

Jerry Anunrojwong

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RESEARCH INTERESTS	Mechanism design; Resource allocation; Data-driven decision making; Causal inference	
EDUCATION	Columbia University, Graduate School of Business • Ph.D. candidate in Decision, Risk, and Operations • Advisors: Omar Besbes, Santiago Balseiro, Hongseok Namkoong Harvard University • A.M. in Statistics • A.B. in Applied Mathematics • Advisor: Yiling Chen	New York, NY 2020–present Cambridge, MA 2014–2018
WORK EXPERIENCE	Data Scientist → Senior Data Scientist , Agoda Research Affiliate , MIT Research Affiliate , Chulalongkorn University Trading & Quantitative Research Intern , Citadel Securities Quantitative Research Intern , Cubist Systematic Strategies Research Intern , Ellington Management Group Research Intern , Harvard BLISS (social science summer research)	2019 – 2020 2018 – 2020 2018 – 2020 Summer 2017 January 2017 Summer 2016 Summer 2015
WORK IN PROGRESS	<ol style="list-style-type: none">1. J. Anunrojwong, S. Balseiro, O. Besbes. Robust Benchmark-Based Mechanism Design.2. J. Anunrojwong, H. Namkoong. Fundamental Limits in Off-Policy Policy Evaluation.	
WORKING PAPERS	<ol style="list-style-type: none">1. J. Anunrojwong, K. Iyer, V. Manshadi. Information Design for Congested Social Services: Optimal Need-Based Persuasion. Minor Revision at <i>Management Science</i>. Extended abstract in EC 2020. [Link]2. J. Anunrojwong, K. Iyer, D. Lingenbrink. Persuading Risk-Conscious Agents: A Geometric Approach. Major Revision at <i>Operations Research</i>. Extended abstract in WINE 2019. [Link]3. J. Anunrojwong, O. Candogan, N. Immorlica. Social Learning Under Platform Influence: Extreme Consensus and Persistent Disagreement. Major Revision at <i>Management Science</i>. [Link]	
REFEREED CONFERENCE PUBLICATIONS	<ol style="list-style-type: none">1. J. Anunrojwong, K. Iyer, V. Manshadi. Information Design for Congested Social Services: Optimal Need-Based Persuasion. [Link]<ul style="list-style-type: none">• <i>ACM Conference on Economics and Computation (EC)</i>, 2020.• Oral presentation, <i>Workshop on Mechanism Design for Social Good (MD4SG)</i>, 2020.• Oral presentation, <i>MSOM Service SIG</i>, 2021.	

2. J. Anunrojwong, K. Iyer, D. Lingenbrink. **Persuading Risk-Conscious Agents: A Geometric Approach.** [\[Link\]](#)
 - *Conference on Web and Internet Economics (WINE)*, 2019.
 - *Workshop on Behavioral EC*, 2019.
3. J. Anunrojwong, Y. Chen, B. Waggoner, H. Xu. **Computing Equilibria of Prediction Markets via Persuasion.** [\[Link\]](#)
 - *Conference on Web and Internet Economics (WINE)*, 2019.
4. J. Anunrojwong, N. Sothanaphan. **Naive Bayesian Learning in Social Networks.** [\[Link\]](#)
 - *ACM Conference on Economics and Computation (EC)*, 2018.

HONORS AND AWARDS	• Doctoral Fellowship, Columbia Business School	2020–2025
	• Phi Beta Kappa, Harvard College	2018
	• John Harvard Scholar (Top 5% of Harvard’s class)	2015
	• Harvard Detur Book Prize	2015
	• Top 100, William Lowell Putnam Mathematical Competition	2014
	• King’s Scholarship (full-ride, merit-based scholarship for undergraduate studies abroad; awarded by the King of Thailand to 9 students nationally each year)	2013
	• Gold Medal, International Mathematical Olympiad	2012

PROFESSIONAL SERVICES	• Reviewer for <i>Conference on Web and Internet Economics (WINE)</i> , 2021.
	• Subreviewer for <i>ACM Conference on Economics and Computation (EC)</i> , 2021.

TEACHING EXPERIENCE	Instructor	
	• Real Analysis Math Camp for incoming PhD students (Columbia)	Fall 2021
	Teaching Assistant	
	• Demand Analytics (Columbia)	Fall 2021
	• Markets for Networks and Crowds (Harvard)	Fall 2017
	• Data Science II (Harvard)	Spring 2017
	• Mathematics in the World (Harvard)	Spring 2015

SKILLS	Programming Languages and Tools: Python, R, Matlab, Scala, Spark, SQL, TensorFlow, Gurobi, Mathematica, HTML, CSS, \LaTeX
	Languages: Thai (native), English (fluent)

REFERENCES	Professor Omar Besbes Vikram S. Pandit Professor Decision, Risk, and Operations Graduate School of Business Columbia University E-mail: ob2105@gsb.columbia.edu	Professor Santiago Balseiro Daniel W. Stanton Associate Professor Decision, Risk, and Operations Graduate School of Business Columbia University E-mail: srb2155@gsb.columbia.edu
	Professor Hongseok Namkoong Assistant Professor Decision, Risk, and Operations Graduate School of Business Columbia University E-mail: namkoong@gsb.columbia.edu	