

Jeremy Huynh

jeahuynh18@gmail.com | <http://www.linkedin.com/in/jeremy-huynh> | <https://github.com/jermeewinn>

SUMMARY:

Web Developer with a background in Enterprise SaaS Sales. Adept at working in teams and on my own in fast-paced startup environments. Recent Graduate of the UC Berkeley Coding Bootcamp with particular interest in back-end development.

EXPERIENCE:

Outbound Sales Representative, Mid-Market East | Oct 2020 - Jan 2022

Armis Security | Palo Alto, CA

- Collaborated with Account Executives to create outbound messaging that translated into demo meetings with commercial and enterprise security decision-makers.
- Leveraged major hacks, industry developments, and tools like ZoomInfo and LinkedIn Sales Navigator to uncover client security initiatives.

Sales Development Representative | Jan 2020 - Jun 2020

Alation Inc. | Redwood City, CA

- Created tailored outreach sequences to target specific pain points for enterprise data-storage applications.
- Performed demos to clients of Alation's data catalog product, including how to connect Alation's internal API with client's data lake/warehouse, including MongoDB and AWS.

SKILLS:

HyperText Markup Language (HTML5), MongoDB, Cascading Style Sheets (CSS), jQuery, JavaScript, Express.js, GraphQL, React, CSS Bulma, SQL/NoSQL, Bootstrap, Node.js

PROJECTS:

Monstersafe

- Monstersafe is a COVID-19 stat-tracker using APIs from Google Maps and CovidActNow to help provide live COVID data for all 50 US states.
- Was responsible for implementing the APIs on the front-end and back-end, and ensuring they worked.
- **Tools:** HTML5, CSS Bulma, JavaScript, Google Maps API, CovidActNow API
GitHub Repo: <https://github.com/jermeewinn/monstersafe>
Deployed App: <https://perkthong.github.io/monstersafe/>

Extension-Pass

- Created a travel blog where we saved user-input data to a MySQL database, and enabled users to comment and like different posts on the blog.
- Responsible for implementing a WYSIWYG textbox API and setting template literals for the front-end.
- **Tools:** CSS Bulma, SQL, Node.js, Sequelize, Express.js, JavaScript, Handlebars.js, TinyMCE WYSIWYG HTML Text Editor
GitHub Repo: <https://github.com/jermeewinn/extension-pass>
Deployed App: <https://whispering-plains-41505.herokuapp.com/>

EDUCATION:

Full-Stack Development - Certificate

University of California, Berkeley Extension | Sept 2021 - Mar 2022

B.A., Politics; Minor in History

University of California, Santa Cruz | Aug 2014 - Jun 2018