

Research Question

- What are the key drivers of home prices and sales in Philadelphia?
- How have they evolved over the past 5 years?



Datasources

- Philadelphia office of property assessment
 - Properties (CSV)
- Philadelphia zip codes
 - Zip Codes (Polygon) GeoJSON
- Philadelphia zoning codes
- 30 year mortgage rates



Data Cleanup for Analysis

- Removing rows out of scope
 - Only included properties zoned as residential and with a category of 'Single Family', Multi Family', or 'Mixed Use'
 - Filtered out 'Unfinished' properties
 - Filtered out records with sale prices < \$1000
 - Filtered out records with number of rooms = 0
- Removing columns out of scope
 - Identifier columns
 - Mailing addresses
 - Owner
- Column re-formatting
 - Date re-formatting
 - Zip codes read in as floats, converted to integer/string

Points of Analysis

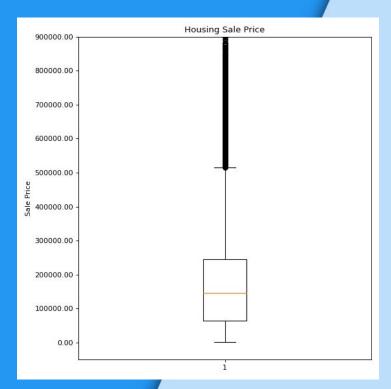
- Summary analysis/outlier detection
- Analysis questions
 - How have home sales in philadelphia evolved over the past 5 years?
 - How does location (zip code) affect pricing and number of sales?
 - How has age of home affected pricing and number of sales?
 - How does size of home affect pricing and number of sales?

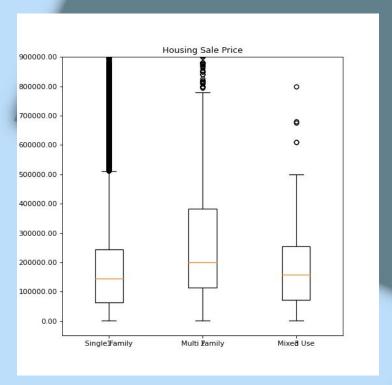
Summary Analysis

Total Number of Sales	Mean Sale Price	Median Sale Price	Standard Deviation of Sale Price
Year			
14,060	\$177,132	\$125,000	\$240,260
15,619	\$219,403	\$140,000	\$408,161
16,283	\$206,449	\$155,000	\$272,475
15,787	\$221,614	\$153,000	\$433,686
6,736	\$257,225	\$170,000	\$429,846
	14,060 15,619 16,283 15,787	14,060 \$177,132 15,619 \$219,403 16,283 \$206,449 15,787 \$221,614	14,060 \$177,132 \$125,000 15,619 \$219,403 \$140,000 16,283 \$206,449 \$155,000 15,787 \$221,614 \$153,000

Key Takeaway: The mean housing price is much larger than the median housing price.

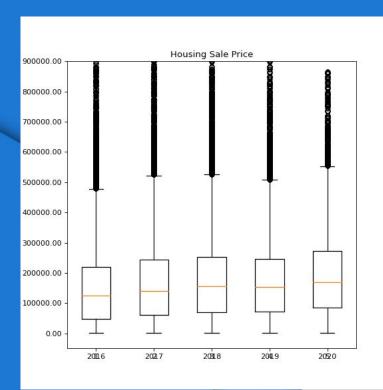
Detection of Outliers

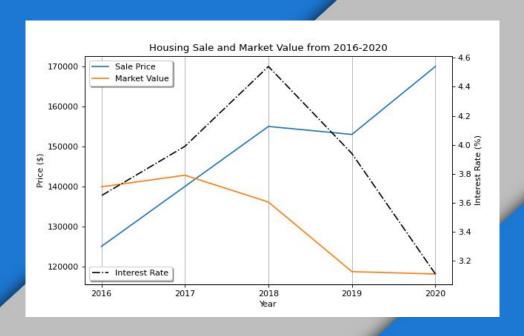




Key Takeaway: There are a significant number of outliers that affect the mean sale price.

Home Sales Evolution

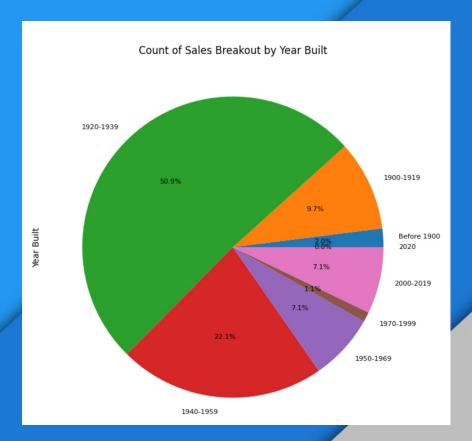




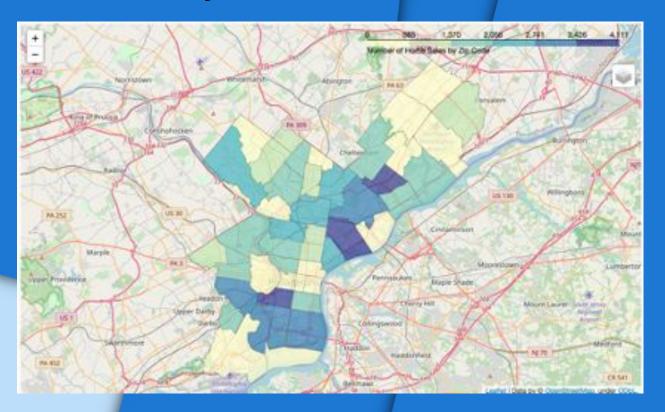
<u>Key Takeaway:</u> Sale prices generally increased, while market values generally decreased. Interest rates varied across years.

Pie Chart Analysis

<u>Key Takeaway:</u> Overwhelming majority of home sales over the past 5 years were of homes 80 - 100 years old. Newer construction home sales were low in comparison to older homes.

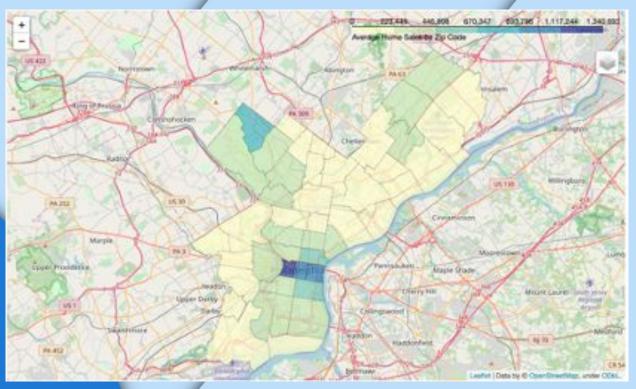


Number of Sales by Location



Key Takeaway: Areas with top number of sales are Oxford Circle, Port Richmond, Center City West

Average Sale Price by Location



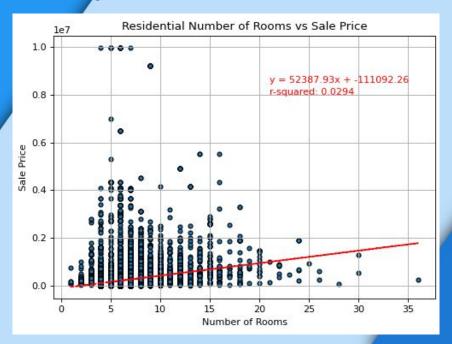
Key Takeaway: Area with highest average sale price is Center City - Logan Area

Housing Size Analysis - Livable Area



Key Takeaway: Little correlation between sale price and total livable area

Housing Size Analysis - Number of Rooms



Key Takeaway: Little correlation between sale price and number of rooms

Conclusion

- Philadelphia has an ever-changing housing market
- 2020 was an anomaly
- Future analysis: Forecasting model of the housing market

