# YERUCHUM STEINMETZ

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709 Lawrence Ave, Toms River NJ 08757

### **SUMMARY**

Capable and efficient individual seeking a position to utilize executive skills and contribute to a company's growth. Experienced at successfully driving profitable operations and facilitating company development in a competitive industry.

#### WORK EXPERIENCE

#### Techwiz Distributors | Lakewood NJ President

2020-2024

Entered a small distribution company and boosted the business's operations, facilitating growth and increasing company revenue.

- Oversaw all daily operations including purchasing, sales, invoicing, and receiving.
- Cultivated and maintained authentic, trusting business relationships with vendors and customers.
- Managed company finances via QuickBooks.
- Analyzed existing business processes and implemented changes to facilitate company development.
- Identified economic obstacles and took steps to successfully resolve issues.
- Implemented quicker and cheaper methods of obtaining products, increasing company revenue.

# J & Ocean Lighting | Lakewood NJ Warehouse Operator

2019-2020

Prepared and arranged outgoing shipments.

- Ensured product and delivery accuracy; checked products, quantities, and shipping addresses to ensure that there were no discrepancies.
- Tracked orders, confirmed receipt of deliveries, and ensured that all supplies were received by the correct departments within the company.

## **SKILLS**

- Organization
- Honesty and reliability
- Motivation

- Taking initiative
- Analyzing
- Problem solving
- Operational strategy
- Research and development
- Multitasking

# **EDUCATION**

**REFERENCES** 

**Beth Medrash Govoha** Lakewood, NJ **Rabbi Eisemann's Yeshiva** Lakewood, NJ

Available upon request