

Making digital your competitive advantage

Online Digital Master Class: HyperThinking HyperLinking

## Lecture 3: HyperLinking

# Introduction

### What is this going to be about?

 In this section we are going to talk about networks and the sometimes hidden connections between everything. Discovering these connections can take us to some amazing places.

#### Things you will learn in this section include:

- How to connect apparently unconnected things
- How to expand your knowledge through networks
- How to solve problems using the internet

# Expand your knowledge using your social networks

### Take advantage of the expertise of your contacts on social networks:

- Seek out people and communities who interest you.
- Position yourself prominently within these communities: it will give you a source of information and contacts.
- Understand social media and the shifting media landscape.

# Increase your personal value:

- Establish and take advantage of your online identity
- Increase your professional value and highlight yourself within your organization.
- Worried about any of this? Don't be!

- Check the course 'Building your Personal Branding Online' for guidelines on making a brand:
  - 1. know what is about you out there
  - 2. manage what information about you is online.
  - 3. own it: make yours whatever is out there

#### References:

#### Phil Weiss social channels:

Linkedin	http://www.linkedin.com/in/pcweiss
Facebook	https://www.facebook.com/weissphil
Twitter	https://twitter.com/pweiss
Google +	https://plus.google.com/u/philweiss
Webpage	http://www.hyperthinker.eu/