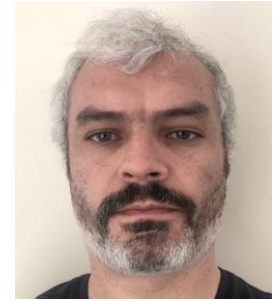


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Studies

2000-2007 **Belgrano University**
Electro- Mechanical Engineer - Graduated
Average: 7

1999 **Comahue National University**
Mechanical Engineer

1995-1998 **Engineer Julio Krause Institute**
Title: Bachiller Bilingual

1994 **Lincoln Hall School**

Languages

Spanish: Natal language
English: Advanced. Exams: First Certificate (1997)
French: Basic
Portuguese: Basic

Informatics

Office
Auto-Cad Basics
SolidWorks Basics

Laboral Experience

01/2021- Current day **FREELANCE**
Working as consultant.

03/2019- 10/2020 **RUBICON OILFIELD INTERNATIONAL.**
Business Development Manager for Argentina, Bolivia & Chile.
Developing all Rubicon product lines. Develop commercial
relationships with Production and Service companies. Tenders,
presentations, field product tests.

Technical Sales Leader for Completion Products for LATAM.
Supporting LATAM Countries with Completion's technologies &
Tenders.

- 05/2014- 02/2019 **ALPHA Oil TOOLS S.A.**
 Co-Founder. Business Development Manager. USA Oil tools companies' representations. Delivered products and Services for companies as XOM & Pan-American Energy. Worked with Schlumberger on specific contracts for Total Austral & foreign Operators.
 Products: Multi-Stage Stimulation & Well Construction mainly. Frac Plugs, Toe Sleeves, production packers, centralization, Stage collars, inflatable packers, float Shoe/collar.

 Involved in product selection according to customer's needs, importation process, product delivery, product test in field. Tenders, commercial presentations, customer service.
- 10/2013- 05/2014 **SCHLUMBERGER**
 Vertical Project Manager, integrating Unconventional Resources projects for all the product lines, Well Services, Wire Line, Completions. Sourcing Manager. Sand & Water management projects. Reporting to LATAM Unconventional Resources Vice President.
- 10/2010– 10/2013 **SCHLUMBERGER**
 Multi-Stage Stimulation Business Development Manager for Latin America. Main target: Argentina. Based in Buenos Aires.
 Created value for completion tools that were the main ones used for several years. During importation restrictions, manufactured product parts in Neuquén to create a differentiator over competitors, as well as allowing the company to import other service products.
- 06/2008- 10/2010 **SMITH INTERNATIONAL (Services)**
 Completion & Production Regional Support Engineer for Liner hangers in LAM. Based in Macae, Brazil.
 Engineer in training program – Advance Completion Engineer program. Based in Houston, USA
 Field training (Selective water injection). Based in Neuquén, Argentina
- 01/02/2005-02/2008 **ALPHA OIL SERVICES S.A.**
 Junior Engineer (Professional Practice). Design, Reengineering, Quality Control, Follow up in field, Field Engineer. Water Injection wells, Jet pump (well test), Production wells, and well abandonment.
- 28/10/04- 23/12/04 **TOYOTA**
 Junior Engineer (Quality Control).

Curses

ACE III Program
ACE Program Overview / Introduction to Smith International
I.T. - Issue computers, load software, etc.
Analyzing Performance Problems
QHSE Module Training
Presentation Skills
Employment Law & People Skills (HR)
Increasing Personnal Effectiveness
Time Management - Working Smart w/MS Outlook
Project Management
Driver Training
Fundamentals of Petroleum
Introduction to Drilling and Workover Rigs
Basic Completion Equipment (Introduction to Completion Equipment)
Basic Hydraulics
Field Trip /Workshop Prep
Introduction to Reservoir Engineering (NEXT)
Introduction to Completion Engineering (including NODAL Analysis
NEXT)
Intermediate Completion Equipment (Packer Ops & Lab Workshop)
Advanced Completion Equipment (Adv. Hydraulics TCP & Adv Pkr
Appl)
Basic Liner Hangers (Introduction)
Intermediate Liner Hangers (Liner Operations)
Advanced Liner Hangers (Hydraulics & Calculations)
Prepare for Presentations (Packers / Liner Hangers)
Swab & Surge / Torque & Drag
Schematics & I-complete
Artificial Lift & Smith-LIFT
ACE III Presentations on Material Learned
Packer Operations (Houston)
Liner Hanger Operations (Corpus Cristy)
Intro to Directional Drilling (NEXT)
Well construction (Petrex)
Business Finance
Selling workshop
Root cause analysis
Wellbore departure
Deep water Liner Hanger system
Shale: Finding Suit Spots (NEXT)
Schlumberger SALES Program
Rubicon Business Finance Course