



## TIM SLATTERY

### DIRECTOR - BUSINESS DEVELOPMENT AND STRATEGY

Tim joined the Slattery business with a varied background in the legal profession. Having worked as an advisor to an Australian Senator, in-house for Time Warner in Hong Kong and Meat and Livestock Australia in Beijing, Tim returned to Sydney to take up a position at Freehills within their Equity Capital Markets and Finance team.

In addition to managing Slattery's compliance and legal affairs, Tim drives business development and company strategy, which includes leading all internal business development projects in the areas of new technology, marketing and business process and creating and delivering game changing business solutions based on our clients' changing needs. Tim's role involves spending considerable time strengthening existing client relationships and establishing new ones. Tim also sits on the directional board of the AVAA ensuring that the high standards set in Australia for the Auction and Valuation Industry are consistently applied and upheld.

Tim's notable achievements include spearheading the opening of our six new branches across the country helping Slattery Auctions to establish a strong presence in various regions, extending our reach and impact, successfully rebranding the business in 2014 and building cutting-edge websites, which function as robust software platforms, providing our clients with seamless experiences and comprehensive solutions

Tim holds the following licenses and qualifications:

- › Bachelor of Laws
- › Bachelor of Arts (International Relations)
- › Diploma of Legal Practice
- › Chartered Secretaries Australia – Company Secretary training
- › UNSW – International Business
- › MGSM – MBA (continuing)
- › Admitted to the roll of the Supreme Court of NSW

What makes great client service?

"Great client service is about going above and beyond what you were engaged to do. Slattery Auctions excels in customer service by thinking outside of the square to achieve the best results that are in our clients' interests."

What sets Slattery's apart?

"Slattery Auctions analyses its client's drivers and takes a commercial approach to achieving its clients' objectives. By providing a tailored approach to each auction and avoiding the systemised 'sausage factory' approach, Slattery's ensures our client achieves the best results for their assets as well as satisfying their other business requirements."