# Accounts receivable test questions answers

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Accounts Receivable: Questions and Answers\*\*

#### What Are Accounts Receivable?

Accounts receivable (AR) represent the money owed to a business by its customers for goods or services rendered but not yet paid for.

#### **How to Test Accounts Receivable?**

- Confirmation: Send invoices to customers to verify the amounts owed.
- Aging analysis: Divide AR into age categories (e.g., 0-30 days, 31-60 days) to assess the risk of uncollectibility.
- Physical inspection: Verify the existence of physical assets pledged as collateral.

#### **How to Solve Accounts Receivable Problems?**

- Establish clear invoice terms: Specify payment deadlines and penalties for late payments.
- Improve credit screening: Assess the creditworthiness of customers before extending credit.
- Offer incentives for early payments: Provide discounts or other benefits to customers who pay promptly.

## What is the Aptitude Test for Accounts Receivable?

An AR aptitude test typically includes questions on:

- Basic accounting principles
- Data entry skills
- Customer service and communication
- Problem-solving and analytical abilities

#### How to Do AR Reconciliation?

- Compare AR subsidiary ledger to GL: Ensure that the total AR balance in the subsidiary ledger matches the GL balance.
- Reconcile open invoices: Identify any unapplied payments or unrecorded invoices.
- Adjustments: Make any necessary adjustments to bring the AR balance into alignment.

## What Are 2 Examples of Accounts Receivable?

- Invoice for goods sold (e.g., furniture, electronics)
- Service fee for consulting or professional services

#### What is AR Analysis in Accounting?

AR analysis examines the efficiency and effectiveness of a company's AR processes. It includes metrics such as:

- Days sales outstanding (DSO)
- Turnover ratio
- Collection efficiency

## **How Do You Calculate AR in Accounting?**

AR = Net sales + Beginning AR - Ending AR

#### Why Do We Test Accounts Receivable?

To:

- Ensure accuracy of financial statements
- Identify potential credit risks
- Improve revenue recognition and collection efficiency

## What is the Biggest Problem with Accounts Receivable?

Late payments, which can lead to cash flow problems and bad debts.

## What is the Best Strategy for Accounts Receivable?

- Proactive credit management
- Streamlined invoicing and billing processes
- Effective credit collection efforts

#### What is the AR Collection Process?

The steps involved in collecting AR payments, including:

- Invoice tracking
- Payment reminder calls
- Collection letters
- Legal proceedings (if necessary)

#### **How Do You Assess Accounts Receivable?**

- Review AR aging reports
- Analyze key AR metrics (e.g., DSO, turnover ratio)
- Assess the creditworthiness of customers

## **How Can I Pass My Aptitude Test?**

- Practice sample questions
- Study accounting principles
- Develop problem-solving skills
- Seek professional guidance if needed

## What are the Golden Rules of Accounting?

- Debit the increase in assets and expenses; decrease in liabilities, equity, and revenue.
- Credit the decrease in assets and expenses; increase in liabilities, equity, and revenue.

#### What are the 5 R's of Reconciliation?

- Record
- Reconcile
- Review
- Regularize
- Respond

## How to Reconcile AR Aging to GL?

- Age AR transactions by invoice date.
- Compare the AR aging report to the GL AR balance.
- Analyze any differences and make necessary adjustments.

## What are the 5 Principles of Reconciliation?

- Accuracy
- Timeliness
- Completeness
- Relevance
- Prioritization

## What are the Three Types of Receivables?

- Accounts receivable (customer invoices)
- Notes receivable (promissory notes)
- Other receivables (e.g., advances to employees)

## What is the AR Cycle in Accounting?

The steps involved in managing AR, including:

- Invoicing
- Billing
- Payment collection
- Bad debt write-offs

#### What are the Four Types of Accounts Receivable?

- Trade accounts receivable (from customers)
- Intercompany accounts receivable (from related companies)
- Accrued accounts receivable (revenue earned but not yet invoiced)
- Advances receivable (prepaid amounts for future services)

#### What is a Question That Should Be Asked About Accounts Receivable?

• Is our AR turnover ratio efficient compared to industry benchmarks?

## What are the Three Types of Accounts Receivable?

- Current accounts receivable (due within one year)
- Non-current accounts receivable (due beyond one year)
- Doubtful accounts receivable (unlikely to be collected)

## What are the Basics of Accounts Receivable?

- Understanding the concept of customer credit
- Recording sales transactions
- Managing invoices and billing
- Collecting payments

#### What are Included in Accounts Receivable?

- Amounts owed for goods or services sold on credit
- Interest accrued on accounts receivable
- Advances received from customers

## What is the Biggest Problem with Accounts Receivable?

• Bad debts (uncollectible accounts)

## Why Do We Test Accounts Receivable?

- To ensure accuracy of financial reporting
- To assess the credit risk of customers
- To identify potential areas for improvement

## How Do I Prepare for an AR Interview?

- Research the company
- Practice common interview questions
- Highlight your skills in customer service, data analysis, and problem-solving

#### What are the 4 Functions of Accounts Receivable?

- Invoicing and billing
- Payment processing
- Credit management
- Bad debt management

#### What is the AR Cycle in Accounting?

The process of recording sales transactions, managing invoices, collecting payments, and writing off bad debts.

#### What is the Formula for Accounts Receivable?

AR = Net sales + Beginning AR - Ending AR

#### What is the Best KPI for Accounts Receivable?

ACCOUNTS RECEIVABLE TEST QUESTIONS ANSWERS

Days sales outstanding (DSO)

#### What are the Five Cs of Receivables?

- Character (creditworthiness)
- Capacity (ability to repay)
- Capital (financial resources)
- Collateral (assets pledged as security)
- Conditions (economic environment)

## What is AP and AR in Accounting?

- AP (accounts payable): Amounts owed to suppliers
- AR (accounts receivable): Amounts owed by customers

#### What is the AR Process?

The steps involved in managing accounts receivable, from invoicing to collection.

## What are the Two Major Types of Receivables?

- Trade receivables (from customers)
- Non-trade receivables (e.g., advances to employees)

## What is the Journal Entry of Accounts Receivable?

Debit: Accounts receivable

• Credit: Sales revenue

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