

SARAH L. JENSEN

Curriculum Vitae

David Eccles School of Business
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EDUCATION

Ph.D., Management & Organizational Behavior Expected 2026
David Eccles School of Business, University of Utah, Salt Lake City, UT

M.A., Social Sciences- Psychology concentration 2019
University of Chicago, Chicago, IL

B.A., Psychology and French; Minor: Music 2018
St. Norbert College, De Pere, WI
Magna cum laude, Graduate of the Honors Program

PUBLICATIONS (*Denotes Equal Authorship)

Jensen, S.L.*, Levine, E.E.*, White, M.W.* & Huppert, E. (*in press*). Lying is sometimes ethical, but honesty is the best policy: The desire to avoid harmful lies leads to moral preferences for unconditional honesty. *Journal of Experimental Psychology: General*.

MANUSCRIPTS UNDER REVIEW

Figueroa, A., Newman, D. **Jensen, S. L.**, Fast, N., & Graham, J. Leveling the playing field or tech doping? Moral reactions to transhumanist technologies in competitive work contexts.

WORK IN PROGRESS

Jensen, S.L. & Yang, F. Helping for the *right* reasons: On the moral judgment of prosocial motivation. *Writing*.

Anderson, A., **Jensen, S.L.**, & Graham, J. Organizations as Allies: Beneficial effects of allyship statements for both LGBTQ and non-LGBTQ employees. *Writing*.

Jensen, S.L., Rees, M.R., Tenbrunsel, A.E. & Diekmann, K.A. Prosocial behavioral forecasting. *Data collection*.

Rees, M., **Jensen, S.L.**, Diekmann, K. A., & Tenbrunsel, A.E. Cover up lies. *Writing*.

Jensen, S.L., Diekmann, K.A., & Graham, J. Antecedents of third-party forgiveness. *Data collection*.

PRESENTATIONS (*Denotes Presenter)

- Jensen, S.L.***, Diekmann, K. A., & Graham, J. (2023, August). Third-party forgiveness in organizations. Paper accepted for presentation at the annual *Academy of Management Meeting*, Boston, MA.
- Jensen, S.L.***, Diekmann, K. A., & Graham, J. (2023, July).). Third-party forgiveness in organizations. Poster accepted for presentation at the *International Association for Conflict Management* Conference, Thessaloniki, Greece.
- Jensen, S. L.***, Figueroa, A., & Graham, J. (2023, February). Organizations as Allies: Beneficial Effects of LGBT Allyship Statements for LGBT and non-LGBT Employees. Poster presented at the annual *Society for Personality and Social Psychology* Convention, Atlanta, GA.
- White, M.W.*, **Jensen, S.L.**, Levine, E.E., & Huppert, E. (2021, August). The Moral Judgement of Unconditional Honesty. Paper presented at the *Academy of Management Annual Meeting*, Held virtually.
- Jensen, S.L.***, Levine, E.E., White, M.W. & Huppert, E. (2021, July). The Moral Judgement of Unconditional Honesty. Paper presented at the *International Association for Conflict Management* Conference, Held virtually.
- Jensen, S.L.*** & Yang, F. (2021, February). Moral Judgment about Warm Glow as a Prosocial Motivation. Poster presented at the annual *Society for Personality and Social Psychology* Conference, Held virtually.
- Jensen, S.L.***, White, M.W., & Levine, E.E. (2020, February). Honesty Without Looking. Poster presented at the annual *Society for Personality and Social Psychology* Convention, New Orleans, LA.
- E.E. Levine*, **Jensen, S.L.**, and White, M.W. (2019, November). Honesty Without Looking. Paper presented at the annual *Society for Judgment and Decision Making* Conference, Montréal, QC, Canada.
- Jensen, S.L.*** & Levine, E.E. (2019, June). Harm without looking: Does harm salience affect the judgments of people who are honest without looking at the consequences? Talk given at University of Chicago Psychology Department's Cognitive Workshop, Chicago, IL.
- Jensen, S.L.*** & Levine, E.E. (2019, May). Harm without looking: Does harm salience affect the judgments of people who are honest without looking at the consequences? Poster presented at the annual MAPSS Academic Research Conference, Chicago, IL.
- Jensen, S.L.*** & Cowell, R. (2018, April). Overcoming negativity: The relationship between sensation seeking and conflict resolution in older and younger adults. Poster presented at the annual *Midwestern Psychological Association* Conference, Chicago, IL.

Jensen, S.L.* & Hacker, E. (2017, November). Measuring Attitudes Towards College Majors. Poster presented at the annual *National Collegiate Honors Council* Conference, Atlanta, GA.

Jensen, S.L.* & Mrotek, M. (2016, November). The Role of Memory and Recall in the Effect of Forgetting. Poster presented at the annual *National Collegiate Honors Council* Conference, Seattle, WA.

Van Rossum, S.*, Paitel, E.*, **Jensen, S.L.***, & Cowell, R. (2016, June). Differences In Sensation Seeking Between Age Group and Sex. Poster presented at the *Society for the Psychological Study of Social Issues* Conference, St. Paul, MN.

AWARDS & HONORS

2022	SPSP Graduate Student Travel Award (\$500)
2020	BOOTHANKS Award: Recognition of Employee Excellence, University of Chicago
2018	Phi Kappa Phi Love of Learning Award (\$500), National Chapter
2018	Merit-Based Tuition Scholarship (\$29,000), University of Chicago
2018	The Reverend Joseph E. Dorff Award in Psychology, St. Norbert College departmental award
2018	The French Award, St. Norbert College departmental award
2018	Distinguished Scholastic Achievement Award, St. Norbert College
2018	Phi Kappa Phi Chapter Award (\$250), St. Norbert College
2017	Mel Nicks Award, St. Norbert College
2016-2018	Exemplary Leadership Award (x3), St. Norbert College
2014-2018	Distinguished Trustee Scholar: 4-Year Tuition Scholarship (\$56,000), St. Norbert College

GRANTS & FUNDING

2016, 2018	NCUR/National Conference Travel Grant (\$300), St. Norbert College
2016, 2017	Collaborative Research Grant Recipient (\$1000), St. Norbert College

TEACHING EXPERIENCE

David Eccles School of Business, University of Utah

Graduate Teaching Assistant

Team Foundations-MBA (Fall 2021, Summer 2022)

Managerial Negotiation- MBA (Fall 2021[online], Fall 2022 [hybrid])

Managing & Leading- MBA (Fall 2022[in-person])

PROFESSIONAL EXPERIENCE

University of Chicago Booth School of Business

Lab Manager, Center for Decision Research (2019-2021)

St. Norbert College

Teaching Assistant, Psychology Department (2017-2018)
Academic Tutor in Statistics, Office of Academic Success, Support, & Accessibility (2016)

SERVICE

University of Utah

Ad hoc reviewing: Perspectives in Psychological Science, Journal of Business Ethics, PNAS, Academy of Management conference

Asian Americans in Business Academia (AABA) Organizing Committee Member (2021-present)

New Doctoral Student Consortium (NDSC) Planning Committee Member (2021-2022), Programming Co-chair (2022-present)

Society for Judgment and Decision Making (SJDM) volunteer session facilitator (February 2022)

University of Chicago

MAPSS Alumni Connect Mentor (2019-2020)

St. Norbert College

Psychology Club Service Chair (2016-2018)

Phi Kappa Phi Student Co-Vice President (2017-2018)

PROFESSIONAL AFFILIATIONS

Academy of Management

International Association for Conflict Management

Society for Personality and Social Psychology

Society for Judgment and Decision Making

Phi Kappa Phi: Academic Honor Society

Psi Chi: International Honor Society in Psychology

REFERENCES

Kristina Diekmann, Ph.D.

Angus T. Shearer Professor of Ethics

David Eccles School of Business

University of Utah

kristina.diekmann@eccles.utah.edu

Jesse Graham, Ph.D.

George S. Eccles Chair in Business Ethics

David Eccles School of Business

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Emma E. Levine, Ph.D.

Associate Professor of Behavioral Science

Booth School of Business

University of Chicago

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Rebecca J. White, Ph.D.

Director of CDR Labs Services & Adjunct

Assistant Professor of Behavioral Science

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