

Contactar

www.linkedin.com/in/tomasgarzonduarte (LinkedIn)

Aptitudes principales

Servicio de atención al cliente
Estrategia empresarial
Microsoft Excel

Languages

English (Full Professional)
French (Limited Working)
Spanish (Native or Bilingual)

Tomas Garzon Duarte

Product Owner at Tenaris
Argentina

Experiencia

Tenaris

3 años 9 meses

Product Owner - Commercial and Supply Chain Tools
abril de 2020 - Present (1 año 6 meses)

Buenos Aires, Argentina

Information Technology - Global

Job Description:

Product owner of Rig Direct Portal ®, B2B place order tool developed by Tenaris.

Working with Tenaris Business Units in USA, Canada, Romania and UAE

Main tasks:

- Coordinate and lead the development team (3 .NET developers, 2 tester, 1 functional analyst) following SCRUM agile methodology.
- Regular meeting with stakeholders (Tenaris SUCH and Commercial team) in order to maintain a prioritized backlog.
- Responsible for the tool sale and promotion, adoption and features performance.
- Roadmap planning

Sales Representative - Pipelines & Projects

abril de 2019 - abril de 2020 (1 año 1 mes)

Buenos Aires, Argentina

Commercial Front End Area - South America

Job Description:

- Manage the complete commercial cycle
- Responsible of the offer engineering process for business development. Responsibilities upon quote reception included: collecting production costs, manufacturing and transit lead times, terms and conditions, price analysis and negotiation, quote submission and follow up.
- Define KPIs and tools in order to have a dashboard with +10 years of history of Line Pipe & Projects quotations in detail.

- Identify and establish new business opportunities to meet current company objectives
- Identify substitute products and understand how do they affect the company business
- Introduce the Stealth Lock joint technology to new customers

Industrial Analyst - Industrial Management Control

enero de 2018 - abril de 2019 (1 año 4 meses)

Campana, Buenos Aires Province, Argentina

Regional Planning - South America

Part of the Tenaris Global Trainee Program for industrial engineers includes one year in an industrial-related position. The main objective is to achieve a deep understanding of Tenaris core products, manufacturing processes and new technologies applied to them.

Job Description:

Responsible of the industrial performance and production costs control of the Couplings Shop in Siderca Plant (Campana, Buenos Aires).

- Monthly reports of industrial performance and costs in order to meet the annual budget.
- Calculate the annual budget in terms of performance and costs, considering: past periods, future investments and demand planning.
- Investment management. Analyze new investments for the plant, cross working with different areas from the company.

Highlights:

- Created a industrial performance dashboard in Power BI in order to detect negative and positive tendencies regarding productivity, interruptions, scrap, C.T.C and costs.
- Participated in the 5.5 MUSD investment approval for the Finishing Line

Rental Republic

Customer Care Representative

diciembre de 2016 - abril de 2017 (5 meses)

Bourg-St.-Maurice, Auvergne-Rhône-Alpes, France

Rental Republic represents a change in the customers experience when renting ski and snowboarding equipment, focusing on personalized delivery & fitting with a strong after-rent service.

With a strong digitalization within the operation, the job was to prepare and deliver customers bookings, making us the visible face of the company.

Working efficiently in managing different bookings and trying to make the experience for the customer outstanding was a great challenge.

Renault Argentina

Stock Analyst - Internal Logistics

febrero de 2015 - mayo de 2016 (1 año 4 meses)

Internal Logistics - Renault Argentina, Santa Isabel

Job Description:

- Inventory planning and control.
- New KPIs proposal to reduce stock
- Stock monthly closing report
- Program automatic stock alerts on VBA

Educación

Digital House

Data Sciene, Data Sciene · (2020 - 2020)

Universidad Católica de Córdoba

Bachelor of Engineering - BE · (2010 - 2014)

Colegio Nacional de Monserrat

Bachiller Humanista · (2002 - 2008)