

# JESSE C. FITZGIBBON

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Strategic Technologist | Product Leader | Builder of People and Platforms

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## PROFESSIONAL SUMMARY

Accomplished technology leader with 20+ years of experience driving software innovation, team growth, and enterprise transformation. Former startup CTO and product strategist, with a track record of building scalable platforms, leading AI and cloud initiatives, and delivering measurable business value. Equally comfortable in executive and hands-on technical roles, Jesse thrives in complex, cross-functional environments where impact and execution matter most.

## CORE COMPETENCIES

Technology & Product Strategy, SaaS Platforms & Cloud-Native Architecture, AI/ML Applications in Business Workflows, Agile, Scrum, and Shape Up Methodologies, DevOps, CI/CD, Azure PaaS/IaaS, Stakeholder Engagement & Team Leadership, Application Modernization, Enterprise System Integration & Support

## PROFESSIONAL EXPERIENCE

### Enterprise Applications Manager

*James G. Davis Construction Company / 2025 – Present*

- Provides strategic direction across enterprise applications to improve system performance, usability, and business alignment.
- Founding member of DAVIS's AI Focus Group; shaping and piloting corporate AI strategy and tooling.
- Guides app dev and cloud architecture standards across the organization.
- Leads modernization of legacy customizations and integrations to support scalability.
- Champions knowledge sharing and documentation processes across the support organization.

### Co-Founder & Chief Technology Officer (CTO)

*Verfico Technology / 2022 – 2025*

- Built and led a cross-functional team from 1 to 10+ across engineering, product, and operations.
- Increased ARR to \$500K within 2 years; daily users scaled from hundreds to thousands.

- Designed and implemented cloud-native, AI-powered architecture to reduce data processing time and improve platform efficiency.
- Contributed directly to business development, funding strategy, and customer acquisition.
- Drove product-market fit and feature roadmap, leading to a \$10M acquisition valuation.
- Maintained 99.9% uptime with lean internal IT systems and infrastructure.

#### **Director, Office of the CTO**

*Applied Information Sciences (AIS) / 2005 – 2022*

- Launched AIS's first commercial product offering.
- Designed a cloud modernization “hub-and-spoke” model, enabling 200+ consultants.
- Directed internship and employee engagement programs focused on innovation.
- Scaled Exelon account from \$150K to \$2.5M+ annually; led a 50-person delivery team.
- Modernized customer platforms and led cloud transformation using Azure services.
- Delivered high-profile extranet and mobile solutions for legal, consulting, and government clients.

#### **OTHER EXPERIENCE**

- Technical Project Manager, SAIC (2008 – 2011) – Led delivery of modern collaboration tools and team management.
- Software Engineer, NOAA (2004 – 2005) – Built real-time onboard systems for NOAA research vessels.
- Helpdesk & Volunteer Roles, CarMax, Integrated Business Systems, AmeriCorps VISTA – Early-career tech and service roles.

#### **EDUCATION**

James Madison University – B.A., Spanish; Computer Science Coursework

Study Abroad: Universidad de Salamanca, Spain

#### **CERTIFICATIONS**

Project Management Professional (PMP)

#### **LANGUAGES**

English (Fluent), Spanish (Conversational)

#### **CLEARANCE**

Top Secret (*previously held*), Department of Defense

## **VOLUNTEERISM**

Grassroots Crisis Intervention Center – Long-standing IT support and event organizer for crisis and behavioral health services in Howard County, MD.

💡 For a full breakdown of Jesse's experience, project portfolio, and technical achievements, visit: [jessefitz.me](http://jessefitz.me)