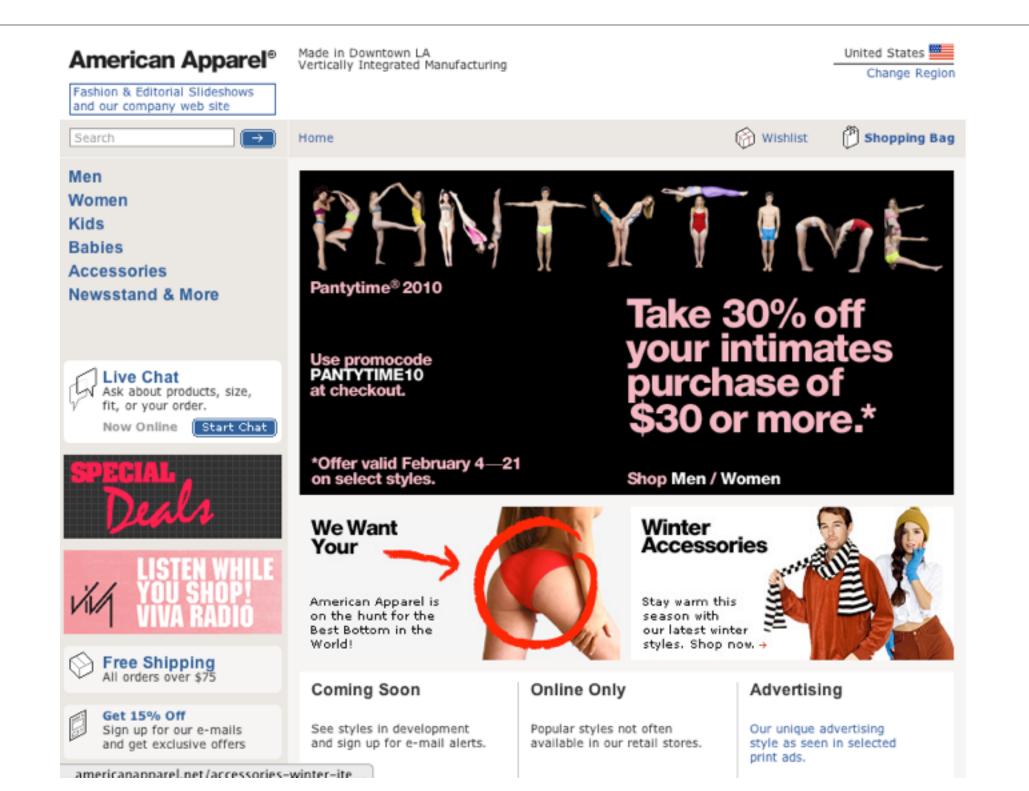
On-line Merchandising Options

aka - How to Sell Stuff on the Web

The basics

- Prices
- Images and Videos
- Descriptions
- Sizes, Colours, and other configuration options
- Reviews
- Call to action

American Apparel



Thermal-Lined

London Hood

\$50.00

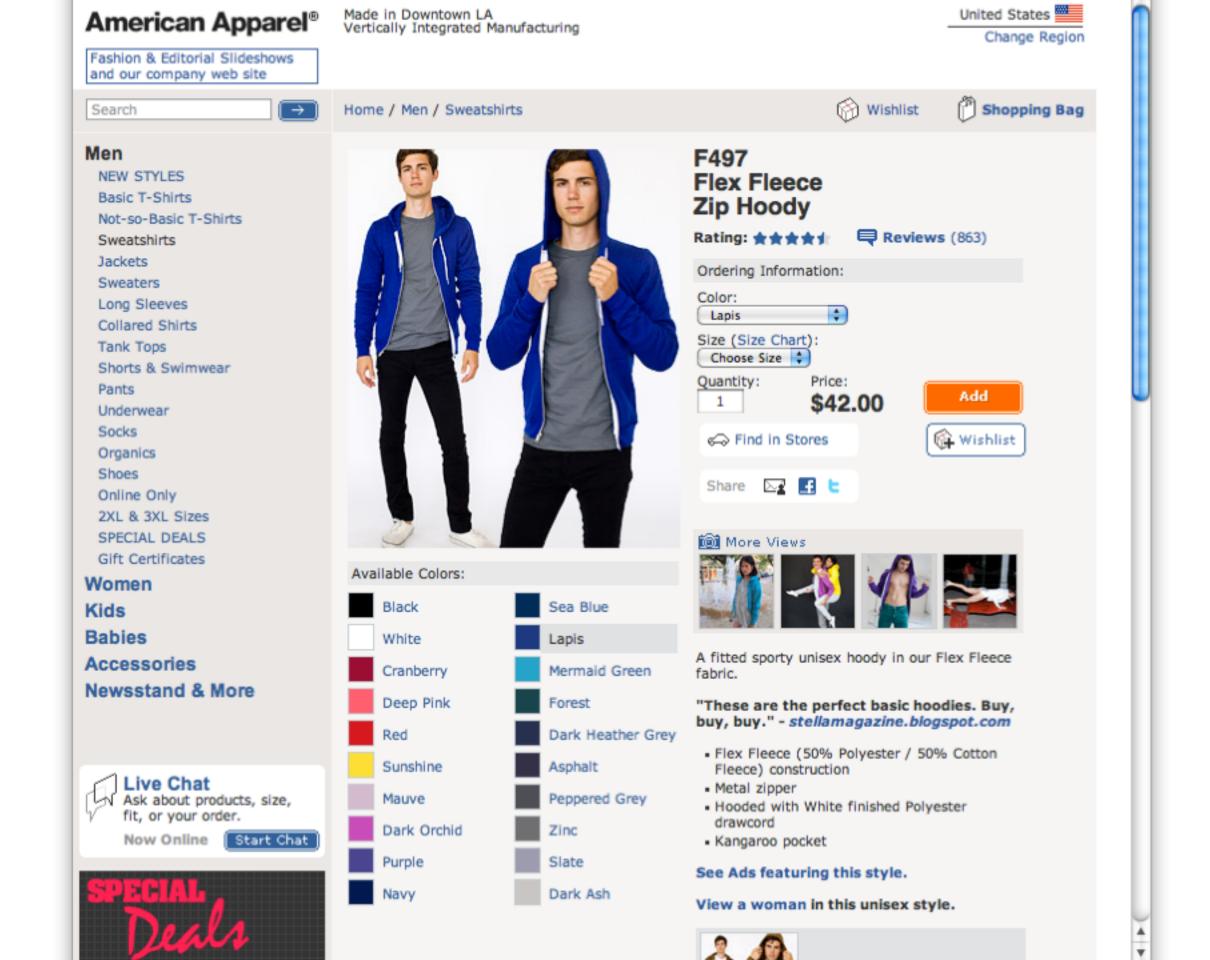
Hoody

\$42.00

会会会会

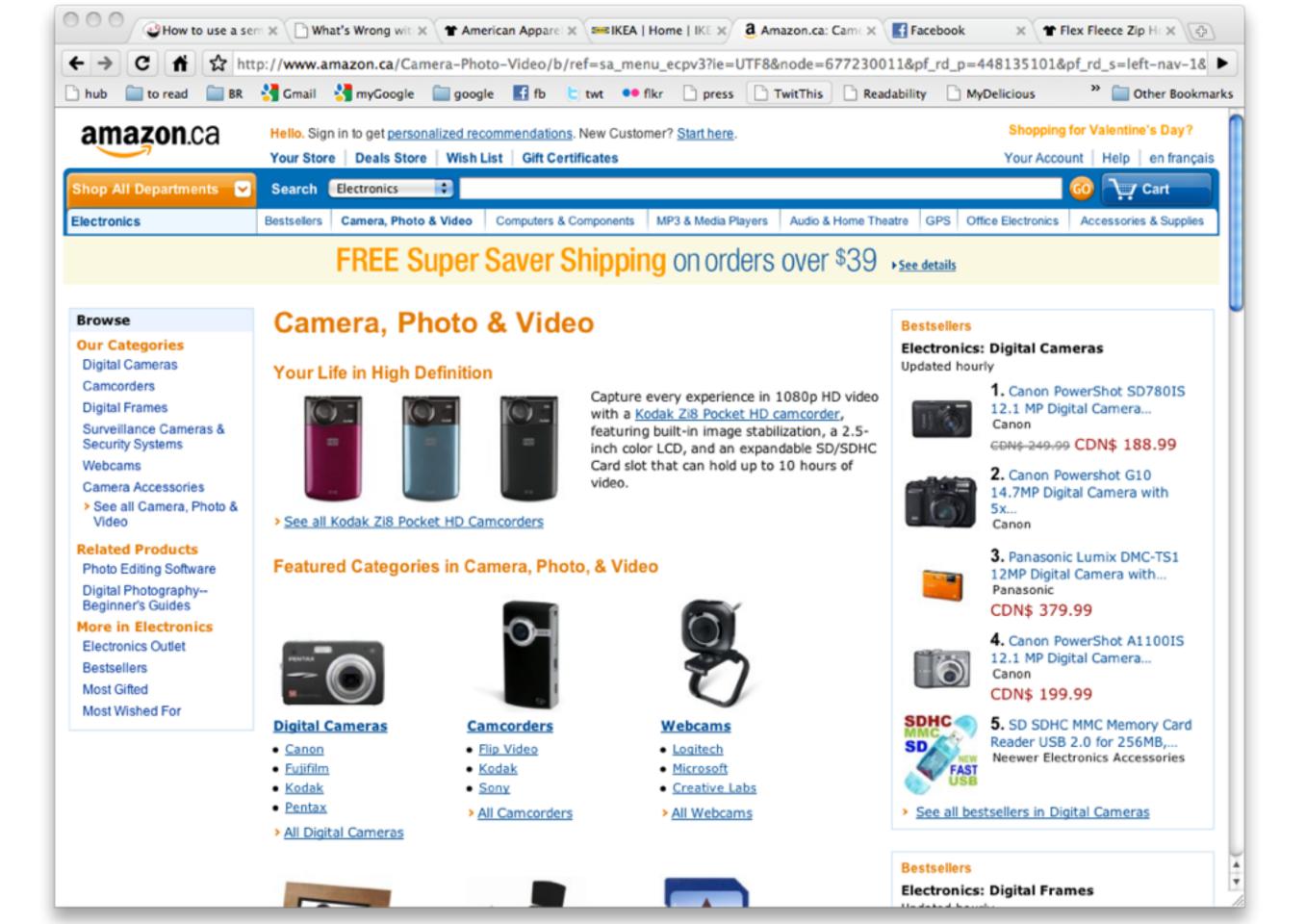
\$52.00

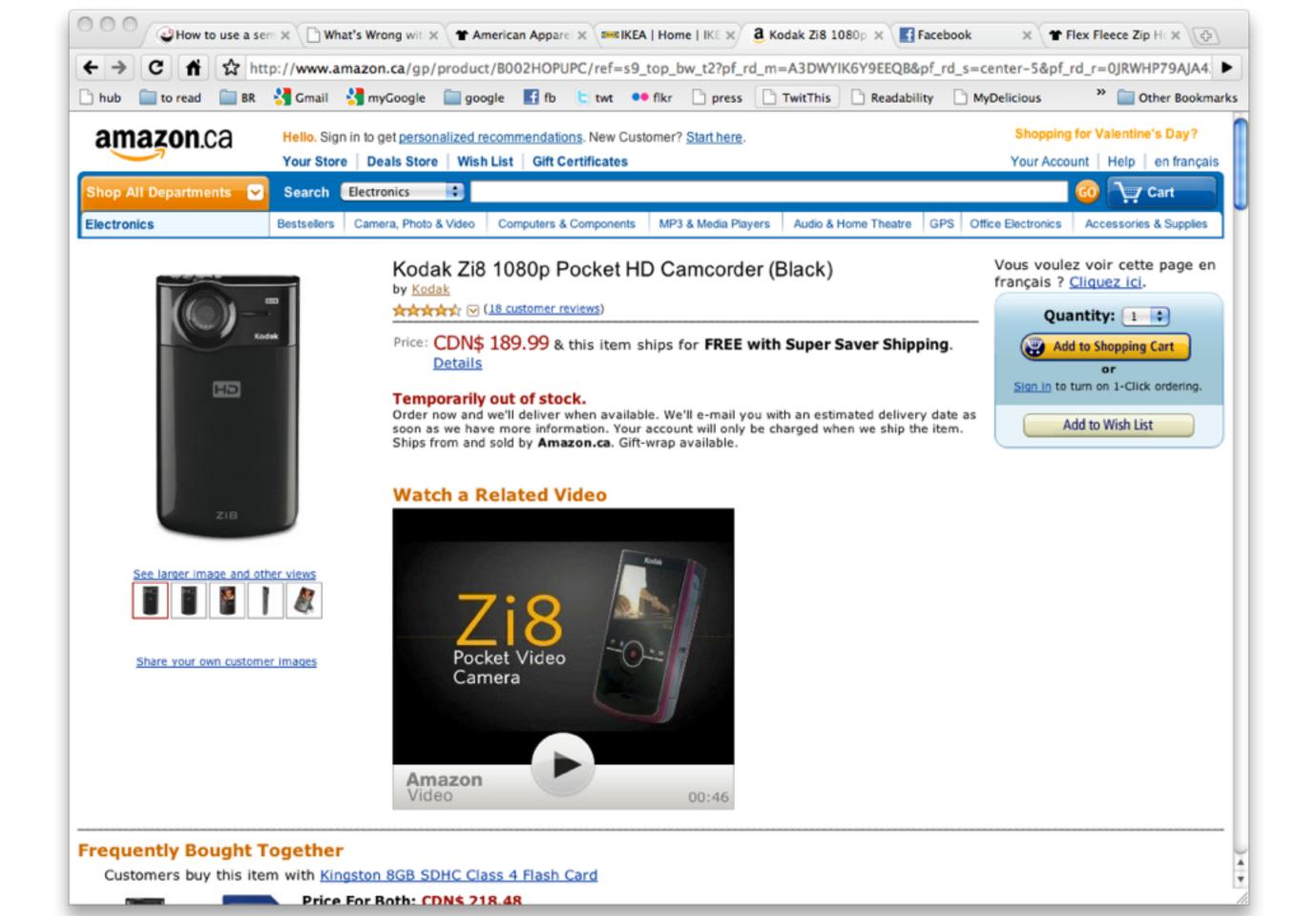
会会会会会



Amazon.com







Zappos.com

Faceted Search

Video Descriptions

Patagonia.com

Zoom in place

Multiple images

Threadless

Community

FutureShop.ca

A very deep catalog

iTunes store

Is it outgrowing itself?

Apple Store

Clear upgrades after adding a computer to the shopping cart

IKEA.ca

Hover for some details in category grids

How do Google Search Results affect your site?

• See the links to internal pages in a google search result, not everybody goes to the home page. In fact, this is becoming increasingly rare to go to the home page.

Editorial Design Patterns

- Magazines
- Newspapers
- Blogs

Editorial basics

Title

Author

Date

Summary or teaser

Full text content

Dwell

- website
- 'free' digital magazine
- iPad version
- paper

Peloton

Hardcopy

iPad

Website

Wired

Hardcopy

Website

iPad

Globe and Mail

Paper

iPad

Website

Blogs

- Titles, Dates, Comments, Social links, Categories/Tags, Author
- Kottke, Daring Fireball, Marco.org, Serious Eats (food lab)
- It's about the content first and foremost