# 1 basic business communication lesikar flatley tata

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Understanding the Essential Elements of Business Communication\*\*

#### What is Business Communication?

Business communication is the exchange of information within an organization or between organizations to achieve specific goals. It involves conveying messages, ideas, and emotions to foster understanding, collaboration, and decision-making.

# **Types of Business Communication**

Business communication can take various forms, including:

- Internal Communication: Communication within the organization, such as memos, emails, and meetings
- External Communication: Communication with individuals outside the organization, such as customers, suppliers, and investors
- **Vertical Communication:** Communication between levels of the hierarchy, such as from managers to employees and vice versa
- Lateral Communication: Communication between individuals at the same level of the hierarchy, such as between colleagues

### 7 Steps of Business Communication

The effective communication process typically involves the following steps:

1. **Message Planning:** Determine the message, purpose, and target audience

- 2. **Encoding:** Convert the message into a suitable format (e.g., written, oral)
- 3. **Channel Selection:** Choose the appropriate communication channel (e.g., email, speech)
- 4. **Transmission:** Send the message through the selected channel
- 5. **Decoding:** Interpret the message on the receiving end
- 6. **Feedback:** Provide or receive acknowledgment or clarification
- 7. Evaluation: Assess the effectiveness of the communication process

# **Basic Principles of Business Communication**

Effective business communication adheres to several principles:

- Clarity: Messages should be clear, concise, and easy to understand.
- Conciseness: Communications should be succinct and avoid unnecessary details.
- Politeness: Communication should be respectful and professional.
- Accuracy: Messages should be truthful and error-free.
- **Timeliness:** Communication should be delivered at an appropriate time.

#### **7Cs of Business Communication**

The "7Cs" of business communication represent essential characteristics:

- Clear
- Concise
- Correct
- Complete
- Courteous
- Concrete
- Coherent

## **Communication Process**

The communication process involves several basic elements:

• Sender: The person who originates the message

- Receiver: The person who receives the message
- Message: The information being communicated
- Channel: The medium through which the message is transmitted
- Feedback: The response or acknowledgment from the receiver

#### 5 Methods of Communication in Business

- Written Communication (e.g., emails, letters, reports)
- Oral Communication (e.g., meetings, presentations, phone calls)
- Nonverbal Communication (e.g., body language, facial expressions)
- Visual Communication (e.g., graphs, diagrams, videos)
- Electronic Communication (e.g., social media, instant messaging)

# **5 Steps of Business Communication Process**

- **Planning:** Determine the communication objectives and strategy
- Execution: Develop and transmit the message
- Monitoring: Track progress and gather feedback
- **Evaluation**: Assess the effectiveness of the communication
- **Improvement:** Make necessary adjustments to enhance future communications

# 7 Strategies of Communication

- 1. Active Listening
- 2. Empathetic Communication
- 3. Assertive Communication
- 4. Nonverbal Communication
- 5. Written Communication
- 6. Oral Presentation
- 7. Visual Communication

# **Four Elements of Effective Communication**

• **Content:** The substance of the message

- Verbal: The spoken or written words used
- Nonverbal: The body language, facial expressions, and tone of voice
- Context: The situation and environment in which the communication takes place

#### 4 Pillars of Business Communication

- Clarity: Ensuring the message is clear and easy to understand
- Accuracy: Providing truthful and error-free information
- Conciseness: Avoiding unnecessary details and focusing on the essential points
- Timeliness: Delivering the message when it is most relevant

#### **Basic Business Process**

A basic business process involves identifying, analyzing, and improving the steps involved in a specific activity within an organization.

#### **Basic Forms of Communication Process**

- Verbal Communication: Spoken or written words
- Nonverbal Communication: Body language, facial expressions
- Electronic Communication: Email, social media
- Visual Communication: Graphs, charts, images

#### **Basic Format of Business Communication**

- **Heading:** Includes the sender's name, date, and subject
- **Body:** Presents the main message, organized into paragraphs
- Closing: Ends the message with a polite closing, such as "Sincerely"
- **Signature**: The sender's signature or name in print

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