



Jérémie PERES

Data scientist

PERSONAL INFO

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HARD SKILLS

Field:
• Machine Learning
• Statistics
• Data Analysis
• Data Visualization
• Data Engineering
• Marketing
• Customer Relationship
Programing Languages:
• Python
• Scala
• SQL
Tools & Frameworks:
• NumPy, Pandas, Scikit
-learn, Tensorflow
• Spark, Hadoop
• GCP, AWS
• Docker
• MongoDB, Cassandra

SOFT SKILLS

• Communication
• Problem-solving
• Business-oriented
• Curiosity
• Team Player

LANGAGES

• French (native)
• English (full professional proficiency)
• Spanish (basic)

ACTIVITIES

• Tennis
• Skiing
• Kitesurfing
• Underwater Diving
• Indoor Climbing
• Traveling

Data scientist about to graduate from a Post Master’s Degree in Data Science and Big Data at Telecom Paris, curious and eager to learn, with 2+ years of experience in strategy and management consulting, looking for an opportunity in Data Science starting from September 2020

EXPERIENCE

10/2019 - 06/2020 8 months **Veepee**, Paris, France
Student research project with Télécom Paris
• Realized a supervised analysis to predict a stockout
• Building models for price optimization: sales forecasting and price elasticity models
04/2017 - 05/2019 2+ years **Vertone**, Paris, France
Consultant (Marketing, Customer Relationship and Business Development specialist)
• Defined the service strategy for an **insurance company**
⇒ Analyzed 200+ services from 20 insurance companies and identified 4 structuration approaches to enhance services
• Diagnosed customer churn, defined and deployed innovative solutions to reduce customer churn for an **energy supplier**
⇒ Reduced customer churn by 2.1pt (M+3) on some targets
• Framed digital offers for several private operators of **public transport**
⇒ Launched 2 offers in 40+ cities
02/2016 - 08/2016 6 months **Lazada (Alibaba Group)**, Ho-Chi-Minh-City, Vietnam
Product Owner (Operations) for the e-commerce leader in SEA
• Designed, built, and launched in 2 ventures the logistics system by understanding operation process and challenges of local operational teams
• Identified needs and prioritized product roadmap to deliver optimal business value
• Led a team of 12 developers in Sprints (Scrum Methodology)
⇒ Web & Mobile app used by 3k+ users for 150k+ packages/day
08/2015 - 02/2016 6 months **Thalès**, Paris, France
SATCOM System Engineer Intern for Thales Communication & Security
• Developed a periodic message and VoIP service
• Elaborated and performed a factory acceptance test procedure

EDUCATION

2019 - 2020 **Télécom Paris**, Paris-Saclay, France
Post Master’s Degree in Data Science & Big Data
• Main topics: Statistical theories, Machine Learning (supervised, unsupervised, deep learning...), Data Engineering (NoSQL, distributed systems, cloud storage and computing...), Data Visualization
2013 - 2017 **CentraleSupélec**, Paris-Saclay, France
MSc in Engineering
• Major: Electronic Systems, IoT, Networks and Images Processing
• Final Academic Project: Hacking a smart object
• Communication Manager at the Supélec Student Union
2011 - 2013 **Collège Stanislas**, Paris, France
Intensive preparation for national entrance exams to French “Grandes Ecoles”

DATA SCIENCE / DATA ENGINEERING PROJECTS

2019 - 2020 **Carrefour-X AI & Retail Challenge - Rank 1st**: 10 weeks project building a local Marketing Mix Modeling – analysis and prediction of the impact of marketing media on sales (ROI).
Keywords: MMM, Interpretable ML, CatBoost, SHAP, GCP, Big Query, Dash
 LFIS-Dauphine Hackathon - Rank 3rd: 24 hours data challenge predicting stock volatility among the S&P500 and Stoxx600 on performance announcement dates.
Keywords: LightGBM, Hyperopt, resampling (SMOTE)
 GDELT: Built a resilient architecture for storing large amount of data from the GDELT database allowing fast responding queries.
Keywords: Spark, MongoDB, AWS, Zeppelin, ETL
 French digital training courses: Built a web app in Python providing an analysis of French online digital training market.
Keywords: web scrapping, data visualization

INVOLVMENTS AND PERSONAL EXPERIENCE

05/2019 - 07/2019 **People and the Sea**, Malapascua, Philippines
Underwater diver volunteer for a marine conservation project in the island
• Conducted undersea surveys in the reefs of Malapascua in order to assess and quantify their health and contribute to their protection
2016 - 2017 **GlobeDinner**
Co-founder of the very first free food surfing platform
⇒ Developed a community of 50+ hosts and 250+ guests