Jefferson Ding

+1 (267)667-0785mail@jeffersonding.com

EXPERIENCES

• Clado AI, CPO

Aug 2025 - Present

- o Leading design and development of Clado's AI-powered people search engine, enabling granular search across 800M profiles
- o Built and deployed agentic search framework deploying thousands of AI agents for profile discovery and enrichment

• Jaimy.ai, Founder Nov 2024 - Aug 2024

- o Defined product roadmap and executed on schedule for an AI-native client relationship platform, achieving \$50k ARR.
- o Raised \$150k in pre-seed funding and was aqua-hired by Clado.ai

• University of Pennsylvania, Teaching Assistant

Jan 2023 - Present

- Led and managed product planning and physical prototype development for M&TSI, a high school program, guiding students through the entire project lifecycle.
- Mentored and advised 3 teams on software engineering best practices and project execution for their CIS 3500 final projects
- o Designed and delivered project-based labs with a strong hardware focus for ESE 1120, Electricity & Magnetism

• Shades.news, Software Engineer

May 2024 - Aug 2024

- o Built user insights analytics and UI using Google Cloud Run, Firestore, React Native, and Go
- Developed a custom ingestion pipeline for news articles and used NLP to automate content creation

• DataGrade, Software Engineer

Jun 2023 - May 2024

Led transition to PostgresSQL, implemented graphical CMS, and integrated new API endpoints with generative AI enhancements

Extracurricular Activities

• Penn ARC W3ABT, President

- o Led the Penn Amateur Radio Club driving radio education, fraternity-building, and technical proficiency in RF systems
- o Oversaw club operations including licensing support, hands-on electronics and antenna projects and hardware design

• Penn Labs, iOS Project Lead

- Led a team to build, LabsAnalytics, a high-performance asynchronous analytics service for PennMobile iOS/MacOS app
- o Develop and maintain the backend service PennMobile that services over 10,000 users for crucial campus services

• M&T Innovation Fund, Fund Manager

Sourced and consulted for technical Penn startups, managing grants up to \$10,000 and developing new fund strategies

• FranklinDAO, Investment & Ventures

Engaged with web3 startups, contributed to a sourcing newsletter, and developed blockchain-based projects

Competitions & Hackathons

• Consensus Hackathon 2024

• Won \$10,000 in prizes and a \$50,000 grant for a decentralized finance platform, Lens, on the Rootstock network

• Craft Ventures HackAIthon 2024

• Won \$5,000 by building an AI agent for calendar management, achieving top 5 among 2000+ applicants

• VeChain x EasyA Hackathon 2023

• Won \$1200 in prizes and \$30,000 in funding for a Vechain based dApp promoting sustainable travel

• Carnegie Mellon picoCTF 2022

- Solved over 260 challengs in categories such as cryptography, reverse engineering, and binary exploitation
- o 3rd/7794 globally; 2nd/340 nationally (Canada); 8200 Individual Points

Education — Jerome Fisher M&T Program

• The Wharton School, BS — Finance & Entrepreneurship

GPA: 3.9

o Relevant Coursework: Finance, Accounting, Valuations, Macro/Microeconomics, Marketing, Management, Operations

• University of Pennsylvania, BSE — Computer Engineering

GPA: 3.7

o Relevant Coursework: Discrete Math, Data Structures & Algorithms, Advanced Dynamic Programming, Calculus I-IV, Linear Algebra, Probability & Statistics, Operating Systems & Hardware Design

Projects

- ESPWoL Designed and implemented ESPWoL, a hardware Wake-on-LAN solution, managing the full development lifecycle from concept to deployment. Raised over \$56k on Kickstarter.
- ESPWoL Hardware Wake-on-LAN implementation using ESP32 for remote PC booting.
- QOA: the Quite Okay Attendance system Open source attendance system inspired by APlus+ attendance.
- Flipper Meshtastic SX1262 LoRa software for long-range peer-to-peer communication on Flipper Zero.
- SynologyMerge Streamlines Synology NAS package management; over 50 stars on GitHub.
- Donna Customizable conference registration system for the World Affairs Conference.

Technical Skills

- Proficient Languages: C++ (Embedded systems), JavaScript/TypeScript, Python, Java, OCaml, Golang, Swift
- Tools & Frameworks: React (Native), AWS, GCP/Firebase, Docker & Kubernetes, PostgreSQL, Django, Next.js, Tailwind, ESP-IDF, PyTorch