



# JEREMY MCCARTER

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## Summary

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Aspiring developer who is hardworking and reliable. Ambitious, career-focused job seeker, anxious to obtain an entry-level developer position to help launch career while achieving company goals and continuing personal growth.

## Skills

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- Comfortable using various program languages including Javascript, Express, Node.js, React, MongoDB, MySQL, GraphQL.
- Motivated to Pursue Projects
- Desire to Continue Learning
- Excellent Communication
- Problem Solving
- Leadership
- Customer Relations
- Point of Sales Systems
- Complaint Resolution
- Computer Proficient
- Quick Learner
- Can Perform Physical Tasks

## Experience

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Pierce Ranch Vineyards | Monterey, CA  
**Assistant Manager/Sales Representative**  
06/2021 - Current

- Tasks and responsibilities of this position entail ensuring customer experience, knowledge of product and ability to explain and educate in an engaging manner, general upkeep of tasting room, etc
- Aided in recruiting live acts for shows held at the tasting room, and would help with setup of sound equipment.
- Taught new associates sales tactics and performance improvement techniques.
- Reviewed past-due accounts and communicated with customers to promote timely payments.
- Resolved customer complaints regarding sales and service.

Trader Joe's  
**Crew Member**  
04/2019 - 08/2021

- The tasks of a crew member always has customer experience at the forefront.
- Running a cash register, and fielding question regarding product knowledge.
- Placed a daily order for a large section of the store ensuring we had the right amount of product available.
- Drove team success by quickly completing assigned tasks.

Goodwill Central Coast | Monterey, CA  
**Lead Sales Associate**  
01/2018 - 03/2019

- Processed payments and returned receipts, cash, coin and cards to customers.
- Organized sales floor to keep products and displays presentable and in sellable condition.
- Received shipments, signed off on packages and documented incoming items in computer system.
- Delivered quality customer service while cultivating client satisfaction and loyalty.
- Trained and developed new team members to improve product knowledge and selling abilities.
- Provided leadership and direction to motivate department associates.

SYKES | Boise, ID

- Analyzed customer feedback and developed new techniques to ensure customer

**Supervisor/RRD**

12/2016 - 11/2017

retention.

- Verified order changes to resolve customer complaints or concerns.
- Worked with airline program SABRE using particular codes to adjust customer itinerary.
- Handled any escalated situations to ensure customer satisfaction.

**Education and Training**

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Berkeley Coding Extension | Berkeley, CA

**Full Stack Web Development Certificate** in Programming

05/2023

- Final Grade: A

Monterey Peninsula College | Monterey, CA

**Taking Courses**

- Continuing to take various courses to further education.

Rocky Mountain High School | Meridian, ID

**Diploma**

05/2014

Ever since graduating High School I have taken various courses and programs such as leadership programs, music courses, and volunteering.

**Websites, Portfolios, Profiles**

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- [https://jeremymccarter.github.io/React\\_Portfolio/](https://jeremymccarter.github.io/React_Portfolio/)