# Jerren Edward Banks

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# SKILLS AND ACHIEVEMENTS

- Excellent in performing daily quantitative/reconciliation analysis for forecasting and planning
- Proficient in performing precise pricing analysis and providing leadership with informative pricing impacts
- Proficient with all Microsoft Office programs (Excel, Access, PowerPoint) as well as other data management/visualization tools (Tableau, JDE, SQL)
- Orange Belt certified in Continuous and Process Improvement

#### **EDUCATION**

## Brenau University, Gainesville, GA

Master of Business Administration - Finance

May 2018

# Johnson C. Smith University, Charlotte, NC

Bachelor of Science - Mathematics

May 2013

Dec 2021 – Present

#### Professional Experience

## Senior Consultant – Finance

to Atlanta CA

Deloitte, Atlanta, GA

- Prepare weekly budgets and forecasts to project key financial metrics (Revenue, Margin, Expenses) for a \$70M+ yearly client
- Provide key financial metric updates to Senior Leadership (internal and external)
- Track weekly expenditures and manage monthly client billing and receivables (\$20M+ multi-year projects)
- Perform and manage PMO tasks and contract management activities
- Conduct pricing and profitability analysis and communicate findings to project stakeholders
- Perform key risk analysis to meet firm thresholds
- Collaborate with finance partners to achieve yearly financial targets
- Manage a team of 6 junior-level resources across US and India
- Lead multiple strategic initiatives (DEI, Culture, etc.)

#### Senior Financial Analyst / Financial Analyst

Aug 2018 – Dec 2021

#### The Home Depot, Atlanta, GA

- Analyzed 2021 commodity trends on \$378M in sales, mitigating 32% cost increase, delivering \$14M annual savings
- Conducted economic/financial research and evaluated internal/external performance metrics
- Identified trends and monitored variances to offer actionable improvements
- Built financial models and forecasts for \$350M+ annual sales
- Presented findings and recommendations to executive leadership
- Evaluated profit plans on a daily/weekly/monthly basis
- Combined SQL/Tableau data for strategic reporting
- Delivered 20+ weekly ad-hoc and pricing proforms reports for leadership

# Finance/Business Analyst

Feb 2017 - Aug 2018

# US Foods, Tempe, AZ

- Supported Customer Operations and handled complex requests from 6 divisions, 6 revenue managers, and 6 area finance teams
- Conducted daily audits for \$50M School Business MDAs
- Performed root cause analyses and proposed business improvements
- Developed strategic SOPs for the SBS finance department
- Managed weekly earnings reports and identified margin leakage across 25 markets

## Financial Audit Analyst

Jan 2014 - Feb 2017

#### US Foods, Tempe, AZ

- Audited pricing and financial setups for Barnes & Noble and national clients
- Reviewed financial data for 100+ contracts and 30+ pricing parameters monthly
- Managed customer credits/debits and vendor adjustments exceeding \$100K

- Conducted weekly invoice repays and vendor bill back audits (\$50K+)
- $\bullet$  Audited national/local customer pricing with adjustments of \$25K+

# REFERENCES

Available upon request.