$$r = p \otimes q = \begin{bmatrix} p_0 q_0 - p_1 q_1 - p_2 q_2 - p_3 q_3 \\ p_0 q_1 + p_1 q_0 + p_2 q_3 - p_3 q_2 \\ p_0 q_2 - p_1 q_3 + p_2 q_0 + p_3 q_1 \\ p_0 q_3 + p_1 q_2 - p_2 q_1 + p_3 q_0 \end{bmatrix}$$