

Donnie Jennert

Venice, FL

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Professional Summary

Strategic, hands on restoration leader with a proven ability to execute in complex commercial and large loss environments. Experienced in estimating, scoping, documentation, and supporting field execution under high pressure conditions. Passionate about the restoration industry in every aspect including marketing, sales, operations, and production, with a growth mindset and commitment to service excellence. Available for 24/7/365 travel and open to relocation.

Work Experience

WrightWay Emergency Services | Nokomis, FL

Estimator | Jan 2025 to Present

- Develop detailed estimates and scopes for commercial and large loss restoration projects, including mitigation, contents, specialty cleaning, and reconstruction across complex environments.
- Support end to end project execution by partnering with operations and production teams to ensure scope alignment, accurate ROMs, and clean handoffs from estimating to field delivery.
- Build estimate packages that support approvals, documentation, and billing, including photo documentation, supporting narratives, and clear line item justification.
- Assist in managing large loss and commercial opportunities by coordinating site walks, information gathering, vendor input, and rapid turnaround estimating under time sensitive conditions.

- Work in occupied and sensitive environments including medical facilities, hospitality, and multi floor commercial properties, ensuring scoping accuracy and minimal disruption to operations.
 - Coordinate with adjusters, consultants, property leadership, and internal stakeholders to align expectations, communicate scope changes, and reduce cycle time.
 - Contribute to marketing and sales efforts through relationship building, networking, and professional communication with referral partners and commercial accounts.
 - Strengthen WrightWay brand presence through consistent LinkedIn and social media content focused on restoration education, large loss response, and industry insight.
 - Represent WrightWay through public facing outreach including podcast guest appearances and industry discussions, supporting recruiting, credibility, and market awareness.
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FP Property Restoration | Sarasota, FL

Operations Manager | Apr 2023 to Present

- Lead and manage project managers, technicians, and business development teams within the territory.
- Oversee goal setting, performance reviews, and operational planning across mitigation and reconstruction divisions.
- Recruit, train, and support production staff while driving performance through quarterly reviews and goal forecasting.
- Develop and manage branch budgets, ensuring projects meet financial and operational targets.
- Negotiate with insurance carriers, property owners, and public adjusters on claims, contracts, and scope alignment.
- Supervise mitigation and reconstruction projects to ensure safety, quality, and timely delivery.
- Utilize Encircle and Matterport for documentation, transparency, and progress tracking.
- Support business development by acquiring new commercial and insurance related accounts.
- Coordinate production meetings, training, and field support to improve execution and reduce cycle time.

Project Manager | Oct 2023 to Apr 2024

- Managed construction and repair projects from start to finish, ensuring strong safety, quality, and schedule control.
 - Oversaw budgets, subcontractor coordination, and resolution of jobsite challenges.
 - Communicated with clients, adjusters, and vendors to manage expectations and maintain momentum.
 - Inspected job sites to define scope, document conditions, and align the project plan with insurance requirements.
 - Provided leadership and coaching to subcontractors to improve quality and accountability.
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Jenkins Restorations | Lakeland, FL

Project Manager and Estimator | Aug 2022 to Apr 2023

- Performed site assessments to determine scope of work and estimated project costs for restoration and reconstruction projects.
 - Managed projects from start to finish, ensuring timely delivery, quality control, and customer satisfaction.
 - Provided detailed reports and project updates to clients and internal leadership.
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Green Construction Services | Lakeland, FL

Project Manager | Aug 2021 to Mar 2022

- Promoted from superintendent to project manager for remodel and reconstruction projects.
 - Managed full project lifecycle including vendor procurement, safety oversight, scheduling, and client communication.
 - Coordinated with engineers, permitting officials, and insurance adjusters to keep projects moving and reduce delays.
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Adams Homes | Lakeland, FL

Construction Superintendent | Nov 2019 to Sep 2020

- Supervised construction of 120 plus new homes across three neighborhoods.
 - Managed vendor scheduling and ensured timely project completion for home buyers.
 - Conducted buyer orientation walk throughs and handled punch list completion to close out homes successfully.
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Alliance Aluminum LLC | Orlando, FL

Owner and Operator | Jan 2017 to Dec 2019

- Founded and operated an aluminum company specializing in gutters, soffit and fascia, siding, re screening, and lanai enclosures.
 - Managed day to day operations including marketing, lead generation, sales, estimating, scheduling, and installations.
 - Maintained quality control, jobsite inspections, and customer service to drive repeat business and referrals.
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American Seamless Gutters of Central Florida, Inc. | Saint Cloud, FL

Master Gutter Installer | Jun 2015 to Feb 2017

- Led custom gutter installations including high end and multi story projects.
 - Completed work for major clients including Disney and Universal.
 - Managed a team to ensure safe, precise, and efficient installation of gutters, soffit, and fascia.
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Education

Bachelor of Arts in Psychology
Iowa State University | Ames, IA
May 2009 to May 2011

Skills

- Commercial Restoration Estimating
 - Large Loss Scoping and ROM Development
 - Project Management and Field Coordination
 - Budgeting and Cost Control
 - Business Development and Sales
 - Client Relations and Negotiation
 - Vendor and Subcontractor Management
 - Quality Assurance and Safety Compliance
 - Mitigation and Reconstruction Operations
 - Mold, Water, and Fire Damage Restoration
 - Documentation and Reporting
 - Software: DASH, Encircle, Matterport, XactAnalysis, Slack
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Certifications and Licenses

IICRC WRT and ASD | Apr 2024 to Apr 2027

OSHA 10

OSHA 30

Valid Driver's License

Continuing education in progress