Amani Enterprise Resource Planning

(POS/Stock control, Accounts control, CRM)

System Proposal

26th May, 2018

Prepared By:
AmaniSalem Limited

1. Introduction

Amani ERP is WebBased Enterprise Resource Management System implemented on the cloud which makes it available anytime anywhere in the world. It is designed by professionals and experienced developers who understands business processes from various areas including banking, pharmaceuticals, production, distribution, wholesale and retail.

The system is built using the latest technologies which allows for SMS alerts, Email Alerts, and schedules report. It is also hosted on the cloud. Users can access and work in the systems from anywhere including at the comforts of their homes as long as they have internet access.

The system is designed for general retail and wholesale environments that has daily Stock movements, cash and general Accounts.

Amani ERP software saves time, increases accuracy, provides greater control over what happens at sales point, your store and at the back office.

Not Only does **Amani ERP** control your stock and cash flow, it also handles all the accounting needs of your business, from debtors to creditors, daily expenses to Assets, Employees payroll to your VAT (Value Added Tax) which is offered as a different module. With **Amani ERP**, your entire business is well taken care of.

Below is detailed description of the major features of **Amani ERP** ERM (Stock control/ Point of Sale System/Accounts):-

Summarized Features of AMANI ERP software and Cost

Feature	Description
Sales	• Support for Cash sales, Credit sales (Invoicing) and Wholesale. • Track on sales persons performance • Cash Sale receipt printing • Automatic stock level update on sales and purchases • Cash Drawer on sales and drawer access only to authorized cashiers. □ Automatic profits and tax Calculations as per your settings
Stock Control	• All stock valuation • Stock movement history • Stock movement for manufacturing environment • Stock value as at any chosen date • Stock Level value available at any time • Reorder level Stock Warning • Out of Stock Notification • Stock take feature with variance report

Suppliers/Creditors Control	• Issuance of the Goods Received note upon confirmation of goods received • Detailed and summarized Supplier statements • Generation of editable purchase orders • Automatic stock updates • Suppliers balances report • Cash/ Credit purchases control • Profit projection reports upon receiving goods
Customers/Debtors	☐ Debtors statements automatic generation
Control	☐ Issuance of Invoices and Delivery notes upon goods out of stores ☐ Automatic generation of customer balance
Branches Management	☐ Inventory management system for a multi-retail-site and a central distribution system ☐ Inter Branch stock transfers ☐ Central management of all branches
Accounts and Cash/Bank Control	☐ All bank accounts, and cash are setup during initial setup of the system, the system can generate relevant statements at any given time on either account ☐ Expenses accounts can also be controlled and relevant reports generated at anytime ☐ Management of other accounts like assets, other income, loans, etc.
VAT Analysis	☐ Where items are marked as vatable, payable vat is automatically calculated, with admin having complete control of this feature ☐ Sales reports with calculated payable VAT
Reports	☐ Events Log – Know who did what and when by all the system users (Available to administrators only) ☐ Reports on all stores operations, stocks, accounting and system usage ☐ Remote internet Access
Convenience Features	☐ Data and Reports can be imported or exported from Microsoft Excel, Acrobat Reader (For emailing), Ms Access, etc. and vice versa ☐ Multiple Point of Sales
Security Features	☐ Passwords determine the functions a person can access. ☐ All sales transactions are logged with the date, time and name of the system user or sales person. ☐ Optional requirement for a manager's password before other sensitive services can be performed ☐ Data backup and restore feature.
CRM Features	☐ Automated Alerts on SMS / Email for any new prospects raised by different sales employees Lost opportunities reports and alerts of the same

Besides the above features, **AMANI ERP** is easily customizable to include/ modify features as per your company's interests

Implementation and Training

At AmaniSalem Limited, we understand the importance of proper system implementation to help easy take off of the new system. It is for this reason that our staff work with the staff of your organization to ensure smooth transition between you current system and **AMANI ERP**. We ensure correct data entry, proper training of the entire staff involved and we also setup mechanisms for on-time Support of the system, hence ensuring the system satisfactorily meets your organizations requirements.

Fee Schedule

As a guarantee to our clients and unless otherwise agreed, a **50%** of the cost will be paid as a deposit and the rest will be paid upon completion of installation, testing, training and GO LIVE.

I. SMS ALERTS & NOTIFICATION (OPTIONAL)

Item	Currency	Amount	More Details	Nature
Safaricom Sender ID	KES	8,700.00	One off	
TOTAL	**KES**	**8,700.00**		

II. CLOUD HOSTING

Item	Currency	Amount	More Details	Nature
Hosting	USD	60.00	Yearly	
Static IP	USD	24.00	Yearly	Optional but very important
Domain Name	USD	12.00	Yearly	
Whois Privacy	USD	8.00	Yearly	
Custom DB Backup	USD	35.40	Yearly	Optional but very important
SSL Certificate	USD	29.00	Yearly	Optional but very important
Setup	USD	55.00	One off	
TOTAL	**USD**	**223.40**		

III. GENERIC ERP

Item	Currency	Amount	More Details	Nature
AMANI ERP	KES	300,000.00	One Off	
Annual Service Fee (10% of Cost)	KES	30,000.00	Yearly	
TOTAL	**KES**	**330,000.00**		

IV. ENHANCEMENTS AND OR ADDITIONAL MODULES

Item	Currency	Amount	More Details	Nature
Enhancements	KES	TBA	One Off	To be agreed upon between Amani Salem and the client
Additional Modules	KES	TBA	One Off	To be agreed upon between Amani Salem and the client
TOTAL	**KES**	TBA		

Maintenance and Support

- Support and maintenance has been made possible online because the system is web-based. This makes our serving you very quick and most efficient

- Apart from travel or accommodation cost if onsite support is required, AmaniSalem Limited maintains and supports the software online free of charge or otherwise for a period of 3 months from the date of purchase

- For continued support and regular updates, your organization may opt to pay a 10% fee of initial cost otherwise you may use the system as is as at the end of the 1st year, in which case any support required will be quoted at the time required

- Should your organization require a new feature in the course of system use which was not part of
  your initial requirement, the cost of its implementation will be quoted separately

References

1. Tawi Naturals Africa Ltd - Nairobi
2. AfriTech Graphics and Designs Ltd - Nairobi
3. EuroChem International - Thika
4. Beni Trading Company Ltd – Thika
5. TopStar Capital Ltd – Nairobi
6. Maua Central Pharmacy Ltd – Maua - Meru
7. AmaniKimbo Pharmacy Ltd – Ruiru