

# 9 point checklist jordan belfort

## Download Complete File

The Lessons and Psychology of Jordan Belfort\*\*

Jordan Belfort, the infamous stockbroker immortalized in the film "The Wolf of Wall Street," has been the subject of both admiration and condemnation. His life story offers valuable lessons about ambition, leadership, and the dangers of excess.

### **What We Can Learn from Jordan Belfort**

From Belfort's mistakes and successes, we can glean valuable insights about:

- The importance of charisma and persuasion in sales and business
- The dangers of excessive risk-taking and the pursuit of material wealth
- The necessity of accountability and ethical behavior in leadership

### **Advice from Jordan Belfort**

Based on his experiences, Belfort offers the following advice:

- "Sell me this pen." This exercise challenges individuals to find the value in anything, even the most mundane object.
- "Be honest and ethical in business." While Belfort's past actions contradict this advice, he recognizes the importance of integrity in the long run.
- "Don't take financial advice from someone who doesn't have money." The best financial advisors should have a proven track record.

### **Belfort's View of "The Wolf of Wall Street"**

Belfort has criticized the film's portrayal of his life, claiming it is only 10% accurate. He argues that the film sensationalizes his behavior and overemphasizes the negative aspects of his story.

### **Belfort's Daughter**

Belfort's daughter, Chandler Belfort, is a model and lifestyle influencer. She has been open about her father's past, expressing admiration for his resilience and determination but also acknowledging his mistakes.

### **Key Points of "The Wolf of Wall Street"**

The film's central themes include:

- The corrupting influence of wealth and greed
- The importance of sales and persuasion skills in business
- The need for regulation and accountability in the financial industry

### **Belfort's Psychology**

Belfort exhibits traits of a charismatic and persuasive leader, with a tendency towards impulsivity and a lack of empathy. His actions often reflected a deep-seated insecurity and a desire for validation.

### **Belfort's Best Quote**

"The only thing standing between you and your goal is the bullshit story you keep telling yourself as to why you can't achieve it." This quote encapsulates Belfort's belief in the power of self-belief and determination.

### **Belfort's Leadership**

Belfort was a highly effective leader at Stratton Oakmont. His ability to motivate and inspire his team led to the company's initial success. However, his leadership style was also characterized by a lack of ethics and a willingness to push the boundaries.

### **Belfort as a Tragic Hero**

Belfort's life story can be seen as that of a tragic hero. His ambition and determination led him to great heights, but his hubris and unethical behavior ultimately led to his downfall.

### **Donnie's Betrayal**

Donnie Azoff, Belfort's right-hand man, betrayed him by cooperating with the FBI. This betrayal was motivated by a combination of fear and a desire for self-preservation.

### **Belfort's Regrets**

Belfort has expressed regret for the pain he caused others and for the damage done to his reputation. He has also acknowledged the negative consequences of his excessive lifestyle.

### **Real Donnie in The Wolf of Wall Street**

The character of Donnie Azoff is based on Jordan Belfort's real-life friend, Danny Porush. Porush was also a stockbroker and partner at Stratton Oakmont.

### **Belfort's Access to Children**

Belfort is currently allowed supervised visitation with his children, Chandler and Carter.

### **Accuracy of "Wolf of Wall Street"**

The film is only loosely based on Belfort's life. While it captures the general themes of his career, it includes significant exaggerations and fabrications.

### **Naomi: The Real Wolf of Wall Street?**

Belfort's ex-wife, Naomi, has been referred to as the "real wolf of Wall Street." She was involved in Belfort's money laundering operation and has been described as a ruthless and manipulative individual.

### **FBI's Note Discovery**

The FBI found Belfort's hidden note containing evidence of his crimes through a combination of surveillance and informants.

### **Moral of "Wolf of Wall Street"**

The film serves as a cautionary tale about the dangers of greed, excess, and the pursuit of material wealth at the expense of ethics and integrity.

### **"Sell Me This Pen" Exercise**

This exercise is designed to develop persuasion skills and the ability to find value in any object. It challenges individuals to think creatively and to focus on the benefits of even the simplest of items.

### **Belfort's Personality Type**

Belfort exhibits traits of an extroverted, charismatic, and impulsive personality type. He is also prone to grandiose thinking and a lack of empathy.

### **Belfort's Motivation**

Belfort was primarily driven by a desire for wealth and status. His actions were often motivated by a need for validation and a sense of superiority.

### **Stratton Oakmont's Success**

Stratton Oakmont did make money for some investors. However, the company's success was largely built on unethical practices and insider trading.

### **Lessons from "The Wolf of Wall Street"**

The movie teaches valuable lessons about the importance of ethics, the dangers of greed, and the destructive consequences of excessive risk-taking.

### **Business Lessons from "Wolf of Wall Street"**

The film offers insights into sales and persuasion techniques, the importance of customer relationships, and the need for transparency and accountability in business.

## Overall Message of "Wolf of Wall Street"

The overall message of the film is that the pursuit of wealth and material success can come at a great cost to personal integrity and relationships.

## Why "Wolf of Wall Street" is Inspiring

Despite its cautionary tale, the film inspires some viewers due to Belfort's charisma, determination, and ability to achieve financial success, even if it was through unethical means.

1999 polaris 500 sportsman 4x4 owners manual porsche boxster 986 1998 2004 workshop repair service manual opel astra f manual english pharmacy pocket guide soccer academy business plan fearless watercolor for beginners adventurous painting techniques to get you started 2010 coding workbook for the physicians office coding workbook for the physicians office wcd general dynamics gem x manual cate tiernan sweep warsong genesis manual the of romans in outline form the bible in outline form manzaradan parcalar hayat sokaklar edebiyat orhan pamuk wildwood cooking from the source in the pacific northwest actuary fm2 guide olympus pme 3 manual japanese kids box level 6 pupils by caroline nixon dna and rna study guide tractor flat rate guide softball all star sponsor support letter catastrophe theory and bifurcation routledge revivals applications to urban and regional systems by wilson alan 2012 paperback programming in c 3rd edition the designation of institutions of higher education scotland order 2006 advances in carbohydrate chemistry vol 21 drz400 manual clsi document h21 a5 avancemos 2 unit resource answers 5 2002 mazda millenia service guide rubythecopycat studyguidemissouri lifeinsuranceexam generalknowledge reviewquestions answers201617edition selfpracticeexercises focusingon thebasicprinciples oflifeinsurance inmissouricraftsman smokealarm usermanual 2015chevrolettahoe suburbanowners manualthe danceof lifethe otherdimension oftime edexcelpastpapers 2013year9 sapsolutionmanager userguidephylogenomics aprimerbeechcraft baron95b55 pilotoperatinghandbook manualpohafm downloadmanual ofhonda cbshinehp officejetj4680 instructionmanualalive pierspaul

studyguideleadership inachanging worlddynamic perspectivesongroups andtheir  
leaderslittlemaidmob modfor1 110 111 1111 2iscoming losyoga sutrasde  
patanjalitraducciony comentariospor sriswami satchidanandaspanishedition  
triumphspitfiremark iimanual cambridgemovers exampastpapers civilchurchlaw  
newjersey lesleyherbertscomplete ofsugar flowersclark forkliftcgp25service  
manualpeugeot 407workshop manualt mobilesamsunggravity manualroland sc500  
networksetup guiderewriting techniquesand applicationsinternationalconference  
rta96new brunswicknjusa july2730 1996proceedings 7th7thinternational  
conferencerta96 newbrunswicknj usajuly27 301996proceedings authorharald  
ganzingehtml xhtmlandcss yourvisualblueprint fordesigningeffective webpages  
1999yamaha5mshx outboardservicerepair maintenancemanualfactory  
kawasaki2015klr 650shop manualfree chow toprogram9th editionssharpkb6015ks  
manuallyamaha fzr400factory servicerepairmanual 2003pontiac  
montanaownersmanual 18051colindrury managementand costaccounting8th  
editionsolution autocadelectrical2010 manual