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Fusion Introduction

Learning & Development



Objective

To know more about the company and make up your mind for long-term association and growth with Fusion.

1. About Fusion
2. About our MD & CEO
3. Our Vision and Mission
4. Our Product and Services
5. Our Business Presence
6. Our Growth & Journey
7. Our Leadership Team
8. Management Team
9. Our Departments
10. Business Operations
11. Our Award and Recognitions
12. Why Fusion





About Fusion

- Fusion Microfinance is an **RBI registered NBFC-MFI** (Non-Banking Finance Company - Microfinance) company.
- Currently, among the 'Top 3' NBFC-MFIs in India, Fusion provides financial **services to largely underprivileged women** in rural India.
- Our goal is to help these **women improve their income and standard of living** while financially supporting their families.
- We want to reach every nook and corner of the country to **help rural women strengthen their social status** and contribute more to the economy.





About Fusion



Company Name

Fusion Microfinance Limited



Establishment

21, January, 2010



Legal Status

A non-deposit taking (NBFC MFI)



Head & Corporate office

New Delhi & Gurgaon, HR



Company Age

12 Years



Position

3rd Largest Microfinance Company



Founder Column: Shri Devesh Sachdev

- Our CEO, Mr. Devesh Sachdev with his experience of 20+ years, founded Fusion in 2009-10 with a vision to financially strengthen the economically backward rural India.



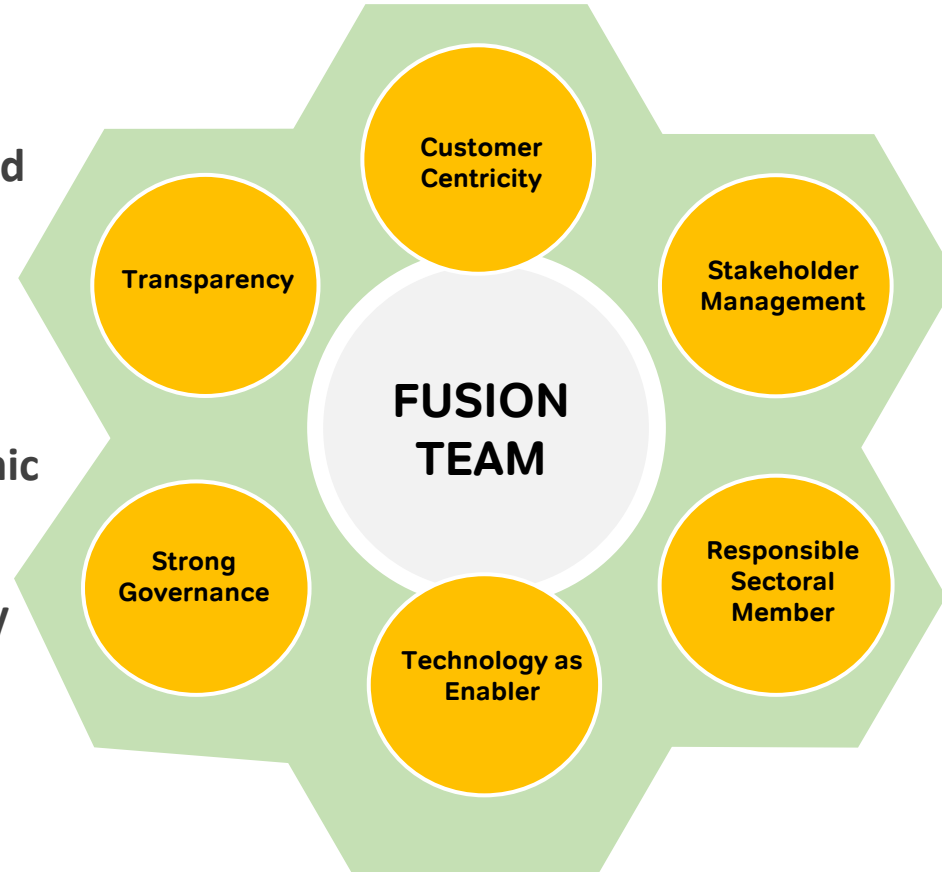
- ❖ Fulfilling the purpose with which our CEO started the company, we have become an important company in the field of "Financial Inclusion".
- ❖ Devesh ji started the company not only to improve the quality of life of the customers, but to make the future of the employees better has also been his main objective.
- ❖ Fusion was also awarded the **"GREAT PLACE TO WORK"** award in 2019-20.
- ❖ Shri Devesh Sachdev is also presently Chairman of MFIN



Fusion's Vision and Mission

Vision

Fusion microfinance has a social vision and business orientation aims to provide underprivileged women with economic opportunities to transform the quality of their lives.



Mission

A self-sustainable financial institution which leverages the distribution network to channel other products and services.



Our Offers

Microfinance



Microfinance is the provision of giving small loans to low-income individuals and groups as these people do not have access to financial aid.

MSME



We also provide MSME loan which helps small and medium businesses.



Our Business Network

900+

MFI Branch

18

States

34

MSME Branch

~3 Mn

Active Clients

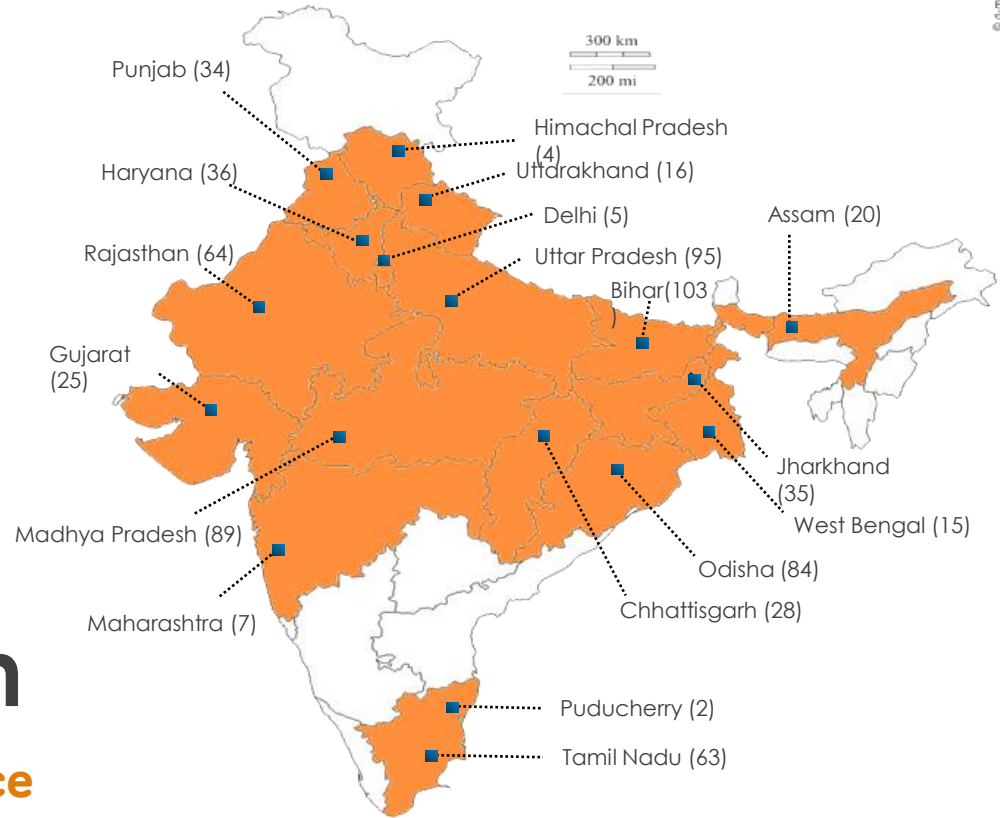
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Villages



Gurugram

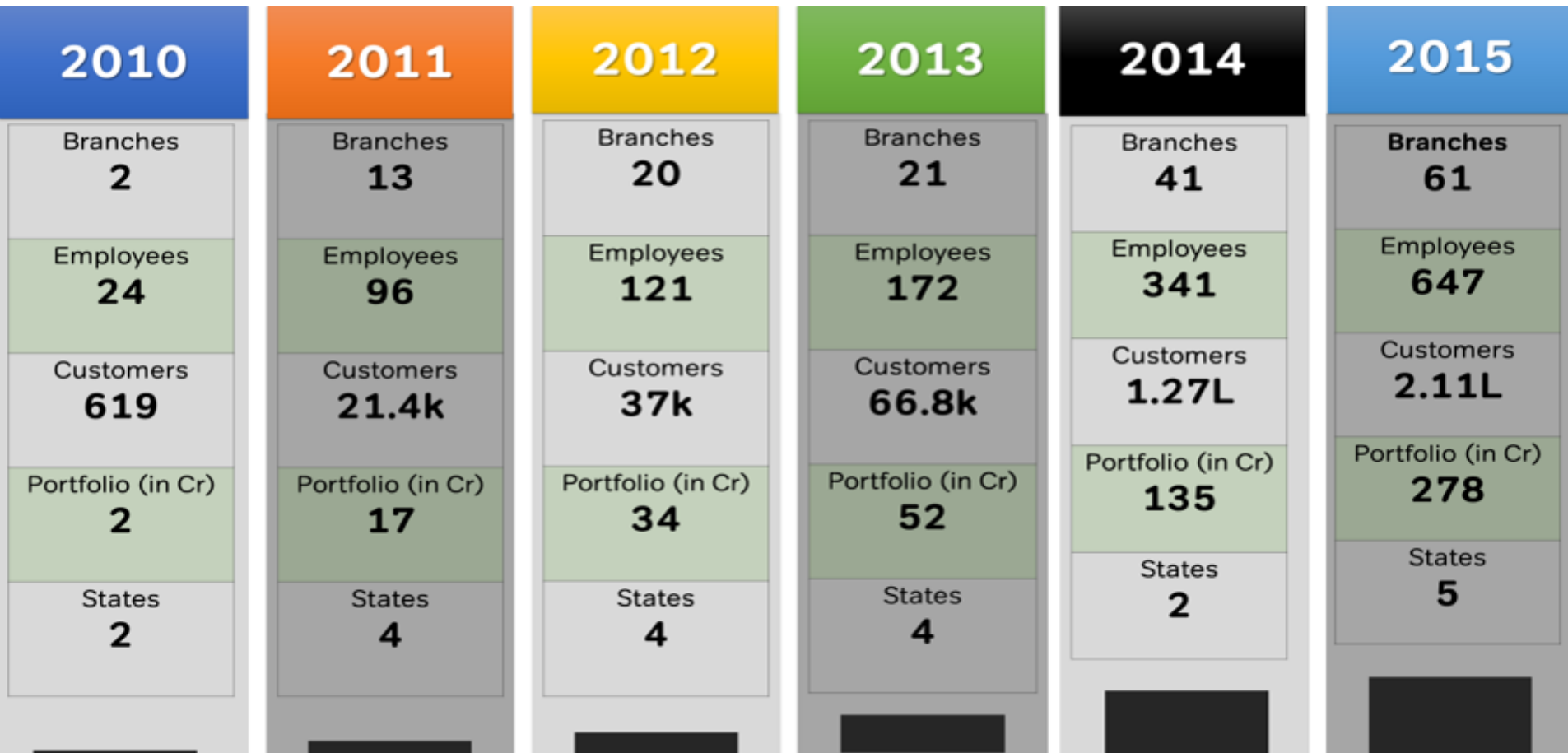
Corporate Office



© d-maps.com



Fusion Journey 2010-2015



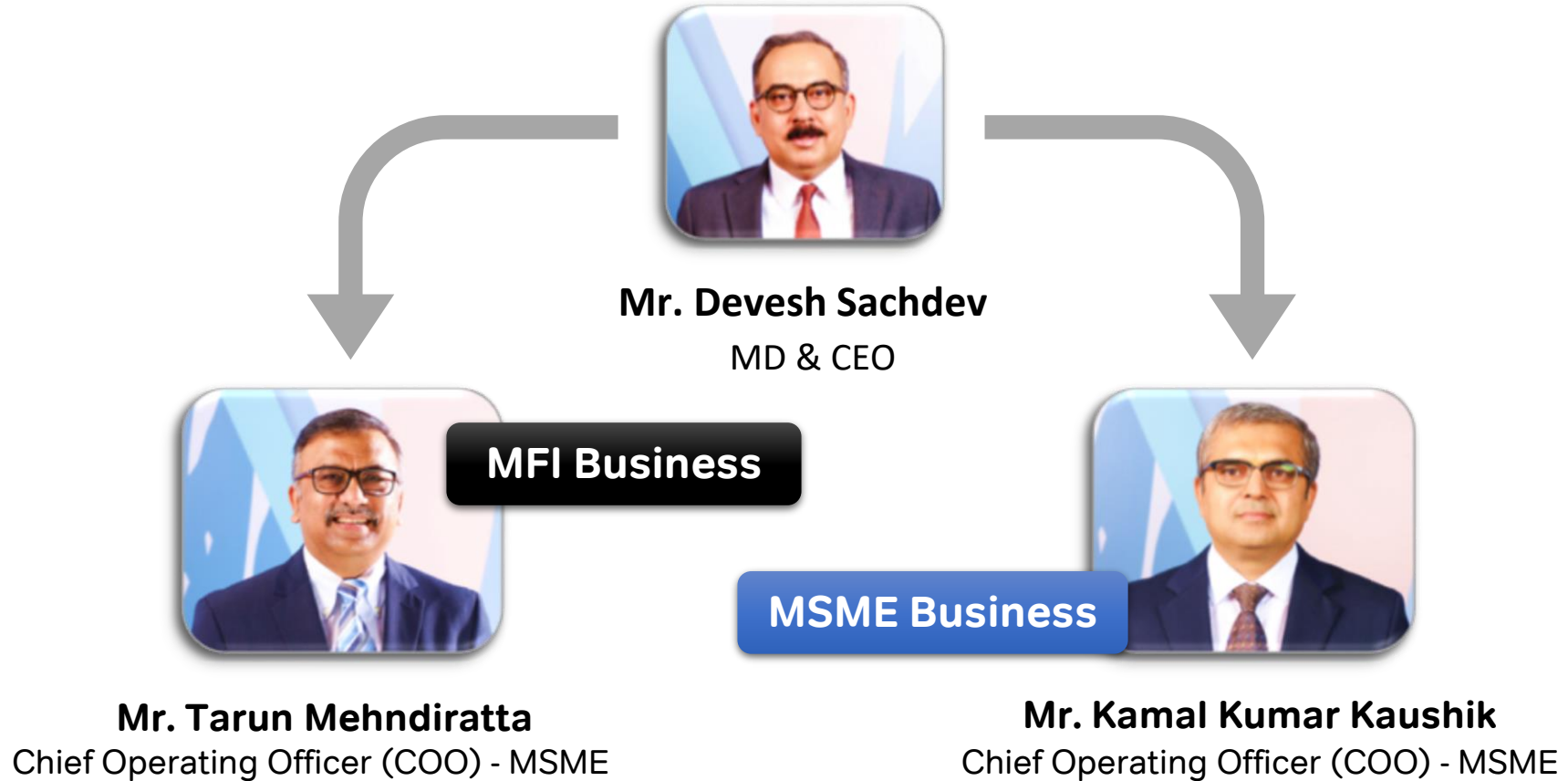


Fusion Journey 2016-2021





Our Leadership Team





Our Management Team



Ankush Ahluwalia

SVP – Business Operations



Naveen Mangle

Chief Technology Officer



Sanjay Chaudhary

Chief Risk Officer



Gaurav Maheshwari

Chief Financial Officer



Satish Mani

SVP – Internal Audit



Deepak Madan

CS & Compliance Officer



Our Departments



Ankush Ahluwalia, SVP

Business Operations

Generating & Managing Fusion's MFI Business. Ensuring the collection of disbursed loan



Sanjay Chaudhary, CRO

Risk Management

Building and Ensuring process of identifying, assessing and controlling threats to an organization's capital and earnings



Satish Mani, SVP

Internal Audit

Objective assurance and consulting activity designed to add value and improve an organization's operations



Naveen Mangle, CTO

Information Technology

Heading Department within a company that is charged with establishing, monitoring and maintaining information technology systems and services.



Our Departments



Gaurav Maheshwari, CFO

Accounts & Finance

responsible for ensuring the efficient financial management and financial controls necessary to support all business activities



Deepak Madan, CS & CO

CS & Compliance Officer

Responsible for the efficient administration of a company, particularly about ensuring compliance with statutory and regulatory requirements and for ensuring that decisions of the board of directors are implemented



Kunal Agarwal, VP

Human Resource

HR's role is recruiting employees & ensuring employee benefits



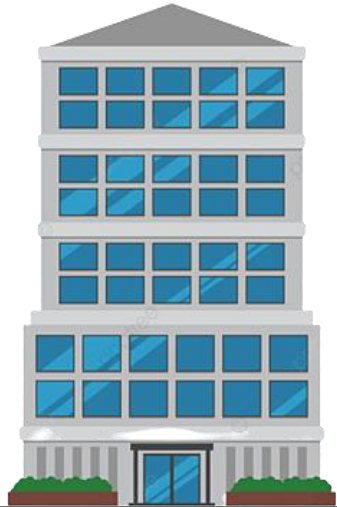
Mr. Hossain, DVP

Operations

Ensuring the backed operation and providing the seamless experience to Business Team

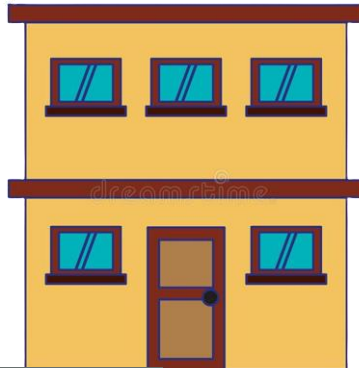


Business Operation



Head & Corporate Office
Delhi & Gurgaon

1 & 1



Regional Office (RO)
Each State or Region

22



Divisional Office (DO)
Every Division

22



Branch
As per the Business
Decision

900+



Fusion's Branch Details



Branch Manager : 1

Relationship Officer : 4-5

Assistant Branch Manager : 1

Cashier : 1

Accommodation : at Branch Only

Food : cooked at Branch Only



Awards and Achievements



Queen Mathilde of the Belgians visited Fusion Microfinance



Business World Digital India Summit Award



Best NBFC - MFI in Customer Literacy and Capacity building



Champions of Rural Markets 2018' Award





Recap



1. What is Microfinance?

Ans : Giving loan to low-income individuals or groups who otherwise would have no other access to financial services.

2. Father of Microfinance?

Ans : Mr. Mohammad Yunus .

3. When Microfinance started in India ?

Ans : first time by the **SEWA Bank, part of the Self-Employed Women's Association (SEWA)**, in Gujarat in 1974.

4. When Mr. Yunus got the Nobel price ?

Ans : Dr. Mohammad Yunus was awarded the **Nobel Prize on 21-Oct-2006**.

5. Fusion position in top 10 microfinance companies

Ans : 3rd



Recap



6. Microfinance other services then Loan

Ans : Financial Literacy, CSR, Financial Inclusion, Women Empowerment.

7. Microfinance Regulators

Ans : RBI and mFIN

8. Microfinance customers

Ans : Local Shop owner, Street Vendor, Farmer, Low Income Groups, Vegetable and fruit vendor etc

9. Full Form of JLG

Ans : Joint Liability Group

10. Few Lenders Bank Name

Ans : SBI, ICICI Bank, HDFC Bank, Axis Bank



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Thank
You

