



Jérémie PERES

PERSONAL INFO

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HARD SKILLS

Field:

- Machine Learning
- Statistics
- Data Analysis
- Data Visualization
- Marketing
- Customer churn

Programing Languages:

- Python
- Scala

Tools & Frameworks:

- NumPy, Pandas, Scikit
- learn, Keras, Tensorflow
- Spark, Hadoop
- GCP, AWS
- Docker
- MongoDB, Cassandra

SOFT SKILLS

- Communication
- Problem-solving
- Business-oriented
- Curiosity
- Team Player

LANGAGES

- French (native)
- English (full professional proficiency)
- Spanish (basic)

ACTIVITIES

- Competitive Tennis
- Piano
- Competitive Skiing
- Kitesurfing
- Underwater Diving
- Indoor Climbing
- Traveling

Data scientist about to graduate from a Post Master's Degree in Data Science and Big Data at Telecom Paris, curious and eager to learn, with 2+ years of experience in strategic consulting, looking for an opportunity in Data Science starting August 2020

EXPERIENCE

10/2019 - 06/2020 **Veepee**, Paris, France
8 months
Data scientist (Research project with Télécom Paris)

- Price optimization maximizing margin while minimizing remaining stock
- Built ML models predicting sales time series using state of the art discrete-valued time series models (INAR Poisson, DARMA)
- Environment: GCP, BigQuery, GitHub

04/2017 - 05/2019 **Vertone**, Paris, France
2+ years
Strategy consultant (Marketing, Customer Relationship and Business Development)

- Defined the service strategy for an **insurance company**
- ⇒ Analyzed 200+ services from 20 insurance companies and identified 4 structuration approaches to enhance services
- Diagnosed customer churn, defined and deployed innovative solutions to reduce customer churn for an **energy supplier**
- ⇒ Reduced customer churn by 2.1pt (M+3) on some targets
- Framed digital offers for several private operators of **public transport**
- ⇒ Launched 2 offers in 40+ cities

02/2016 - 08/2016 **Lazada Group (Alibaba)**, Ho-Chi-Minh-City, Vietnam
6 months
Product Owner (Operations) for the e-commerce leader in SEA

- Designed, built, and launched in 2 ventures the logistics system by understanding operation process and challenges of local operational teams
- Identified needs and prioritized product roadmap to deliver optimal business value
- Leading a team of 12 developers in Sprints (Scrum Methodology)
- ⇒ Web & Mobile app used by 3k+ users for 150k+ packages/day

08/2015 - 02/2016 **Thalès**, Paris, France
6 months
SATCOM System Engineer Intern for Thales Communication & Security

- Developed a periodic message and VoIP service
- Elaborated and performed a factory acceptance test procedure

DATA SCIENCE / DATA ENGINEERING PROJECTS

2019 - 2020 **GDELT**: built a resilient architecture for storing large amount of data from the GDELT database allowing fast responding queries - ETL: Spark - Architecture: 3 MongoDB nodes on EC2 - Visualization: Zeppelin + Python webapp

Hackathon Carrefour: lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum

Hackathon Dauphine: lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum lorem ipsum

French digital training courses: built a web app in Python providing a statistical analysis of French digital training courses offered on the website "Mon Compte Formation"

EDUCATION

2019 - 2020 **Télécom ParisTech**, Paris-Saclay, France
Post Master's Degree in Data Science & Big Data

- Main topics: Statistical theories, Machine Learning, Data Engineering (NoSQL, distributed systems, cloud storage and computing), Data Visualization

2013 - 2017 **CentraleSupélec**, Paris-Saclay, France
MSc in Engineering

- Major: Electronic Systems, IoT, Networks and Images Processing
- Final Academic Project: Hacking a smart object
- Communication Manager at the Supélec Student Union

2011 - 2013 **Collège Stanislas**, Paris, France
Intensive preparation for national entrance exams to French "Grandes Ecoles"

INVOLVMENTS AND PERSONAL EXPERIENCE

05/2019 - 07/2019 **People and the Sea**, Malapascua, Philippines
Underwater diver volunteer for a marine conservation project in the island

- Conducted undersea surveys in the reefs of Malapascua in order to assess and quantify their health and contribute to their protection

2016 - 2017 **GlobeDinner**
Co-founder of the very first free food surfing platform

⇒ Developed a community of 500+ followers, 50+ hosts and 250+ guests