

# Emerging Technologies Associates

## Capability Statement

### Summary

Emerging Technologies Associates, Inc. is a nationally recognized provider of resource productivity solutions. Our services are organized into four areas: Strategic Energy and Sustainability Management, Workforce Development and Training, Sustainable Procurement Strategies, and Energy Management Implementation. Our clients have received national publicity due to implementing our bold, innovative solutions.

As a Service Disabled Veteran-Owned Small Business (SDVOSB) certified by the US Department of Veteran Affairs, Emerging Technologies Associates is committed to providing Federal Agencies with outstanding, innovative and scalable solutions to meet their resource productivity needs and comply with Executive Orders.

Our people, processes and integrated team approach to creating your solution is unique and sets us apart from our competition.

### Certifications



Emerging Technologies Associates is certified by the US Department of Veteran Affairs and the California Public Utilities Commission as a Service Disabled Veteran-Owned Small Business effective November 19, 2013.

### Solutions

Our expert team assists and guides your team in the design and implementation of solutions in the areas of:

- Strategic Energy and Sustainability Management
- Workforce Development and Training
- Sustainable Procurement Strategies
- Energy Management Implementation

See list of detailed services on page 2.

### Clients

U.S. Navy  
U.S. Army  
U.S. Marine Corps  
U.S. Department of Veteran Affairs  
U.S. Department of Energy  
Travelers Insurance  
CB Richard Ellis

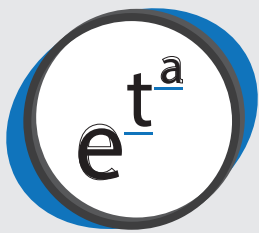
Mark Twain House and Museum  
San Diego Gas & Electric  
Pacific Gas & Electric  
Connecticut Energy Efficiency Fund  
IBEW/NECA Labor Management Coordinating Council  
Herman Miller  
ICF International

Emerging Technologies Associates, Inc

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<http://emergingtechnologiesassociates.com>





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## Detailed Services

### Strategic Energy and Sustainability Management

- Create strategic plan in line with mission
- Financial impact of decision-making
- Identify leaders in plan implementation
- Maximize utilization of existing human capital resources

### Workforce Development & Training

- Create knowledge transfer programs
- Management behavioral change
- Maximize resource utilization
- Build high performing teams
- Improve communication of goals
- Align resources to achieve enterprise-wide goals
- Connect incentives for success and career moves
- Create web-based leadership, program and project management training

### Sustainable Procurement Strategies

- Design "green procurement best practices"
- Use ENERGY STAR® appliance and equipment criteria
- Design achievable resource productivity targets
- Set up green house gases reduction and waste reduction
- Performance Evaluation, Measurement and Verification
- Federal standards & guidelines compliance
- Reinforce successful outcome

### Energy Management Implementation

- ENERGY STAR® and LEED
- Facilities management staged approach
- Computer Power Management
- Green meeting best practices
- Financing strategies and budget
- Cost effectiveness

## Central Contractor Registration Information

**DUNS:** 011153239

**Cage:** 586P3

### NAICS Codes

- 541330 Engineering Services
- 541611 Administrative Management and General Management Consulting Services
- 541618 Other Management Consulting
- 541990 All Other professional, Scientific, and Technical Services
- 611430 Professional and Management Development Training

### SIC Codes

- 8711 Engineering Services
- 8741 Management Services
- 8742 Management Consulting Services
- 8748 Business Consulting, NEC

**Coverage Area:** National

### California

P.O. Box 60604  
San Diego, CA 92166

P.O. Box 5475  
Santa Barbara, 93150

### Maryland

5268-G Nicholson Lane,  
Suite 1  
Kensington, MD 20895

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