y})^{4}/N}{s^{4}}$$

where \bar{Y} is the mean, s is the standard deviation, and N is the number of data points. Note that in computing the kurtosis, the standard deviation is computed using N in the denominator rather than N - 1.

Alternative Definition of Kurtosis The kurtosis for a <u>standard normal distribution</u> is three. For this reason, some sources use the following definition of kurtosis (often referred to as "excess kurtosis"):

5755

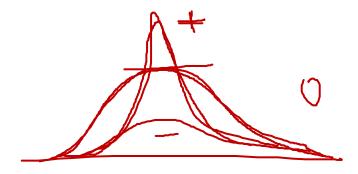
kurtosis =
$$\frac{\sum_{i=1}^{N} (Y_i - \bar{Y})^4 / N}{s^4} - 3$$
 = 0

This definition is used so that the standard normal distribution has a kurtosis of zero. In addition, with the second definition positive kurtosis indicates a "heavy-tailed" distribution and negative kurtosis indicates a "light tailed" distribution.

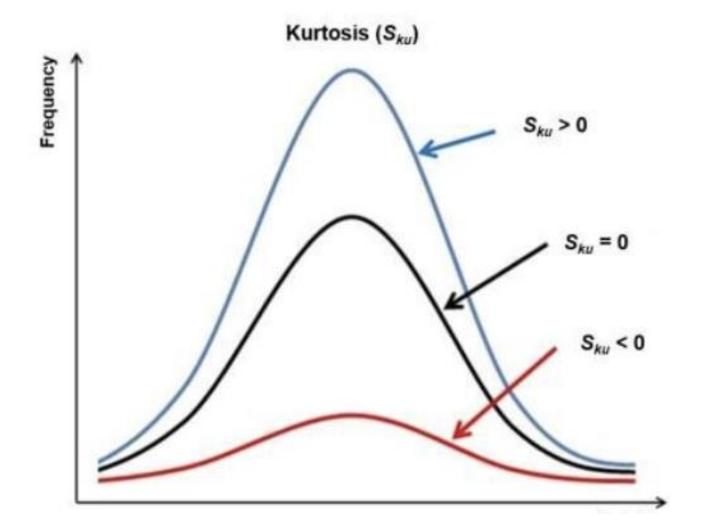
첨도값(K)이 3에 가까우면 산포도가 정규분포에 가깝다.

3보다 작을 경우에는(K<3) 정규분포보다 더 완만 하게 납작한 분포로 판단할 수 있으며,

첨도값이 3보다 큰 양수이면(K>3) 산포는 정규분 포보다 더 뾰족한 분포로 생각할 수 있다.

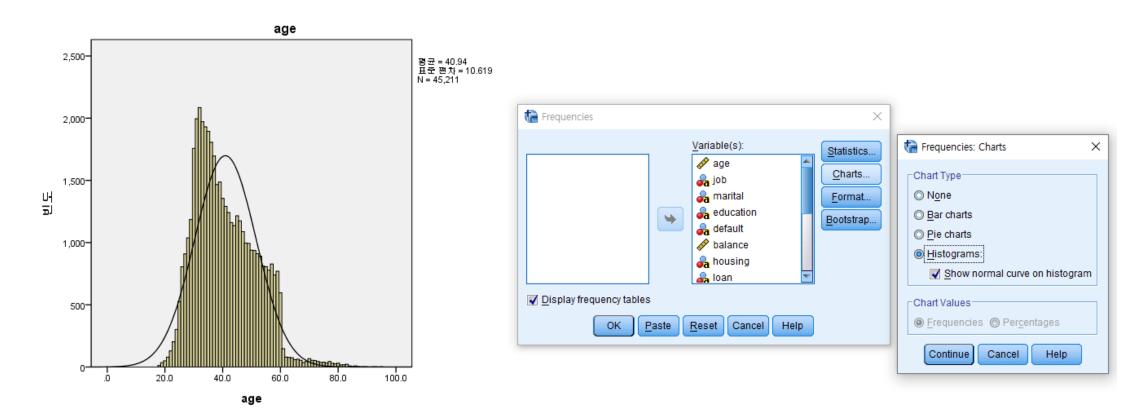


SPSS에서는 0 값이 기준

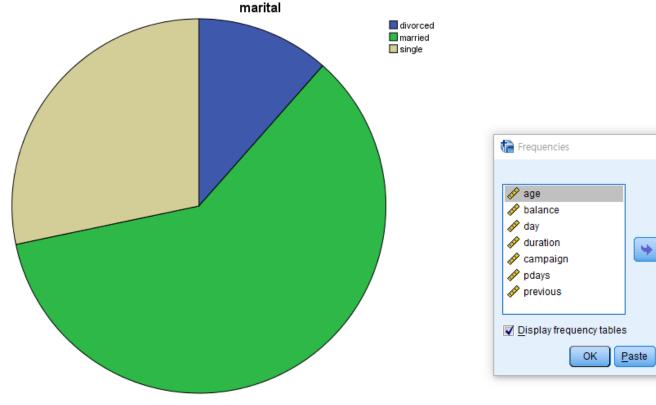


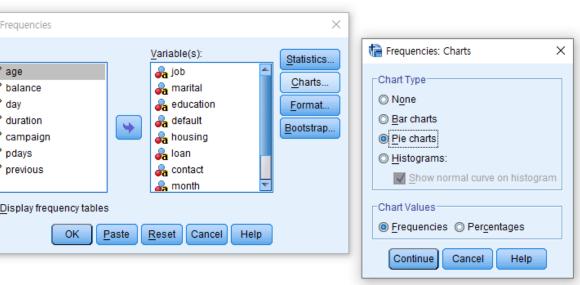
Histograms

히스토그램



Pie Charts





엑셀에서

- Age, balance, duration 변수에 대한
 - 각각의 총합(sum), 평균(Average), 최대값(Max), 최소값(Min)을 구하기
 - 분산, 표준편차 엑셀에서 구하기(되도록 함수 사용하지 않기)
 - 교재(P.188~195) 참고하기

=sum(A2:A4521)