

# **County of San Mateo**

# **Invitation For Bid (IFB) for Okta Software Renewal Information Services**

IFB No. 2025-IFB-00522

**IFB Contact:** Jason Li

 $isd\_solicitations@smcgov.org\\$ 

# 1. INTRODUCTION

# 1.1. Summary

The County of San Mateo Information Services Department (ISD) is seeking proposals for the continuation of its Okta Software for 1 year. Please read all instructions carefully before submitting your proposal.

# 1.2. Background

Current Licenses/Subscription expire 07/20/2025.

#### 1.3. Contact Information

#### Jason Li

Contract Administrator 455 County Center, 3rd Fl Redwood City, CA, CA 94063

Email: isd\_solicitations@smcgov.org

Phone: (650) 363-4548

# **Department:**

**Information Services** 

# **Department Head:**

Director/Chief Information Officer

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# 1.4. Timeline

| IFB Release Date                                 | May 21, 2025         |
|--|----------------------|
| Deadline Date/Time for Questions and<br>Comments | May 27, 2025, 5:00pm |
| Bid Submission                                   | May 30, 2025, 5:00pm |

# 2. SCOPE OF WORK/SPECIFICATIONS

# 2.1. Okta Software Renewal

# 1. Summary

The County of San Mateo Information Services Department (ISD) seeks proposals for the renewal of Okta Software for a 1-year period. Provided that the funds have been appropriated and allocated, the County will issue purchase order(s) in accordance with the established payment schedule. The selected vendor will provide the latest versions of Okta software licenses throughout the contract period.

# 2. Detailed Specifications

All license renewals must conform to the following specifications:

- A. **Product Type:** Okta Licenses.
- B. **Support Level:** Must include 24/7 technical support and software services.
- C. **Duration:** 1 year, 7/21/25 7/20/26.
- D. **Compatibility:** Licenses must be compatible with existing Okta software deployed within the County's IT environment.
- E. Upgrades: Inclusion of all major and minor version upgrades during the license period.
- F. **Documentation:** Comprehensive manufacturer's terms and conditions, user manuals, installation guides, and troubleshooting documentation in electronic format.

# 3. Delivery Requirements

The delivery of the products and services will adhere to the following requirements:

# A. Delivery Timeline:

- All licenses and associated documentation must be delivered within 30 days of contract award.
- Access to technical support and services must commence immediately upon license activation.

# **B.** Electronic Delivery:

 Licenses and related documentation must be delivered via electronic means (e.g., email or secure download link).

# C. Customer Service:

 The vendor must designate a customer service representative to oversee the license renewal process and be the primary point of contact for any issues that arise during the contract period.

# 3. PRICE BID SHEET

#### **TABLE 1**

The County of San Mateo Information Services Department (ISD) seeks proposals for the renewal of Okta Software licenses for a 1-year period. Provided that the funds have been appropriated and allocated, the County will issue purchase order(s) in accordance with the established payment schedule. The selected vendor will provide the latest versions of Okta software licenses throughout the contract period.

| Line Item | Manufacturer<br>Part Number | Description  | Quantity | Unit of<br>Measure | Unit Cost | Total |
|-----------|-----------------------------|--|----------|--------------------|-----------|-------|
| 1         | P000402                     | OKTA IT PRODUCTS<br>LIFECYCLE MGMT<br>Start Date: 7/21/2025<br>End Date: 7/20/2026                   | 8,500    | ea                 |           |       |
| 2         | P000020                     | OKTA ENT IT<br>PRODUCTS<br>ADAPTIVE MFA<br>Start Date: 7/21/2025<br>End Date: 7/20/2026              | 8,500    | ea                 |           |       |
| 3         | P000052                     | OKTA ENT IT<br>PRODUCTS SINGLE<br>SIGNON Start Date:<br>7/21/2025 End Date:<br>7/20/2026             | 8,500    | ea                 |           |       |
| 4         | P000055                     | OKTA ENT IT PRODUCTS UNIVERSAL DIRECTORY Start Date: 7/21/2025 End Date: 7/20/2026                   | 8,500    | ea                 |           |       |
| 5         | P001046                     | OKTA GOLD<br>PACKAGE SUPPORT<br>SERVICES PLAN<br>Start Date: 7/21/2025<br>End Date: 7/20/2026        | 1        | ea                 |           |       |
| 6         | P000009                     | OKTA PREVIEW<br>SANDBOX -<br>SUBSCRIPTION<br>LICENSE Start Date:<br>7/21/2025 End Date:<br>7/20/2026 | 1        | ea                 |           |       |
| TOTAL     |                             |  |          |                    |           |       |

# 4. BID SUBMISSION

# **County of San Mateo**

Bid for: Okta Software Renewal

# (Submit only this Part 3- Bid Documents & Appendix A, including the bid sheet, fully executed, as the bid.)

#### 4.1. Offer\*

This bid constitutes a firm offer by the bidder to the County to provide the goods and services specified and will remain active for 60 calendar days after the Bid Due Date and Time or until the County signifies acceptance, whichever is earlier. If the bid is accepted, the undersigned agrees to comply with all terms, conditions and requirements of this IFBs, and to provide all of the goods and services described at the prices quoted for the term of the contract. Either signature of the County's authorized representative or the County's issuance of a Purchase Order will constitute acceptance of the offer and will form a binding contract, which will consist of all parts of this IFBs, including the completed and signed Bid Documents, and all exhibits, specifications, attachments, and addenda.

In the event of conflicting provisions, the following order of precedence will apply:

- Federal Provisions, if any and if applicable
- Addenda to the IFB in reverse order of release
- Original IFB documents

Within the same level of precedence, unless otherwise specified by the County, in the case of conflict the more stringent provision will apply.

The undersigned bidder certifies that he or she:

- Has examined and is familiar with all of the provisions and references in this solicitation;
- Has electronically confirmed receipt of any and all addenda prior to submitting a bid;
- Will, if selected, perform in conformance with the requirements and conditions of the contract, providing all required labor, tools, and equipment to perform, in the manner and times prescribed and according to the requirements set forth in the contract;
- Is not bidding in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation, and the bid is genuine and not collusive or sham;
- Has full power and authority to execute, and does execute, these certifications and this contract on behalf of the bidder;
- Has no economic or organizational interest that would conflict with the required duties under this
  contract, has not developed or materially assisted in the development of any product or service
  specifications and requirements for this solicitation, and will immediately advise the County's
  General Counsel on learning of a conflict of interest during the term of this contract;
- Has not employed, retained, paid, or agreed to pay any company or person, other than a bona fide employee, to solicit or secure this contract;

| <ul> <li>Possesses and will keep in effect at all times during the term of this contract all necessary<br/>licenses, permits, qualifications and approvals legally required to provide the required goods and<br/>services; and</li> </ul>  |
|---|
| <ul> <li>Declares under penalty of perjury under the laws of the State of California that the foregoing is<br/>true and correct.</li> </ul>   |
| In witness of and in agreement with these contract terms, the parties, by their duly authorized representatives, confirm below.   |
| ☐ Please confirm  |
| *Response required  |
| <ul> <li>4.2. Minimum Qualifications</li> <li>4.2.1. Experience*</li> <li>Bidder will certify that it is an Okta Authorized Channel Partner as of the date of the submission of offer.</li> </ul>   |
| ☐ Please confirm  |
| *Response required  |
| <b>4.2.2. Certifications/Licenses*</b> Bidder has the certification/specialization level required by Okta to support both proposed sale and pricing in accordance with applicable Okta certification/specialization requirements.   |
| ☐ Please confirm  |
| *Response required  |
| <b>4.2.3. Product Sourcing Requirements*</b> Bidder will certify that it will source all products submitted in this offer from Okta or through Okta authorized channels only, in accordance with all applicable laws and policies which are in place at time of bid submission.               |
| ☐ Please confirm  |
| *Response required  |
| <b>4.2.4. System for Award Management (SAM) Confirmation*</b> Please check box to indicate your firm is registered with the System for Award Management (SAM). Bidder is required to be in good standing with <a href="https://sam.gov/SAM/">https://sam.gov/SAM/</a> and submits SAM Report. |
| ☐ Please confirm  |

\*Response required

# 4.2.5. System for Award Management (SAM) Registered Business Name\*

Please enter the Business Name your firm is registered under in the System for Award Management (SAM).

\*Response required

# 4.2.6. System for Award Management (SAM) UEI (Unique Entity ID) Number\*

Please enter the UEI (Unique Entity ID) Number your firm is registered under in the System for Award Management (SAM).

\*Response required

#### 4.3. Documents

# **4.3.1.** Formal Quotation\*

Upload formal quotation in .pdf format along with providing pricing in the Pricing Proposal section for Table 1.

\*Response required

#### 4.3.2. W9 Tax Form\*

\*Response required

# 4.3.3. SAM (System Awards Management) Report\*

\*If not register, click below link to register: https://sam.gov/content/entity-registration

\*Response required

# 4.3.4. All Certificate(s) and/or License(s)\*

\*Response required

#### 4.3.5. Cooperative Agreement Pricing

If the pricing of your bid includes pricing based on a cooperative agreement, please upload a copy of that agreement here.

#### 5. NOTICE TO BIDDER

# 5.1. Submission Deadline

Proposals must be electronically received by **5:00 pm**, on **Friday, May 30, 2025** via OpenGov (details below).

Allow sufficient time for the upload to complete by the Due Date and Time. Partial uploads will automatically terminate and proposals will be rejected. The OpenGov submission time will be the official submission time. The County will not be responsible for and shall not accept proposals that are late due to slow internet connections or for any other failure of the OpenGov system.

NOTE: The County does not maintain the OpenGov system and is not liable for site failures or technical problems. To resolve technical issues, contact OpenGov using the chat within the portal or email Vendor Support at <a href="mailto:procurement-support@opengov.com">procurement-support@opengov.com</a>. Late submission will not be considered.

# 5.2. Pre-Submission Registration

Organizations or individuals interested in responding to this solicitation must register online with the County of San Mateo at: <a href="https://procurement.opengov.com/portal/smcgov">https://procurement.opengov.com/portal/smcgov</a>

It is recommended that organizations complete this registration as soon as possible and subscribe to the County of San Mateo for bid opportunities. The County will not be responsible for and shall not accept proposals that are late due to a failure to register in the OpenGov system.

# 5.3. Submission via OpenGov

A. Required Documents: BID SUBMISSION

#### **5.4.** Electronic Submissions

Include the proposer name and the IFB title and number in each filename. Submit proposals via the OpenGov website, allowing sufficient time for the upload to complete by the Due Date and Time. Partial uploads will automatically terminate and bid will be rejected. The OpenGov submission time will be the official submission time. Contact OpenGov with technical questions regarding the site. The County will not be responsible for and may not accept bid that are late due to slow internet connections or for any other failure of the OpenGov system. Late submissions will not be considered.

# 5.5. Conflicts between Certain Requirements

Prior to the submission deadlines and solely relating to a determination of the timeliness of questions, comments, and proposal submissions, information displayed on the OpenGov site will take precedence in the event of a discrepancy between that information and the information within the solicitation documents. For all other discrepancies, the information in the solicitation documents will take precedence.

#### 5.6. Errors in Bids

The County will not be liable for any errors in bids. Bids may be rejected as unresponsive if they are late, incomplete, missing pages or information, or cannot be opened for any reason. The County may waive minor irregularities, but such waiver will not modify any remaining IFB requirements.

#### 5.7. Communications

As of the issuance date of this IFB and continuing until it is canceled or an award is made, no proposer or person acting on behalf of a prospective proposer may discuss any matter relating to the IFB with any officer, agent, or employee of the County, other than through OpenGov, to the Authorized Contact Person, or as outlined in the evaluation or protest procedures.

Proposers may not agree to pay any consideration to any company or person to influence the award of an Agreement or Purchase Order by the County, nor engage in behavior that may be reasonably construed by the public as having the effect or intent of influencing the award of an Agreement or Purchase Order.

#### 6. EVALUATION CRITERIA

#### 6.1. Bid Evaluation Criteria

A Scoring Tabulation will be generated to compile the prices and ranking to determine the awarded bidder. Bids will be evaluated based on the Total Bid Price. All responsive and responsible bidders will be ranked from the lowest to the highest price based on the Total Bid Prices.

#### **6.2.** Award Procedure

#### A. Notice of Intent to Award

Once a decision has been made to award a purchase order or agreement to a bidder, the County will post a Notice of Intent to Award, notifying the remaining bidder of their non-selection. The posting may be inclusion of the recommendation to award as an agenda item on the Board of Supervisors schedule.

# 7. PROTEST PROCEDURES

# 7.1. Protest of Non-Responsiveness Determination

Within five (5) working days of the County's issuance of a notice of non-responsiveness, any firm that has submitted a proposal and believes that the County has incorrectly determined that its proposal is non-responsive may submit a written notice of protest. Such notice of protest must be received by the County on or before the fifth working day following the County's issuance of the notice of non-responsiveness. The notice of protest must include a written statement specifying in detail each and every one of the grounds asserted for the protest. The protest must be signed by an individual authorized to represent the proposer, and must cite the law, rule, local ordinance, procedure or RFP provision on which the protest is based. In addition, the protestor must specify facts and evidence sufficient for the County to determine the validity of the protest.

# 7.2. Protest of Purchase Order/Agreement Award

Within five (5) working days of the County's issuance of a notice of intent to award the PO/agreement, any firm that has submitted a responsive proposal and believes that the County has incorrectly selected another proposer for award may submit a written notice of protest. Such notice of protest must be received by the County on or before the fifth working day after the County's issuance of the notice of intent to award.

The notice of protest must include a written statement specifying in detail each and every one of the grounds asserted for the protest. The protest must be signed by an individual authorized to represent the proposer, and must cite the law, rule, local ordinance, procedure or RFP provision on which the protest is based. In addition, the protestor must specify facts and evidence sufficient for the County to determine the validity of the protest.

#### 7.3. Delivery of Protests

All protests must be received by the due date. If a protest is mailed, the protestor bears the risk of non-delivery within the deadlines specified herein. Protests should be transmitted by a means that will

objectively establish the date the County received the protest. Protests or notice of protests made orally (e.g., by telephone) will not be considered. Protests must be delivered to:

# Protests@smcgov.org

Subject: Okta Software Renewal and 2025-IFB-00522

# 8. STANDARD TERMS AND CONDITIONS

#### 8.1. COMMENCEMENT OF PERFORMANCE

#### A. Written Notice

Until the County provides written authorization to commence deliveries of the goods and services specified, there is no contractual agreement between the County and the selected bidder. No verbal instructions or promises are binding on the County.

#### B. Purchase Orders and Task Orders

If the contract anticipates multiple Purchase Orders or Task Orders, the relevant scope of work, payment terms, delivery instructions, period of performance, and any unique contractual terms and conditions may be set forth in the Purchase Orders or Task Orders.

# C. Estimated Quantities

If this solicitation is for an indefinite quantity contract, any estimates of expected use or quantities provided are for bid purposes only. The County does not guarantee any specific number of orders.

#### 8.2. PAYMENT

#### A. Compensation

- 1. The County will pay the quoted prices as full consideration for Contractor's full, complete and faithful performance of the Contractor's obligations under the contract.
- 2. The County does not accept COD shipments. Payment will be by one of the following methods, as indicated in the Contract Documents:
  - a. Full payment will be made after the County's acceptance of goods or services and receipt of a complete invoice, as applicable; ori.
  - b. Partial payments will be made in accordance with the schedule set forth in the Scope of Work; orii.
  - c. Payments will be invoiced monthly by Contractor in arrears, based upon goods or services provided and at the amounts set forth in the payment schedule up to the maximum amount of the contract; oriii.
  - d. The County may issue Purchase or Task Orders, which will be paid according to the payment schedule attached to the contract or Purchase or Task Order, or on the County's receipt and acceptance of the goods and services and receipt and acceptance of a complete invoice; oriv.

e. As otherwise agreed to by the parties.v.

# **B.** Late Payment Charges

The County will not be responsible for late payment charges unless they are stated on the Purchase Order or contract. A payment is late only if payment of an invoice exceeds the time allowed by the payment terms of the Purchase Order or contract.

#### C. Credits

Prior to releasing final payment, the County must be reimbursed for any overpayments, advance payments, or other credits due from the Contractor, and the County may deduct these amounts from payments otherwise due Contractor.

#### D. Conditions Prerequisite to Payment

The County may withhold payment under any of the following circumstance:

- 1. Contractor, with or without knowledge, made a misrepresentation of substantial and material nature with respect to any information furnished to County;
- 2. Contractor took any action pertaining to this agreement that required County approval, without having first received County approval;
- 3. Contractor was or is in default under any of the terms of this contract;
- 4. The County or any other authorized government entity has requested but has not received and approved any reports, data, audits or other information requested from Contractor, including final reports and documentation due at contract termination.

# E. Payment in the event of non-compliance

If the County determines that the quantity or quality of the goods provided or work performed is unacceptable, the County will notify Contractor and may withhold payment until correction has been made to County's satisfaction. If corrections have not been completed after what the County deems a reasonable time, County may make corrections on its own or through a third party, and deduct the cost of replacement or correction from any sums that may be or become due to Contractor on this or any other agreement. No additional payment will be provided to Contractor for replacements or corrections.

#### 8.3. SHIPPING AND DELIVERY

# A. Shipping

- 1. Unless otherwise directed, all goods are to be shipped FOB destination, freight prepaid, and unloaded to the designated dock or unloading area. The County will have no liability for any items until they are accepted at their final destination by the County.
- 2. All shipments of goods must include a packing list.

 Packing lists, packages, shipping notices, and other documents affecting an order must include applicable order numbers, or the orders may be rejected and returned at no cost to the County.

# B. **Delivery**

- 1. The County will not pay any charge for delivery unless the charge has been expressly included and itemized in the bid or price quote that was accepted by the County.
- 2. Where shipping addresses indicate room numbers, delivery must be made to that location at no additional charge.

#### 8.4. SUBCONTRACTOR REIMBURSEMENT AND PAYMENT

# A. Payment of Subcontractors

Contractor must pay Subcontractors within ten calendar days from receipt of each payment by the County, unless the County agrees in writing to a longer period, or has agreed that the Contractor may hold retainage.

# **B. Subcontractor Retainage**

- The Contractor, and as applicable, any Subcontractor, must release all retainage withheld from Subcontractors within ten Business Days after the County's release of retainage to Contractor.
- 2. The Contractor or its Subcontractors may only withhold retainage on the same terms and conditions as the County withholds retainage from Contractor.
- 3. Delay or postponement of payment to Subcontractors may take place only for good cause and with the County's prior written approval. Violation of these provisions may subject the violator to the penalties, sanctions, and other remedies specified in Section 7108.5 of the California Business and Professions Code. This requirement does not impair any contractual, administrative, or judicial remedies otherwise available to the Contractor or Subcontractor.

#### 8.5. INVOICES

#### A. General

Unless otherwise instructed in writing, invoices are to be handled as follows:

- 1. On each invoice, include the title of the contract, any applicable Task or Purchase Order number, and a mailing address for payment if electronic fund transfer cannot be made.
- 2. Submit invoices no later than 45 calendar days after completion of each billing period, or if none is specified, on the later of:
  - a. completion of a Purchase Order or Task Order, or
  - b. delivery and County acceptance of goods or services.i.ii.

3. Payment will be deemed made upon mailing by the County or electronic release of funds.

#### B. Final Invoice

Upon completion of all Deliverables to the satisfaction of the County, submit a final invoice, which together with all previous invoices, may not exceed the maximum amount of the contract. The County will make payment of the final invoice within 30 calendar days of receipt of all required documentation, completion of the Contractor's obligations (except for warranty performance) and approval of such invoice. Acceptance of final payment releases the County from all further Contractor claims under this contract.

#### 8.6. INDEPENDENT CONTRACTOR

#### A. Not a County Employee

In performance under this contract, Contractor will act as an independent contractor and not as an employee of the County, which has no control over Contractor's means, method or manner of performance.

#### B. No Agency

Except as the County may specify in writing, Contractor has no authority, express or implied, to act on behalf of the County in any capacity whatsoever, as an agent or otherwise, or to bind the County or its directors, agents, or employees to any obligation.

# C. Employer Responsibilities

Contractor has and retains full control over employment, compensation, and discharge of all its employees and is fully responsible for all matters relating to its agents and employees, including all applicable laws and regulations governing employee taxes, withholding, and benefits.

# 8.7. INSURANCE

Prior to commencing delivery of the goods and services, **provide evidence of all required insurance indicated in the solicitation**. The required insurance must be maintained for the entire term of the contract. The County's acceptance of insurance certificates or endorsements that vary from the requirements in this section will not constitute a waiver by the County of strict compliance with the requirements.

# A. Acceptability of Insurers

All policies must be issued by companies licensed to do business in California and rated not less than A-VII by A.M. Best, except for the State Compensation Insurance Fund.

# **B.** Failure to Provide or Maintain Insurance

Notify the County within five Business Days following first notice of termination, cancellation, or any change in insurance coverage. Failure to provide and continue in force any required insurance is a material breach of this contract that may constitute cause for termination.

#### C. Workers' Compensation and Employer's Liability Insurance

Contractor certifies, as required by Section 1861 of the California Labor Code, that

- 1. 1.It is aware of the provisions of Section 3700 of the California Labor Code, which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the Labor Code, and
- 2. It will comply with such provisions before commencing performance under this contract.

# D. Liability Insurance

Maintain such bodily injury liability and property damage liability insurance as will protect Contractor and all of its employees/officers/agents while performing work covered by this contract from all claims for damages for bodily injury, including accidental death, as well as all claims for property damage which may arise from Contractor's operations under this contract, whether such operations be by Contractor, any Subcontractor, anyone directly or indirectly employed by either of them, or an agent of either of them. Such insurance must be combined single limit bodily injury and property damage for each occurrence and may not be less than the amounts specified below:

- o Motor Vehicle Liability Insurance.....\$1,000,000.00
- o Professional Liability Insurance......\$1,000,000.00

# E. Special Insurance Requirements - Cyber Liability

If the contract involves provision of goods and services related to computers, networks, or systems, or storage or access to any County Systems or Data, the following insurance is required.

- 1. Privacy and Network Security Insurance \$2,000,000.00

  During the term of the contract and for three years there
  - During the term of the contract and for three years thereafter, maintain coverage for liability and remediation arising out of unauthorized use of, or unauthorized access to, electronic data or software within Contractor's network or business including privacy breaches no matter how they occur, denial or loss of service, introduction, implantation, or spread of malicious software code, and unauthorized access to or use of computer systems. The policy also must provide coverage for liability claims, computer theft, extortion, or any unintentional act, mistake, error, or omission made by users of Contractor's electronic data or software while providing services to the County. No exclusion/restriction for unencrypted portable devices/media may be on the policy.
- 2. Technology Errors and Omissions \$2,000,000.00
  - During the term of the contract and for three years thereafter, maintain coverage for liabilities arising from errors, omissions, or negligent acts in rendering or failing to render computer or information technology services and technology products, including at a minimum, coverage for systems analysis, design, development, integration, modification, maintenance, and programming; data processing; installation, repair, maintenance, management of computer or technology hardware, software, networks or systems; data entry, modification, verification,

maintenance, storage, retrieval or preparation of data input; other related services provided by Contractor.

# F. Additional Insured

The County and its officers, agents, and employees must be named as additional insured on all applicable insurance policies, which must also contain provisions that:

- 1. The insurance afforded thereby to County and its officers, agents, employees, and servants will be primary insurance to the full limits of liability of the policy; and
- 2. If the County or its officers, agents, or employees have other insurance against the loss covered by such a policy, the other insurance will be excess insurance only.

#### G. No Limitation on Liabilities and Obligations

Requirements as to the types and limits of insurance coverage to be maintained by Contractor, and any approval of insurance by the County are not intended to and do not limit or qualify the liabilities and obligations otherwise assumed by Contractor pursuant to the contract.

#### H. Coverage for Subcontractors

All insurance required of the Contractor must also be provided by or on behalf of all Subcontractors to cover the services of any Subcontractors performing under this contract. Contractor will be held responsible for all modifications, deviations, or omissions in these insurance requirements as they apply to Subcontractors.

#### I. Deductibles or Self-Insured Retentions

All deductibles or self-insured retentions are the responsibility of Contractor and must be declared to and approved by the County.

#### J. Claims-Made Coverages

General Liability and related umbrella or excess policies may not be written on a claims-made basis. If Errors and Omissions coverage is written on a claims-made basis, the retroactive date must be shown and must be before the date of the contract or the beginning of work performed pursuant to the contract and the insurance must be maintained for at least seven years after completion of work under the contract.

#### 8.8. INDEMNIFICATION

#### A. General

At no additional cost to the County and to the maximum extent permitted by law, the Contractor will indemnify and defend the County, its directors, officers, agents, employees, and any additional insured parties identified in the Contract Documents from and against all claims, demands, actions, losses, judgments, expenses, and liabilities arising out of or pertaining to the Contractor's performance in connection with this contract, whether asserted or established and whether or not involving a third party. The duties described in this paragraph include payment of attorney's fees and all expenses of investigating and defending any such claims, and apply

regardless of whether any insurance policies are applicable. Any insurance policy limits do not act as a limitation upon the amount of indemnification to be provided by Contractor.

# B. System and Data Security

Contractor bears full responsibility for ensuring that any product or service provided does not introduce any spyware, adware, ransomware, rootkit, key-logger, virus, Trojan, worm, or any other malicious code or mechanism designed to permit unauthorized access to or recording of, or which may restrict an authorized user's access to or use of County Systems or County Data.

#### C. Retention of Funds

In addition to any other remedy authorized by law, the County may retain as much money due Contractor under this or any other contract as the County considers necessary until disposition has been made of any claim for damages.

#### D. Survival of Indemnification

The indemnification requirements of this contract will survive in perpetuity.

#### 8.9. TERMINATION

#### A. Termination for Cause

- 1. Should Contractor, in County's sole judgement, materially breach this contract, be subject to litigation or proceedings that may adversely affect performance, become insolvent, fail to pay bills when due, make an assignment for the benefit of creditors, go out of business, or cease production, the County will send a written notice to cure. If the County is not satisfied with the cure or efforts to cure within the time specified in the notice, or if no time is specified, within ten calendar days of the notice date, County may terminate this contract. Should Contractor decline to cure, or request termination, the County may terminate this contract immediately.
- 2. The County may terminate this contract immediately if Contractor is found non-responsible by another government entity, or in the County's sole judgement, continuance would be prejudicial to the public interest.
- In the event of termination for cause, all costs the County incurs in completing Contractor's
  performance may be deducted from any sums due Contractor. Costs of completion include
  delay costs, the cost of soliciting a new contractor, and any payments made to the new
  contractor.
- 4. In the event of Termination for Cause and subsequent determination that Contractor was not in material breach, the termination will be deemed termination for convenience.

#### **B.** Termination for Convenience

The County may terminate this contract or a Task Order, in whole or in part, at any time, by providing 30 calendar days' written notice to Contractor. Contractor will be paid reasonable closeout costs as well as costs and profit for work performed up to the time of termination.

County will not pay for goods and services not delivered. If Contractor has any property in its possession belonging to the County, Contractor will account for and dispose of it as directed by County.

Contractor must submit a final invoice identifying both project-related costs and closeout costs no later than 30 calendar days after the termination date stated in County's notice. Failure to submit final invoice within this time may result in delayed or no payment.

# C. Termination due to non-appropriation

The County may terminate this contract in whole or part by providing written notice to Contractor of the unavailability of Federal, State, or County funds as soon as is reasonably possible after County learns of the unavailability of funding. Termination due to non-appropriation will be considered termination for convenience.

# D. Deliverables under Early Termination

If the contract involved provision of software as a service or hosting an application on which the County has stored data, the County retains the right to continue to access and use the services or application under the contract and each applicable Service Order for a period of twelve months from the effective date of termination, at the rates in place at the time of termination.

# E. Assignment of Subcontracts upon Termination of Contract

On termination of the contract, the County, at its sole discretion, may require Contractor to assign its rights under any subcontracts and purchase orders to the County, which assignment will become effective upon written notice by the County to the Contractor specifying the subcontracts or purchase orders subject to the assignment.

#### F. Release of Claims

Upon acceptance of payment in the amount agreed upon as full and final payment, Contractor releases the County from all further claims arising out of this contract or its termination.

# 8.10. ASSIGNMENT AND SUBCONTRACTING

# A. County Consent Required

Contractor may not assign, sublet, or otherwise transfer this contract, or any obligations, rights, or interests in it, without County's prior written consent. However, claims for money due Contractor under this contract may be assigned to a bank, trust company, or other financial institution without County's approval.

# **B.** Responsibility for Subcontractors

 Contractor will be as fully responsible to the County for the acts of the Subcontractor and persons employed by the Subcontractor as for the acts and omissions of persons directly employed by Contractor.

- Nothing contained in this contract creates any contractual relationship between any Subcontractor and the County, nor makes any Subcontractor a third party beneficiary of this contract.
- 3. All subcontracts in excess of \$25,000.00 entered into as a result of this Contract, whether by Contractor or another subcontractor, must contain all of the provisions stipulated in this contract to be applicable to the subcontractor.

#### C. Addition or Substitution of Subcontractors

A subcontractor may be substituted only if the original Subcontractor approved by the County is unavailable, unwilling, or unable, to perform, and the County approves the new subcontractor in writing.

#### 8.11. PREVAILING WAGE RATES

# A. State and Federal General Prevailing Wage Rates

Goods and services provided under the contract will be subject to payment of prevailing wages if both of the following apply:

- 1. The contract is over \$1,000; and
- 2. Work under the contract includes tasks that may be classified as "public work" under §1720 of the California Labor Code.

Prevailing wage rates may be obtained at: <a href="https://www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

# B. Department of Industrial Relations (DIR) Registration

Contractors working on projects that involve "public work" must register annually with the California Department of Industrial Relations. Contracts with Contractors or Subcontractors who are unregistered or whose registrations have expired are subject to termination.

# 8.12. QUALITY AND PERFORMANCE STANDARDS

#### A. Products in Current Stock

Unless excepted by the County, the manufacturer may not have issued any notice of intent to cease support of any product provided to the County within twelve months of its delivery.

#### **B. Product Substitutions during Contract Period**

- 1. During the contract period, substitution for any product pre-approved by the County is not permitted without written permission from the County.
- 2. If a manufacturer discontinues producing an awarded product subsequent to contract award, the County may accept a substitute product if it:
  - a. Meets or exceeds the specifications of the awarded product;
  - b. and Is offered at the price awarded.i.ii.

#### C. References to Standards and Codes

Whenever references are made to standards or codes in accordance with which goods are to be manufactured or tested, the edition or revision of the standards or codes current on the effective date of this contract will apply unless otherwise expressly stated. In case of conflict among any referenced standards and codes, or between any referenced standards and codes and the specifications supplied by the County, the latter will govern.

# 8.13. NO WAIVER

County's review, approval, acceptance, or payment for any deliverables required under this contract is not a waiver of any rights or of any cause of action arising out of the contract, nor a waiver of any subsequent breach of the same or any other provision of this contract, nor does any delay or omission on the part of County to avail itself of any right it may have operate as a waiver of any right or remedy.

#### 8.14. CONFLICT OF INTEREST

# A. Organizational and Financial Conflicts of Interest

- A contractor is eligible for award of contracts by the County so long as the contract in question does not create an actual, potential, or apparent financial or organizational conflict of interest.
- 2. If requested by the County, Contractor's employees must sign agreements regarding confidentiality and/or conflicts of interest, submit to additional background check requirements, or submit forms disclosing financial interests.

# **B.** Attempts to Influence Government Decisions

Contractor may not use or attempt to use its position to influence a governmental decision in which Contractor has reason to know it has a financial interest other than the compensation promised by this contract.

# C. Exchange of Gifts with the County

Contractors, Subcontractors, and their agents currently doing business with or planning to seek contract awards from the County may not offer gifts to the County officers, employees, agents or board members, or engage a third party to offer gifts, whether or not such gifts are designed to influence award of this or any other contract.

# D. Restrictions on Participation

No elected officials of the County, the State of California, or the United States Government, nor any officer or employee of the County may become directly or indirectly interested in or personally benefit from the financial proceeds of this contract or any part of it.

# 8.15. WARRANTIES

The Contractor warrants the following:

#### A. General Fitness of Products for Use

- 1. All supplies, equipment and materials provided under this contract will be satisfactory for their intended purposes and free from liens or other encumbrances.
- 2. All goods, materials, and equipment provided will be free from defects in design, material and workmanship, and any defective goods, materials, or equipment will be redesigned, repaired, or replaced within a time period and in a manner acceptable to the County, provided that notice of the defect is given to Contractor within the applicable Warranty Period.
- 3. Items will not be deemed defective if they fail to operate due to exposure to any condition in excess of those published in the applicable specifications.
- 4. A warranty will be void as to a particular item if that item is altered or a repair is attempted or made by any party other than the Contractor without written authorization by the Contractor or otherwise pursuant to the terms of this contract.

#### B. Software

All software delivered, whether embedded in equipment or specifically designed for use with such equipment, must substantially provide the functions set forth in the applicable specifications. Contractor will, at its option and without additional charges, revise or replace nonconforming software, provided that:

- 1. Software or the medium has not been exposed to any computer virus or to any condition in excess of those published in the applicable specifications;
- 2. The software has been installed and the host medium operated in accordance with Contractor's written instructions; and
- 3. Neither the software nor its host medium has been altered by a party other than Contractor.

# C. Warranty Replacement

- 1. Unless otherwise agreed, no later than one Business Day after being notified by the County of a defect or failure, Contractor will provide comprehensive and continuing warranty replacement of any deliverable during warranty.
- 2. Replacement of goods are subject to County approval, and all replaced work is warranted against defective design, materials, and workmanship for the remainder of the Warranty Period of the replaced Deliverable or six months from the County's acceptance of the warranty replacement, whichever occurs later.
- 3. All costs associated with removal, transportation, and replacement, as well as any testing that the County may require, are Contractor's sole responsibility.
- 4. The County will have the right to the continued use of any goods, equipment, systems, and work deemed defective or unsatisfactory until they can be taken out of service pursuant to Contractor's corrective work.

# D. Warranty Rights and Remedies Non-Exclusive

The Warranty rights and remedies of the County stated above are not exclusive and do not preclude the exercise of any other rights or remedies provided for in this contract or otherwise.

# E. Warranty Term

Manufacturer standard term of no less than one (1) year.

#### 8.16. TRAINING

Training of County staff, if required, will be provided as directed in the Scope of Work. If training dates and locations were not scheduled before release of this solicitation, the County will identify the training locations, dates, and number of people to be trained no less than 14 calendar days before such dates.

#### 8.17. HAZARDOUS SUBSTANCES

Deliveries of materials known or believed to contain hazardous substances must include Safety Data Sheets. Such materials include any dangerous, toxic or hazardous pollutants, chemicals, wastes or substances, including, without limitation, those so identified pursuant to CERCLA or any other federal, state or local laws and regulations, or which are or become prohibited, limited or regulated by any governmental authority.

# **8.18. NOTICES**

#### A. Method of Notice

Unless otherwise agreed, all notices, requests, claims, demands and other communications between the parties must be in writing and may be given by either:

- Delivery in person or by a nationally recognized courier service. Courier notices must be addressed to the County Mailing Address as directed on the IFB and to Contractor as shown in the Contractor Information Form, or to such other address as either party may specify in writing; or
- 2. Email to the authorized contact for the respective party.

# **B.** Receipt of Notice

- 1. Notice will be deemed given
  - a. On receipt by the party to which the notice is given if physical delivery is made; or
  - b. On the date and time of the email of the sending party if electronic delivery is made.i.ii.
- 2. Notwithstanding the above, if notice is received by the County after 5:00 p.m. PST, or on other than a Business Day, it will be deemed given on the following Business Day.

#### 8.19. CIVIL RIGHTS, NONDISCRIMINATION

# A. General Non-discrimination

Except as limited by the Scope of Work, no person may be denied any services provided pursuant to this contract on the grounds of race, color, national origin, ancestry, age, disability, sex, sexual

orientation, marital or domestic partner status, religion, political beliefs or affiliation, familial or parental status, medical condition, military service, or genetic information.

# **B.** Equal Employment Opportunity

Contractor's equal employment policies must be made available to County upon request, and must ensure equal employment opportunities based on objective standards of recruitment, classification, selection, promotion, compensation, performance evaluation, and management relations for all employees under this contract.

#### C. Section 504 of the Rehabilitation Act of 1973

A contractor providing services to members of the public under this contract must comply with Section 504 of the Rehabilitation Act of 1973, as amended, which provides that no otherwise qualified individual with a disability may, solely by reason of a disability, be subjected to discrimination in the performance of any services under this contract.

# D. Compliance with County's Equal Benefits Ordinance

Contractor will comply with all laws relating to the provision of benefits to its employees and their spouses or domestic partners, including laws prohibiting discrimination in the provision of benefits on the basis that the spouse or domestic partner is of the same or opposite sex as the employee.

# E. Discrimination against Individuals with Disabilities

The nondiscrimination requirements of 41 C.F.R. 60-741.5(a) are incorporated into this contract as if fully set forth, and Contractor and any Subcontractor will abide by those requirements. The regulation prohibits discrimination against qualified individuals on the basis of disability and requires affirmative action by covered prime contractors and subcontractors to employ and advance qualified individuals with disabilities.

# F. History of Discrimination

Contractor certifies that no finding of discrimination has been issued against Contractor in the past 365 days by the Equal Employment Opportunity Commission, the California Department of Fair Employment and Housing, or any other investigative entity. If any findings of discrimination have been issued against Contractor within the past 365 days, Contractor will provide County with a written explanation of the outcomes prior to execution of this contract. Failure to comply with this Section will constitute a material breach of this contract and subject the contract to immediate termination at the sole option of the County.

# G. Reporting; Violation of Non-discrimination Provisions

Report to the County Manager the filing of any complaint or allegation of discrimination on any of the bases prohibited by this Section of the contract or the Section titled "Compliance with Laws" within 30 days of the filing in any court or administrative agency, provided that within the 30 days the entity has not notified Contractor that such charges are dismissed or otherwise unfounded.

Notification must include a general description of the circumstances involved and a general description of the kind of discrimination alleged (e.g., gender, religion, race-based). Violation of the non-discrimination provisions of this contract will be considered a breach of this contract and subject the Contractor to penalties, to be determined by the County Manager, which may include:

- 1. Termination of this contract;
- 2. Disqualification of the Contractor from being considered for or being awarded a County contract for a period of up to 3 years;
- 3. Liquidated damages of \$2,500 per violation; and/or
- 4. Imposition of other contractual and civil remedies and sanctions. To effectuate the provisions of this Section, the County Manager will have the authority to offset any portion of amounts due to Contractor under this contract or any other agreement between Contractor and County.

#### 8.20. COMPLIANCE WITH LIVING WAGE ORDINANCE

If this is a "covered contract" under Chapter 2.88 of the San Mateo County Ordinance Code, all contractors and subcontractors obligated under this contract must fully comply with the provisions of that chapter, paying all Covered Employees, as defined in that chapter, the current Living Wage and providing notice to all Covered Employees and Subcontractors as required under the Ordinance.

#### 8.21. COMPLIANCE WITH COUNTY EMPLOYEE JURY SERVICE ORDINANCE

If the value of this contract is over \$100,000.00, or is increased to that amount or more, Contractor must comply with Chapter 2.85 of the San Mateo County Ordinance Code and will have and adhere to a written policy providing that its full-time employees living in San Mateo County will receive no fewer than five days of regular pay for jury service in San Mateo County annually.

If Contractor has no employees in San Mateo County, it is sufficient to provide the following written statement to County: "For purposes of San Mateo County's jury service ordinance, Contractor certifies that it has no full-time employees who live in San Mateo County. To the extent that it hires any such employees during the term of its contract with San Mateo County, Contractor will adopt a policy that complies with Chapter 2.85 of the County's Ordinance Code."

#### 8.22. COMPLIANCE WITH LAWS

Contractor will comply with all Federal, State, and local laws and ordinances applicable to this Contract and will ensure that all Deliverables conform to all applicable Federal, State, and local laws and requirements.

#### 8.23. DISCLOSURE OF INFORMATION

#### A. Confidential Information

Contractor may not use for financial gain, disclose, or make other improper use of Confidential

Information, information not generally known, or any otherwise privileged information acquired from County in connection with this contract.

#### **B. Protection of Confidential Information**

All County data and information designated as confidential and made available to Contractor must be protected by Contractor from unauthorized use and disclosure.

# C. Disclosure Required by Law

Contractor may disclose information when required by law, rule, regulation, or court order, upon notice to the County sufficient to allow the County to challenge such required disclosure.

# D. Data Retention and Disposal

On contract termination, Contractor must return to County or destroy and erase all originals and copies of all documents, materials and other embodiments in any medium that contain or are based on County Confidential Information from all systems Contractor uses or controls, including any deliverables returned to Contractor by the County. Contractor will provide a written statement to the County certifying compliance with the requirements of this subsection.

# **E.** Subcontract Disclosure Requirements

Any subcontract entered into as a result of this contract must contain all of the foregoing provisions related to disclosure of information.

# 8.24. INSPECTIONS, RECORDS, AND AUDITS

Authorized representatives of the County, the State, or any agency of the federal government having jurisdiction under laws or regulations applicable to this contract will have the right to examine and audit all books, records, documents, and accounts related to this contract, for five years from the date of final payment or disposal of all litigation or claims related to the contract, whichever is later. Requested records and documents must be provided to the relevant government agency at no charge.

If information is in the exclusive possession of another party who fails to furnish the information, certification from Contractor detailing efforts taken to obtain the information may be acceptable.

This Section regarding inspection, records, and audit must be included in any subcontract entered into as a result of this contract.

#### 8.25. INTELLECTUAL PROPERTY

# A. Infringement

Contractor will defend all suits or claims for infringement of any intellectual property rights and will save and hold the County, its agents, and assigns harmless from loss, cost, and expense resulting from the County's, its employees, or its agents use of any Deliverables. This provision does not apply to any infringement or alleged infringement that is the result of or arises because the County, its employees, or its agents modified or altered any part or component of the Deliverables, except as consented to by Contractor.

# B. Intellectual Property Resulting from Creation of Deliverables

Prior to commencing any work that includes the development of intellectual property as a Deliverable, Contractor must identify in writing any pre-existing intellectual property that will be used in the development of the new intellectual property Deliverable and that will not become property of the County. Unless otherwise agreed, all Deliverables produced under this contract will become the property of the County, and all rights, including intellectual property rights that arise from the creation of Deliverables or other work products developed for the County will be vested in the County and Contractor relinquishes all claims to such rights in favor of the County.

# C. Ownership of Documents and Data

Any data generated by or stored by or in the Deliverables, including user information and access, is the sole property of the County.

#### 8.26. FORCE MAJEURE

# A. Non-performance

- Neither party will be liable for failure to perform if the non-performance results from Force Majeure. Any excuse for non-performance due to such an event will last only as long as the event remains beyond the reasonable control of the non-performing party.
- Should Contractor fail to perform due to Force Majeure, the County may suspend its own
  performance until Contractor resumes performance. If Contractor's failure to perform
  continues for over five Business Days, the County may terminate this contract or extend any
  date specifically designated for Contractor's performance.

#### **B.** Non-Exclusions

- Force Majeure does not modify Contractor's obligations regarding indemnification, confidentiality, redundancy, data backup, disaster recovery, non-performance by Subcontractors, or responsibility for any malware or code introduced or permitted to be introduced by Contractor or any Subcontractor that results in damage to, unauthorized access to, or prevention of any authorized user's access to County Data or systems.
- 2. Force Majeure does not include increased cost of performance or failure of Contractor's source of supply.

#### 8.27. ENTIRE AGREEMENT

This contract represents the entire understanding of the County and Contractor. No prior oral or written agreement, promise, understanding, or representation not expressly stated in this document is binding on the parties or is of any force or effect. No document generated by Contractor, except as required to be included in the Bid Documents, may alter the terms of this contract. All modifications or amendments must be in writing and signed by the parties.

#### 8.28. LANGUAGE OF THE CONTRACT

Unless otherwise stated, all directions and imperatives in these documents are understood to be requirements for the Contractor. Captions and titles in this solicitation and accompanying documents are for convenience and reference only and do not affect the meaning or construction of any provision.

#### 8.29. CONTROLLING LAW AND VENUE

The validity, interpretation, performance, and all rights and duties of the parties under this contract, and any dispute of any nature arising out of this contract, will be governed by the laws of the State of California without regard to its choice of law or conflict of law rules. Any dispute arising out of this contract will be venued either in the San Mateo County Superior Court or in the United States District Court for the Northern District of California.

#### 8.30. UNENFORCEABLE PROVISIONS

Should any provision of this contract be found invalid or unenforceable, the decision will affect only the provision interpreted, and all remaining provisions will be severable and enforceable.

#### 8.31. SIGNATURES

This contract may be executed in any number of separate counterparts, each of which will be deemed an original but all of which when taken together will constitute one and the same instrument.

Both County and Contractor wish to permit this contract and future documents relating to this contract to be digitally signed in accordance with California law and County's Electronic Signature Administrative Memo. Any party to this contract may revoke such agreement to permit electronic signatures at any time in relation to all future documents by providing notice pursuant to this contract.

#### 9. **DEFINITIONS**

3Y: Three (3) Year

Bid Documents: Documents and forms required to be signed by the bidder and submitted to the County. Business Day: 8:00 a.m. to 5:00 p.m. Monday through Friday except for holidays as observed per the California Government Code.

COE: Certificate of Eligibility

Confidential Information: Information in any form that is not generally known and that is treated as confidential by a party, including business, financial, statistical, and non-public personal information, trade secrets, know-how, applications, documentation, schematics, procedures, as well as Personally Identifiable Information, information covered by legal privilege, and other proprietary information that may be disclosed or incorporated in materials or products provided to one party by the other, whether or not designated as confidential, proprietary, or sensitive, whether or not intentionally or unintentionally disclosed, and whether or not such information is subject to legal protections or restrictions.

Contractor: The company, individual, or other entity awarded a contract in conformance with the terms of this solicitation, as well as all employees, representatives, and agents of that company, individual, or other entity.

County: San Mateo County

County Data: All information, data, and other content, including Confidential Information and other information whether or not made available by the County or the County's agents, representatives or users, to a Contractor or potential Contractor or their employees, agents, representatives or Subcontractors, and any information, data and content directly derived from the foregoing, including data reflecting user access or use.

Deliverables: goods or services required to be provided to the County under a contract. DIR: California Department of Industrial Relations

DUNS number: Data Universal Numbering System; The 9-digit number assigned by Dun and Bradstreet, Inc. to identify unique business entities.

Force Majeure: any event or circumstance that was not caused by or under the control of a party that prevents the party from complying with any of its obligations under the Contract, including acts of God, fires, floods, explosions, riots, wars, hurricane, sabotage, terrorism, vandalism, accident, governmental acts, and other events that beyond the reasonable anticipation and control of the party affected.

Hosting: Storage, maintenance, and management of hardware, software, and the County Data by a party other than the County, on machines and at locations other than those operated by the County, where a party other than the County has regular responsibility for back-up, disaster recovery, security, upgrades, replacement, and overall responsibility for ensuring that all hardware and software continues to function as intended.

Key Employee: Employees of the Contractor jointly identified by the County and the Contractor as possessing unique skill and experience that was a material consideration in the County's decision to award the contract.

NBD: Next Business Day

Notice of Intent to Award: Notification by the County that it has selected a party to which it intends to award a contract.

Notice to Proceed: An electronic or hard copy document from the County instructing a Contractor to commence delivery of the goods and services to be provided. The document may be a Purchase Order or Task Order.

PII (Personally Identifiable Information): information that can be used to identify a specific individual, either alone or when combined with other private or public information that can be linked in some way to a specific individual.

Project Manager: The individual identified by the County as the County's primary contact for the receipt and management of the goods and services required under the contract.

PST: Pacific Standard Time, including Pacific Daylight Time when in effect.

OpenGov: the County's online portal used to advertise solicitations and accept responses, found at <a href="https://procurement.opengov.com/portal/smcgov">https://procurement.opengov.com/portal/smcgov</a>

Subcontractor: firms contracted by the Contractor to perform work or provide goods, supplies or services pursuant to the contract.

# SW: Software

Purchase Order or Task Order: a document from the County requesting goods and/or services that is either placed against an existing contract or that is the first request from the County to a vendor, indicating types, quantities, and prices of products or services.

Warranty Period: a period of not less than one year during which all items provided under the contract are to be free from defects in design, material and workmanship.