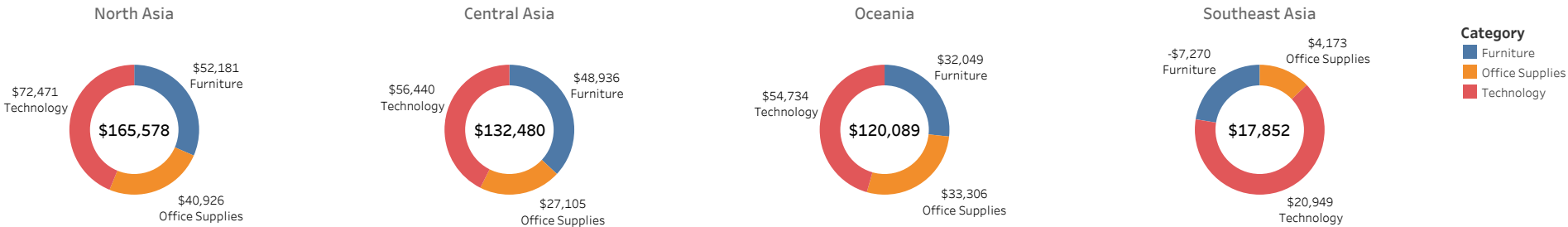


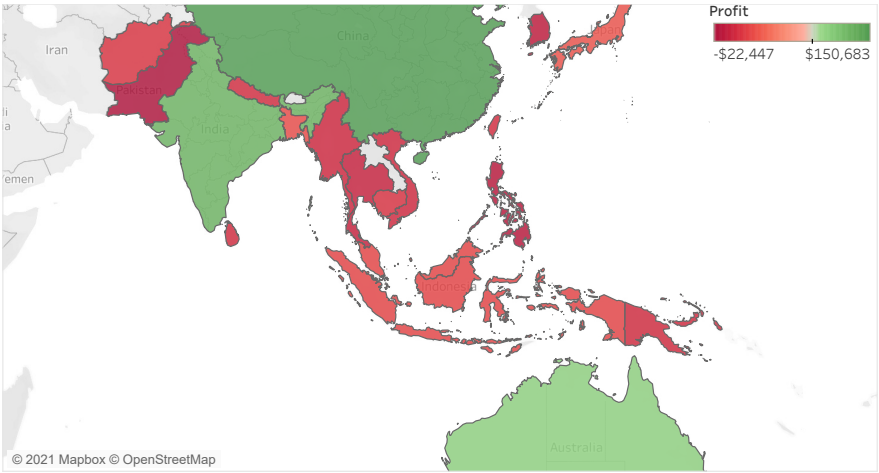
Overall Performance in APAC

Profitability	Sales and Forecasting	Shipping Costs	Profit and Sales Comparison	Cost vs Sales
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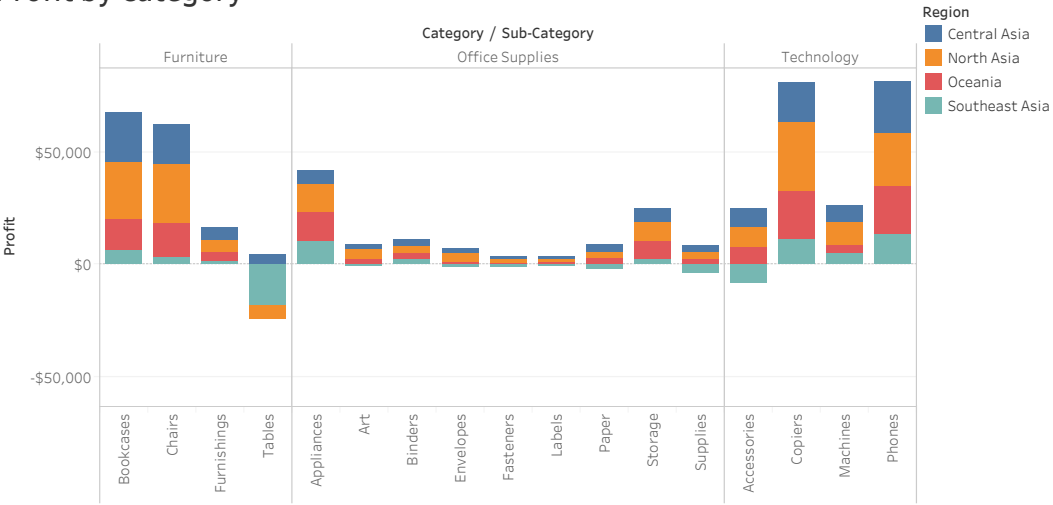
PROFITABILITY IN APAC



Profit by Country



Profit by Category



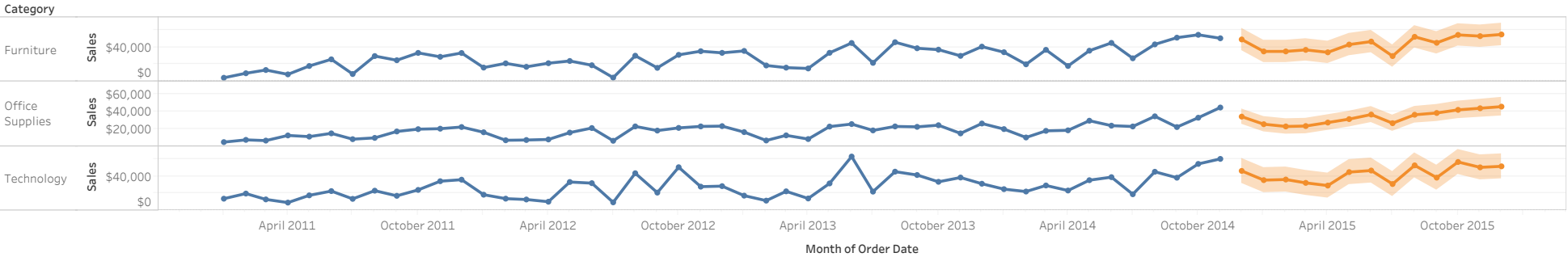
Overall Performance in APAC

Profitability	Sales and Forecasting	Shipping Costs	Profit and Sales Comparison	Cost vs Sales
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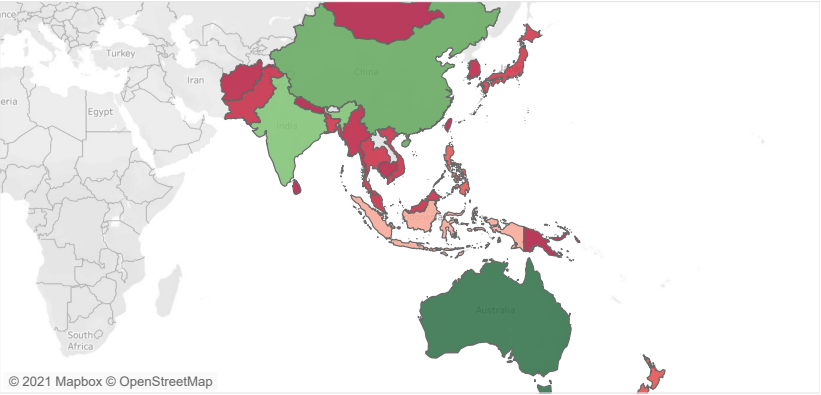
SALES AND FORECASTING

Forecast indicator
Actual
Estimate

Sales Forecasting

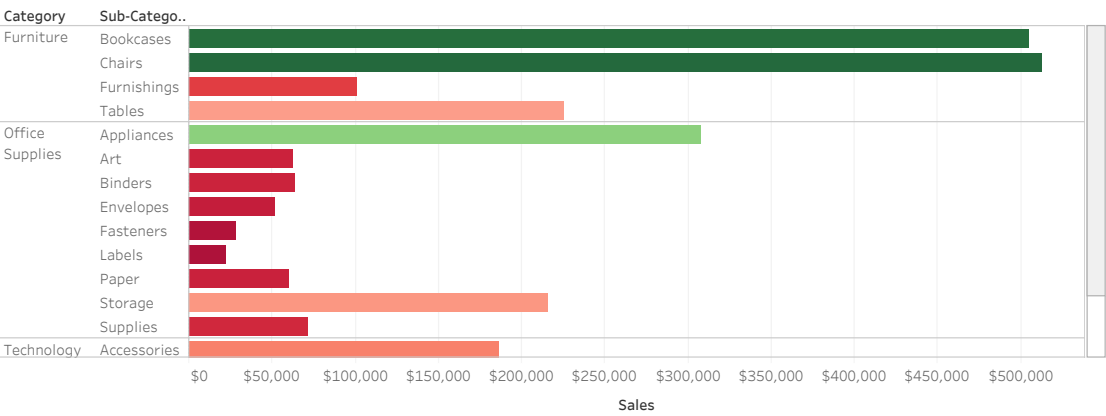


Sales by Country



Sales by Category

Sales
\$22,323
\$512,974



Profitability	Sales and Forecasting	Shipping Costs	Profit and Sales Comparison	Cost vs Sales
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Shipping Cost by Category



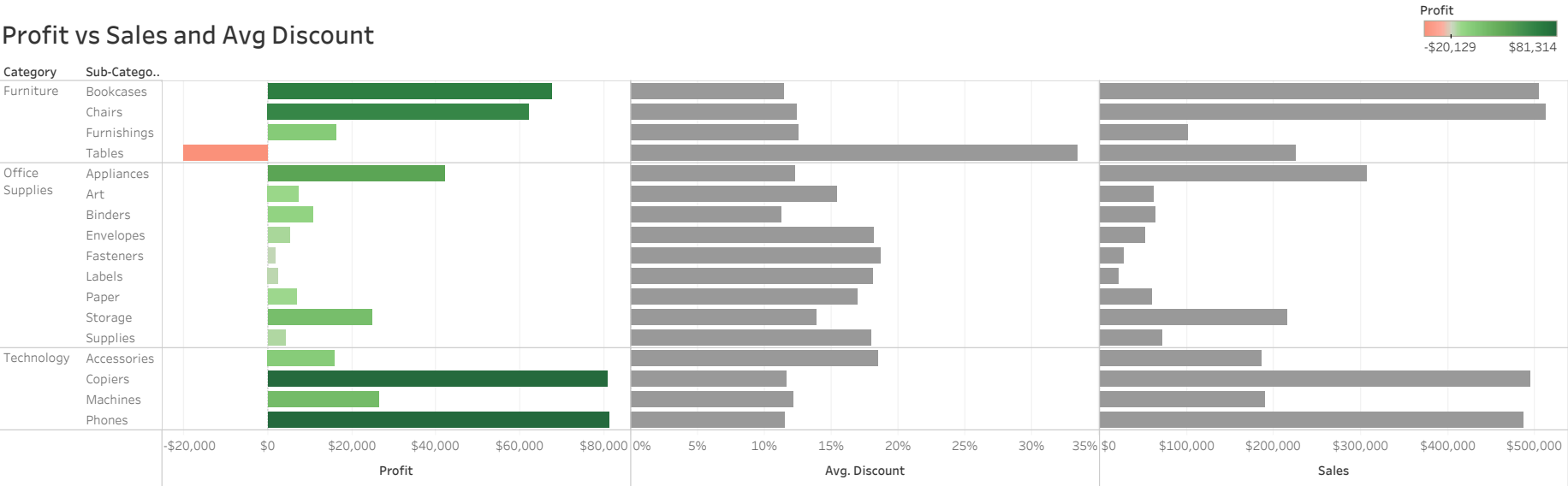
Category / Sub-Category	Shipping Cost
Furniture	
Bookcases	\$155,482
Chairs	\$164,229
Furnishings	\$40,747
Tables	\$79,861
Office Supplies	
Appliances	\$108,301
Art	\$41,287
Binders	\$48,182
Envelopes	\$18,547
Fasteners	\$9,053
Labels	\$8,060
Paper	\$26,661
Storage	\$120,546
Supplies	\$24,812
Technology	
Accessories	\$83,513
Copiers	\$159,496
Machines	\$79,136
Phones	\$184,902

Overall Performance in APAC

Profitability	Sales and Forecasting	Shipping Costs	Profit and Sales Comparison	Cost vs Sales
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PROFIT AND SALES COMPARISON

Profit vs Sales and Avg Discount



Overall Performance in APAC

Profitability	Sales and Forecasting	Shipping Costs	Profit and Sales Comparison	Cost vs Sales
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COST AND SALES COMPARISON

Cost vs Sales

