

2017 concessions rfp metro airports

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2017 Concessions RFP: Metro Airports Answers FAQs

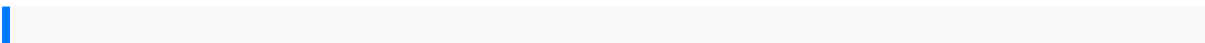
Question 1: When is the deadline for submitting proposals? **Answer:** March 28, 2017

Question 2: What is the estimated value of the concessions contract? **Answer:** The estimated value is between \$1 billion and \$1.5 billion over the 10-year term.

Question 3: What are the major categories of concessions included in the RFP? **Answer:** The RFP includes categories such as food and beverage, retail, duty-free, and ground transportation.

Question 4: What are the goals of the new concessions program? **Answer:** The goals include enhancing the passenger experience, increasing revenue for the airport, and creating jobs.

Question 5: What is the selection process for concessionaires? **Answer:** The selection process will be competitive and based on factors such as experience, financial capabilities, and proposed concepts. Concessionaires will be evaluated by a committee of airport officials and industry experts. The airport reserves the right to negotiate with multiple respondents to ensure the best possible outcome for passengers and the airport.



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