Lupin Ltd

ABOUT [edit]

Lupin is engaged in the business of Manufacture of Pharmaceuticals.

KEY POINTS [edit]

Products

Co. is engaged in developing and marketing generic formulations, biotechnology products, and APIs globally. Co. has a significant presence in the Cardiovascular, Diabetology, Asthma, Pediatrics, and Central Nervous system, among other segments, and is a global leader in e Anti-TB and Cephalosporins segments. [1]

In FY22, APIs generated 6% of the total revenues. New products such as Brovana were introduced during FY22. [2] [3]

Manufacturing facilities and regulatory compliance

Lupin has 15 manufacturing facilities with 3 of these located in the USA, Mexico, and Brazil Lupin has 6 API facilities, 7 research facilities, and >20 global offices. [2] [4] In the year 2019-2020, five of their facilities were hit by regulatory compliance issues. [5] In FY22, it has been successful through 26 regulatory inspections. [6] Moreover co. has received approvals from USFDA for purposes such as Sildenafil for Oral Suspension, Vigabatrin for Oral Solution USP, etc. [7]

US business (34%) [8]

third largest generic company in the US by a number of prescriptions. co. has made 196 DMF filings, 457 ANDAs Filed with US FDA, with 297 approvals. co. is a market leader of 44 products. . In Q4FY22, Co. launched 2 new products gTaytulla and gRenagel., [9] [10] [11]

India business (40%) [8]

Lupin has a very strong Indian presence, being ranked 6th by sales in India, with 3 brands in top 100 and 8 brands in top-300 selling products. In India, launched New divisions: MindNext (CNS), Lupin Inspire (Diabetes) Maxter Neo (Anti-infective), and 3 new brands in Q4FY22. [12] [13]

R&D

R&D functions are constantly working to develop biosimilars and novel drugs to further expand patient outreach and health outcomes. In FY22 invested 8.7% of total turnover in R&D. [14]

Recent Developments and Acquisitions in FY22

Satisfactory inspection of the Goa plant by the US FDA, the launch of Lupin Diagnostics, incorporation of Avenue corals, the acquisition of the Anglo-French Drugs & Industries Ltd, and the acquisition of Southern Cross Pharma in Australia are some of the major developments of FY22.

[10] [15]

Strategic Partnerships in China

In Jan 2022, Co. successfully closed its first China partnership deal with Shenzhen Foncoo Pharmaceuticals. co. also announced a strategic partnership with Yabao Pharmaceuticals, to

meet the growing demand for quality drugs with pediatric formulations in the Chinese markets. [16] [17]

Upcoming launches

For FY 23-24, p. Co. plans to launch inhalation products in the U.K. Europe, and China. Products like Qvar, DPIs, MDIs, Ellipta products, etc, are in development on the inhalation front. Co. filed the First biosimilar in the US, in FY22, with several others under development. On the injectables, front co. has made many complex filings in FY22 on the products like ganirelix, etc. which await material launches. [18] [19]

Last edited 10 months, 4 weeks ago Request an update

PROS

Company has been maintaining a healthy dividend payout of 18.2%

CONS

Stock is trading at 4.01 times its book value

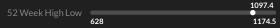
The company has delivered a poor sales growth of 1.05% over past five years.

Company has a low return on equity of 0.07% over last 3 years.

Company might be capitalizing the interest cost

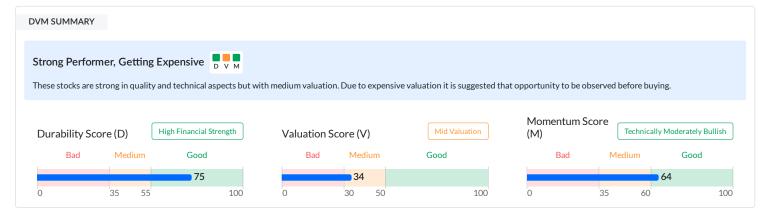
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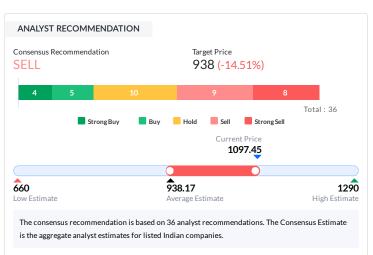
↓ ₹1,097.45 (-2.6%)

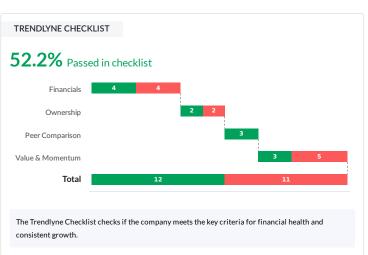


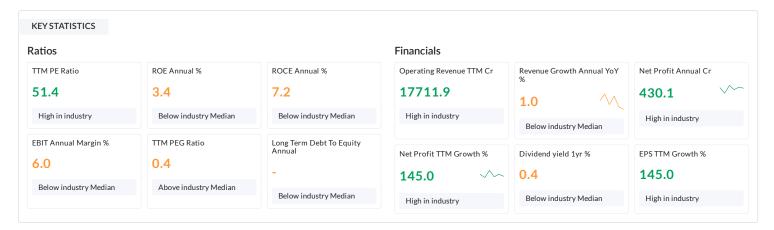
Market Cap: 499.6B

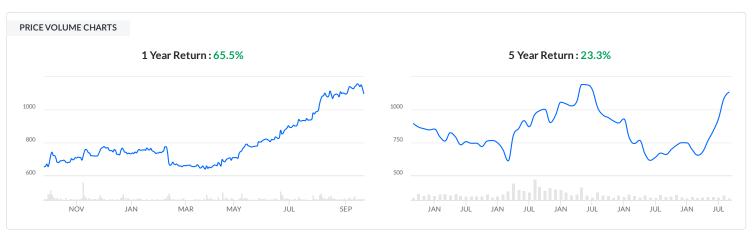
Avg Daily Volume: 1.3M











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Durability Summary

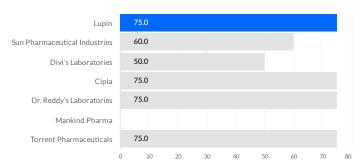


- Bad Medium Good

 75
 0 35 55 100
- Lupin Ltd. has a durability score of 75, which indicates High Financial Strength.
- A High Durability Score (greater than 55) indicates good and consistent financial performance: stable revenues, cash flows, and low debt.
- The Durability score looks at many different metrics, including long-term performance data, to identify stocks that have stood the test of time.



Durability v/s Peers



 $\label{lem:Lindblad} \text{Lupin Ltd.} \ (\textbf{75}) \ \text{has highest Durability score amongst its peers.} \ \text{and tied with Cipla Ltd.} \ \text{and 4} \ \text{others}$

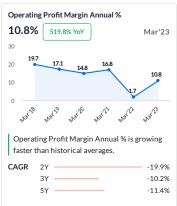
Financial Metrics

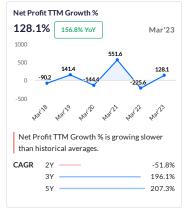
















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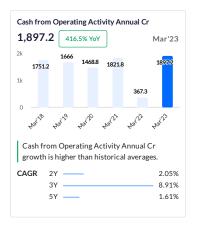
Balance Sheet

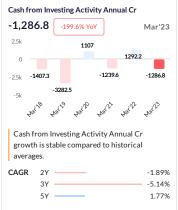


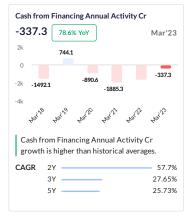


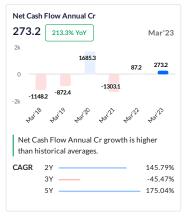


Cashflow

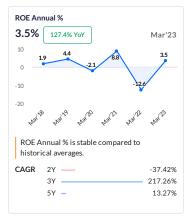


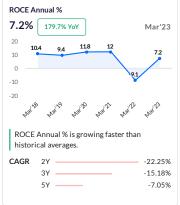






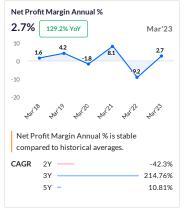
Financial Ratios





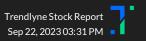










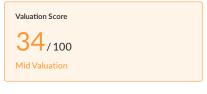


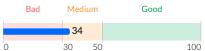
Key Metrics - Peer Comparison

	COMPARISON	LUPIN LTD. (1)	SUN PHARMACEUTICAL INDUSTRIES LTD. (2)	DIVI'S LABORATORIES LTD. (3)	CIPLA LTD. (4)	DR. REDDY'S LABORATORIES LTD. (5)	MANKIND PHARMA LTD. (6)	TORRENT PHARMACEUTICALS LTD. (7)
Valuation Score	Ballar	33.7	31.8	13.0	32.2	45.5	6.8	22.3
P/E Ratio TTM	Inh. 1	51.4	32.2	66.6	30.8	19.5	-	49.7
Forward P/E Ratio	nhan.	34.2	29.1	51.7	26.1	19.0	38.6	37.7
PEG Ratio TTM		0.4	0.3	-1.3	1.2	0.3	-	0.9
Forward PEG Ratio		0.1	3.6	12.1	1.0	3.3	0.9	0.5
Price to Book Value	. Hardi	4.0	4.6	7.7	4.0	4.0	9.2	10.1
Price to Sales TTM	<u>l</u>	2.8	6.0	13.5	4.0	3.5	-	6.3
Price to Sales Annual	<u>l</u>	1.8	5.4	9.7	3.2	3.1	-	5.4
EV to EBITDA	ıllı. I	17.4	19.5	26.1	13.1	10.3	-	19.7
Market Cap to Sales	<u>l</u>	1.8	5.4	9.7	3.2	3.1	-	5.4
Price to Free Cash Flow	-11-1	273.2	-608.3	-815.6	-109.2	-935.9	19.4	30.2
Graham Number		363.8	442.2	776.0	504.4	2985.7	-	391.6

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Valuation Summary

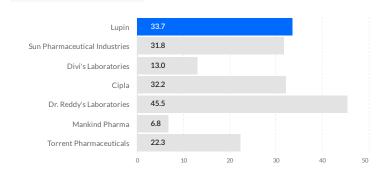




- Lupin Ltd. has a valuation score of 34, which indicates an Mid Valuation.
- A High Valuation Score (greater than 50) indicates the stock is competitively priced at current P/E, P/BV and share price.
- The Valuation helps you identify stocks which are still bargains, and whose strengths are not fully priced into the share price.

Valuation Trend Lupin Ltd.: Sep '22 - Sep '23 Lupin Ltd.: Sep '22 - Sep '23 Lupin Ltd.: Sep '22 - Sep '23 GOOD 75 50 GOOD 25 Score Distribution (% of time in each zone) Variability (Range) Good Medium Bad Maximum Minimum

Valuation v/s Peers



Lupin Ltd. (34) has second-highest Valuation score amongst its peers, behind Dr. Reddy's Laboratories Ltd. (46)

P/E Buy Sell Zone

13.8% 86.2%



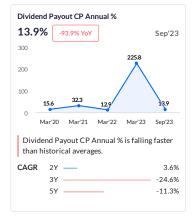
33.5 (25 Aug '23) 14.8 (10 Feb '23)

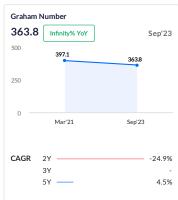
- Lupin Ltd. has spent 75.9% of the time below the current P/E 51.4. This puts it in the PE Sell Zone
- This is based on the tendency of the P/E value to revert to its historical mean.
- If the P/E value has spent most of its time below the current value, then it means that most gains
 have probably been realised already, and it is time to sell.
- If the P/E value has spent very little time below the current value, then it means that there is strong
 potential upside, and it is time to buy.

Valuation Metrics









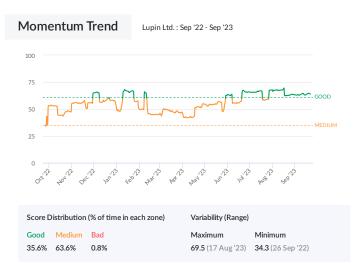
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Momentum Summary



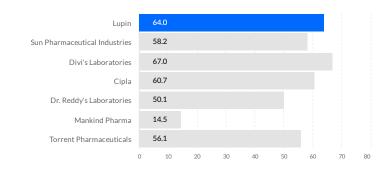
- Bad Medium Good

 64
 0 35 60 100
- Lupin Ltd. has a Momentum score of 64, which indicates that it is Technically Moderately Bullish.
- A High Momentum Score indicates the stock is seeing buyer demand, and is bullish across its technicals compared to the rest of the stock universe.
- Momentum is a very effective short term score, while Durability and Valuation help assess the stock's health over the long term.



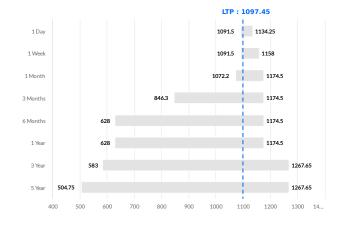
Momentum v/s Peers

22 Sep '23



Lupin Ltd. (64) has second-highest Momentum score amongst its peers, behind Divi's Laboratories Ltd. (67)

Price Change Analysis



Key Momentum Metrics

RSI

47.5

RSI is 47.5, RSI below 30 is considered oversold and above 70 overbought

MFI is 66.2, MFI below 30 is considered oversold and above 70 overbought



ATR
25.2
ATR is above industry Median

Simple Moving Averages

BEARISH		BULLISH					
4/8		4/8					
(if the current pric	Bullish v/s Bearish SMAs (if the current price is above a moving average, it is considered bullish)						
5Day SMA Rs	1132.9	50Day SMA Rs	1059				
10Day SMA Rs	1135.9	100Day SMA Rs	939.2				
20Day SMA Rs	1121.4	150Day SMA Rs	848.6				
30Day SMA Rs	1110.2	200Day SMA Rs	823.3				

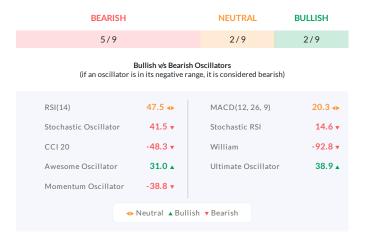
Exponential Moving Averages

Lupin Ltd. is trading below 5 out of 8 EMAs.

BEARISH			BULLIS	Н
5/8			3/8	
(if the current price	Bullish v/s Bea is above a movin		is considered bullish)	
5Day EMA Rs	1125.3	26Da	ay EMA Rs	1107.5
10Day EMA Rs	1128.9	50Da	ay EMA Rs	1057.4
12Day EMA Rs	1127.8	1000	Day EMA Rs	969.2
20Day EMA Rs	1118	2000	Day EMA Rs	878.7

Momentum Oscillators

 $Lupin\ Ltd.\ is\ trading\ below\ 5\ out\ of\ 9\ Oscillators\ in\ bearish\ zone.$



Pivot Support & Resistances

Lupin Ltd. at 1097.45 is trading below it's Pivot 1107.73.



Volatility Metrics

Beta

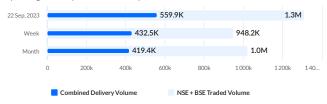


beta value for 3 month indicates price tends to be less volatile than the market

ADX Day Bollinger Bands Mid_20_2 1121.3 ADX is high in its industry Bollinger Bands Mid_20_2 is high in its industry

Daily Volume Analysis

Daily average delivery volume over the past week is 45.6%



Daily Avg. Delivery Volume %		
22 Sep, 2023	Week	Month
42.7%	45.6%	41.1%

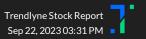
Active Candlesticks

Bullish Candlestick Pattern

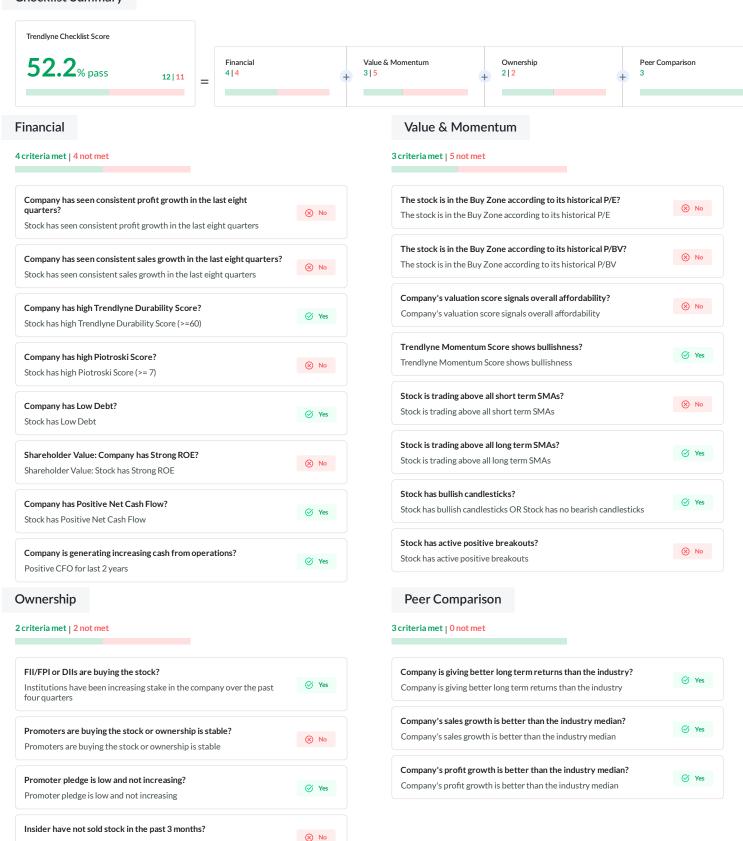
No active candlesticks

Bearish Candlestick Patterns

No active candlesticks



Checklist Summary

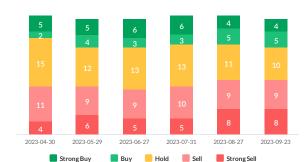


Insider have not sold stock in the past 3 months

Forecaster

Consensus Recommendation

Consensus Recommendation **SELL**



The consensus recommendation from 36 analysts for Lupin Ltd. is SELL

Share Price Target

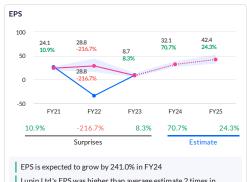
Share Price Target (Avg)





Lupin Ltd.'s share price target is below the current price, with a downside of 14.5%

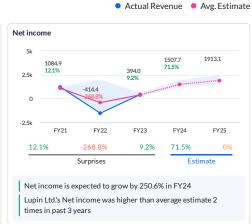
Key Metrics - Average Estimates



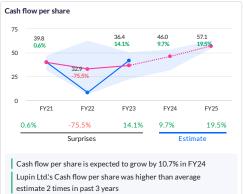
Lupin Ltd.'s EPS was higher than average estimate 2 times in past 3 years



Interest expense is expected to grow by 11.4% in FY24 Lupin Ltd.'s Interest expense was higher than average estimate 2 times in past 3 years

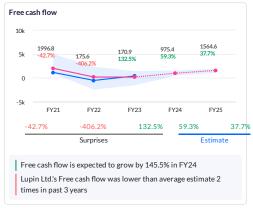






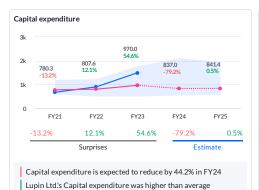


Forecaster

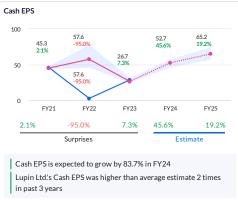




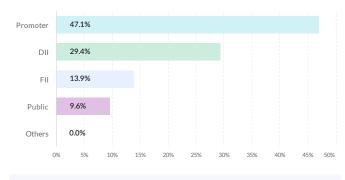




estimate 2 times in past 3 years

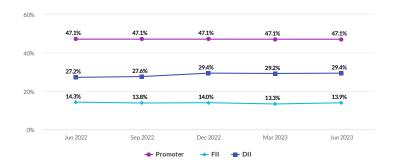


Shareholding Summary



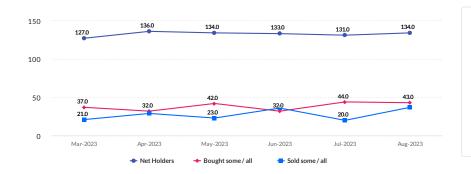
Retail investors (Promoter) form the biggest shareholding segment

Shareholding Trend



Promoter ↓, FII ↑, DII ↑, over the Jun 2023 quarter

Mutual Fund Holding and Action



- Promoters have decreased holdings from 47.08% to 47.07% in Jun 2023 qtr
- Mutual Funds have increased holdings from 16.96% to 17.00% in Jun 2023 qtr.
- Number of MF schemes remains unchanged at 26 in Jun 2023 qtr
- FII/FPI have increased holdings from 13.32% to 13.93% in Jun 2023 qtr.
- Number of FII/FPI investors increased from 563 to 574 in Jun 2023 qtr.
- Institutional Investors have increased holdings from 42.53% to 43.30% in Jun 2023 $\,$ qtr.

Major Shareholders

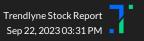
Promoters		
Name	Shares %	Change %
Lupin Investments Pvt Ltd	45.5%	=

Lupin Ltd.: Jun '23

DII		
Name	Shares %	Change %
Life Insurance Corpor ation of India	8.2%	-37.3%
ICICI Prudential Blue chip Fund	5.5%	-2.7%

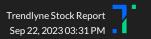
Bulk / Block Deals

Date	Client Name	Deal Type	Action	Avg Price	Qty	Exchange
14 Nov'22	ISHARES CORE EMERGING MARKETS MAURITIUS CO	Block	Sell	747	228,477	NSE
14 Nov'22	ISHARES CORE MSCI EMERGING MARKETS ETF	Block	Purchase	747	228,477	NSE
03 Nov'22	ISHARES CORE EMERGING MARKETS MAURITIUS CO	Block	Sell	707.5	228,477	NSE
03 Nov'22	ISHARES CORE MSCI EMERGING MARKETS ETF	Block	Purchase	707.5	228,477	NSE
25 Oct'22	ISHARES CORE EMERGING MARKETS MAURITIUS CO	Block	Sell	680.8	213,033	BSE
25 Oct'22	ISHARES CORE MSCI EMERGING MARKETS ETF	Block	Purchase	680.8	213,033	BSE
17 Oct'22	ISHARES CORE EMERGING MARKETS MAURITIUS CO	Block	Sell	690.6	334,753	BSE
17 Oct'22	ISHARES CORE MSCI EMERGING MARKETS ETF	Block	Purchase	690.6	334,753	BSE
11 Oct'22	ISHARES CORE EMERGING MARKETS MAURITIUS CO	Block	Sell	707.2	245,503	BSE
11 Oct'22	ISHARES CORE MSCI EMERGING MARKETS ETF	Block	Purchase	707.2	245,503	BSE



Insider Trading / SAST

Reporting Date	Client Name	Client Type	Regulation	Action	Avg Price	Qty	Mode
Reporting Date	Client Name	спент туре	Regulation	Action	Avgrice	Qty	Mode
31 May'22	Lupin Investments Pvt Ltd	Promoter	SAST	Acquisition	-	162,700	Market
20 May'22	ICICI Prudential Mutual Fund	Other	SAST	Acquisition	=	1,505,892	Market
09 Sep'21	Dr. Kamal K Sharma	Designated Person	Insider Trading	Disposal	985	15,000	Market Sale
06 Sep'21	Nilesh D. Gupta	Promoter	Insider Trading	Disposal	-	5,300	Gift
06 Sep'21	Veda Nilesh Gupta	Promoter	Insider Trading	Acquisition	-	2,650	Gift
06 Sep'21	Neel Deshbandhu Gupta	Promoter	Insider Trading	Acquisition	-	2,650	Gift
27 Aug'21	Nilesh D. Gupta	Promoter	Insider Trading	Acquisition	943.6	5,300	Market Purchase
18 Aug'21	Sunil Makharia	Designated Person	Insider Trading	Disposal	974	20,000	Market Sale
16 Aug'21	Ramesh Swaminathan	Designated Person	Insider Trading	Disposal	978	10,000	Market Sale
10 Jul'21	Nilesh D. Gupta	Promoter	Insider Trading	Disposal	-	2,140	Gift



ABOUT THE COMPANY



Lupin Ltd.

Lupin is an innovation led Transnational Pharmaceutical Company producing, developing and marketing a wide range of branded nd generic formulations, biotechnology products and active pharmaceutical ingredients (APIs) globally. The Company has significant website: www.lupin.com

BRANDS OWNED BY THE COMPANY



MA

R V Satam Company Secretary	
-	2023-3-31
Gross Remuneration	Year

FLUTIFLO-FT		IPNEB 15ML	MOI	MEFLO	SALBAIR HFA TRANSHA	LER (MDI) SALBAIR-	I TRANSCAPS (DPI)
1ANAGEMENT INFOR	MATION						
R V Satam Company Secretary		Vinita Gupta Executive Director, Chief Executive Off	cer	Executive Director	raminathan ;Global Chief Financial	Dr. Rajender H	Kamboj Discovery & Development)
- Gross Remuneration	2023-3-31 Year	- 202 Gross Remuneration	23-3-31 Year	Officer,Head(Corp - Gross Remunera	2023-3-31	- Gross Remuneration	2023-3-31 Year
IRECTOR INFORMAT	ION						
Vinita Gupta Director & Chief Executive Off		Ramesh Swaminathan Executive Director & CFO		Nilesh Des Managing Director	hbandhu Gupta.	Punita Kumar Independent Director	Sinha
₹10.92Cr. Gross Remuneration	2023 Year	₹7.74Cr. Gross Remuneration	2023 Year	₹4.96Cr. Gross Remunera	2023 tion Year	₹0.17Cr. Gross Remuneration	2023 Year

Trendlyne Stock Report Sep 22, 2023 03:31 PM

Detailed stock report terminology

Trendlyne's stock report is a comprehensive company analysis report based on its durability, valuation and momentum scores along with the forecaster data, to give you a detailed analysis. The report also includes Trendlyne's checklist summary, technical analysis, peer comparison, mutual fund holdings details, insider trading and more.

Durability Score

Durability scores are calculated from 0-100, with zero the worst and 100 the best. Durability scores above 55 are considered good(G) and below 35 are considered bad(B). Scores between 35-55 are considered neutral/Medium/Middle(M). Stocks with a high durability score (top 20 percentile) are companies that have consistently and over time, demonstrated good growth and cash flow, stable revenues and profits, and low debt.

The durability score considers several different metrics and ratios around earnings and models these over time. Our stocks with high durability scores outperform the index significantly

Valuation Score

Valuation scores are calculated from 0-100, with zero the worst and 100 the best. Valuation scores above 50 are considered good(G) and below 30 are considered bad(B). Scores between 30-50 are considered neutral/Medium/Middle(M) Stocks with a high valuation score (top 20 percentile) are companies whose business and financial advantages have not yet been priced into their share price. These companies typically have strong earnings but are currently flying under the radar, and Trendlyne's valuation score helps shine a spotlight on these companies. Firms with a low valuation score (bottom 20 percentile) are expensive stocks that have good broker coverage and already have their strengths priced in. They are popular but pricey. If you are buying them now it would be for a steep price tag: valuation scores help you identify that.

Momentum Score

Scores are calculated from 0-100, with zero being the worst and 100 the best.

Momentum scores above 59 are considered good(G) and below 30 are considered bad(B). Scores between 30-59 are considered neutral/Medium/Middle(M)

Momentum score or momentum score identifies the bullish/bearish nature of the stock. Stocks with a high momentum score (which is calculated daily from over 30 technical indicators) are seeing their share price rise, and increase in volumes and sentiment.

A low and falling momentum score indicates a falling share price. The pace at which this is changing is also important for the momentum score.

Analyst recommendation

Analyst recommendation of a stock is an assessment made by financial analysts or brokerage firms about the investment potential of a particular stock. It is usually based on a thorough analysis of the company's financial performance, market trends, industry outlook, and other factors that may impact the stock's value.

The analyst recommendation of a stock typically takes the form of a rating or a recommendation, such as "buy," "hold," or "sell." The recommendation is usually accompanied by a price target, which is the analyst's estimate of the stock's fair value.

A low and falling momentum score indicates a falling share price. The pace at which this is changing is also important for the momentum score.

Trendlyne Checklist Score

Trendlyne Checklist evaluates a stock based on its financial performance, ownership, peer comparison, value and momentum. This helps give an overall performance of the company based on the score.

PE buy/sell zone

The PE buy/sell zone is calculated based on how many days a stock has traded at its current PE level. The current PE is compared to the stock's historical PE performance, to find out how often (for how many days in the past) the stock has traded at its current PE

If the stock has usually traded above its current PE level (it's at a higher PE for the majority of trading days), then the stock is cheaper than usual and in the PE buy zone. If the stock has usually traded below its current PE level (it's at a lower PE for the majority of trading days), then the stock is more expensive than usual and in the PE sell zone.

Price Volume Charts

Price volume charts are a type of financial chart that combines two key pieces of information about a stock: its price and trading volume. They are commonly used in technical analysis to identify trends and patterns in the market.
In a price volume chart, the price of the security is plotted on the vertical axis, while the trading volume is shown on the horizontal axis. Each data point on the chart represents a single trading day, and the size of the data point may be proportional to the trading volume.

Peer Comparison

Peer comparison in financial analysis is a method of comparing the financial performance and position of one company to its competitors or peers in the same industry or sector. The purpose of this comparison is to gain insights into how the company is performing relative to its competitors and to identify areas where it may be underperforming or overperforming. In Trendlyne's stock report, DVM scores are also included in the peer comparison section.

Technical Analysis

Technical analysis is a method of analyzing stocks and other financial instruments that relies on charts and statistical indicators to identify trends and patterns in price and trading volume.

Key momentum metrics included - relative strength index (RSI), Stochastic RSI, Ultimate Oscillator, moving average convergence divergence (MACD), average true range (ATR), money flow index (MFI), William, CCI 20 and Awesome Oscillator. Simple and exponential moving averages are also included.

To analyse the volatility of the stock, Beta over different periods of time, Average Directional Movement Index and Bollinger bonds are used. Along with this, active candlesticks, daily volume analysis is also provided in the rapport.

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