

# Cold-start Bundle Recommendation via Popularity-based Coalescence and Curriculum Heating

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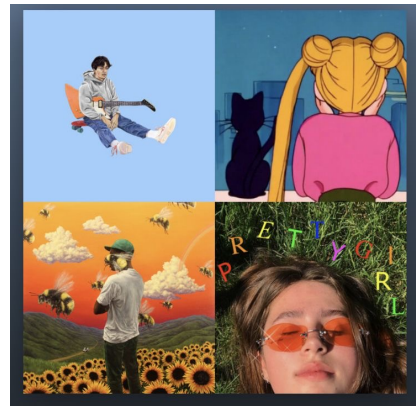
# Outline

- **Introduction**
- Proposed Method
- Experiments
- Conclusion



# Product Bundling

- Prevalent strategy in various platforms
  - One-stop convenience for customers
  - Increased exposure to lesser-known products
  - Cost-efficient offerings to customers

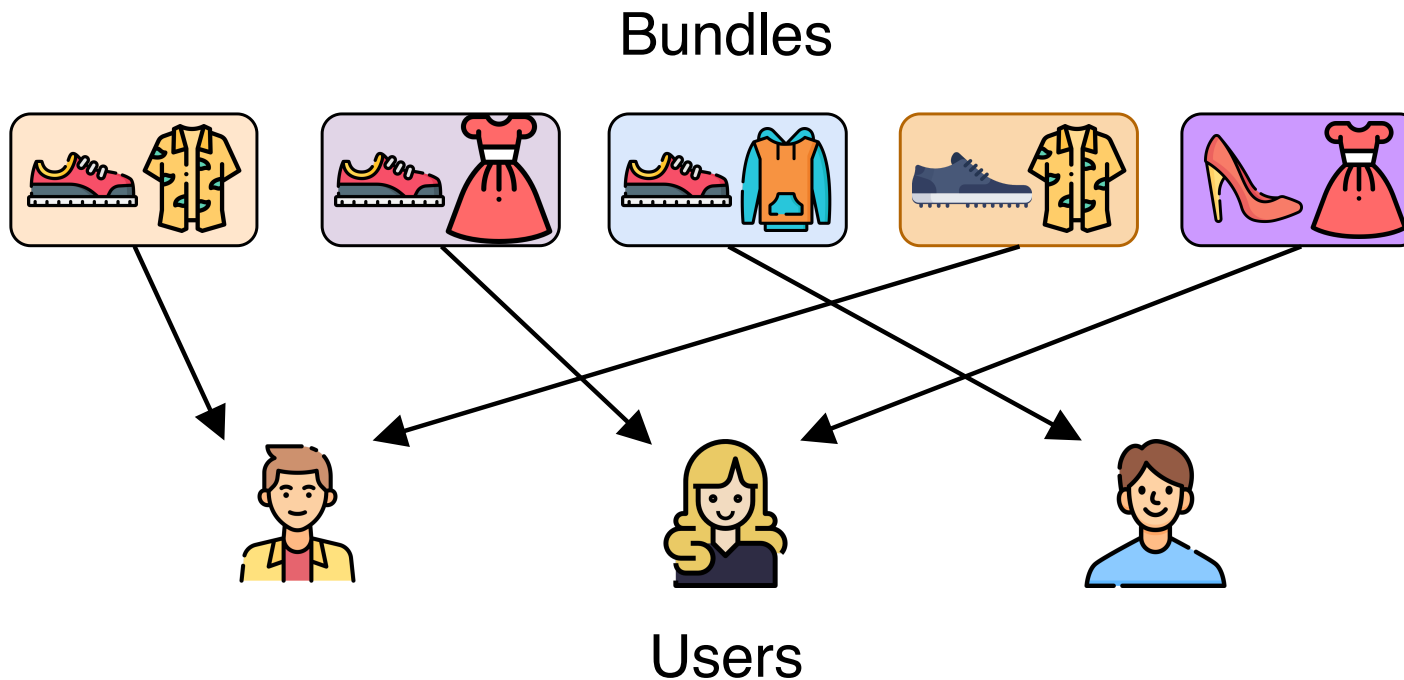


A diagram illustrating product bundling for luggage. It shows a large blue suitcase and a small blue bag. The equation below shows the bundle price:  $\$225 + \$54 = \$165$ . The original price of the bundle,  $\$279$ , is crossed out.

*Examples of product bundling*

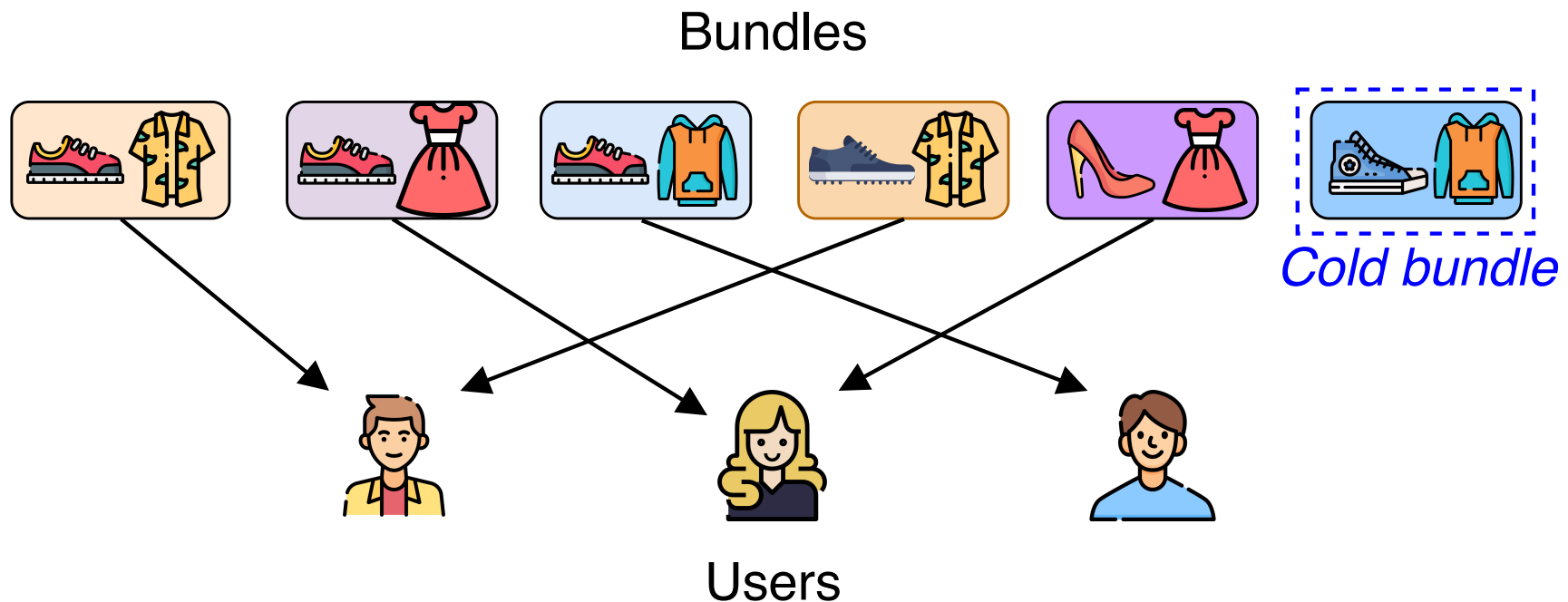
# Bundle Recommendation

- Aims to recommend **bundles** instead of individual items
  - Became an important technique in industries



# Cold-start Bundle Recommendation

- Aims to recommend cold bundles that have not been consumed by any users
  - New bundles are constantly created every day



# Problem Definition

## Cold-start bundle recommendation

- **Given**

- $\mathcal{U}, \mathcal{B}, \mathcal{I}$ : sets of users, bundles, and items, resp.
- A user-bundle interaction matrix  $\mathbf{X} \in \mathbb{R}^{|\mathcal{U}| \times |\mathcal{B}_w|}$ 
  - $\mathcal{B}_w \subset \mathcal{B}$  refers to warm bundles
- A user-item interaction matrix  $\mathbf{Y} \in \mathbb{R}^{|\mathcal{U}| \times |\mathcal{I}|}$
- A bundle-item affiliation matrix  $\mathbf{Z} \in \mathbb{R}^{|\mathcal{B}| \times |\mathcal{I}|}$

- **Recommend**

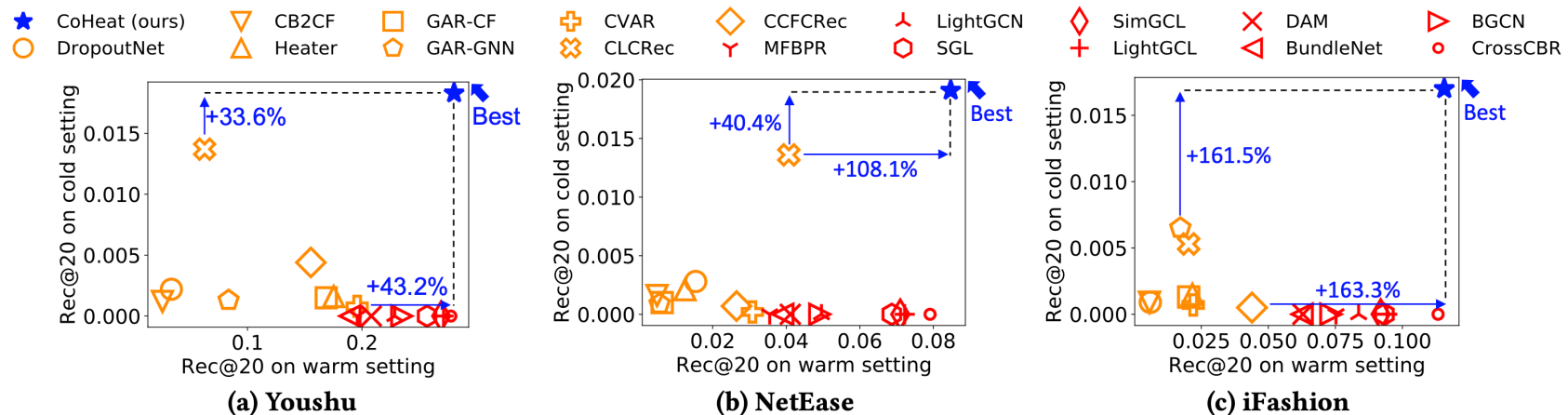
- $k$  bundles from  $\mathcal{B}$  to each user  $u \in \mathcal{U}$

- **Challenge**

- To estimate relationship between  $u \in \mathcal{U}$  and  $b \in \mathcal{B}_c$ 
  - $\mathcal{B}_c = \mathcal{B} \setminus \mathcal{B}_w$  refers to cold bundles

# Our Contributions

- We propose ***CoHeat*** (Popularity-based Coalescence and Curriculum Heating)
  - **Problem**: tackling the cold-start problem in bundle recommendation, which has not been widely studied
  - **Method**: a novel learning framework
  - **Accurate**: outperforming ~17 competitors on real-world datasets



Hyunsik Jeon (UCSD)

# Outline

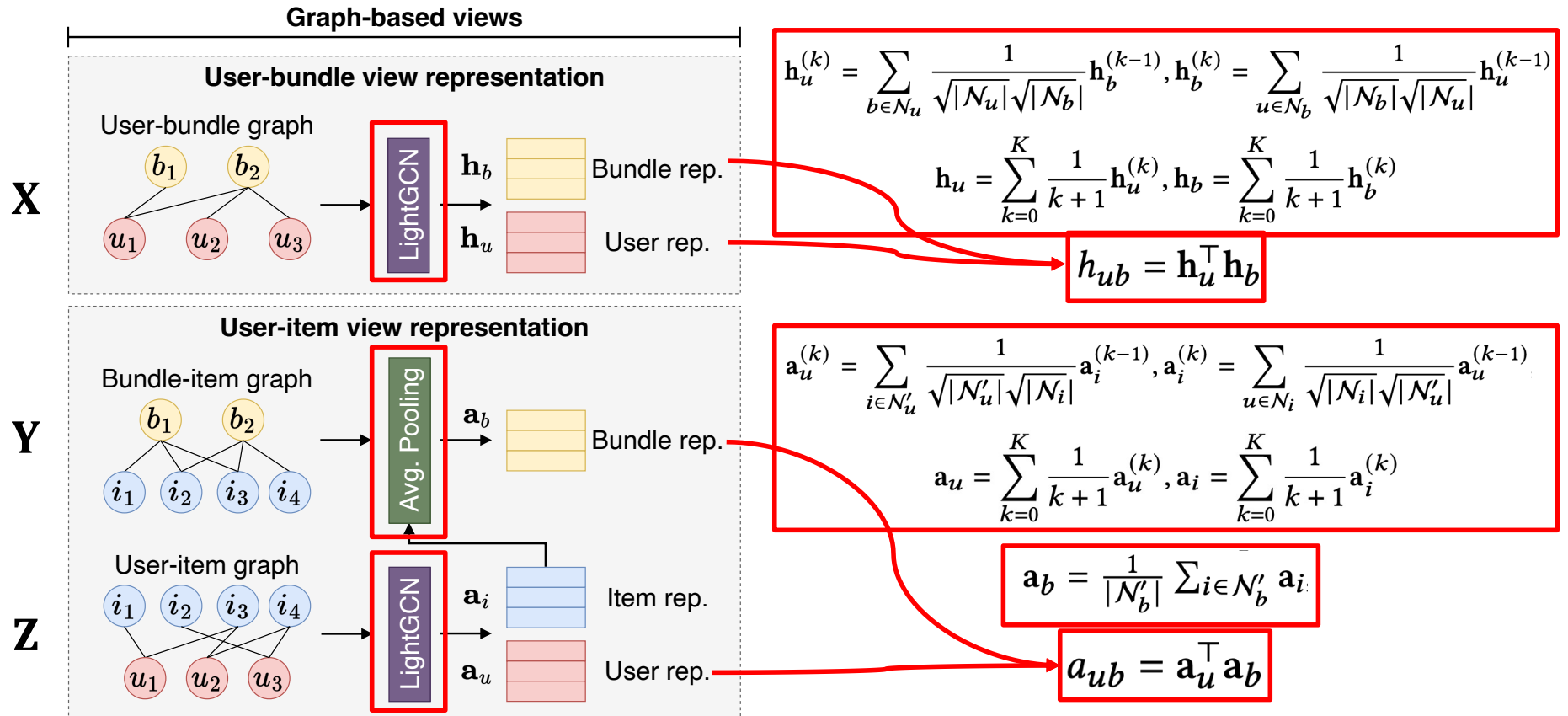
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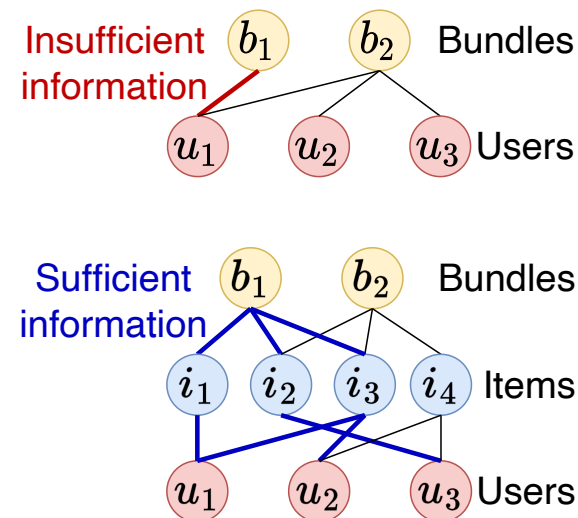
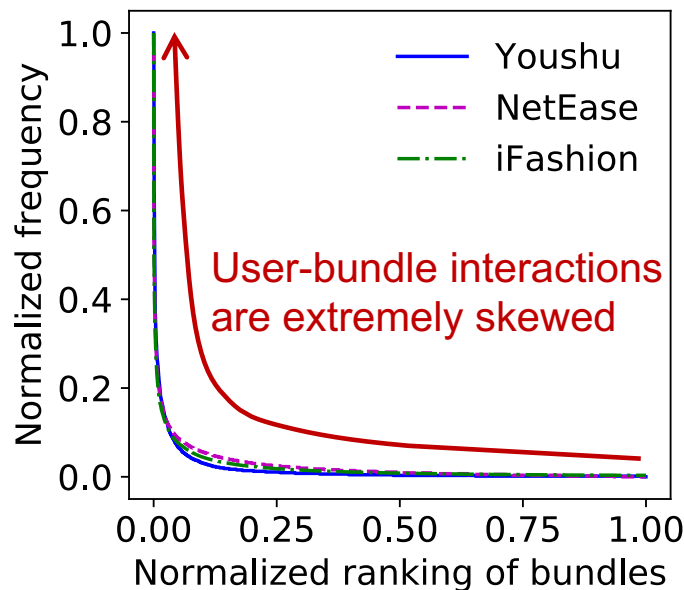
# Graph-based Views

- Form two graph-based views to fully utilize the given matrices **X**, **Y**, and **Z**, as in *CrossCBR*



# Popularity-based Coalescence (1/2)

- Real-world interactions are extremely skewed
  - Unpopular bundles are underrepresented in user-bundle (U-B) view
- User-item (U-I) view is more informative for them



# Popularity-based Coalescence (2/2)

- Weighted strategy based on bundle popularity to estimate the relevance scores

$$\hat{y}_{ub} = \gamma_b h_{ub} + (1 - \gamma_b) a_{ub} \quad \text{where } \gamma_b \in [0, 1]$$

$$\gamma_b > \gamma_{b'} \text{ if } n_b > n_{b'} \quad n_b: \text{ number of user interactions of bundle } b$$

- Mitigates the influence of U-B view for unpopular bundles
- Instead, amplifies the influence of U-I view

$$\frac{\partial \hat{y}_{ub}}{\partial h_{ub}} < \frac{\partial \hat{y}_{ub'}}{\partial h_{ub'}} \text{ if } n_b < n_{b'} \quad \frac{\partial \hat{y}_{ub}}{\partial a_{ub}} > \frac{\partial \hat{y}_{ub'}}{\partial a_{ub'}} \text{ if } n_b < n_{b'}$$

# Curriculum Heating

- Cold bundles require well-represented embeddings from U-I view
  - U-I view is more difficult to learn than U-B view, as it entails understanding all affiliated items of a bundle
- Adopt a **curriculum learning** strategy
  - Focus initially on learning *easier* (U-B) view and gradually shift the focus to learning *harder* (U-I) view

$$\hat{y}_{ub}^{(t)} = \gamma_b^{(t)} h_{ub} + (1 - \gamma_b^{(t)}) a_{ub} \quad \gamma_b^{(t)} = \tanh\left(\frac{n_b}{\psi^{(t)}}\right)$$

$$\psi^{(t)} = \epsilon^{t/T}, t : 0 \rightarrow T, \quad \epsilon > 1$$

$$\frac{\partial \hat{y}_{ub}^{(t)}}{\partial h_{ub}} < \frac{\partial \hat{y}_{ub'}^{(t)}}{\partial h_{ub'}} \text{ if } n_b < n_{b'}$$

$$\frac{\partial \hat{y}_{ub}^{(t)}}{\partial a_{ub}} > \frac{\partial \hat{y}_{ub'}^{(t)}}{\partial a_{ub'}} \text{ if } n_b < n_{b'}$$

# Alignment and Uniformity

- Aligning two views is essential, especially for cold bundles
- Adopt an alignment and uniformity (a sort of contrastive learning)

$l_2$ -normalization  $\tilde{\mathbf{h}}_u = \frac{\mathbf{h}_u}{\|\mathbf{h}_u\|_2}, \tilde{\mathbf{a}}_u = \frac{\mathbf{a}_u}{\|\mathbf{a}_u\|_2}, \tilde{\mathbf{h}}_b = \frac{\mathbf{h}_b}{\|\mathbf{h}_b\|_2}, \tilde{\mathbf{a}}_b = \frac{\mathbf{a}_b}{\|\mathbf{a}_b\|_2}$

Alignment  $l_{align} = \mathbb{E}_{u \sim p_{user}} \|\tilde{\mathbf{h}}_u - \tilde{\mathbf{a}}_u\|_2^2 + \mathbb{E}_{b \sim p_{bundle}} \|\tilde{\mathbf{h}}_b - \tilde{\mathbf{a}}_b\|_2^2$

Uniformity  $l_{uniform} = \log \mathbb{E}_{u, u' \sim p_{user}} e^{-2\|\tilde{\mathbf{h}}_u - \tilde{\mathbf{h}}_{u'}\|_2^2} + \log \mathbb{E}_{u, u' \sim p_{user}} e^{-2\|\tilde{\mathbf{a}}_u - \tilde{\mathbf{a}}_{u'}\|_2^2}$   
 $+ \log \mathbb{E}_{b, b' \sim p_{bundle}} e^{-2\|\tilde{\mathbf{h}}_b - \tilde{\mathbf{h}}_{b'}\|_2^2} + \log \mathbb{E}_{b, b' \sim p_{bundle}} e^{-2\|\tilde{\mathbf{a}}_b - \tilde{\mathbf{a}}_{b'}\|_2^2}$

Contrastive loss  $\mathcal{L}_{AU} = l_{align} + l_{uniform}$

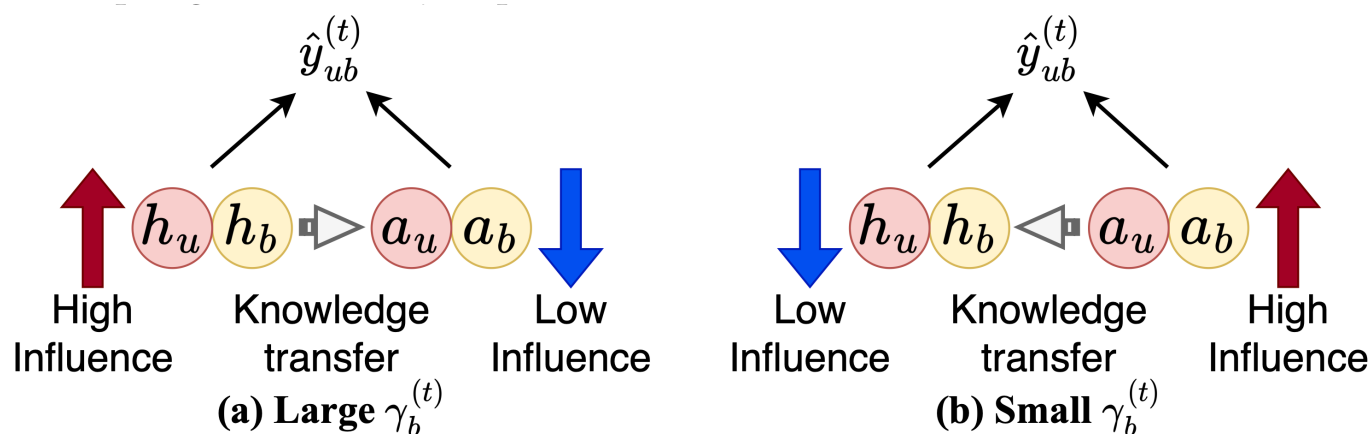
# Objective and Dynamics

- Objective function of CoHeat

$$\mathcal{L}_{BPR}^{(t)} = \mathbb{E}_{(u,b^+,b^-) \sim p_{data}} -\ln \sigma(\hat{y}_{ub^+}^{(t)} - \hat{y}_{ub^-}^{(t)})$$

$$\mathcal{L}^{(t)} = \mathcal{L}_{BPR}^{(t)} + \lambda_1 \mathcal{L}_{AU} + \lambda_2 \|\Theta\|_2$$

- Dynamic mechanism of CoHeat



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# Research Questions

- **Q1. Comparison w/ cold-start methods**
  - Does CoHeat show higher performance than other cold-start methods?
- **Q2. Comparison w/o warm-start methods**
  - Does CoHeat show comparable performance to other warm-start methods?
- **Q3. Comparison by cold bundle ratio**
  - How does the performance disparity change depending on the cold bundle ratio?



# Datasets

- We use three real-world datasets

Dataset	Users	Bundles	Items	User-bundle (dens.)	User-item (dens.)	Bundle-item (dens.)	Avg. size of bundle
Youshu <sup>1</sup>	8,039	4,771	32,770	51,377 (0.13%)	138,515 (0.05%)	176,667 (0.11%)	37.03
NetEase <sup>1</sup>	18,528	22,864	123,628	302,303 (0.07%)	1,128,065 (0.05%)	1,778,838 (0.06%)	77.80
iFashion <sup>1</sup>	53,897	27,694	42,563	1,679,708 (0.11%)	2,290,645 (0.10%)	106,916 (0.01%)	3.86

- *Youshu*: book review platform
- *NetEase*: cloud music platform
- *iFashion*: outfit sales platform

# Baselines

- Cold-start methods
  - *DropoutNet*: robustness-based method
  - *CB2CF / Heater*: constraint-based method
  - *GAR-CF / GAR-GNN / CVAR*: generative method
  - *CLCRec / CCFCRec*: contrastive method
- Warm-start methods
  - *MFBPR / LightGCN / SGL / SimGCL / LightGCL*: item recommendation method
  - *DAM / BundleNet / BGCN / CrossCBR*: bundle recommendation method

# Evaluation

- Three scenarios
  - *Cold-start*: bundles are randomly split
  - *Warm-start*: interactions are randomly split
  - *All-bundle*: half-n-half of warm/cold-start
- Metrics
  - *Recall@20*
  - *nDCG@20*

# Q1. Comparison w/ Cold-start Methods

- CoHeat outperforms the competitors
  - Cold-start / warm-start / all-bundle scenarios

Model	Youshu						NetEase						iFashion					
	Recall@20			nDCG@20			Recall@20			nDCG@20			Recall@20			nDCG@20		
	Cold	Warm	All	Cold	Warm	All	Cold	Warm	All	Cold	Warm	All	Cold	Warm	All	Cold	Warm	All
DropoutNet [51]	.0022	.0336	.0148	.0007	.0153	.0055	.0028	.0154	.0046	.0015	.0078	.0024	.0009	.0060	.0039	.0008	.0045	.0027
CB2CF [2]	.0012	.0258	.0028	.0007	.0208	.0021	.0016	.0049	.0027	.0006	.0027	.0014	.0009	.0057	.0066	.0006	.0043	.0048
Heater [73]	.0016	.1753	.0541	.0007	.0826	.0286	.0021	.0125	.0102	.0010	.0064	.0054	.0015	.0217	.0123	.0010	.0151	.0083
GAR-CF [11]	.0015	.1688	.0529	.0011	.0726	.0317	.0010	.0063	.0014	.0005	.0035	.0008	.0013	.0203	.0090	.0013	.0143	.0055
GAR-GNN [11]	.0013	.0835	.0358	.0006	.0569	.0178	.0009	.0056	.0027	.0003	.0030	.0012	<u>.0065</u>	.0172	.0126	.0030	.0107	.0087
CVAR [70]	.0008	<u>.1958</u>	<u>.0829</u>	.0002	<u>.1112</u>	<u>.0533</u>	.0002	.0308	.0156	.0001	.0154	.0084	.0007	.0220	.0125	.0004	.0152	.0084
CLCRec [58]	<u>.0137</u>	.0626	.0367	<u>.0087</u>	.0317	.0194	<u>.0136</u>	<u>.0407</u>	<u>.0259</u>	<u>.0075</u>	<u>.0215</u>	<u>.0138</u>	.0053	.0203	.0126	<u>.0043</u>	.0135	.0085
CCFCRec [72]	.0044	.1554	.0702	.0022	.0798	.0425	.0007	.0265	.0130	.0004	.0128	.0068	.0005	<u>.0439</u>	<u>.0252</u>	.0003	<u>.0304</u>	<u>.0172</u>
<b>CoHEAT (ours)</b>	<b>.0183</b>	<b>.2804</b>	<b>.1247</b>	<b>.0105</b>	<b>.1646</b>	<b>.0833</b>	<b>.0191</b>	<b>.0847</b>	<b>.0453</b>	<b>.0093</b>	<b>.0455</b>	<b>.0264</b>	<b>.0170</b>	<b>.1156</b>	<b>.0658</b>	<b>.0096</b>	<b>.0876</b>	<b>.0504</b>

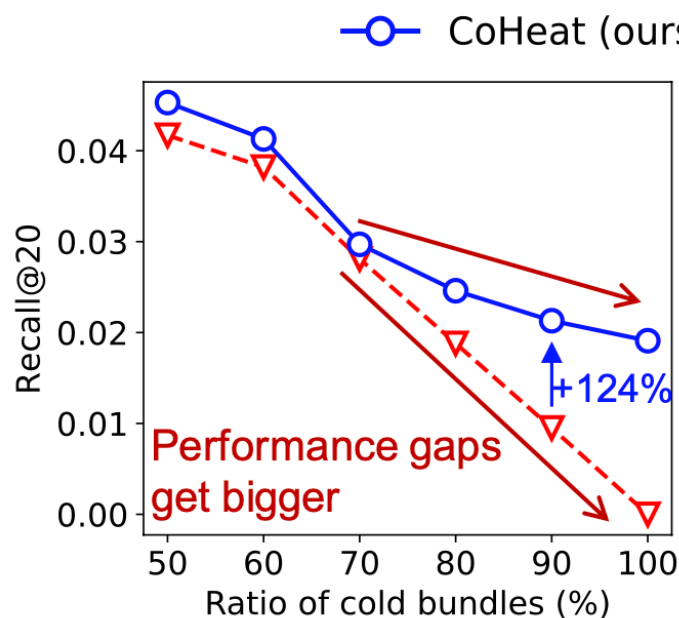
## Q2. Comparison w/ Warm-start Methods

- CoHeat shows comparable performance to the baselines (even slightly higher perf.)
  - Warm-start scenario

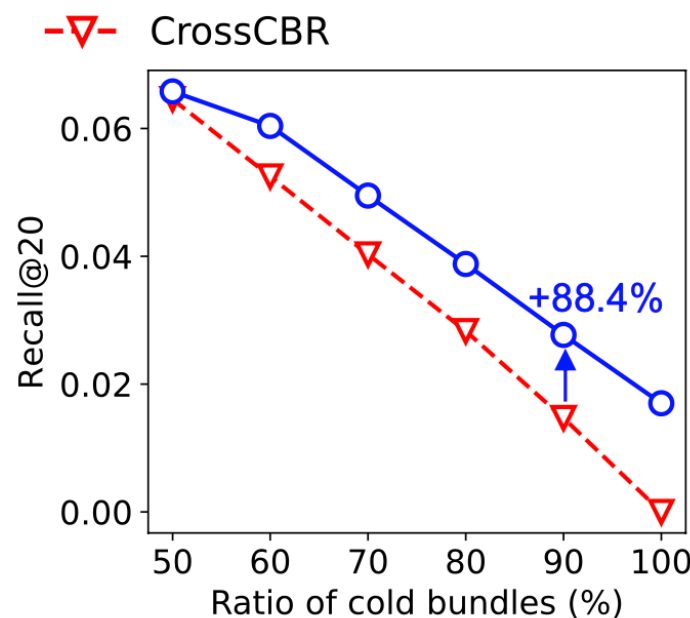
Model	Youshu		NetEase		iFashion	
	Recall	nDCG	Recall	nDCG	Recall	nDCG
	@20	@20	@20	@20	@20	@20
MFBPR [42]	.1959	.1117	.0355	.0181	.0752	.0542
LightGCN [23]	.2286	.1344	.0496	.0254	.0837	.0612
SGL [59]	.2568	.1527	.0687	.0368	.0933	.0690
SimGCL [62]	.2691	.1593	.0710	.0377	.0919	.0677
LightGCL [5]	.2712	.1607	.0722	.0388	.0943	.0686
DAM [12]	.2082	.1198	.0411	.0210	.0629	.0450
BundleNet [17]	.1895	.1125	.0391	.0201	.0626	.0447
BGCN [8, 9]	.2347	.1345	.0491	.0258	.0733	.0531
CrossCBR [35]	<u>.2776</u>	<u>.1641</u>	<u>.0791</u>	<u>.0433</u>	<u>.1133</u>	<u>.0875</u>
CoHeat (ours)	<b>.2804</b>	<b>.1646</b>	<b>.0847</b>	<b>.0455</b>	<b>.1156</b>	<b>.0876</b>

### Q3. Comparison by Cold Bundle Ratio

- Performance disparity widens as cold bundle ratios increase



(a) NetEase



(b) iFashion

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# Conclusion

- Address the cold-start problem in bundle recommendation
- Propose a novel framework: **CoHeat**
  - Popularity-based coalescence
  - Curriculum heating
  - Representation alignment and uniformity
- Show the superiority of CoHeat through extensive experiments



# Thank you!

Code: <https://github.com/snudatalab/CoHeat>

Personal website: <https://jeon185.github.io>

# Appendix:

## Ablation Study

- All main components help improve the performance
  - *CoHeat-PC*: equal contribution of U-B and U-I views
  - *CoHeat-CH-Ant*: anti-curriculum learning
  - *CoHeat-CH-Fix*: temperature fixed as the maximum
  - *CoHeat-AU*: Omit contrastive loss

Model	Youshu		NetEase		iFashion	
	Recall	nDCG	Recall	nDCG	Recall	nDCG
	@20	@20	@20	@20	@20	@20
CoHEAT-PC	.0000	.0000	.0000	.0000	.0000	.0000
CoHEAT-CH-Ant	.0177	.0087	.0176	.0087	.0164	.0093
CoHEAT-CH-Fix	.0180	.0092	.0182	.0090	.0164	.0092
CoHEAT-AU	.0069	.0031	.0029	.0013	.0013	.0005
<b>CoHEAT (ours)</b>	<b>.0183</b>	<b>.0105</b>	<b>.0191</b>	<b>.0093</b>	<b>.0170</b>	<b>.0096</b>