



## JAMES SLATTERY

### DIRECTOR - VICTORIA, QUEENSLAND & NORTHERN TERRITORY

James joined Pat in business in 2004 and later spent a period of time working in the insolvency industry where he gained valuable insights into the challenges faced by our clients. James is currently the Director responsible for both the Victorian and Queensland businesses.

In addition to his multi-state strategic management duties, he is one of our lead auctioneers and head of valuations. James' knowledge of clients' industries has led to the Melbourne and Brisbane businesses becoming major hubs for truck and machinery transactions and specialist advice. James holds the following qualifications:

- › Member of the Auctioneers and Valuers Association of Australia (AVAA)
- › Certified Practising Auctioneer (AVAA)
- › Member of the Insolvency Practitioners Association (IPA)
- › Member of the Association of Machinery and Equipment Appraisers (AMEA)

What is an achievement you are most proud of?

"Our team. We are able to operate at a level beyond our size and deliver better service and net results because our strengths and weakness are complemented within our team. We have a high retention rate, allowing us to maintain high service levels and develop our skills and knowledge of key stakeholders within our business. This makes us a well-oiled unit and have proven results under pressure situations."

What sets Slattery's apart?

"High service levels, good net results combined with lateral problem solving skills."

What are some of the most unusual items you have had to value?

"Inspecting and valuing Forestry Equipment onsite in the bush is always an interesting experience. Advancement in the technology combined with the specialist nature of the machinery and the general working conditions of what the machines are subject to is amazing."



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