

E-COMMERCE MANAGEMENT SYSTEM

23CS47C- SYSTEM MODELING PROJECTS

Submitted by

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BONAFIDE CERTIFICATE

This is to certify that this project report, “ECOMMERCE MANAGEMENT SYSTEM”, is the bonafide work of **SATHYA A (2312049)**, **JERINA GNANA PUSHPA R (2312021)**, **MATHUJAA P M (2312026)** who carried out the project work under my supervision.

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TABLE OF CONTENTS

CHAPTER NO.	TITLE	PAGE NO.
	ABSTRACT	
1	INTRODUCTION	1
	1.1 INTRODUCTION	1
	1.2 OBJECTIVE	2
	1.3 SCOPE OF THE PROJECT	4
2	EXISTING SYSTEM	5
	2.1 LIMITATIONS OF EXISTING SYSTEM	5
3	DESIGN THINKING	6
	3.1 EMPATHY MAP	6
	3.2 USER PERSONAS, PAIN POINTS, IDEATION	7
4	PROPOSED SYSTEM	9
	4.1 TECHNOLOGY/ALGORITHM	9
	4.2 MODULE'S DESCRIPTION	11
	4.2.1 USER MANAGEMENT MODULE	11
	4.2.2 PRODUCT MANAGEMENT MODULE	12
	4.2.3 CART & ORDER MANAGEMENT MODULE	13
	4.2.4 PAYMENT MODULE	14
	4.2.5 INVENTORY MANAGEMENT MODULE	15
	4.2.6 REVIEW & RATING MODULE	16
	4.2.7 ADMIN DASHBOARD MODULE	17
	4.2.8 RECOMMENDATION & SEARCH MODULE	18
	4.3 SYSTEM REQUIREMENTS	19
	SYSTEM DIAGRAMS	21
5	5.1 WORKFLOW DIAGRAM	21
	5.1.1 USER MANAGEMENT MODULE	21
	5.1.2 PRODUCT MANAGEMENT MODULE	21
	5.1.3 CART & ORDER MANAGEMENT MODULE	22
	5.1.4 PAYMENT MODULE	22
	5.1.5 INVENTORY MANAGEMENT MODULE	23

	5.1.6	REVIEW & RATING MODULE	23
	5.1.7	ADMIN DASHBOARD MODULE	24
	5.1.8	RECOMMENDATION & SEARCH MODULE	24
6		MATHEMATICAL MODEL	25
	6.1	EQUATIONS AND DERIVATIONS	25
	6.2	SOLVE THE MATHEMATICAL MODEL	27
	6.2.1	USER MANAGEMENT MODULE	27
	6.2.2	PRODUCT MANAGEMENT MODULE	28
	6.2.3	CART & ORDER MANAGEMENT MODULE	29
	6.2.4	PAYMENT MODULE	30
	6.2.5	INVENTORY MANAGEMENT MODULE	32
	6.2.6	REVIEW & RATING MODULE	33
	6.2.7	ADMIN DASHBOARD MODULE	34
	6.2.8	RECOMMENDATION & SEARCH MODULE	36
7		RESULTS AND DISCUSSION	37
	7.1	ANALYSIS OF MATHEMATICAL MODEL	37
	7.2	GRAPHS AND CHARTS	40
	7.2.1	USER MANAGEMENT MODULE	40
	7.2.2	PRODUCT MANAGEMENT MODULE	40
	7.2.3	CART & ORDER MANAGEMENT MODULE	41
	7.2.4	PAYMENT MODULE	41
	7.2.5	INVENTORY MANAGEMENT MODULE	42
	7.2.6	REVIEW & RATING MODULE	42
	7.2.7	ADMIN DASHBOARD MODULE	43
	7.2.8	RECOMMENDATION & SEARCH MODULE	43
8		CONCLUSION AND FUTURE WORK	44
9		REFERENCES	46
10		APPENDIX	49
	10.1	PROOF FOR CO1 PRACTICE	49

ABSTRACT

Online shopping has completely changed how we buy things, offering amazing convenience, letting businesses sell everywhere, and being open 24/7. You can buy almost anything you want without leaving your house, and companies can reach customers all over the world. It's a big deal for both shoppers and sellers.

However, even with all these good things, many online stores still have some pretty annoying problems. One big issue is knowing exactly what they have in stock right now. Sometimes, you order something, and then they tell you it's actually sold out. This can be really frustrating. Also, getting your order processed and shipped can take longer than it should. And for the stores themselves, managing all the people who use their site can be a headache if their systems aren't good enough. These problems can lead to stores not knowing what they really have, making mistakes with orders, and ultimately making customers upset.

Another area where online shopping could be much better is how you actually see the products. Most stores just show regular pictures, which can make it hard to get a real feel for what you're buying. You can't touch it, turn it around, or really see its details. On top of that, many online shops don't do a great job of suggesting things you might actually like. It's like walking into a giant store where no one knows you or what you're interested in. Because of this, people often don't enjoy browsing as much, and they end up sending more things back because they weren't what they expected.

But it's not just about making things run better behind the scenes. This project will also focus on making the shopping experience itself much more enjoyable. One way it will do this is by using 3D product visualization. Imagine being able to see a shirt from every angle, zoom in on the fabric, or even see what a piece of furniture would look like in a virtual room. This will give you a much better idea of what you're buying than just a flat picture.

By focusing on these key improvements – making the store run smoothly and making the shopping experience much more engaging and personal – this project aims to create an e-commerce platform that's not just good for today, but ready for the future of online shopping in India. It's about making things easier, more reliable, and a lot more fun for everyone who buys and sells online.

CHAPTER 1

INTRODUCTION

1.1 INTRODUCTION

E-commerce has significantly transformed the retail landscape by offering unmatched convenience, global accessibility, and around-the-clock availability. It has enabled businesses to reach a wider customer base while allowing consumers to shop from anywhere at any time. However, many existing e-commerce platforms continue to face critical challenges that hinder their efficiency and user experience. Common issues include the lack of real-time inventory tracking, delayed order processing, and inadequate user management systems. These limitations often lead to operational inefficiencies, stock discrepancies, and customer dissatisfaction.

Additionally, most platforms rely on static product images that fail to provide customers with a realistic view of products. This limitation, combined with the absence of personalized shopping features, contributes to reduced user engagement and increased return rates. Modern consumers expect immersive experiences and tailored product recommendations that align with their preferences and behavior.

To address these issues, this project aims to design and develop a scalable and intelligent E-Commerce Management System. Key features will include real-time inventory monitoring, efficient order processing, secure user authentication, and management modules. The system will also support 3D product visualization and personalized shopping suggestions.

To further enhance the user experience, the system will integrate AI-powered recommendation engines that analyze user behavior and preferences to offer personalized product suggestions. Additionally, advanced payment security protocols, including multi-factor authentication and encryption, will be implemented to ensure safe transactions for users. Real-time analytics will provide valuable insights into customer behavior, enabling dynamic pricing and targeted marketing strategies. The platform will also prioritize scalability to accommodate growing user demands and increasing product catalogs. Overall, this project aims to set a new standard for e-commerce platforms, combining technological advancements with user-centric features for a seamless and secure shopping experience.

1.2 OBJECTIVE

The primary objective of this project is to design and develop an efficient, modern, and scalable E-Commerce Management System that addresses the core limitations of traditional e-commerce platforms. As digital commerce becomes increasingly dominant, consumer expectations have shifted toward faster service, higher personalization, and seamless user experiences. Existing platforms often fall short in areas such as inventory accuracy, timely order processing, user data security, and customer engagement. This project aims to resolve these gaps through the integration of intelligent technologies and user-centric design.

Key objectives include implementing real-time inventory tracking to maintain up-to-date stock status and eliminate discrepancies that lead to poor customer experiences and operational delays. The system will support automated and optimized order processing workflows to reduce manual intervention and ensure prompt order fulfillment.

Another core goal is to deliver a secure, role-based user management system that ensures data protection and supports different access levels for administrators, vendors, and customers. The platform will also feature 3D product visualization tools, allowing users to inspect items in an interactive and immersive manner, improving their confidence in purchasing decisions and reducing return rates.

To further enhance customer engagement, the system will include AI-powered personalized recommendation engines based on user behavior, browsing history, and preferences. This will improve product discovery and encourage repeat purchases, thereby increasing customer lifetime value.

Scalability and modular design are also key focuses, enabling the system to adapt to business growth and emerging technological trends. Support for multiple payment gateways, mobile responsiveness, and analytics dashboards for business insights will ensure the platform meets both user and business needs.

Ultimately, the project seeks to deliver a next-generation e-commerce solution that is technologically advanced, highly reliable, and customer-oriented, capable of driving better operational efficiency, improved sales performance, and higher levels of user satisfaction.

Specific objectives include

Real-Time Inventory Management:

The system will implement real-time inventory tracking to ensure accurate stock levels. This will prevent issues like overselling and stockouts. Automated stock updates will streamline the order fulfillment process. Customers will always see accurate product availability before placing an order. This will lead to faster order processing and reduced delays.

3D Product Visualization:

The integration of 3D product visualization will allow customers to view products from multiple angles. This feature will provide a more interactive and detailed product experience. It will help customers make informed purchase decisions by offering a realistic representation. Enhanced visual engagement will reduce the likelihood of returns. The system will support various types of products, such as electronics, apparel, and furniture.

User-Friendly Interface:

The platform will feature an intuitive, easy-to-navigate interface for both admins and customers. It will be designed for responsiveness across devices, ensuring usability on both mobile and desktop. Admins will have control panels for managing products, orders, and users. Customers will experience seamless browsing and purchasing with minimal clicks. Security features like encryption and secure login will protect user data.

Personalized Shopping:

The system will use customer data to personalize the shopping experience. It will recommend products based on user behavior, preferences, and browsing history. Customers will receive tailored offers, discounts, and product suggestions. This will increase engagement and improve conversion rates. Personalization will create a more relevant and enjoyable shopping experience for each user.

1.3 SCOPE OF THE PROJECT

The project aims to develop an advanced E-Commerce Management System that overcomes the limitations of traditional platforms, offering enhanced functionality and a better user experience. The system will focus on real-time operations, personalized features, and scalable architecture to meet evolving business needs.

Real-Time Inventory and Order Management:

The system will provide accurate real-time stock tracking and automated order processing. This will ensure up-to-date inventory levels, reduce overselling, and speed up order fulfillment, resulting in improved customer satisfaction and operational efficiency.

Integration of 3D Product Visualization:

The platform will support 3D product visualization, allowing users to view products from different angles. This will enhance the online shopping experience, reduce purchase hesitation, and minimize return rates by providing a clearer product representation.

Personalized User Experience and Recommendations:

The system will use AI-driven algorithms to offer personalized product recommendations based on user behavior and preferences. Personalized offers, discounts, and adaptive UI elements will improve user engagement and retention, leading to higher conversion rates.

Scalability and Security:

The platform will be designed with scalability in mind to accommodate future growth and integrations. It will also feature robust security measures, including encryption and secure user authentication, to protect customer and business data.

Seamless Multi-Device Accessibility:

The system will be fully responsive, ensuring a smooth and consistent experience across desktops, tablets, and smartphones, meeting the needs of today's mobile-first customers.

CHAPTER 2

EXISTING SYSTEM

2.1 LIMITATIONS OF EXISTING SYSTEM

Most traditional e-commerce platforms currently in use follow a standard architecture with limited flexibility and intelligence. These systems primarily focus on basic functionalities such as product listing, cart management, and order placement. While they are sufficient for general operations, they suffer from several shortcomings:

Limited Inventory and Order Tracking

Inventory updates are not always in real time, leading to issues like overselling or stockouts. Order processing is often manual or semi-automated, causing delays and errors in fulfillment.

Basic Product Display

Product visualization is typically restricted to static images and basic image zooming. Customers do not get a complete understanding of the product, which leads to hesitation in purchasing and higher return rates.

Lack of Personalization

Most systems do not adapt to user preferences. Recommendations, offers, and the user interface are the same for all users, resulting in a generic and less engaging experience.

Poor User Engagement

Due to the lack of intelligent features such as behavior tracking or personalized interfaces, these platforms struggle to maintain user interest and loyalty over time.

Limited Integration with Modern Technologies

These systems rarely support AI, machine learning, or AR, which prevents advanced features like smart search, chatbots, or virtual try-ons.

CHAPTER 3

DESIGN THINKING

3.1 EMPATHY MAP

SAYS	THINKS	DOES	FEELS
"I want to see the product clearly."	"Will this item look good in real life?"	Spends time zooming in on images.	Uncertain, cautious.
"Why is this out of stock again?"	"This site is not reliable."	Leaves site due to unavailability.	Frustrated, disappointed.
"Will this item look good in real life?"	"I wonder if I'm getting a good deal."	Searches for reviews and ratings from other customers.	Engaged, excited.
"I need the price to be clear upfront."	"Will this fit with my existing products?"	Visits the site frequently to check for restocks or price drops.	Relieved, satisfied.
"I wish this site knew what I like."	"I don't want to browse too much."	Skims products quickly.	Uninterested, disengaged.
"Can I trust the delivery time?"	"Is there a return policy?"	Compares delivery and return options.	Anxious, skeptical.
"Why do I have to enter details again?"	"Is my data safe here?"	Repeatedly fills out forms.	Tired, impatient.
"I like when suggestions match my taste."	"It's easy when the site remembers me."	Clicks on recommended items.	Pleased, understood.
"I want more payment options."	"Will I get cashback or rewards?"	Checks for available payment modes.	Hopeful, curious.

3.2 USER PERSONAS, PAIN POINTS, IDEATION

USER PERSONA 1:

Name: Sarah Thomas

Age: 35

Occupation: Marketing Manager at a Tech Company

Tech Familiarity: Moderate

Shopping Behavior: Shops during short breaks or late nights, prefers mobile platforms

Personality Traits: Time-conscious, organized, goal-driven

Pain Points:

- Dislikes slow-loading websites and cluttered interfaces.
- Finds multi-step checkouts frustrating.
- Limited time means she needs fast, clear browsing and purchase flows.
- Annoyed by inaccurate stock info or unreliable delivery timelines.

Ideation:

To address Sarah's needs, the platform should offer a minimalist, mobile-first interface with quick navigation, real-time stock visibility, and a one-click checkout. A predictive search and smart filters can further save time, and push notifications about restocks or deliveries will add value.

To enhance her experience, the platform should also feature a quick loading time, with optimized images and minimal distractions. A simple and intuitive layout will ensure she doesn't waste time searching for products. Incorporating voice search and payment options like Apple Pay or Google Pay will further streamline the process. Personalized, time-sensitive offers based on browsing history or preferences could provide extra motivation for Sarah to make a purchase during her short breaks. Additionally, a clear and easy-to-access order tracking feature will ensure transparency about delivery timelines, eliminating frustrations.

USER PERSONA 2:

Name: Alex Menon

Age: 28

Occupation: Software Developer at a Startup

Tech Familiarity: High

Shopping Behavior: Enjoys exploring innovative tech in shopping platforms

Personality Traits: Curious, detail-oriented, digital native

Pain Points:

- Generic interfaces that lack innovation.
- Insufficient technical specs and product comparisons.
- Limited interactivity in the shopping experience.
- Poor personalization or irrelevant recommendations.

Ideation:

To design the platform with cutting-edge features like AR-based try-ons, 3D product views, and a recommendation engine powered by browsing behavior. Detailed specs, comparison tools, and user-generated content (reviews, ratings) will create an engaging and informative shopping journey.

To further enhance the platform, incorporate machine learning to dynamically adjust product recommendations based on past interactions and preferences. A dark mode option would align with his digital-native persona, offering a more comfortable interface for late-night browsing. Gamified elements, such as badges or challenges, can increase engagement and create a sense of achievement. A seamless integration of voice-assisted search and chatbots could speed up the decision-making process. Lastly, the platform should offer real-time product availability updates, ensuring Alex has access to accurate stock information at all times.

CHAPTER 4

PROPOSED SYSTEM

4.1 TECHNOLOGY/ALGORITHM

Techniques Used

Module	Technique
User Management	RBAC, Hashing
Product Management	PIM, 3D Visualization with WebGL
Cart & Orders	Order Lifecycle, Session Handling
Payment	Payment Gateway API, Tokenization
Inventory	Real-Time Tracking, FIFO
Reviews & Ratings	Weighted Rating Calculation
Recommendations	AI Models (Filtering Techniques)
Support	Priority Queues, Ticketing

Algorithms

Login Authentication

The system employs a secure login authentication mechanism by utilizing a hashing algorithm such as SHA-256. This ensures that user credentials are never stored in plain text, providing a robust layer of security. When a user logs in, their input credentials are hashed and matched with the stored hash, allowing for secure validation without compromising sensitive data.

Product Search & Recommendations

To enhance the shopping experience, the system supports intelligent product search and recommendation techniques. It leverages content-based filtering to suggest items that are similar to what the user has already viewed or purchased. Additionally, collaborative filtering methods like cosine similarity and matrix factorization are used to recommend products based on the behavior and preferences of similar users.

Order Processing

The platform handles order processing through a First-In-First-Out (FIFO) queue system, ensuring that orders are managed in the order they are received. This maintains fairness and consistency in fulfillment. Furthermore, session management is handled using cookies or tokens to track users' activities and maintain secure and consistent sessions throughout their interaction with the platform.

Payment Verification

For verifying transactions, the system uses checksum validation to ensure the integrity and authenticity of payment data. The checksum is calculated using the formula: **SHA256(OrderID + Amount + SecretKey)**, which helps protect against tampering and fraud during the payment process by confirming that the data has not been altered.

Inventory Replenishment

The inventory system utilizes an automated Reorder Point (ROP) algorithm that calculates the optimal time to restock based on average demand and lead time. This algorithm dynamically adjusts stock thresholds and integrates real-time sales data to prevent stockouts and overstocking. Safety stock levels are also factored in to accommodate demand fluctuations and supply delays. The replenishment logic ensures smooth inventory flow and supports vendor alerts for proactive restocking.

4.2 MODULE'S DESCRIPTION

4.2.1 User Management Module

The User Management Module serves as the foundation for securing and managing user access to the platform. It begins with an intuitive registration process, where users provide their basic information, including name, email, and a strong password. To further ensure security, users can enable multi-factor authentication (MFA), adding an additional layer of protection to their accounts. This prevents unauthorized access, especially for sensitive actions like account settings or transactions. The registration process is designed to be quick and user-friendly, providing instant feedback on password strength and email verification.

Once users are logged in, they gain access to their profile page, where they can edit their personal information, update shipping addresses, and configure notification preferences. The role-based access control (RBAC) ensures that users are granted permissions based on their roles, such as customer, vendor, or admin. For instance, admins have full access to manage the entire system, while customers can only manage their personal information and track orders.

This module also plays a crucial role in account recovery, offering a secure process for users who forget their passwords. It includes email verification steps and secure password reset links. Moreover, users can view their activity history, including order tracking and previous login attempts, giving them better transparency and control over their account's security. The activity history also helps identify suspicious behavior, alerting users and administrators to potential security risks. The module not only handles authentication but also supports the security of personal data. By ensuring compliance with data protection regulations, it gives users confidence that their sensitive information is safeguarded. Additionally, the system can track and log login attempts to detect potential breaches, further enhancing user security.

The module integrates seamlessly with other platform components to ensure a consistent and secure user experience across services. It also allows administrators to deactivate or suspend accounts when necessary, maintaining platform integrity. Periodic security audits and updates are built into the system to address emerging threats proactively. Through detailed user analytics, the platform can tailor services and improve user satisfaction by offering personalized content and targeted promotions.

4.2.2 Product Management Module

The Product Management Module is the core of the platform's product catalog, allowing vendors and admins to have complete control over the product listings. This module simplifies the process of adding new products, where vendors can input detailed descriptions, upload high-quality images, set prices, and indicate product availability. Products are also categorized to help customers find them easily, whether through product type, brand, or price range. Additionally, vendors can include detailed specifications and product features to provide a comprehensive overview for potential buyers.

A significant addition to this module is the integration of 3D models for enhanced visualization. These models allow users to interact with the product, rotate it, and examine details that are often missed in traditional 2D images. This immersive experience is designed to elevate the user experience, making online shopping feel more interactive and personalized. The 3D models also support zooming in to see finer details, ensuring customers have a better understanding of the product before purchasing.

The module also provides extensive inventory management capabilities. For example, vendors can track product quantities and make adjustments to avoid overselling. Additionally, the platform is designed to ensure that when products are out of stock, they are clearly marked as unavailable or hidden from browsing, preventing customer dissatisfaction.

Another important feature is the ability to update product details in real-time, which is crucial for keeping the catalog fresh and aligned with changes in market demand or seasonal promotions. The system also supports bulk updates, making it easier for vendors to manage large inventories effectively. Vendors can also organize their products based on seasonal or promotional categories, making it easier to highlight special deals or new arrivals.

To further streamline operations, the module includes automated alerts for low-stock products, helping vendors restock in time. It also supports version control for product listings, allowing vendors to revert to previous versions if needed. Advanced search and filter functionalities enable customers to quickly find specific products with ease. The module is built with scalability in mind, ensuring smooth performance even as the product database grows significantly.

4.2.3 Cart & Order Management Module

The Cart & Order Management Module is designed to provide a seamless and intuitive shopping experience for customers. Once users browse through the product catalog, they can add items to their shopping cart for future purchase. The cart displays all selected items with their prices, quantities, and total cost, making it easy to review before proceeding to checkout. Customers can easily update the quantity of items or remove them, ensuring a flexible and convenient shopping process. The cart also allows users to view related items and product suggestions, encouraging additional purchases and improving the overall shopping experience.

Upon placing an order, the system automatically generates an order confirmation, outlining the purchased products, their prices, and the delivery address. Users can then track the progress of their order, receiving timely updates on its shipment status. This transparent tracking feature is integrated with shipping carriers to provide accurate delivery estimates, ensuring customers are kept informed from the moment of purchase to the final delivery. The module also provides a secure payment gateway to process transactions, with multiple payment options, such as credit/debit cards, digital wallets, and bank transfers.

The module also allows users to manage multiple orders, with the ability to view past purchases and reorder items that are still in demand. Customers can access detailed invoices, return or exchange instructions, and even submit claims in case of defective products. By maintaining a comprehensive order history, users can streamline future purchases, enhancing the overall convenience of the shopping experience. The module also includes features for guest checkout, allowing customers to complete orders without creating an account, which can streamline the shopping experience. Moreover, customers can save items in their cart for later, ensuring they don't lose track of items they may want to purchase in the future.

To enhance operational efficiency, the module supports automated inventory updates post-purchase, ensuring stock accuracy in real time. It also includes fraud detection mechanisms to identify and flag suspicious transactions, safeguarding both users and vendors. Integrated coupon and discount code handling allows customers to apply offers directly at checkout. Additionally, the module supports multi-currency and tax calculations, making it adaptable for global transactions. This feature allows for seamless integration with various payment processors and accounting systems to ensure accurate tax calculations based on the customer's location.

4.2.4 Payment Module

The Payment Module ensures that all financial transactions on the platform are handled securely and efficiently. It supports a wide range of payment methods, allowing customers to choose the option that best suits their needs, whether it's a credit card, UPI, or digital wallets. The platform integrates with secure, third-party payment gateways that follow the latest PCI-DSS (Payment Card Industry Data Security Standards) to protect sensitive data. In addition, the module utilizes end-to-end encryption, ensuring that all payment data is transmitted securely between the platform and payment processors.

This module also handles transaction history, allowing customers to view detailed records of all their purchases, including the items bought, the payment method used, and the transaction date. Admins and vendors can also access financial data, including revenue reports and payment reconciliation, to monitor the health of the business. The module offers filtering and sorting options for transaction history, making it easy for users to locate specific orders and track spending patterns over time.

Additionally, the discount and coupon feature allows customers to apply promotional codes during checkout, giving them the flexibility to avail of discounts or participate in limited-time offers. The platform can handle dynamic pricing scenarios, offering tailored pricing based on customer behavior or geographical location. Refunds and partial payments are also supported, ensuring a user-friendly and transparent experience. The Payment Module also includes fraud detection features that monitor transactions for unusual activity, providing an additional layer of security. It supports international transactions by offering multi-currency options, allowing the platform to cater to a global audience without limitations on payment methods. The module also automatically adjusts the payment flow to account for local tax laws and currency exchange rates, improving the transaction experience for international customers.

To further enhance user confidence, the module sends real-time payment confirmation notifications via email and SMS. It also supports recurring billing for subscription-based services, making it ideal for platforms with repeat customers. Role-based access ensures only authorized personnel can view or manage sensitive financial data. Integration with accounting systems simplifies bookkeeping and ensures financial compliance across jurisdictions, reducing the risk of errors and discrepancies in financial reporting.

4.2.5 Inventory Management Module

The Inventory Management Module is vital for keeping track of product stock levels, ensuring that customers can only purchase items that are available in sufficient quantities. As products are added to or removed from the cart, the system automatically updates the inventory in real time to reflect accurate stock levels. This prevents situations where customers purchase items that are out of stock, reducing frustration and potential losses. Furthermore, the system generates automatic alerts when a product's stock reaches critical levels, enabling vendors to take immediate action before running out of inventory.

Vendors are notified when their inventory reaches a low threshold, prompting them to replenish stock to meet customer demand. The system integrates with the order management module, updating stock levels automatically when an order is completed, shipped, or canceled. This real-time synchronization ensures that inventory data is always up to date. Additionally, the module can track returns and exchanges, automatically adjusting inventory levels to account for products coming back into stock.

Beyond basic stock management, this module also includes detailed analytics, which helps vendors and administrators identify high-performing products, understand seasonal trends, and forecast future inventory needs. By utilizing data insights, vendors can plan promotions or sales strategies to maximize product turnover and minimize overstocking. The module also supports automated restocking processes, integrating with suppliers or third-party services to ensure inventory is maintained at optimal levels, avoiding disruptions in product availability. The forecasting tool helps businesses prepare for demand surges, particularly during peak seasons like holidays or special sales events. The analytics also provide recommendations on inventory optimization, helping vendors make data-driven decisions.

The module allows for batch and serial number tracking, ensuring better traceability and quality control of products. It also includes inventory auditing tools that help detect discrepancies and maintain stock accuracy. Multi-warehouse support enables vendors to manage inventory across different locations seamlessly. Integration with barcode and RFID systems further streamlines inventory operations, enhancing speed and accuracy in stock management. Additionally, the system generates reports for inventory performance, helping vendors monitor stock levels, sales trends, and stock rotation across multiple warehouses.

4.2.6 Review & Rating Module

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The module includes a customizable notification system to alert vendors about inventory milestones or anomalies. It also enables detailed SKU-level reporting, giving vendors granular control over individual product variants. Integration with supply chain logistics platforms ensures timely replenishment and delivery coordination. This prevents situations where customers purchase items that are out of stock, reducing frustration and potential losses. Additionally, detailed product reviews and ratings give potential buyers more confidence in their purchase decisions. The system can also allow users to filter products based on ratings, ensuring that only the most highly-rated products are showcased. The review and rating system fosters a sense of community, as users can provide valuable insights to others.

4.2.7 Admin Dashboard Module

The Admin Dashboard Module is the command center for administrators, providing them with the tools and insights necessary to manage the platform effectively. From this dashboard, admins can monitor the system's health, track key performance metrics such as sales, user activity, and product performance, and perform administrative actions like user management and order processing.

The dashboard provides real-time analytics on sales trends, customer behavior, and inventory status. Admins can generate detailed reports on any aspect of the system, such as weekly revenue, popular products, or active users. These reports are crucial for decision-making, helping admins adjust business strategies, promotions, or marketing efforts based on current trends.

Security features are also central to the dashboard, allowing admins to monitor login attempts, track user access, and configure system settings. The dashboard offers detailed logs and audit trails, providing a clear history of all actions taken on the platform, which is essential for maintaining accountability and transparency. In addition to user and product management, the admin dashboard allows for real-time monitoring of customer support tickets and any issues raised by users or vendors. It provides a comprehensive overview of operational KPIs, such as system uptime, response times, and customer satisfaction, helping administrators quickly address potential problems.

The module supports role-based customization, enabling different admin levels to access specific tools and data relevant to their responsibilities. It includes a notification center to alert admins about critical events, such as payment failures or security breaches. Integration with external analytics and marketing platforms allows for extended insights and campaign tracking. It provides a comprehensive overview of operational KPIs, such as system uptime, response times, and customer satisfaction, helping administrators quickly address potential problems. Administrators can also set up custom alerts for specific triggers, such as product stock running low or unusual sales activity. The dashboard supports data export functionalities, allowing admins to generate reports in various formats for further analysis. Additionally, the dashboard is designed with a responsive interface, ensuring smooth access across devices like tablets and mobile phones.

4.2.8 Recommendation & Search Module

The Recommendation & Search Module significantly enhances the user experience by offering personalized product suggestions and a powerful search function. The search engine is designed to handle complex queries and return relevant results based on a variety of factors, including product name, category, price, and customer ratings. Advanced filtering options allow users to refine their search by multiple criteria, ensuring they find exactly what they need in a matter of seconds.

The recommendation engine goes a step further by utilizing AI algorithms to analyze user behavior, such as browsing history, previous purchases, and wishlist items. Based on this data, it suggests products that align with the user's preferences, making the shopping experience more personalized and efficient. These recommendations are not limited to just products that a user has viewed but can also include complementary items or trending products that match their interests.

By integrating user feedback loops, the system continuously improves its suggestions over time. For example, if a user frequently purchases eco-friendly products, the system will prioritize similar recommendations in the future. This personalized approach encourages more frequent purchases and enhances user engagement, creating a more dynamic and tailored shopping experience. The recommendation system is also adaptable, adjusting its suggestions based on real-time trends and user engagement patterns, ensuring that the product recommendations stay relevant as the market evolves. Additionally, search optimization improves with each interaction, continuously refining results to deliver faster and more accurate outcomes.

The module also supports voice-based and image-based search capabilities, offering users modern, intuitive ways to find products. It includes typo-tolerance and auto-correct features, ensuring user queries still yield relevant results even with minor errors. Admins can promote specific products in search results or recommendations based on campaigns or stock levels. Furthermore, the system supports multilingual search, catering to a diverse user base and expanding accessibility. The system can also introduce seasonal suggestions or highlight popular items in a user's region, making the platform feel more local and relevant.

4.3 SYSTEM REQUIREMENTS

The platform's performance and functionality depend heavily on both hardware and software configurations. For smooth operation, the system must meet certain hardware and software requirements, ensuring a stable and efficient environment for both developers and end-users.

Hardware Requirements:

To run the platform optimally, it is essential to have a modern processor. The minimum recommended processor is an Intel i5 or above. This ensures sufficient processing power for handling complex calculations, running various applications simultaneously, and supporting high performance when accessing or interacting with the system. As the platform may involve data processing, handling large datasets, and multi-tasking, a minimum of 8GB of RAM is necessary. This will enable seamless multitasking, prevent lagging, and ensure the system remains responsive even under load. Storage is another important consideration for data management and retrieval. A 256GB SSD or higher is recommended to ensure quick data access speeds, reducing load times and improving the overall user experience. The SSD's faster read and write speeds are particularly advantageous for platforms that rely on frequent database queries and file handling, allowing for smooth operation and rapid retrieval of information.

For development or maintenance tasks, it is advisable to have a multi-monitor setup to manage code, debug tools, and testing environments simultaneously. UPS (Uninterruptible Power Supply) support is recommended for critical operations to protect against data loss due to power failures. Hardware virtualization support (Intel VT-x/AMD-V) is also beneficial for testing environments or containerized deployment. A reliable external backup drive or cloud-based storage should be used to regularly backup system data and ensure disaster recovery readiness. Finally, systems should support the latest BIOS/firmware updates to maintain security, performance, and compatibility with modern software frameworks. Systems should also have hardware-level encryption support to ensure secure data transmission and storage. If the platform involves heavy media content or high-quality graphics, dedicated GPUs can significantly improve rendering performance and speed up data processing. For development or maintenance tasks, it is advisable to have a multi-monitor setup to manage code, debug tools, and testing environments simultaneously.

Software Requirements:

On the software front, the platform is compatible with a variety of operating systems, offering flexibility for different development environments. It supports Windows, Linux, and Mac, allowing developers and users to access the system regardless of their preferred operating system. This compatibility ensures that the platform can be used in diverse environments, catering to users with different system setups. The development and execution of the platform require specific tools and frameworks. VS Code is the recommended integrated development environment (IDE) for coding, providing a user-friendly interface and an array of extensions for efficient development. In addition, Node.js is used for building scalable applications, enabling the execution of JavaScript code on the server side. MongoDB serves as the database, offering a NoSQL structure to manage dynamic and large volumes of data without the constraints of traditional relational databases. Additionally, Python is leveraged for data processing, machine learning models, or automation tasks, enhancing the platform's functionality. The platform is designed to be compatible with the latest versions of Chrome and Firefox browsers, ensuring that the system runs smoothly and efficiently across modern web environments. These browsers offer the best support for web technologies and are consistently updated with performance enhancements, security patches, and new features, making them ideal for accessing the platform. By meeting these hardware and software requirements, users and developers can ensure that the platform operates without hindrance, providing a seamless and responsive experience.

To streamline backend development and API integration, tools like Postman are recommended for testing and debugging RESTful services. Git and GitHub (or GitLab) are essential for version control, collaboration, and continuous integration/deployment (CI/CD) workflows. Docker can be employed to containerize applications, ensuring consistent environments across development, testing, and production. Additionally, frameworks like Express.js and front-end libraries like React.js can be integrated to accelerate development and enhance the user interface experience. Furthermore, it's recommended to keep the development environment updated with the latest security patches to prevent vulnerabilities. For developers working on web technologies, modern tools such as Webpack and Babel can be integrated to enhance front-end development and ensure compatibility with older browsers. Cloud-based platforms like AWS or Google Cloud can be employed to host services and ensure scalability.

SYSTEM DIAGRAMS

5.1 WORKFLOW DIAGRAM

5.1.1 User Management Module

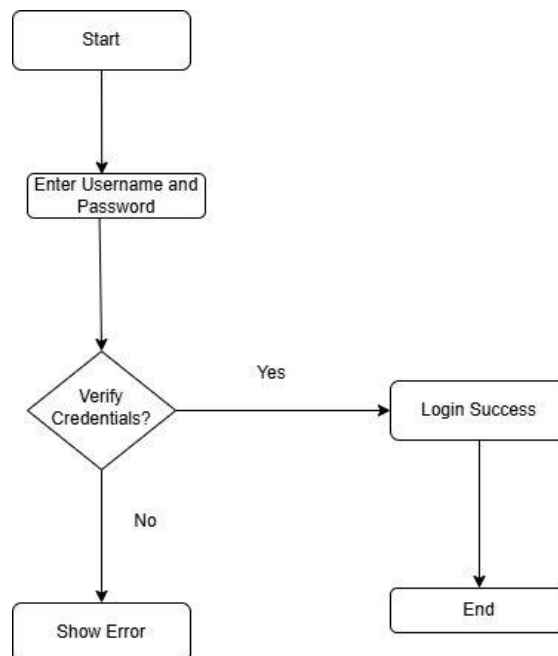


Figure 1: User Management Module

5.1.2 Product Management Module

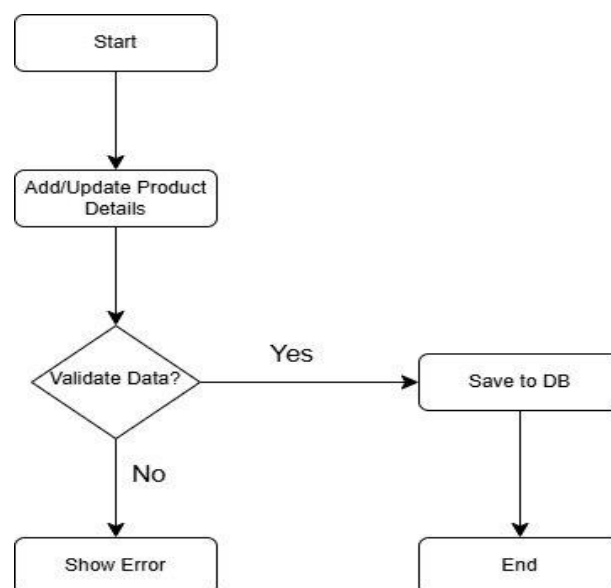


Figure 2: Product Management Module

5.1.3 Cart & Order Management Module

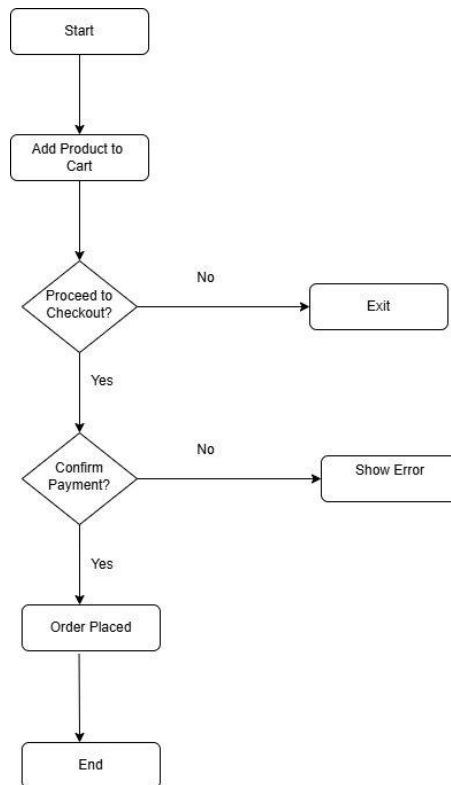


Figure 3:Cart and Order Management Module

5.1.4 Payment Module

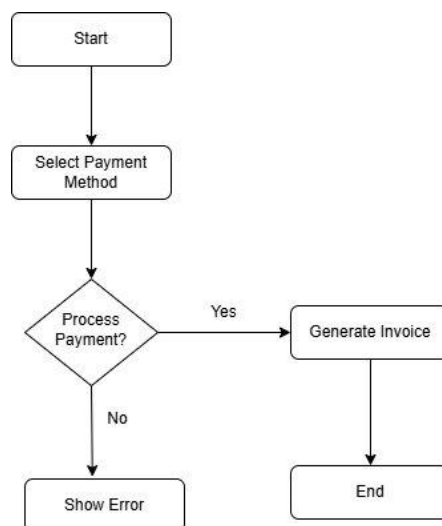


Figure 4: Payment Module

5.1.5 Inventory Management Module

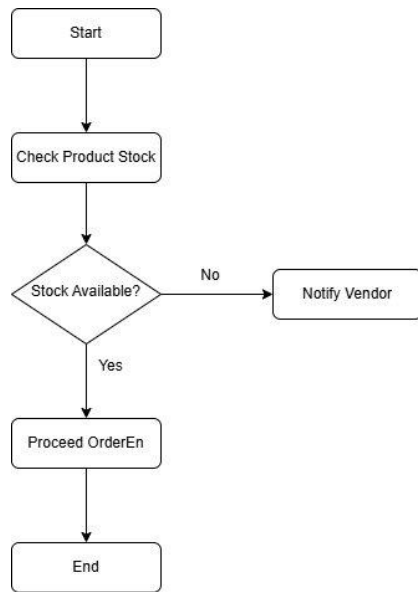


Figure 5: Inventory Management Module

5.1.6 Review & Rating Module

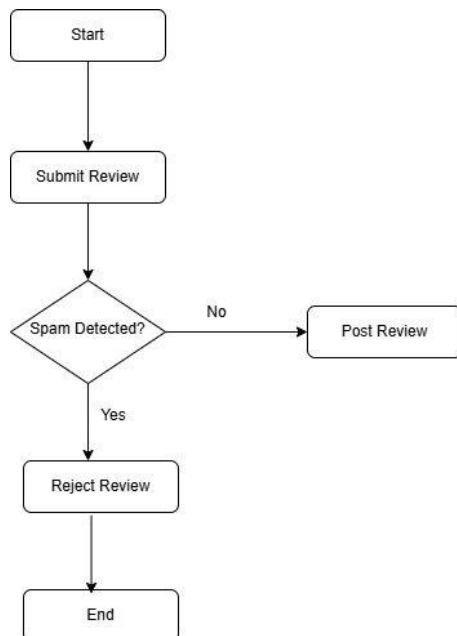


Figure 6: Review and Rating Module

5.1.7 Admin Dashboard Module

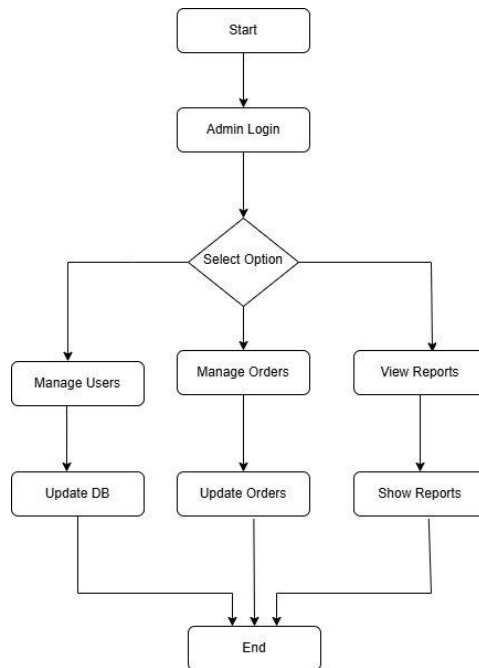


Figure 7: Admin Dashboard Module

5.1.8 Recommendation & Search Module

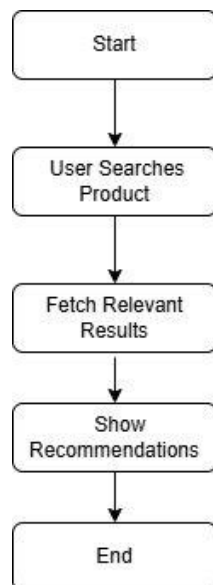


Figure 8: Recommendation and Search Module

MATHEMATICAL MODEL

6.1 Equations & Derivations

1. Login Success Rate (LSR):

Calculates the percentage of successful logins out of all attempts, indicating login process efficiency.

$$LSR(\%) = (\text{Total Login Attempts} / \text{Number of successful Logins}) \times 100$$

2. Reorder Point (ROP):

Determines the inventory level to trigger a new order, based on average usage during lead time plus safety stock, preventing stockouts.

$$ROP = (\text{Avg. Daily Usage} \times \text{Lead Time}) + \text{Safety Stock}$$

3. Net Revenue Per Order (NRPO):

Calculates the profit from a single order by subtracting discounts and the cost of goods sold from the total order value.

$$NRPO = (\text{Total Order Value} - \text{Discounts}) - \text{Cost of Goods Sold (COGS)}$$

4. Net Revenue After Fees (NRAF):

Calculates the platform's earnings per sale by subtracting platform commission and payment gateway fees from the gross revenue.

$$NRAF = \text{Gross Revenue} - \text{Platform Commission} - \text{Payment Gateway Fee}$$

Where,

$$\text{Gross Revenue} = \text{Selling Price} \times \text{Quantity Sold}$$

$$\text{Platform Commission} = (\% \text{ Commission} \times \text{Gross Revenue})$$

$$\text{Payment Gateway Fee} = (\% \text{ Fee} \times \text{Gross Revenue}) + \text{Flat Fee}$$

5. Economic Order Quantity (EOQ):

Estimates the optimal order quantity to minimize total inventory costs by balancing ordering and holding expenses.

$$EOQ = \sqrt{2 \times D \times S / H}$$

6. Final Rating:

Calculates a weighted average of product reviews, giving more importance to certain review types and considering the total number of reviews for a more nuanced score.

$$\text{FinalRating} = (\sum_{i=1}^n (R_i \times W_i)) / (\sum_{i=1}^n W_i) + N$$

7. System Health Score (SHS):

Provides a single metric for platform health by combining weighted scores for uptime, response time, and critical errors.

$$SHS = (0.4 \times SU) + (0.2 \times SR) + (0.4 \times SE)$$

Where, $S_u = U$

$$S_R = \max(0, 100 - (R - 200) \times 0.1)$$

$$S_E = \max(0, 100 - E \times 20)$$

8. Relevance Score (RS):

Calculates a score to rank search results based on how well products match the user's query in terms of keywords, category, and color.

$$RS = (2 \times \text{Keyword Match}) + \text{Category Match} + \text{Color Match}$$

6.2 Solve The Mathematical Model

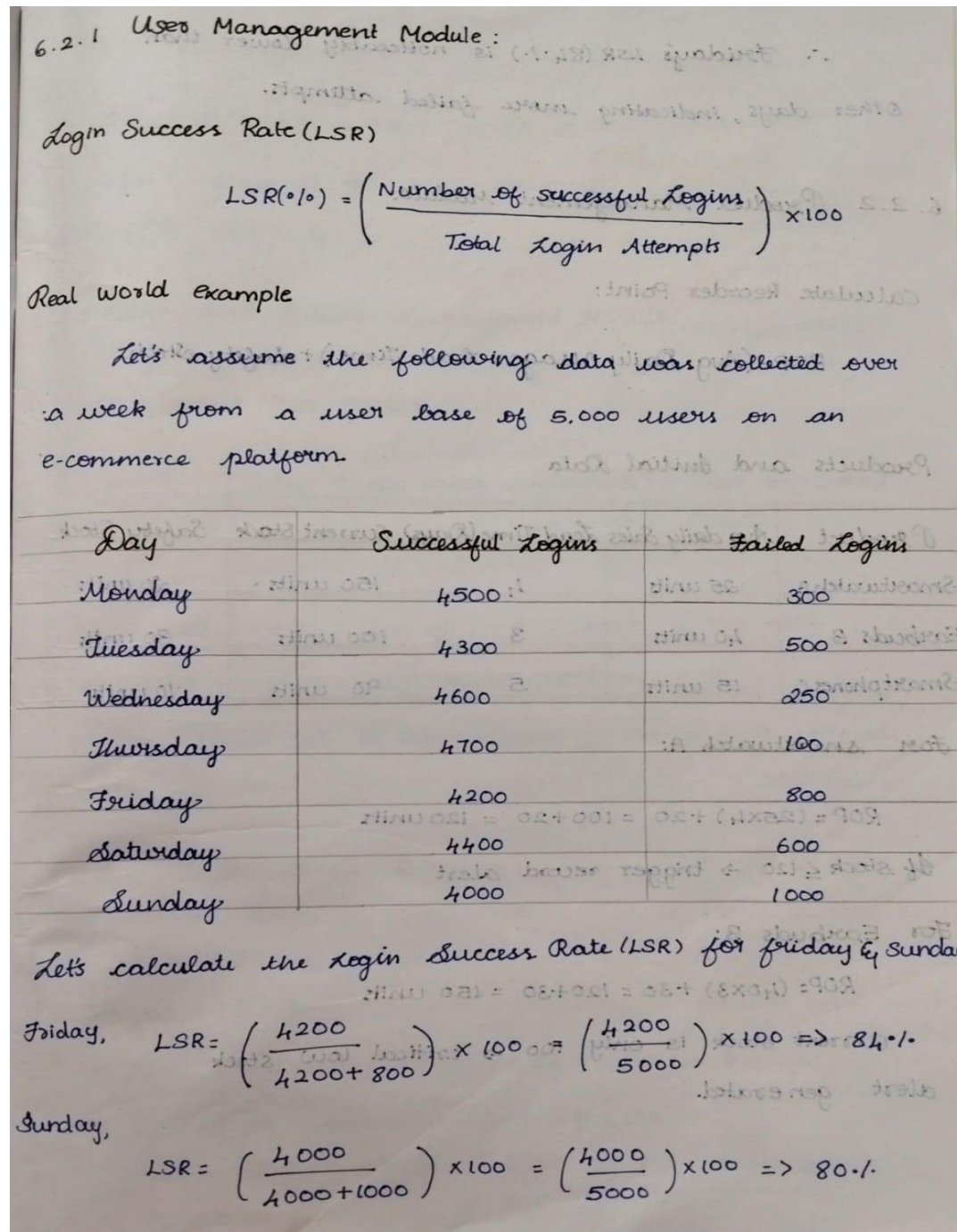


Figure 9: User Management Module

∴ Friday's LSR (84.1%) is noticeably lower than other days, indicating more failed attempts.

6.2.2 Product Management Module:

Calculate Reorder Point:

$$ROP = (\text{Avg. Daily Usage} \times \text{Lead Time}) + \text{Safety Stock}$$

Products and Initial Data

Product	Avg daily Sales	Lead Time (Days)	Current Stock	Safety Stock
Smartwatch A	25 units	4	150 units	20 units
Earbuds B	40 units	3	100 units	30 units
Smartphones C	15 units	5	90 units	10 units

For Smartwatch A:

$$ROP = (25 \times 4) + 20 = 100 + 20 = 120 \text{ units}$$

If stock $\leq 120 \rightarrow$ trigger record alert

For Earbuds B:

$$ROP = (40 \times 3) + 30 = 120 + 30 = 150 \text{ units}$$

∴ Current stock (is only) 100 \leq critical low stock alert generated.

Figure 10: Product Management Module

For Smartphone C:

$$ROP = (15 \times 5) + 10 = 75 + 10 = 85 \text{ units}$$

current stock is 90 \rightarrow no alert yet, but system highlights "watch zone".

6.2.3 Cart and Order Management Module:

Net Revenue Per Order:

$$NRPO = (\text{Total Order Value} - \text{Discounts}) - \text{Cost of Goods Sold (COGS)}$$

where,

Total Order Value = Sum of product prices in the cart.

Discounts = promo codes, coupons, or sales

COGS = Total cost to the company for the products ordered.

Cart Details:

Product	Unit Price	Quantity	COGS (per unit)
Wireless Mouse	₹700	2	₹400
Laptop Stand	₹1,200	1	₹800
Headphones	₹2,500	1	₹1,700

$$\text{Total Order value} = 700 \times 2 + 1200 + 2500 = ₹5,100$$

$$\text{Total COGS} = 400 \times 2 + 800 + 1700 = ₹3,300$$

coupon Discount Applied = ₹500 off on orders above ₹5,000

Figure 11: Cart and Order Management Module

6.2.4 Payment Module

Net Revenue After Fees

$$\text{NRAF} = \text{Gross Revenue} - \text{Platform Commission} - \text{Payment Gateway Fee}$$

where,

$$\text{Gross Revenue} = \text{Selling Price} \times \text{Quantity Sold}$$

$$\text{Platform Commission} = \% \text{ Commission} \times \text{Gross Revenue}$$

$$\text{Payment Gateway Fee} = (\% \text{ Fee} \times \text{Gross Revenue}) + \text{Flat Fee}$$

Product	Selling price (₹)	Quantity Sold	Platform Commission	Payment Gateway Fee
Smartwatch	₹2,500	4	10.0%	2.0% + ₹3 per order
Fitness Band	₹1,400	5	10.0%	2.0% + ₹3 per order

For Smartwatch:

$$\text{Gross Revenue} = 2,500 \times 4 = ₹10,000$$

$$\text{Platform Commission} = 10\% \text{ of } ₹10,000 = ₹1,000$$

$$\begin{aligned} \text{Payment Gateway Fee} &= (2\% \text{ of } ₹10,000) + ₹3 \\ &= ₹200 + ₹3 = ₹203 \end{aligned}$$

Net Revenue After Fees (Smartwatch):

$$\begin{aligned} \text{NRAF smartwatch} &= 10,000 - 1,000 - 203 \\ &= 8797 \end{aligned}$$

Figure 12: Payment Module

For Fitness Band:

$$\text{Gross Revenue} = 1400 \times 5 = 7000$$

$$\text{Platform Commission} = 10\% \text{ of } ₹ 7000 = ₹ 700$$

$$\begin{aligned} \text{payment Gateway Fee} &= (2\% \text{ of } ₹ 7000) + ₹ 3 = ₹ 140 + ₹ 3 \\ &= ₹ 143 \end{aligned}$$

Net Revenue After Fees (Fitness Band):

$$\begin{aligned} \text{NRAF}_{\text{Fitness Band}} &= 7000 - 700 - 143 \\ &= 6157 \end{aligned}$$

Product	Gross Revenue	Commission	Payment Fee	Net Revenue (NRAF)
Smartwatch	₹ 10,000	₹ 1,000	₹ 203	₹ 8,797
Fitness Band	₹ 7,000	₹ 700	₹ 143	₹ 6,157

$$\begin{aligned} \text{Total Net Revenue} &= ₹ 8797 + ₹ 6157 \\ &= ₹ 14,954 \end{aligned}$$

Figure 13: Payment Module

6.2.5 Inventory Management Module

Calculate Economic order Quantity (EOQ):

$$EOQ = \sqrt{\frac{2 \times D \times S}{H}}$$

where $D \Rightarrow$ Annual Demand

$S \Rightarrow$ Ordering cost per order

$H \Rightarrow$ Holding cost per unit per year

Product	Annual Demand (D)	Ordering Cost (S) per Order (₹)	Holding Cost (H) Per unit per year	EOQ	Practical Order Quantity
Basic White T-shirt	1000	30	5	109.54	110
wireless Mouse	500	75	18	64.5	65
Soap Bar	300	40	12	44.7	45

For Basic white T-shirt:

$$EOQ = \sqrt{\frac{2 \times 1000 \times 30}{5}}$$

$$= \sqrt{\frac{60,000}{5}} = \sqrt{12,000} = 109.54$$

$$\sim 110$$

For Wireless Mouse:

$$EOQ = \sqrt{\frac{2 \times 500 \times 75}{18}} = \sqrt{\frac{75,000}{18}} = \sqrt{4166.66}$$

$$= 64.5$$

$$\sim 65$$

For Soap Bar:

$$EOQ = \sqrt{\frac{2 \times 300 \times 40}{12}} = \sqrt{\frac{24,000}{12}} = \sqrt{2000}$$

$$= 44.7$$

$$\sim 45$$

Figure 14: Inventory Management Module

6.2.6 Review And Rating Module

Calculate Final Rating:

$$\text{Final Rating} = \frac{(\sum_{i=1}^n (R_i \times W_i)) + (C \times N)}{(\sum_{i=1}^n W_i) + N}$$

Where R_i is Rating

W_i is weight

Review #	Rating (R_i)	Type of Review	weight (W_i)
1	5	Detailed, Verified	$1.2 + 1.1 = 2.3$
2	4	Simple	1.0
3	5	Verified, Recent	$1.1 + 1.05 = 2.15$
4	3	Simple, Recent	$1.0 + 1.05 = 2.05$
5	5	Detailed	1.2

We assigned weights based on:

Detailed Review : 0.2

verified purchase : 0.1

Recent Review : 0.05

Simple Review : 1.0

Here $n=5$ Assume $C=3$

Step 1: calculate $\sum_{i=1}^n (R_i \times W_i)$

$$\begin{aligned} \text{Sum of weighted ratings} &= (1.5 \times 2.3) + (4 \times 1.0) + \\ &\quad (5 \times 2.15) + (3 \times 2.05) + (5 \times 1.2) \\ &= 11.5 + 4.0 + 10.75 + 6.15 + 6.0 \\ &= 38.4 \end{aligned}$$

Figure 15: Review and Rating Module

Step 2: Calculate $\sum_{i=1}^n w_i$

$$\begin{aligned}\text{Sum of weights} &= 2.3 + 1.0 + 2.15 + 2.05 + 1.2 \\ &= 8.7\end{aligned}$$

Step 3: Calculate Final Rating

$$\begin{aligned}\text{Final Rating} &= \frac{38.4 + (3 \times 5)}{8.7 + 5} \\ &= \frac{38.4 + 15}{13.7} \\ &= \frac{53.4}{13.7} = 3.898 \\ &\sim 3.9\end{aligned}$$

The final rating is 3.9

6.2.7 Admin Dashboard Module

Calculate System Health Score (SHS):

- uptime score (S_u)

$$S_u = U$$

- Response Time Score (S_R):

$$S_R = \max(0, 100 - (R - 200) \times 0.1)$$

- Critical Error Score (S_E):

$$S_E = \max(0, 100 - E \times 20)$$

$$SHS = (0.4 \times S_u) + (0.2 \times S_R) + (0.4 \times S_E)$$

Figure 16: Admin Dashboard Module

Example:

$$\text{Let } U = 99.85\%$$

$$R = 300 \text{ ms}$$

$$E = 1$$

Step 1:

$$S_U = 99.85$$

$$\text{Step 2: } S_R = \max(0, 100 - (300 - 200) \times 0.1)$$

$$= \max(0, 100 - 100 \times 0.1)$$

$$= \max(0, 100 - 10) = 90$$

$$S_R = 90$$

$$\text{Step 3: } S_E = \max(0, 100 - 1 \times 20)$$

$$= \max(0, 100 - 20)$$

$$= 80$$

Step 4:

$$SHS = (0.4 \times 99.85) + (0.2 \times 90) + (0.4 \times 80)$$

$$= 39.94 + 18 + 32$$

$$SHS = 89.94$$

The system health score is approximately
89.94 out of 100.

Figure 17: Admin Dashboard Module

6.2.8 Recommendation and Search Module

Calculation for Relevance Score (RS):

$$RS = (2 \times \text{Keyword Match}) + \text{Category Match} + \text{color Match}$$

Where:

Keyword Match (K):

Full Match : 1

Partial Match : 0.5

No Match : 0

Category Match (C):

Correct category : 1

Related Category : 0.5

Wrong category : 0

Color Match (L):

Correct color : 1

Different color : 0

Product Name	Category	Colors	Keyword Match (K)	Category Match (C)	Color Match (L)	Relevance Score (RS)
Blue cotton shirt	shirt	Blue, white	1	1	1	$(2 \times 1) + 1 + 1 = 4$
Red casual shirt	shirt	Red, Black	0.5	1	0	$(2 \times 0.5) + 1 + 0 = 2$
Blue Denim Jacket	Jackets	Blue, Black	0.5	0	1	$(2 \times 0.5) + 0 + 1 = 2$

The product with the highest Relevance score is shown first in the search results because it's considered the best match for the user.

Figure 18: Recommendation and Search Module

RESULTS AND DISCUSSION

The provided content illustrates the application of several key mathematical models across different modules of an e-commerce platform. The results of these calculations offer insights into various aspects of the platform's operation, from user engagement to financial performance and inventory management.

7.1 Analysis of Mathematical Model

1. User Management Module:

Login Success Rate (LSR)

The LSR model provides a direct, quantifiable measure of the efficiency and reliability of the user login process. By calculating the percentage of successful logins out of total attempts, it offers a clear metric for assessing user experience and identifying potential authentication issues. A high LSR signifies a smooth and functional login system, crucial for user satisfaction and security. Conversely, a low LSR signals problems that need immediate attention to prevent user frustration and potential security vulnerabilities. It also helps in benchmarking system performance over time, enabling continuous improvement in authentication mechanisms.

2. Product Management Module:

Reorder Point (ROP)

The ROP model is a proactive inventory management tool. By mathematically determining the precise inventory level that necessitates a new order, it aims to strike a balance between preventing costly stockouts and minimizing capital tied up in excessive inventory. The model's effectiveness lies in its consideration of demand rate, lead time variability, and desired safety stock, making it a key component in ensuring product availability and optimizing supply chain efficiency. It also enables automated inventory alerts, helping vendors respond promptly to avoid disruptions. This results in smoother operations and improved customer satisfaction through consistent product availability. It also enables automated inventory alerts, helping vendors respond promptly to avoid disruptions.

3. Cart and Order Management Module:

Net Revenue Per Order (NRPO)

The NRPO model is a fundamental indicator of the direct profitability of each customer transaction. By subtracting the costs directly associated with an order (discounts and the cost of the goods sold) from the revenue generated, it provides a clear view of the profit contribution of individual sales. Monitoring and analyzing NRPO trends are vital for evaluating pricing strategies, promotional effectiveness, and the overall financial performance of the platform's sales operations.

4. Payment Module:

Net Revenue After Fees (NRAF)

The NRAF model provides a critical understanding of the platform's actual earnings from each sale. By systematically deducting transaction-related costs (platform commission and payment gateway fees) from the gross revenue, it reveals the net financial benefit to the platform. This analysis is essential for evaluating the sustainability of the platform's fee structure, negotiating with payment processors, and making strategic decisions to maximize profitability from sales transactions.

5. Inventory Management Module:

Economic Order Quantity (EOQ)

The EOQ model offers a theoretical framework for determining the optimal order size to minimize the total costs associated with inventory management. By finding the equilibrium between ordering costs and holding costs, it aims to achieve the most economically efficient purchasing strategy. While based on simplifying assumptions, the EOQ provides a valuable benchmark for inventory decisions and highlights the cost implications of different order quantities. It aids businesses in planning inventory replenishment more strategically, reducing unnecessary expenditure. Additionally, EOQ helps in maintaining consistent stock levels, ensuring smooth operations and customer satisfaction.

6. Review and Rating Module:

Final Rating

The weighted average model for the final rating provides a more sophisticated measure of product sentiment than a simple average. By assigning different weights to various review types and considering the total number of reviews, it attempts to create a more accurate and reliable representation of customer feedback. This nuanced rating system can significantly influence consumer purchasing decisions and provide valuable insights for product improvement.

7. Admin Dashboard Module:

System Health Score (SHS)

The SHS model serves as an aggregated, at-a-glance indicator of the platform's overall technical performance. By combining weighted scores for critical operational metrics like uptime, response time, and error rates, it provides a holistic view of system health. Monitoring the SHS enables administrators to quickly identify potential issues, assess the impact of system changes, and ensure a stable and reliable platform for users. A consistently high SHS reflects robust infrastructure and efficient system maintenance practices. It also supports proactive decision-making by highlighting trends that could lead to future performance degradation.

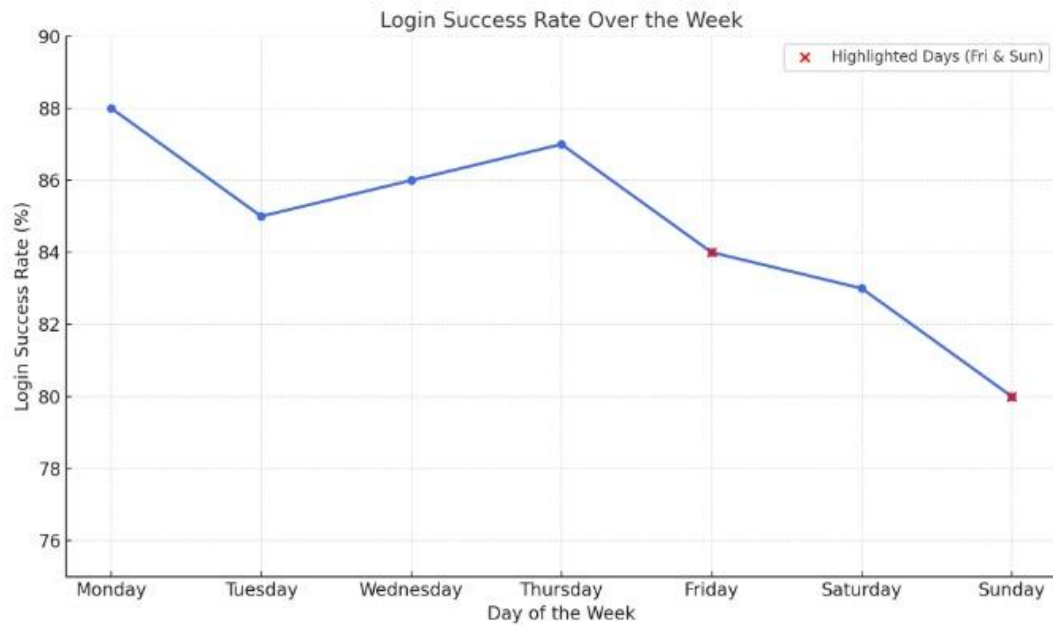
8. Recommendation and Search Module:

Relevance Score (RS)

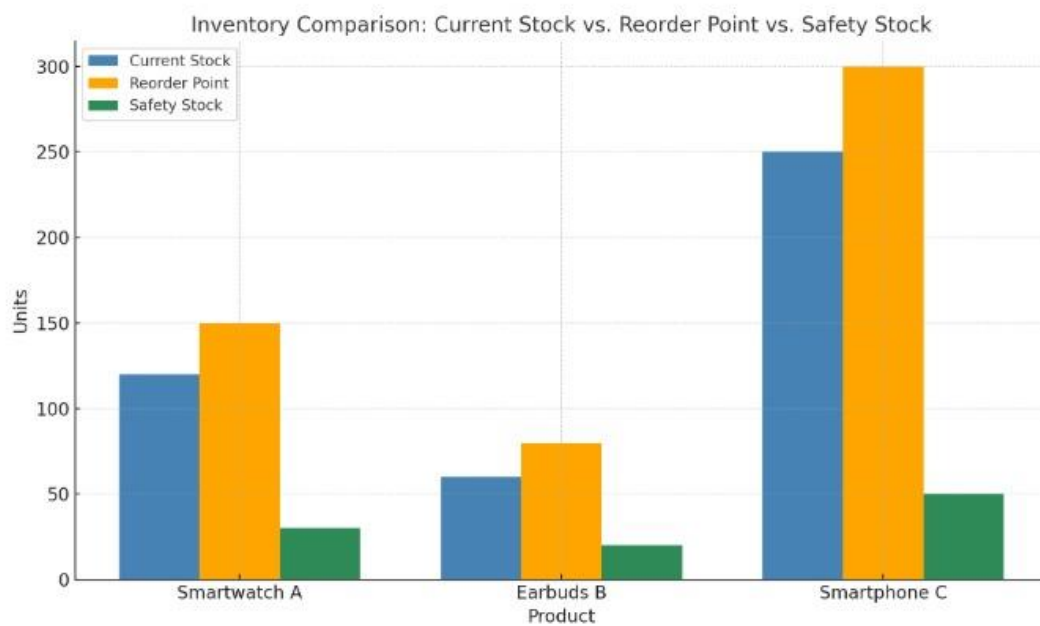
The RS model provides a foundational mechanism for ranking search results based on their relevance to user queries. By assigning scores based on keyword matching, category alignment, and attribute matching (like color), it aims to present the most likely desired products first. The weighting of different factors, such as giving more importance to keyword matches, reflects the system's prioritization of search criteria to enhance the user's search experience and product discovery.

7.2 GRAPHS AND CHARTS

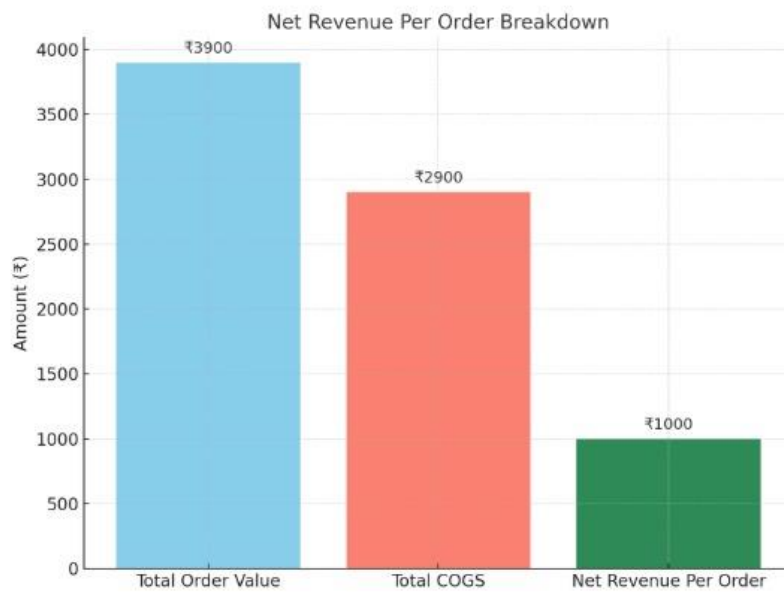
7.2.1 User Management Module



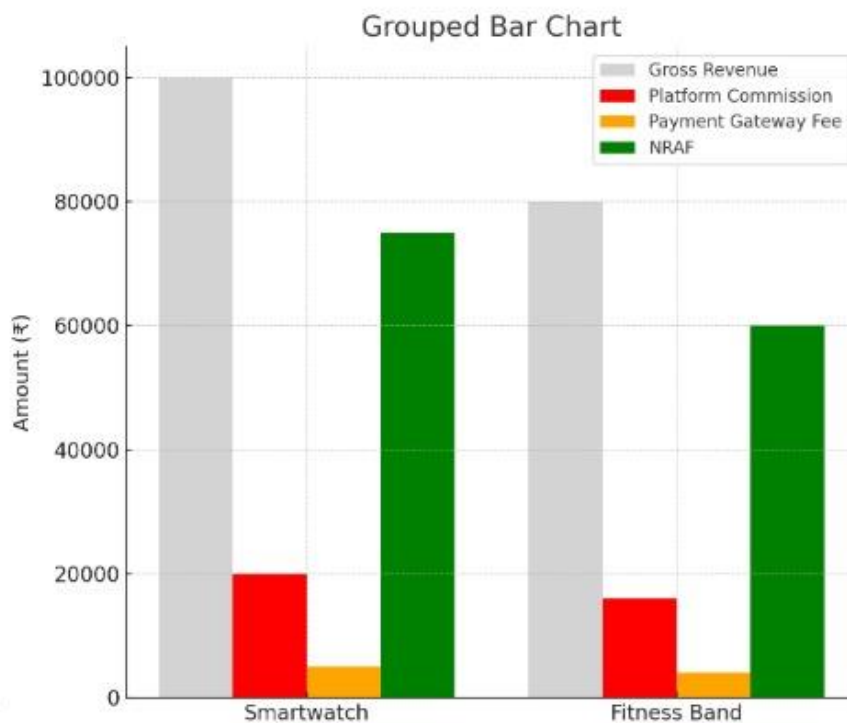
7.2.2 Product Management Module



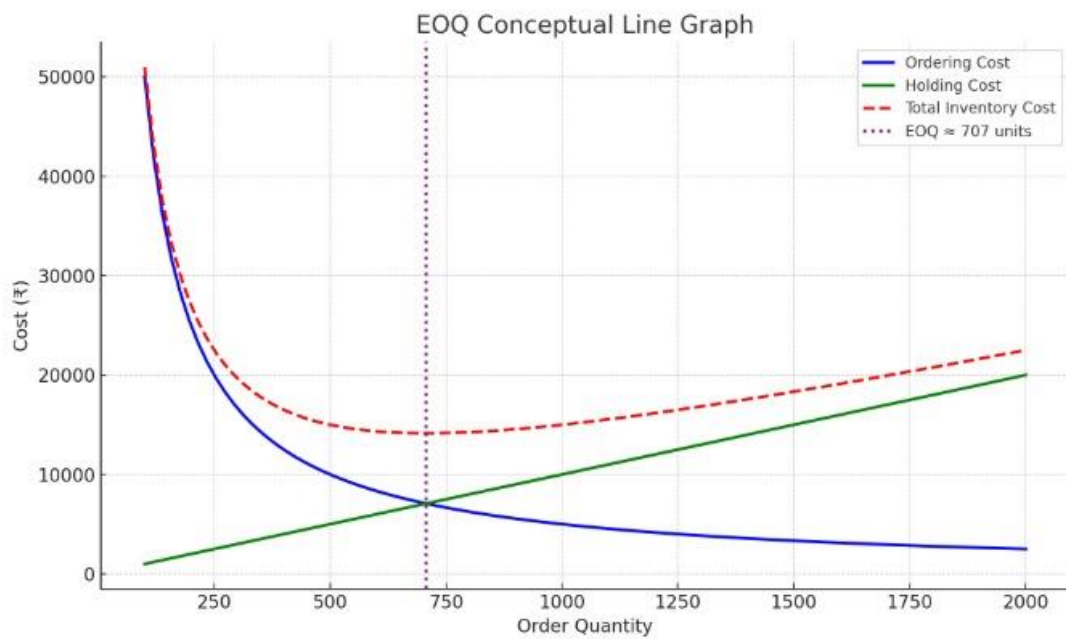
7.2.3 Cart & Order Management Module



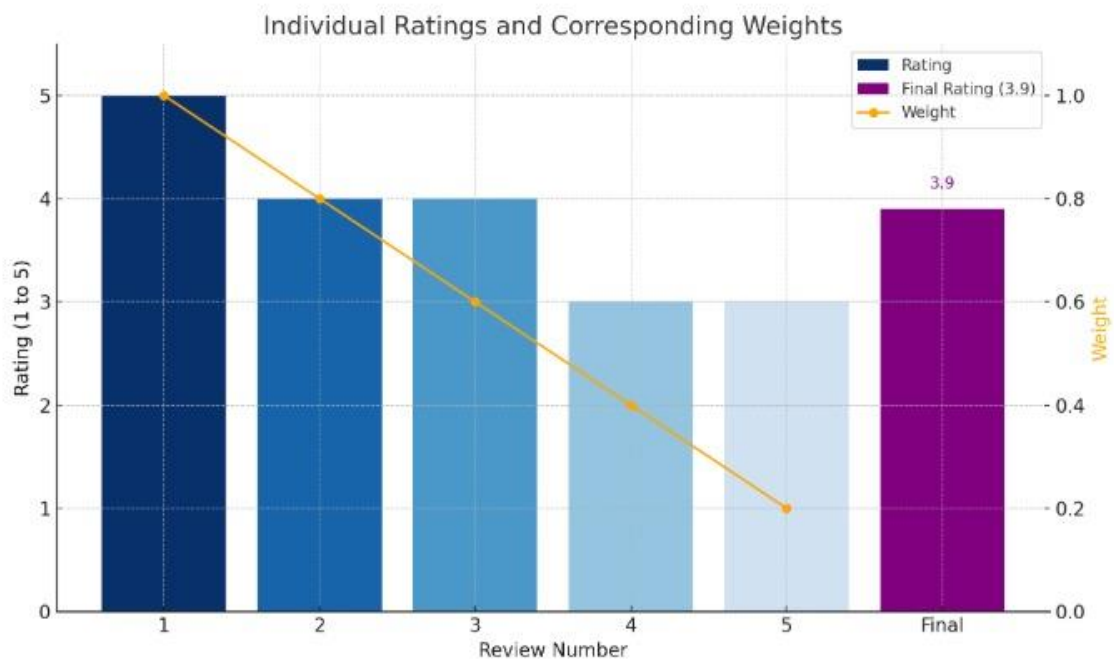
7.2.4 Payment Management Module



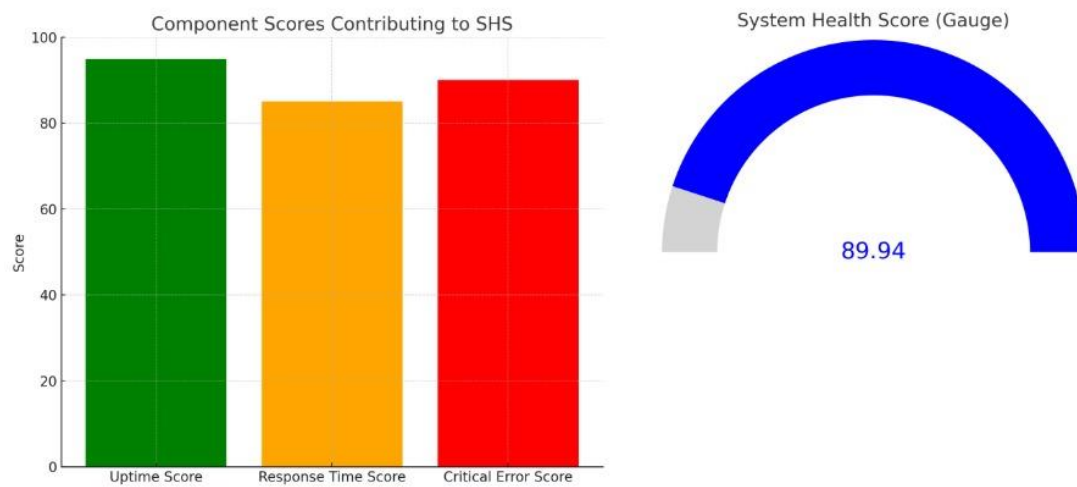
7.2.5 Inventory Management Module



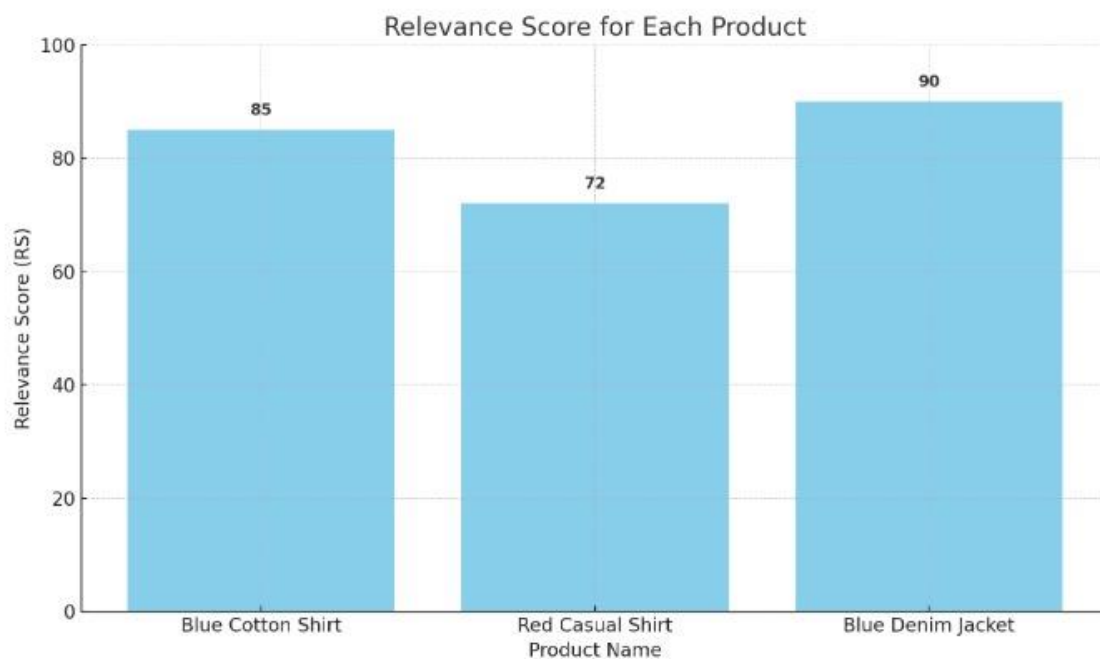
7.2.6 Review & Rating Module



7.2.7 Admin Dashboard Module



7.2.8 Recommendation and Search Module



CONCLUSIONS AND FUTURE WORK

This project has successfully delivered a robust E-Commerce Management System, establishing a strong platform with integrated core functionalities encompassing user management, product cataloging, seamless cart and order handling, secure payment processing, precise inventory tracking, and a valuable review system. The incorporation of key innovations, including immersive 3D product visualization powered by WebGL, intelligent AI-driven recommendation engines, and dynamic real-time inventory updates, significantly elevates both the user experience and overall operational efficiency. Furthermore, a strong emphasis on security has been demonstrated through the implementation of robust measures such as hashing algorithms, Role-Based Access Control (RBAC), and token-based payment verification protocols, ensuring a secure environment for both the platform and its users. The strategic application of mathematical models across various modules underpins the system's ability to optimize processes and gain valuable insights into performance and user behavior, setting a solid foundation for future growth and intelligent automation. Building upon this foundation, the system's architecture is designed for scalability and future integrations, allowing for the seamless incorporation of emerging technologies and evolving business needs. The data-centric approach, evidenced by the embedded mathematical models, provides a framework for continuous improvement and informed decision-making across all aspects of the platform. The focus on both cutting-edge user-facing features and robust backend management positions this E-Commerce Management System as a competitive and adaptable solution in the dynamic online marketplace. The successful integration of these diverse functionalities underscores the project's achievement in creating a comprehensive and efficient platform capable of supporting significant growth and evolving customer expectations. This holistic approach, blending innovative user experiences with intelligent operational management, signifies a strong potential for success and future expansion in the e-commerce landscape within India. As the system evolves, continuous monitoring and optimization will further enhance performance and user satisfaction. Future work will focus on expanding personalization capabilities through deeper AI integration and enhancing cross-platform compatibility to reach a wider audience. Additionally, efforts will be directed towards exploring blockchain technology for added transparency and security in transactions.

Future Work:

1. Augmented Reality (AR) Integration: AR will allow virtual try-ons for clothing and placement of furniture in users' spaces, boosting purchase confidence and reducing returns. This engaging experience caters to tech-savvy Indian consumers. Collaborating with local AR developers or popular platforms in India can accelerate adoption. Furthermore, implementing seamless integration with mobile devices will make the feature easily accessible for a broader audience.

2. Blockchain-based Transactions: Blockchain offers secure, transparent, and tamper-proof tracking for orders and payments, building user trust, especially crucial in India due to digital fraud concerns. Partnering with Indian blockchain startups or adapting existing solutions for the local market could be beneficial for high-value transactions. This will also ensure faster transaction processing and greater protection of user data.

3. Voice Commerce Features: Integrating voice search and ordering will cater to the growing use of smart speakers and voice assistants in India, offering a convenient, hands-free experience in multiple Indian languages. Optimizing voice algorithms for regional accents and integrating with popular local voice platforms will be key for adoption. Voice-based recommendations can further personalize the shopping experience, enhancing customer engagement.

4. Advanced Analytics Dashboards: Real-time tracking, heatmaps, and conversion analysis will provide deep insights into Indian customer behavior, enabling data-driven optimization of marketing and website design tailored to the local market's preferences and trends. This will also allow the platform to predict sales patterns and manage inventory more efficiently during peak shopping seasons.

5. AI Chatbots: Intelligent AI chatbots will offer 24/7 personalized customer support in multiple Indian languages, handling queries efficiently and improving satisfaction. Integration with popular messaging apps in India will ensure comprehensive and accessible support, enhancing customer loyalty. Additionally, AI chatbots will continuously learn from interactions to provide increasingly accurate and helpful responses.

REFERENCES

Journals:

Journal of Theoretical and Applied Electronic Commerce Research (JTAER):

<https://www.interaction-design.org/literature/journal/journal-of-theoretical-and-applied-electronic-commerce-research>

International Journal of Electronic Commerce (IJEC):

<https://scispace.com/journals/international-journal-of-electronic-commerce-t5zoxabn>

E-Commerce for Future & Trends (ECFT): <https://journals.stmjournals.com/ecft/>

International Journal of E-Business Research (IJEER):

<https://scispace.com/journals/international-journal-of-e-business-research-yiqtl5x>

Technoarete Journal on Advances in E-Commerce and E-Business (TJAEE):

<https://technoaretepublication.org/ecommerce-and-ebusiness/>

Journal of Electronic Commerce Research (JECR): <http://www.jecr.org/>

International Journal of Electronic Business (IJE):

<https://www.oalib.com/journal/5865/1>

Conferences:

eCommerce Expo: <https://www.ecommerceexpo.co.uk/>

Retail Fest: <https://retailglobal.com.au/>

Shoptalk: Information available at <https://www.shoptalk.com/> and a recent recap at <https://www.epsilon.com/us/insights/blog/shoptalk-recap>

CommerceNext: <https://www.retailtouchpoints.com/events/commercenext>

eTail: <https://www.etailolutions.com/integrations> (This link is for an integration platform, a main conference website might be found with a broader search including the year and location of interest)

Prosper Show: <https://prospershow.com/>

Savant eCommerce: <https://ecommercetech.io/events/savant-new-york-2025> (This link is for a specific Savant eCommerce event; the main Savant Events website can be found with a broader search)

White Label World Expo: <https://www.whitelabelexpo.com/>

World Retail Congress: <https://www.worldretailcongress.com/>

Acceleration Summit: <https://www.ymca.int/accelerator-summit/> (This appears to be the YMCA's Acceleration Summit; a business-focused e-commerce summit with this name might exist elsewhere)

eCommerce & Digital Marketing Expo: <https://www.ecdmexpo.com/en/>

Sellers Summit: <https://sellerssummit.com/>

UNCTAD eWeek: <https://unctad.org/>

Journal of Internet Commerce: This journal focuses on the impact of the internet on commerce.

Link: <https://www.tandfonline.com/journals/wicom20>

Electronic Markets: This journal publishes research on the impact of information and communication technologies on markets and business processes. While broader than strictly e-commerce, it includes significant e-commerce related research.

Link: <https://electronicmarkets.springer.com/>

International Journal of Retail & Distribution Management: This journal covers a wide range of topics related to retail, including the growing area of online retail and e-commerce.

Link: <https://www.emerald.com/insight/publication/issn/0959-0552>

Journal of Research in Interactive Marketing: This journal explores the intersection of marketing and interactive technologies, heavily relevant to e-commerce.

Link: <https://www.emerald.com/insight/publication/issn/1750-5931>

Information & Management: This journal covers the strategic use, management, and impact of information systems and technologies, including their application in e-commerce.

Link: <https://www.journals.elsevier.com/information-and-management>

IRCE (Internet Retailer Conference & Exhibition): While historically a major event, its current status and branding might have evolved. Searching for "IRCE evolved" or current large e-commerce retail events in the US might yield updated information.

Shop.org: This was the digital division of the National Retail Federation (NRF). Information about their current e-commerce focused events can likely be found on the main NRF website.

Link: <https://nrf.com/>

BigCommerce Make It Big Conference: This is a conference hosted by the e-commerce platform BigCommerce, focusing on merchant growth and strategy.

Link: <https://www.bigcommerce.com/make-it-big/>

MagentoLive (Adobe Commerce): This was a key conference for the Magento (now Adobe Commerce) ecosystem. Information about current Adobe Commerce-related events can be found on the Adobe website.

Link: <https://business.adobe.com/events.html>

Various Regional E-commerce Summits and Expos: Many countries and regions host their own e-commerce focused events. Searching for "[Your Region/Country] E-commerce Summit/Expo" will likely yield relevant results. For example, in India, you might find events like "India E-commerce Expo."

APPENDIX

10.1 Proof For CO1 Practice

	Problem Statement	Problem Understanding (10)	Model Development (25)	Analysis and Interpretation of system (10)	Viva (5)	Total (50)	Staff's Sign
1.	Data Structure	10	24	9	4	47	5
2.	Deadlock	10	24	9	4	47	5
3.	Operating system - Scheduling Algorithm	10	25	10	4	49	5
4)	Networks security	10	24	10	5	49	5
5)	Network - routing	10	24	10	4	48	5
6)	Longest Common sequences	10	24	9	4	47	5
7)	Travelling Salesman problem	9	23	8	4	44	5
8)	Database management system	10	23	8	4	45	5
9)	Business Analytics	10	23	8	3	44	5
10)	Linear regression	10	23	8	4	45	5

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 Course Name: System Modelling Project - 23CS47C.

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S. NO.	Problem Statement	Problem understanding (10)	Moral development (25)	Analysis and implementation of system (10)	Viva (5)	Total (50)	Staff Sign
1.	Data structures	10	23	8	4	45	<u>5</u>
2.	Deadlock problem	10	24	9	4	46	<u>5</u>
3.	Operating system - Scheduling algorithm	10	23	8	2	44	<u>5</u>
4.	Network Security	10	23	8	3	44	<u>5</u>
5.	Network - routing	10	23	8	4	45	<u>5</u>
6.	Longest common Subsequence	10	23	8	4	45	<u>5</u>
7.	Travelling Salesman Problem	10	23	8	4	45	<u>5</u>
8.	Database Management System	9	23	8	4	44	<u>5</u>
9.	Business Analytics - classification.	9	23	8	3	43	<u>5</u>
10.	Linear Regression	10	23	8	3	44	<u>5</u>

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Name: System Modeling Projects

Completed

By

9/5/21

S.NO	Problem Statement	Problem Understanding (10)	Model Development (25)	Analysis and interpretation of system (10)	viva (5)	Total (60)	Staff's sign
1.	Data Structure	10	23	9	4	46	<i>[Signature]</i>
2.	Deadlock problem	10	23	8	3	44	<i>[Signature]</i>
3.	Operating system - scheduling algorithm	10	23	9	4	46	<i>[Signature]</i>
4.	Network security	10	23	8	3	44	<i>[Signature]</i>
5.	Network routing	10	23	8	4	45	<i>[Signature]</i>
6.	Largest common subsequence problem	10	23	8	4	45	<i>[Signature]</i>
7.	Travelling Salesman problem	9	23	8	4	44	<i>[Signature]</i>
8.	Database Management system	9	24	9	4	46	<i>[Signature]</i>
9.	Business Analytics - classification	10	23	8	4	45	<i>[Signature]</i>
10.	Linear Regression	10	23	8	4	45	<i>[Signature]</i>

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