## Account Insight Report: BetaData Inc.

### Company Strategy:

- Cloud-native transformation goal by 2024.
- Job listings focus on Python, AWS, Spark, Databricks.

# **Competitor Mentions:**

- Snowflake and BigQuery appear in multiple public documents.
- Azure Data Lake listed as partner.

### Leadership:

- CTO, James Greene Interviewed on TechRadar
- VP of IT Architecture Speaker at AWS Summit

#### Product Fit:

- CloudSync X matches goals for real-time, secure analytics.
- Differentiator: Privacy-first architecture vs Snowflake.

#### Links:

- https://techradar.com/betadata-interview
- https://betadata.com/careers/data-engineer