

# Jeremy LaRose

Self-motivated, analytical, detail-oriented.

<http://www.jeremylarose.com>

## PROFESSIONAL EXPERIENCE

### Director Of Integrations

*Clarity Ventures, Inc*

AUGUST 2020 - PRESENT

- **Cross-Functional Collaboration:** Facilitated collaboration across departments to streamline the Software Development Life Cycle (SDLC) and drive product growth. Achieved remarkable revenue growth, taking it from \$1M to \$2.5M in the first year.
- **End-to-End Project Management:** Oversaw end-to-end development of custom products, from initial architecture to successful deployment. Managed client communications and project execution, while also providing technical training that led to a 60% year-over-year increase in completed projects.
- **Team Leadership and Coordination:** Orchestrated and led a 12-member team of developers and project managers to develop integrations with enterprise-level ERPs and CRMs in both B2B and B2C domains. Achieved enhanced client and developer satisfaction, maintaining zero turnover during my two-year tenure.

### Developer — Freelance

JANUARY 2020 - PRESENT

- Developing and maintaining various C# applications for clients. Creating innovative solutions for business problems using the latest technologies and frameworks.

### Owner/Manager — Head Trainer, LaRose Show Horses

AUGUST 2007 - PRESENT

- Scouted talent and managed clients and horses to multiple World and National Championships.

## PROGRAMMING EXPERIENCE

- **The CyberA/B:** <https://cyberab.org>  
Oversaw and directed the development of the CyberAB, a site built using C# and dozens of 3<sup>rd</sup> party integrations from DocuSign to HubSpot. Developed a custom HubSpot CRM alongside an integration platform syncing data from various places into the eCommerce site.

## EDUCATION

**Coder Foundry Bootcamp, NC** — *C# Full-Stack Web Apps*

**Michigan State University, MI** — *Software Engineering*

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## SKILLS

**Strategic Leadership:** Proven ability to lead cross-functional teams and align technology initiatives with business objectives. Proficient in setting strategic direction for software development projects and achieving growth targets.

### Team Leadership & Talent

**Development:** Proven leadership in managing and mentoring teams of developers and project managers. Achieved zero turnover in a two-year tenure while fostering a culture of collaboration and innovation.

**Process Optimization:** Skilled at identifying and implementing best practices to enhance project delivery efficiency and streamline the Software Development Life Cycle (SDLC). A track record of improving workflows and optimizing resource utilization.

**Software Development:** Expertise in building and maintaining applications using C# and adhering to SOLID principles and clean code best practices. Proficient in full-stack development with technologies including ASP.NET, Svelte, Blazor, and React.

**Database & Cloud:** Experienced in working with databases such as SQL Server and PostgreSQL. Proficient in DevOps practices within Azure and containerization using Docker for efficient software deployment.

### Client Relationship Management:

Successful track record of managing client relationships, ensuring client satisfaction, and delivering projects that meet or exceed client expectations. Exceptional communication and client-facing skills.

**Continuous Learning:** Committed to staying updated with the latest technology trends, frameworks, and industry best practices to drive innovation and maintain a competitive edge.