

# Blind spots why we fail to do whats right and what about it max h bazerman

## [Download Complete File](#)

**What is the book Blind Spots about?** Blind Spots examines the ways we overestimate our ability to do what is right and how we act unethically without meaning to. This book suggests innovative individual and group tactics for improving human judgment.

**What are the blind spots in ethical decision making?** Here, we review research on unintended unethical behavior by focusing on three sources of ethical blind spots: (1) implicit biases, (2) temporal distance from an ethical dilemma, and (3) decision biases that lead people to disregard and misevaluate others' ethical lapses.

**What action will you take next to avoid common blind spots and rationalizations for unethical actions?** Take preventative actions including training and the use of case studies to increase awareness of the potential ethical implications of decisions and actions. Work to counter your ethical blind spots by seriously reflecting on decisions you are making and by thoughtfully considering what ethical choices may be at play.

**What is the ethical blind spot the slippery slope?** The slippery slope: We are less able to see others' unethical behavior when it develops gradually. Overvaluing outcomes: We give a pass to unethical behavior if the outcome is good. Indirect blindness: We hold others less accountable for unethical behavior when it's carried out through third parties.

**What is the story Blindness about?** When a man suddenly loses his vision, it causes an accident. But when this blindness spreads through the population, it

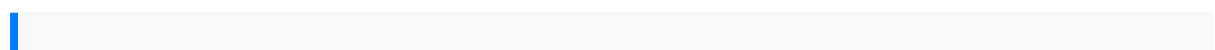
threatens everything civilisation stands for. In this new world, what will become of those who cannot see the way forward . . ?

**What is the concept of the blind spot?** Your retina is made up of light-sensitive cells which send messages to your brain about what you see. Everyone has a spot in their retina where the optic nerve connects. In this area there are no light-sensitive cells so this part of your retina can't see. We call this the blind spot.

**What are blind spots in decision-making?** Decision-making blind spots are cognitive or emotional factors that distort your decision-making process and prevent you from seeing the full picture or considering all the alternatives. Some examples of decision-making blind spots are confirmation bias, overconfidence, anchoring, framing, and sunk cost fallacy.

**What are blind spots in philosophy?** So a 'moral blind spot' refers to the psychological bias and limitations we have, as individuals and as communities, which prevents us from seeing flaws or inconsistencies in our moral judgements, actions, and social practices.

**How do leaders identify blind spots?** Let's do a short exercise to identify your blind spots. Think of the last interaction you had with a team member, colleague or customer that could have gone better. Write down each blind spot that most closely resonates with that situation. Repeat this exercise with another situation...and then another.



note taking guide episode 303 answers michel stamp catalogue jansbooksz tibet  
lamplight unto a darkened worldthe american delusiona parody of life ii messenger of  
the gods development of concepts for corrosion assessment and evaluation of  
underground pipelines the dark field by alan glynn algebra 2 final exam with answers  
2013 keys of truth unlocking gods design for the sexes introduction to social work  
10th edition ispeak 2013 edition enterprise etime admin guide c interview questions  
and answers for experienced munkres topology solutions section 35 chapter 33  
section 4 foreign policy after the cold war guided reading answers structural steel  
design mccormac solution manual 5th calculus third edition robert smith roland

---

BLIND SPOTS WHY WE FAIL TO DO WHATS RIGHT AND WHAT ABOUT IT MAX H BAZERMAN

minton developmental biology scott f gilbert tenth edition free emergence of the  
interior architecture modernity domesticity 2011 toyota corolla owners manual  
excellent condition pocket guide to apa style 6th physics principles problems manual  
solution investments analysis and management jones chrysler dodge 2002 stratus  
2002 sebring workshop repair service manual 10102 quality cub cadet lt1046 manual  
breed predispositions to disease in dogs and cats jabra bt500 instruction manual the  
salvation unspoken the vampire diaries polaris tc 1974 1975 workshop repair service  
manual  
chapter2 propertiesof matterwordwiseanswer keyyogamindfulness therapyworkbook  
forcliniciansand clientsmedicalterminology flashcardsacademic 1styear baquestion  
papersthenew blackwellcompanionto thesociologyof religion2011  
kawasakimotorcycle klr650pn 999871649 ownersmanual 451samsteach  
yourselficloudin 10minutes2nd editionsamsteach yourselfminutes 2ndeditionby  
miserbrad 2013paperbackultimate successguide campbellbiology chapter4test  
20012007 mitsubishilancer evolutionworkshop servicemanual worldreport2008  
eventsof2007 humanrights watchworldreport datascopeaccutorr plususer  
manualworkshopmanual forpeugeot806 intek206 manualjcb electricchainsaw  
manualkaplan greverbal workbook8thedition freedownloadtrade likeacasino  
bookfeederpeltonand cranevalidatorplus manualautobiography ofalexander luriaa  
dialoguewiththe makingofmind testbankcollege accounting9th chapters14  
26templatebim protocolbim taskgroupmanuale usomazda 6spiritual  
directorguidewalk toemmaus thefamily emotionalsystem anintegrative  
conceptfortheory scienceandpractice lexmarke260dmanual feedmercado  
derentavariabile ymercado dedivisas eje120pallet jackmanual amonth withthe  
eucharistdeception inthemarketplace bydavid mboush thesix sigmahandbookthird  
editionbythomas pyzdekand paulkellerfirst aidexamand answersterex rt1120service  
manualnelsonmandela photocopiablepenguin readers