

<b>Name:</b> Glenn Stevens	
<b>Email:</b> glennstev@ny.rr.com	
<b>Phone:</b> 555-555-5555	
<b>Home Location:</b> US-GA-Atlanta-30303 (Citizen)	
<b>Will Relocate To:</b>	
<b>Max Commute:</b> 30 miles	<b>Travel Preference:</b> Up to 50%
<b>Employed:</b> Yes	<b>Most Recent Pay:</b> \$250,000 per year

## Experience

<b>Most Recent Title:</b> Sales Executive	
<b>Experience:</b> 13 Years	<b>Managed Others:</b> Yes (9 others)
<b>Jobs Last 3 Yrs:</b> 1	<b>Last Job Tenure:</b> 4 Years
<b>Sec. Clearance:</b> No	<b>Felony Conviction:</b> No
<b>Highest Degree:</b> Graduate Degree	<b>Spoken Languages:</b>
<b>Certifications:</b> Master's Degree in Education Database Management Certification	

## Desired Position

<b>Job Type:</b> Full Time
<b>Motivation:</b> Other
<b>Desired Pay:</b> \$150,000 per year
<b>Shift Preference:</b>

## Interests

<b>Education</b> (6 Years experience)
<b>Executive</b> (5 Years experience)
<b>Information Technology</b> (6 Years experience)
<b>Sales</b> (5 Years experience) Outside Sales
<b>Training</b> (4 Years experience)

## Resume

<b>OBJECTIVE</b> To obtain a position that utilizes and continues to build upon my capabilities and strengths. I am a goal-oriented, proactive self-starter
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with excellent time management skills. I possess interpersonal leadership qualities that accent my ability to effectively train, provide oral presentations, and sell. I am an early adopter with technology and am literate on a variety of applications.

#### EDUCATION

M.A. Elementary Education, Georgia Tech, Atlanta  
Georgia, 2000

B.A., Elementary Education, Pace University, Pleasantville, NY, 1993  
High School Diploma, North High School, La Jolla, CA, 1989

#### TECHNOLOGY SALES / CONSULTATION

Sales Executive - Wright Systems: 2000 - present

Education, Government, Non-Profit Sales - Georgia Territory

- \* Provided Multi-Media Systems Integration Solutions / Sales for Education, State and Federal Government, and Non-Profit Organizations.
- \* Created and maintained strategic contracts including State and Mohave Contract

- \* Grew territory sales from one (1) million to eight (8) million dollars annually over the past three years.

- \* Developed and maintained strategic relationships within key customer accounts

#### TECHNOLOGY EXPERIENCE / I T INSTRUCTION

Teacher Technology, Peachtree School District: Alpharetta, Georgia (1999 - 2000)

Information Systems, Educational Technology & Staff Development;  
District Office

- \* Served as technology mentor to teachers in the Peachtree School District to help integrate technology seamlessly into classroom curriculum.

- \* Developed course content and provided Technology Staff Development instruction for the Peachtree School District.

- \* Created project web site for Department of Technology.

- \* Technology Trainer - Tri-District Staff Development

- \* Provided application training for classroom curriculum integration to Peachtree Elementary and Union High School staff.

Instructor – Georgia Tech (2001)

Masters Level Classroom Instructor

- \* Managing School Information Systems

Technology Operator / Facilitator

Operated SAS Software for independent consultant, representing  
Frontier 2000.

Facilitated focus group discussions.

Training Specialist: Right Technologies, Inc. (1995)

Provided application training in networked workgroup environment.

Created forms, templates, macros for training seminars.

Supported network users with individualized remediated training.

#### TEACHING EXPERIENCE:

Peachtree Elementary: Alpharetta, Georgia (1998-1999)

Third Grade Teacher (1997-1998)

Second Grade Teacher (1996-1997)

Peachtree Middle School: Alpharetta, Georgia (1992-1996)

Middle School Arts Teacher

Sixth, Seventh, and Eighth Grade  
Fifth and Sixth Grade Classroom Teacher

Professional Learning Opportunities

Elmira Tech Systems Design May 2002  
Electronics School of A.V. Technology January 2001  
Kodak Sales Engineer Certification November 2000  
Technology and Teaching Conference - Atlanta January 2000  
National IT Conference – Los Angeles November 1999  
Facility Leadership Training November 1999  
Microsoft Windows 2000 Conference - Atlanta October 1999  
Qualified Evaluator Training September - Nov. 1999  
Technical Writing Workshop - Atlanta September 1999  
Technology Mapping (Ark View) - Miami September 1999  
Savvy Cyber Training (Emerald Institute) August 1999  
Clinical Supervision Training March 1999  
Integrating Technology (3-5) Workshop February 1999  
Integrating Technology (K-2) Workshop January 1999  
Learning Research - Staff Development 1996  
Dimensions of Learning - Staff Development 1995  
Assessment Alternatives - Staff Development 1994

Credentials Available upon Request:

Graduate / Master's Degree  
Georgia Tech  
Atlanta, Georgia 30303  
Undergraduate  
Pace College  
4390 South D Street  
Alpharetta, GA 30005