

# **Capability Statement**

# Summary

Emerging Technologies Associates, Inc. is a nationally recognized provider of resource productivity solutions. Our services are organized into four areas: Strategic Energy and Sustainability Management, Workforce Development and Training, Sustainable Procurement Strategies, and Energy Management Implementation. Our clients have received national publicity due to implementing our bold, innovative solutions.

As a Certified Veteran-Owned Small Business, Emerging Technologies Associates is committed to providing Federal Agencies with outstanding, innovative and scalable solutions to meet their resource productivity needs and comply with Executive Orders.

Our people, processes and integrated team approach to creating your solution is unique and sets us apart from our competition.

# Certifications



**Veteran-Owned Small Business** 

# **Solutions**

Our expert team assists and guides your team in the design and implementation of solutions in the areas of:

- Strategic Energy and Sustainability Management
- Workforce Development and Training
- Sustainable Procurement Strategies
- Energy Management Implementation

See list of detailed services on page 2.

# Clients

U.S. Navy

U.S. Army

U.S. Marine Corps

U.S. Department of Veteran Affairs

U.S. Department of Energy

**Travelers Insurance** 

**CB Richard Ellis** 

Mark Twain House and Museum

San Diego Gas & Electric

Pacific Gas & Electric

Connecticut Energy Efficiency Fund

IBEW/NECA Labor Management Coordinating Council

Herman Miller

ICF International

Emerging Technologies Associates, Inc

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# **Detailed Services**

# Strategic Energy and Sustainability Management

Create strategic plan in line with mission
Financial impact of decision-making
Identify leaders in plan implementation
Maximize utilization of existing human capital resources

#### Workforce Development & Training

Create knowledge transfer programs
Management behavioral change
Maximize resource utilization
Build high performing teams
Improve communication of goals
Align resources to achieve enterprise-wide goals
Connect incentives for success and career moves
Create web-based leadership, program and project
management training

# Sustainable Procurement Strategies

Design "green procurement best practices"
Use ENERGY STAR® appliance and equipment criteria
Design achievable resource productivity targets
Set up green house gases reduction and waste reduction
Performance Evaluation, Measurement and Verification
Federal standards & guidelines compliance
Reinforce successful outcome

#### **Energy Management Implementation**

ENERGY STAR® and LEED
Facilities management staged approach
Computer Power Management
Green meeting best practices
Financing strategies and budget
Cost effectiveness

# **Central Contractor Registration Information**

DUNS: 011153239 Cage: 586P3 NAICS Codes

541330 Engineering Services

541611 Administrative Management and General Management Consulting Services

541618 Other Management Consulting

541990 All Other professional, Scientific, and Technical Services 611430 Professional and Management Development Training

### **SIC Codes**

8711 Engineering Services 8741 Management Services

8742 Management Consulting Services

8748 Business Consulting, NEC

Coverage Area: National

#### California

P.O. Box 600691 San Diego, CA

P.O. Box 5475 Santa Barbara, 93150

# Maryland

5268-G Nicholson Lane, Suite 1 Kensington, MD 20895

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