

## OUR EXPERTISE

# Marine



Slattery Asset Advisory Marine expertise spans a wide range of vessels including small recreational craft, luxury motor yachts, large commercial vessels and large defence ships. The Slattery team provides a fast, reliable and discrete service that delivers more to our clients than they expect.

Asset values in the marine industry can fluctuate dramatically over a short period of time due to external uncontrollable factors. Slattery Asset Advisory seeks to mitigate the risks to financiers, insurers and other stakeholders by providing high quality strategic advice and valuations on marine assets management that assist our clients to make commercially sound decisions.

Slattery Asset Advisory's marine experts have extensive experience in devising bespoke remarketing strategies and advertising compains for our clients marine assets that guarantees that our clients' assets are comprehensively exposed to our target market to ensure we maximise returns for our clients.

Through a comprehensive and dynamic marketing campaign, Slattery's ensures that all information a purchaser could need is readily available and potential purchasers are fully exposed to the nature of the vessel through photos and video placed online. Slattery's is the only remarketing agent to go to such lengths to market our clients' assets.

The marine assets listed below were either sold or valued by Slattery Auctions:

Matter name	Client	Approximate value
2009 Monte Fino 79 Luxury Motor Yacht	Bank of Queensland	\$2.1 million
Riviera 4700 Sports Yacht	St George Bank	\$675,000
2003 Formula Icon 52 Fly Bridge Cruiser	Westpac Banking Corporation	\$540,000
2007 Mustang 4600 Sports Top Cruiser	Westpac Banking Corporation	\$400,000
2006 Boston Whaler 305 Conquest	Westpac Banking Corporation	\$98,000
Sunrunner 3700LE Sports Cruiser	Macquarie Leasing Pty Ltd	\$92,000