What types of news content do Facebook users engage with most?

Using data from The New York Times

Agenda

- Challenge statement: What and why
- My approach
- Dataset overview
- Machine learning results
- Recommendations to drive higher engagement

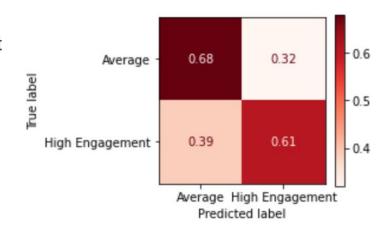
The challenge: Posting content to engage Facebook users

- Facebook's News Feed algorithm prioritizes posts with more engagement (among other criteria)
- Better News Feed prioritization may reach more people and lead to new subscribers for the Times
- Not all available content can be posted to Facebook
- Multiple formats of the same content may exist (text, slideshow, video, audio, etc.)



My approach - Machine Learning for Inference

- Trained simple machine learning models on post and article text, and metadata
 - Models included Naive Bayes, Logistic Regression
 - Tested binary and multi-class; binary performed best
- Best models identified about 61% of high engagement posts correctly
- Compared predictors of high and average engagement to interpret patterns



Dataset Overview

Dataset - All NYT Facebook Posts from Nov 2012 to Nov 2016

All Facebook Posts - 48,000

- Features modeled:
 - Post text, post type, timing of post





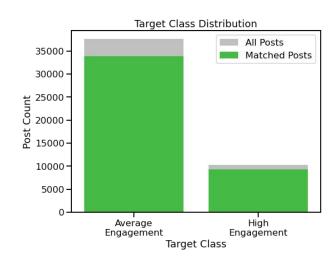
Posts that could be matched to NYT articles from API - 43,000

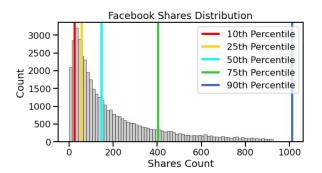
- Features modeled:
 - Abstract and headline, news section, topical subjects, article word count, content type
- Not all posts could be matched, so modeled as a separate dataset

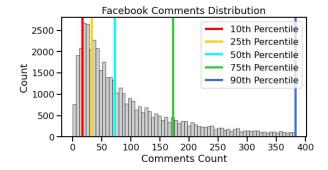
Engagement Distribution

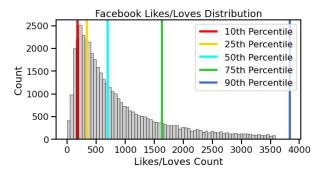
- Engagement metric distributions had many outliers
- Calculated percentile in each metric, then took the mean of the percentiles
- High engagement = Mean percentile > 75

 Class distribution for all posts versus matched posts was comparable



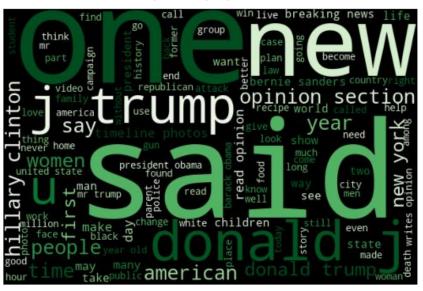






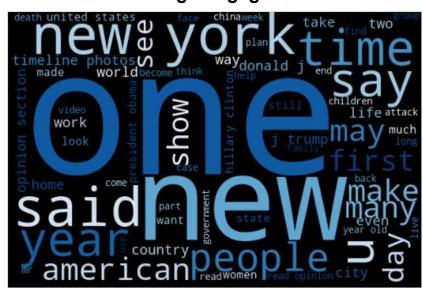
Word Frequencies - Per Class

High Engagement



 Names of 2016 presidential candidates more frequent in high engagement posts

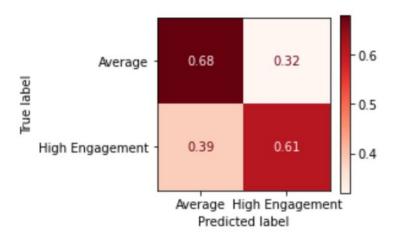
Average Engagement

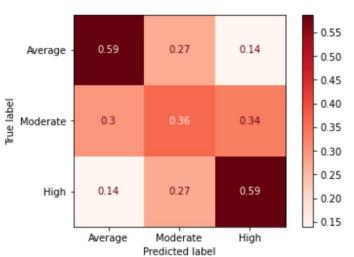


Machine Learning Results

Model Performance

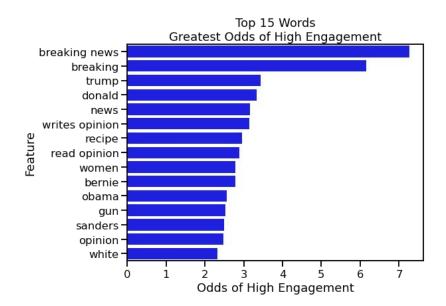
- Binary model (75th percentile cutoff) performed best
- Multi-class model created new class for < 25th percentile
 - Performed about as well on High Engagement as binary
 - Moderate Engagement not predicted very well
- Engagement level tapers smoothly; no clear cutoff point for High versus Average. Some confusion is natural.





Top Predictors of High Engagement

Words in Facebook Posts



Post Characteristics

Feature	Odds of High Engagement	
Post Type - Video	1.77	
Post Type - Photo	1.52	

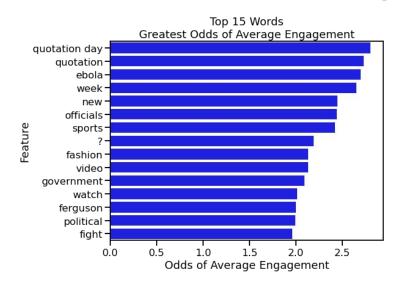
Feature	Odds of High Engagement	
Post Time - 7 PM to 11 PM	1.28	
Post Time - Weekend Day	1.26	

Topics

	Odds of High
Feature	Engagement
Archaeology And Anthropology	2.32
Presidential Election Of 2016	2.16
Cats	2.04
Walking	1.93
Happiness	1.89
Olympic Games (2016)	1.88
Deaths (Obituaries)	1.88
Muslim Americans	1.84
Chronic Traumatic Encephalopathy	1.84
Hair	1.83
Iphone	1.81
Beauty Contests	1.81
First Ladies (Us)	1.79
Animal Abuse, Rights And Welfare	1.77
Mathematics	1.77

Words in Facebook Posts**

Top Predictors of Average Engagement



News Sections

	Odds of Average	
Feature	Engagement	
Technology	1.99	
Books	1.77	
New York	1.73	
Blogs	1.67	

Feature	Odds of Average Engagement
Multimedia/Photos	1.65
Education	1.63
World	1.6
Sports	1.54

Topics

Feature	Odds of Average Engagement
1 0 4 1 4 1	
Midterm Elections (2014)	2.69
Mobile Applications	2.16
Automobile Safety Features And Defects	2.16
Ebola Virus	2
Murders And Attempted Murders	1.99
Middle East And North Africa Unrest	1.88
Politics And Government	1.87
Political Advertising	1.82
Tests (Medical)	1.8
Athletics And Sports	1.79
E-Commerce	1.78
Jury System	1.74
Brussels Attacks (March 2016)	1.74
Alternative And Renewable Energy	1.73
Espionage And Intelligence Services	1.69

^{**} Exact odds of word predictors varied depending on test split Recommendations are based on analysis of median engagement as well as model odds

Recommendations to Increase Engagement

What to prioritize?

Popular Topics:

- Breaking News
- Obituaries
- Recipes
- Current president and Presidential election
- Controversial and polarizing topics:
 - Opinion pieces
 - Gun violence, Gender and racial equality, Vaccination
- "Fun" topics:
 - Examples are Cats, Happiness, Hair, Kids

How and When to Post:

- In the evening (7-11 PM Eastern)
- On weekends
- As video or photo uploads instead of links, when appropriate

What to de-prioritize?

Less popular Topics:

- Regularly recurring features:
 - "Quotation of the Day", "New York Today","Daily Briefing", "What You Should Watch"
- General government and politics
- General sports coverage
- Fashion, Technology, Books, Blogs
- World coverage

Words to Avoid:

- "What you need to know"
- "week"

Caveats

- Facebook's own News Feed algorithm is very important to driving engagement, and is based partly on user-centric preferences which we can't model
- Odds of top predictors varied slightly depending on data split used for training
- Leaning in to controversial or divisive topics should be carefully considered
- The cutoff point for "High engagement" is somewhat arbitrary
- Tastes change, so results from 2016 may not be applicable to present day

Potential Future Work

- Review sentiment of articles to see whether that affects engagement
- Compare engagement on Facebook to comments count on the New York
 Times website, so see if there is a difference in what drives engagement there
- Create an interactive dashboard so engagement of certain words and subjects can be reviewed

Thank you for reading!

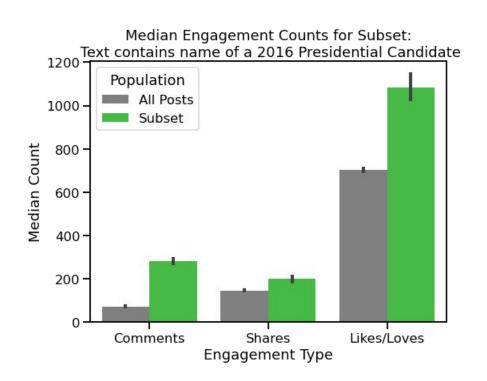
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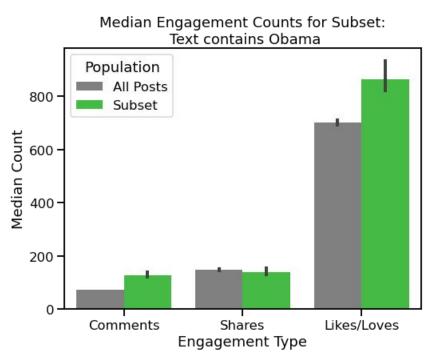
Jessica Miles

jess.c.miles@gmail.com

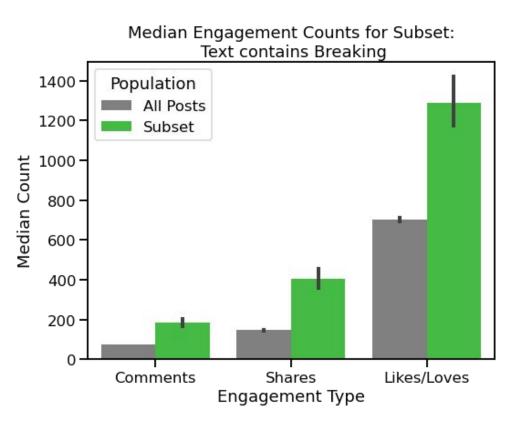
Appendix - Engagement per Significant Feature

More Engaging - Presidential Topics

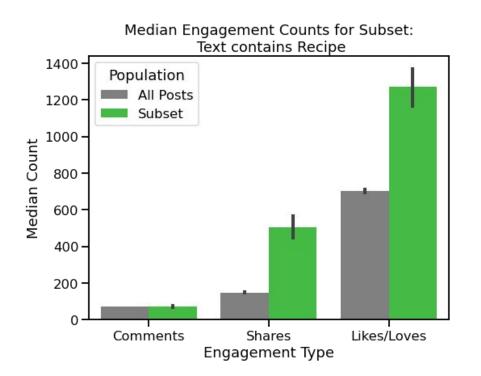


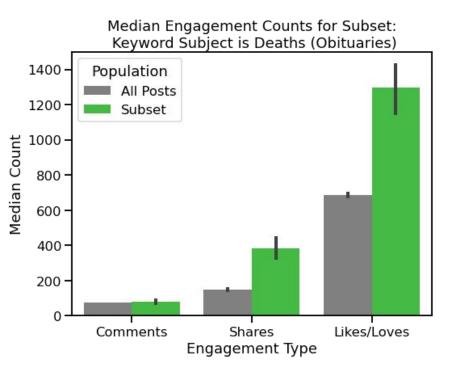


More Engaging - Breaking News

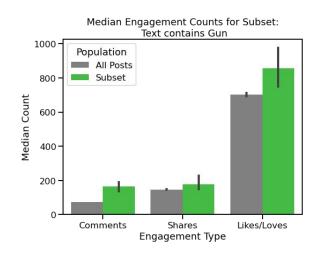


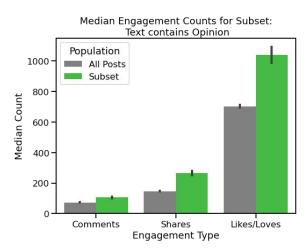
More Engaging - Recipes and Obituaries

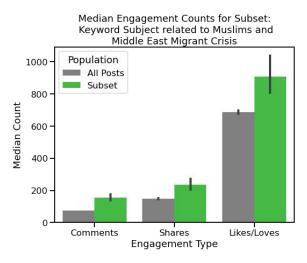




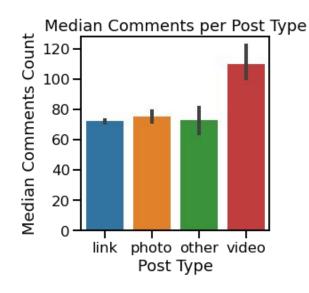
More Engaging - Controversial Topics

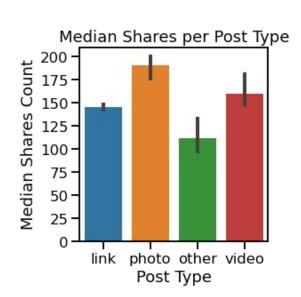


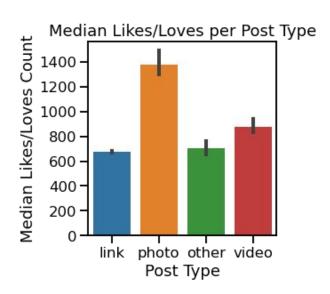




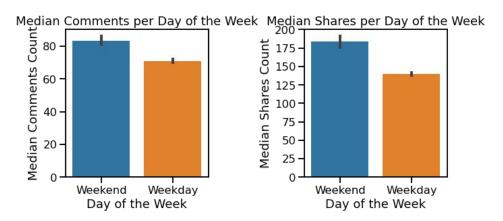
More Engaging - Post Type

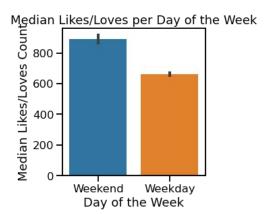


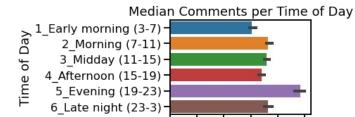




More Engaging - Post Timing

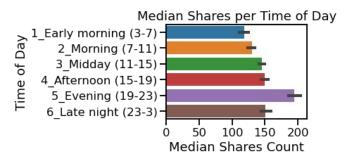


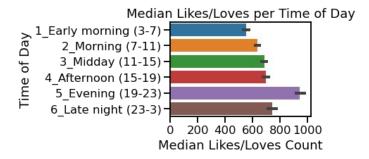




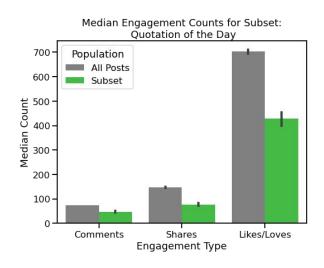
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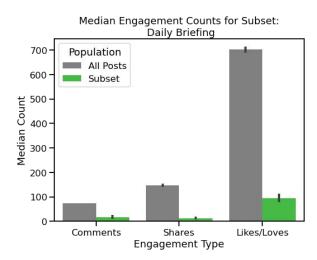
Median Comments Count

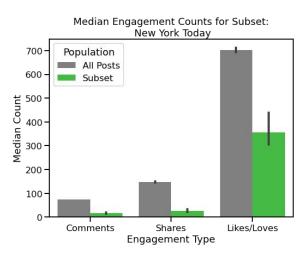




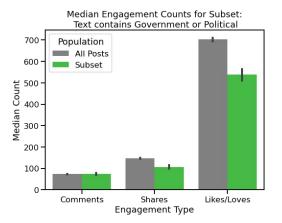
Less Engaging - Recurring Features

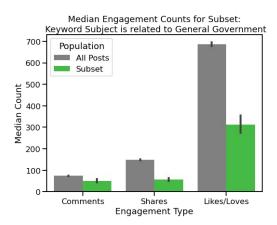


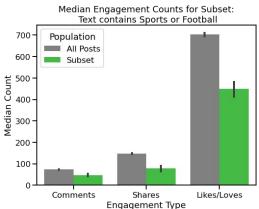


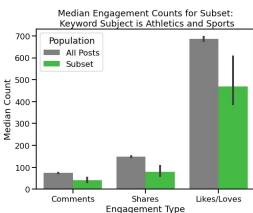


Less Engaging - General Sports









Less Engaging - Certain Keywords

