

Wayfarer

(Like Dungeons & Dragons)



Your character visualized.



The Problem with Paper and Pencil Systems

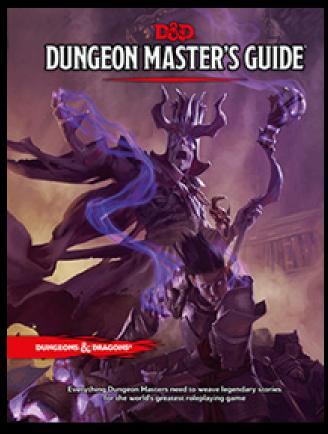




The Problem with Paper and Pencil Systems







\$50 \$50 \$50



Market Scale

U.S./Canada Games Sales - 2016	
Hobby Games Category	RETAIL SALES (IN MILLIONS)
Collectible Games	\$750
Non-Collectible Miniature Games	\$205
Hobby Board Games	\$305
Hobby Card and Dice Games	\$130
Roleplaying Games	\$45
Total Hobby Games	\$1,435
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ICv2 (Geek Culture Business Analysts)

Market Scale

GLOBAL BOARD GAMES MARKET: KEY DRIVERS AND FIGURES

KEY MARKET FIGURES

TABLETOP BOARD GAMES

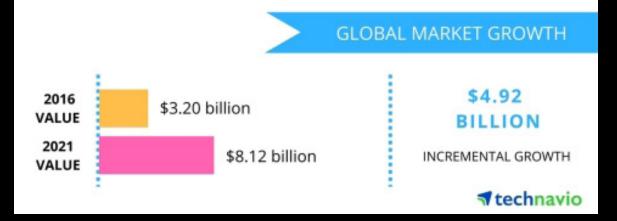
In 2016, the global tabletop board games market will reach \$4.87 billion by 2021, growing at a CAGR of 27.95%.

BOARD GAMES PUBLISHING

One of the popular examples is Game of Thrones LCG, whose sales have increased at a CAGR of 50% between 2011 and 2016.

INCREASING FUNDS

In 2015, over \$200 million was raised through crowdfunding platforms for board games.



BusinessWire

Your character visualized.



CHARACTER



Your character visualized.





CHARACTER

HELD ITEM



Your character visualized.







CHARACTER

HELD ITEM

OUTFIT



Your character visualized.



CHARACTER





HELD ITEM

Sigil of Rebirth

OUTFIT





ACTIONS

Business Model

- Cost Structure
 - Design
 - Production
 - Sales & Distribution
- Key Partners
 - Printers
 - Hobby Stores



End-User

- Multiuser First-Purchase
 - \$20-15 Starter kitwith the basics
- Single User
 - First Purchase (\$10-15 kit)
 - Second Purchase (\$20 kit)
 - Third Purchase (\$20-30 kit)



\$20



Marketing Strategy

- Core Market
 - Uniquely versatile
 - One-versus-many gameplay
- Casual Market
 - Personalized, Persistant
 - Visual
 - Cooperative



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