

Uayfarer

Jeremy Banka | Tempest Games

Wayfarer is a card-based, strategic fantasy battle game.



Problems with Paper & Pencil









DUNGEONS & DE	LEVEL & CLASS RACE PLAYER NAME
CHARACTER NAME	EXPERIENCE POINTS ALIGNMENT BACKGROUND
STRENCTH PROPRIENCY BONUS	ASMOR MAX HP TEMP HP d6 d10 d12 HT DICE SPEED FAILURES O O O FAILURES O O DEATH SAVES VISION NAME ATTACK DAMAGE RANGE AMMO USED
O Intimidation (Cha) O Investigation (Int)	ATTACKS & SPELLCASTING
WISDOM O Medicine (Wis) O Nature (Int) O Perception (Wis) O Perception (Wis) O Persussion (Cha) O Religion (Int) O Sleight of Hand (Dex O Stealth (Dex) O Survival (Wis) PASSIVE PERCEPTION	
OTHER PROFICIENCIES & LANGUAGES	INVENTORY & EQUIPMENT

Card-based, strategic fantasy battle game.

Assemble your character.



CHARACTER



A card-battle game for tabletop adventures.

Assemble your character.





CHARACTER

HELD ITEM



A card-battle game for tabletop adventures.

Assemble your character.







CHARACTER

HELD ITEM

OUTFIT



A card-battle game for tabletop adventures.

Assemble your character.







HELD ITEM



OUTFIT







Market Scale (2016)

\$130M - Hobby Dice and Card Games

\$45M - Roleplaying Games

ICv2 (Geek Culture Business Analysts)

Business Model

"LEGO" Model

- Returning customer base
- Low initial price point
- Lots of desirable expansion content
- No gambling



Business Model

Cost Structure

- Game Development (In-house)
- Art and Visual Design (In-house)
- Production (Outsourced)
 - \$5.40 per \$20 retail deck
 - as low as 99¢ in volumes of 500+
- Distribution and Sales



Product Structure

\$ First-Purchase

- \$20 Single-user kits
- Discounted bundle for groups.

\$\$ Expansion Sets

• \$30-40 (Multi-character upgrades)

\$\$\$ Core Users

• \$100+ Complete set



Marketing

Digital Channels

- Social network pages, promoted to MtG, D&D
 Players
- BoardGameGeek

Physical Channels

- Competitive playtesting events
- Physical displays in hobby stores
- Gaming conventions



Secret Sauce—The Design

- Distinctive visual style
- Deep color-coding system
- Integrated Icon and Font system
- One-man operation (until now)



Competition

- Unique "Middle Ground"
- More competitors, but none as versatile.
- Versatility is a significant value for players.



Timeline

- 1. Ready for initial sales to playtesters Week 1 of Next Term.
- 2. April 6 Gamestorm Playtesting (Vancouver)
- 3. April 21 Just-A-Game-Con Playtesting
- 4. Launch crowdfunding campaign in June.

