# 2014 MEDIA KIT PRODEGE













## **COMPANY OVERVIEW**

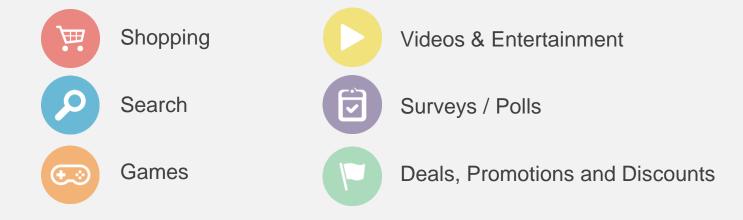




## WHAT IS SWAGBUCKS?

Swagbucks is the web's most rewarding content discovery community.

Our members enjoy retail gift cards simply for searching, shopping, watching videos, playing games, taking surveys and finding deals.



#### WHO IS SWAGBUCKS?

- More than 10 Million registered members and growing
- More than \$60 million in gift cards awarded to members since 2008 – \$18 million just in 2013 and nearly \$500k every week
- Hundreds of partners on both the retail and rewards side including Amazon, Target, Walmart, Apple, Best Buy, Hotels.com
- Top video content from providers including Hulu, Reuters News, BBC, "Tonight Show," Hollyscoop, Hitfix, Mashable Reviews and hundreds more

























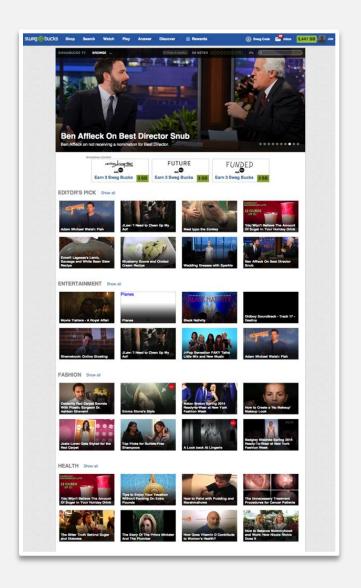


# WATCH VIDEOS

#### Earn While You Watch

Enjoy rewards watching top quality content syndicated from outlets you already visit across the web – **Vevo**, **Hulu**, **BBC Worldwide**, **HGTV** and much, much more!



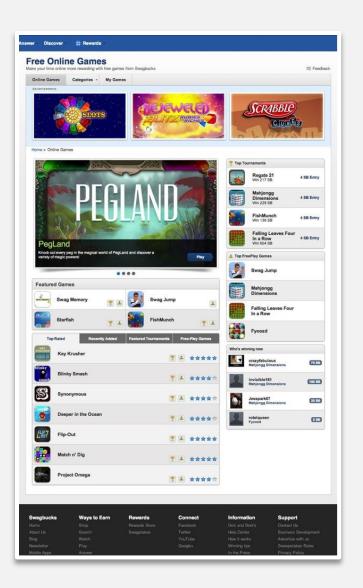


# PLAY GAMES

## Earn While You Play

Enjoy rewards for playing popular games from providers such as Game Show Network – popular titles like Wheel of Fortune, Bejeweled Blitz and Scrabble Cubes!





#### **SEARCH THE WEB**

#### Earn While You Search

Earn rewards just for searching the web with Swagbucks Search – more seamless integration for your favorite browser is coming soon!



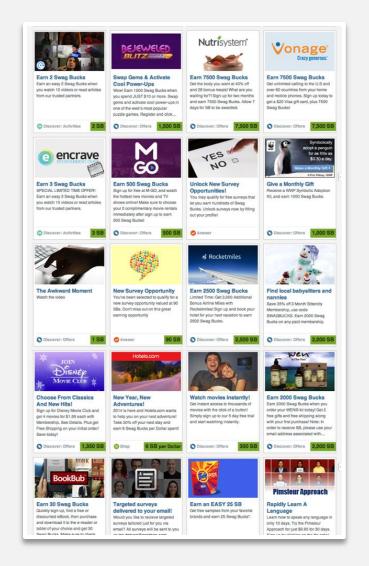


#### DISCOVER GREAT DEALS

#### Earn While You Discover

Find activities that reward you for the way YOU enjoy your time online – thousands of options from a rich network of partners and stores.



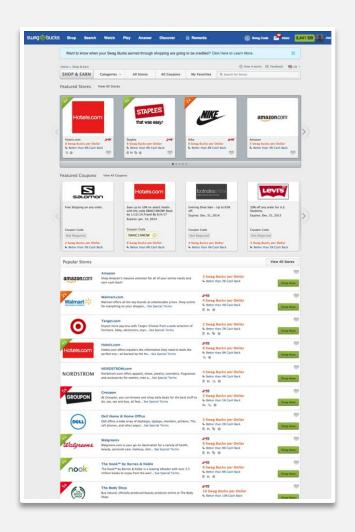


# SHOP AT YOUR FAVORITE STORES

## Earn While You Shop

Shop at your favorite retailers including
Amazon, Target, Best
Buy and earn cash back
– with special discount and promotions to boot!



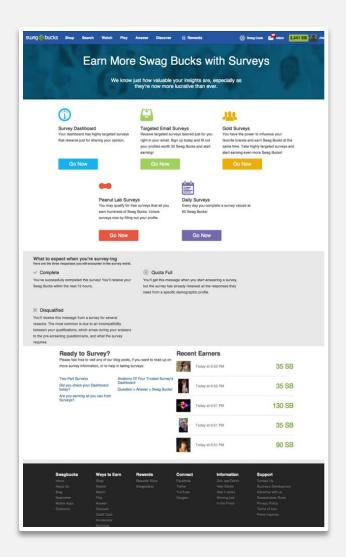


## **ANSWER SURVEYS**

#### Earn For Your Answers

Get paid to voice your opinion! Thousands of personalized surveys from top brands and agencies can be found through Swagbucks!





# ON MOBILE

#### Earn on the Go

Swagbucks and SBTV
(Videos and
Entertainment) are also
available for all iOS and
Android devices and
anywhere life takes you.
Enjoy earning rewards for
viewing premium content,
including a massive
library of movie trailers
on your mobile device.











# **ENJOY REWARDS**



Accumulate Swag Bucks while searching the web, shopping, watching videos, playing games, taking surveys and discovering new content. Redeem Swag Bucks for real gift cards from more than 125 top brands!

#### MANAGEMENT TEAM



Chuck Davis, Exec Chairman (1 year)
A seasoned 20+ year online leader who has had
multiple successful exits as CEO including Shopzilla
and Fandango.

Prior to Shopzilla/Bizrate, Chuck held senior level positions at the Walt Disney Company, NewsCorp and Time Inc.



Brad Kates, CFO (1 year)

A financial executive with 14 years of experience as CFO who navigated both sales of Shopzilla to Scripps Interactive and later to Symphony Technology Group for nearly \$750M combined.

Prior to Shopzilla, Brad oversaw all finance related ecommerce efforts of the Walt Disney Company.



Shane O'Neill, CTO (< 1 year)

A technology executive with over 15 years of experience as Shane O'Neill is the newest member of the executive team having joined the team in September of 2013 and leads all of the technology efforts.

Prior to Prodege, Shane was CTO of Accretive Labs, Fandango and The Synapse Group.



Gary Ervin, SVP Marketing and BD (<1 year)

An online marketing and business development veteran, Gary Ervin heads both areas focusing on user acquisition, engagement and retention.

Prior to Prodege, Gary was the SVP of Marketing & Strategy at Yapstone, CMO of Cheerful Inc., and SVP of Business development, Marketing and Operations at Shopzilla.



Josef Gorowitz, CEO (5 years)

An experienced entrepreneur, Josef Gorowitz is the owner and founder of Prodégé LLC.

Prior to founding the Company, Josef founded MYM Trading, a physical commodity trading company that has grown from a small start-up to a \$50 million revenue per year company with his guidance.



Scott Dudelson, COO (5 years)

Along with Josef Gorowitz, one of the founders of Prodege LLC. A business development leader with an extensive background in building online partnerships, customer service and public relations.

Prior to joining the Company, Scott was the founder of Music for Charity Productions.



Joe DeTuno, CPO (2 years)

A leader in consumer, advertiser and mobile product strategy for over 10 years. As Chief Product Officer, Joe DeTuno leads all product and user experience efforts as well as the promotions and social media teams.

Prior to Prodege, Joe has led various product teams at GoPoint, FunnelBrain, Move/REALTOR.com, E&Y and BofA.



Eron Zehavi, Chief Rewards Officer (5 years)

A seasoned marketing, sales, and analytics executive, Eron oversees Swagbucks rewards operations and business intelligence.

Prior to Prodege, Eron led the marketing, promotional and sales efforts in the Oakland A's organziation with the Stockton Ports Baseball Club

#### OUR AWARDS

#### 2013 SOCAL Tech Top 50 **Executives Award**

Josef Gorowitz



Deloitte.

**Technology Fast500** 

#### Deloitte 500 - Fastest **Growing Private Companies**

2013 #21 In the US



#### LA Business Journal - Fastest **Growing Company**

- 2011 #3 | 2012 #8 | 2013 #25
- LA Business Journal Best Place to Work
- 2013 #21 (Private, Medium Sized category)
- · 2011 Los Angeles CFO of the Year



#### Ernst & Yong - Entrepreneur of the Year

- Chuck Davis -- 2005 E&Y Los Angeles Entrepreneur of the Year – WINNER
- · Chuck Davis -- 2004 E&Y Los Angeles Entrepreneur of the Year - FINALIST
- Josef Gorowitz -- 2012 E&Y Los Angeles Entrepreneur of the Year - FINALIST



#### **INC 500 - Fastest Growing Private Companies**

• 2011 #43 | 2012 #194



# **THANK YOU**

Questions?

**Press Contact** 

Mark Lindsey
Director, Public Relations
Prodege, LLC
Swagbucks.com
Mark.l@prodege.com