

Danny Jeong

222 Margaret St. Brisbane City, QLD 4000 | 0432526525 | dannyjeong.au@gmail.com | [LinkedIn](#)

OBJECTIVE

Highly motivated and adaptable professional with a strong background in sales management and a passion for transitioning into a career in IT, specifically in Computer Science. Currently enrolled in a master's program in Information Technology at QUT, with a focus on network management, programming languages, and database systems. Seeking an opportunity in a junior position in the IT field to apply my strategic planning, critical data analysis, communication, and problem-solving skills within the dynamic field of the IT industry. Eager to contribute to meaningful projects and collaborate with experienced professionals while gaining valuable insights into technology-driven solutions for real-world challenges.

EDUCATION

MASTER | QUEENSLAND UNIVERSITY OF TECHNOLOGY | BRISBANE, AUSTRALIA

- Major: Computer Science (Expected December 2024)
- Awarded the International Merit Scholarship for demonstrating academic excellence
- Completed 96 out of 192 units with an overall average GPA of 6.5(High Distinction) out of 7.0

BACHELOR | DONGGUK UNIVERSITY | SEOUL, REPUBLIC OF KOREA

- Major: Police Administration

PROFESSIONAL EXPERIENCE

CASUAL PROFESSIONAL | QUT | JUN 2023-JUL 2023

- Assisted new students in finding suitable accommodations
- Consulted with students facing accommodation issues and provided solutions

SALES CONSULTANT | KLOLINK CO., LTD | APR 2021-FEB 2023

- Successfully commenced business from Nov. 2021 as a selected participant of the fostering global start-up program by Seoul Business Agency
- Achieved 600K USD of turnover in the first operating year

SALES MANAGER | TORAY ADVANCED MATERIALS KOREA INC. | MAR 2006-MAR 2020

- Successfully increased sales volume of the India market from 6,270K\$ in FY2012 to 15,910K\$ in FY2016
- Achieved 37,840 KYD, the biggest sales quantity in the company's history, of dyed fabrics produced in Indonesia increased by 9.5% YOY in FY2018
- Acquired major accounts, including Hynix and Samsung Semiconductor, generating substantial sales amounts and profits
- Successfully established an RO filter assembly facility in Anaheim, CA, with a production capacity of 72M pieces per annum

SKILLS & ABILITIES

MICROSOFT CERTIFIED: AZURE DATA FUNDAMENTALS (PASSED EXAM DP-900)

- Certified by Microsoft on April 27, 2023

ORACLE MACHINE LEARNING USING AUTONOMOUS DATABASE 2023 CERTIFIED ASSOCIATE

- Certified by ORACLE on June 15, 2023

PROFICIENT IN PROGRAMMING LANGUAGES

- C#, Python

DATABASE MANAGEMENT

- SQLite, Tableau

PROJECT MANAGEMENT

- End-to-end project planning, execution, and monitoring

EXCELLENT COMMUNICATION, NETWORKING, AND NEGOTIATION SKILLS

STRONG ANALYTICAL AND PROBLEM-SOLVING ABILITIES

LEADERSHIP

HONORS & AWARDS

CERTIFICATE OF ACHIEVEMENT - QUT (DECEMBER 2023)

- In recognition of QUT Executive Deans' Commendation for Academic Excellence

表彰状 - TORAY INDUSTRIES, INC. (JUNE 2015)

- Recognized for significant achievements in expanding Toray Group's water treatment business through successful sales and distribution strategies

EXCELLENT PERFORMANCE AWARD - TORAY ASIA PTE. LTD. (SEP 2016)

- Acknowledged for increasing sales volume significantly in the Indian market