

Jesse C. FitzGibbon

Technologist and Builder

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PROFESSIONAL STATEMENT

Jesse is a seasoned leader with over 20 years of experience driving operational and technological excellence across diverse industries. From startups to large enterprises, he has built and led teams that deliver impactful results, aligning strategic goals with practical implementation. Jesse's expertise spans technology management, process optimization, and fostering high-performing teams. His approach is rooted in clear communication, problem-solving, and a dedication to continuous improvement.

Now, Jesse seeks to apply his leadership and operational acumen in new sectors, exploring opportunities to lead dynamic teams, optimize processes, and enhance productivity in environments where collaboration and precision are key. With a proven ability to navigate complex challenges, he is eager to bring his skills to roles that prioritize impactful decision-making, operational efficiency, and customer satisfaction.

SKILLS

Software Development and Technical Architecture

Full SDLC and Best Practices

Artificial Intelligence (AI) and Related Technologies

Modern Cloud Platform (Azure PaaS and IaaS)

Azure DevOps

Visual Studio Code

DevOps and CI/CD

Git

Various Programming Languages (Full Stack)

Office 365

Test Strategy and Execution

Leadership, Team and People Development

Product Management

Modern Project Management Methodologies and Best Practices

Business Development

IT Strategy, Operations and Support

Stakeholder Relationship Management

Requirements Gathering and Documentation

Budget and Finance Management

Contracts and Procurement

Change Management

EXPERIENCE AND HIGHLIGHTS

Verfico Technology: 2022 - Present

Role: Co-founder & Chief Technology Officer (CTO) Jesse co-founded Verfico Technology to better align his technical and leadership expertise with a mission-driven goal of creating positive societal impact, focusing on ensuring fair and legal wages in industries prone to wage theft.

- Led the development of the company's technology and product strategy from early MVP through growth and adoption phases, serving as a hands-on leader throughout the process.
- Built the development team and technology architecture from the ground up, contributing directly to product design, feature development, coding, testing, and deployment.
- Integrated AI into Verfico's strategy, leveraging AI-powered technologies to enhance the data ingestion and normalization engine and using AI internally to streamline and improve development and company operations.
- Fostered and strengthened customer relationships to support user satisfaction and retention, playing a critical role in client interactions and feedback loops.
- Expanded responsibilities beyond conventional CTO duties, addressing key strategic, operational, and market-facing challenges within the startup environment.
- Actively participated in business development, fundraising strategy, and execution, contributing to the company's financial stability and growth.
- Established and managed internal IT operations, ensuring reliable infrastructure and effective systems management.

Applied Information Sciences (AIS): 2005 - 2022

AIS is a professional services firm delivering technology and cloud transformation solutions. Jesse served as a Director in the Office of the Chief Technology Officer (OCTO), responsible for strategic programs.

Director, Office of the CTO (2020 - 2022)

- Spearheaded strategic internal and external facing programs focusing advancing AIS's capabilities and growth strategy.

Success Story: Developed and executed agile programs to drive corporate innovation and intellectual property creation, including designing a "hub and spoke" service model for cloud modernization, leading cloud solution teams to establish delivery guidance, and operationalizing the "TechOnDeck" program to enhance employee experience and value. Additionally, spearheaded cross-functional initiatives to improve project monitoring and quality while managing the Summer Internship program to foster emerging talent.

Technical Program Manager (2015 - 2020)

- Established and led several multi-year, multi-million-dollar programs for AIS's strategic clients.

Success Story: Designed and implemented enterprise-grade digital transformation initiatives at Exelon Utilities, including the creation of a robust cloud hosting platform for critical workloads, unifying six customer web platforms to drive modernization, and transitioning to PaaS for enhanced scalability and resiliency.

Technical Project Manager and Software Engineer (2011 - 2015)

- Managed and contributed to modern application development projects across various clients and industries.

Success Story: Spearheaded the delivery of innovative web and mobile solutions across diverse organizations, including leading a public-facing extranet for WilmerHale, managing the design and implementation of a corporate intranet for FTI Consulting, developing a client-facing extranet for ArentFox in a complex environment, and contributing to a mobile case worker solution for the Texas Department of Aging and Disability Services

Senior Software Engineer (2005 - 2008)

- Delivered full SDLC support for multiple web applications and led development teams.
- Developed applications for a multitude of clients, including Inphonic, Under Armour, Hughes Network Systems, and more.

Other Notable Contributions at AIS

- aisGives: Founded and managed AIS's volunteer program.
- Project Lighthouse: Participated in leadership development initiatives.
- Program Management Working Group: Helped establish a team of over 20 program managers.

Science Applications International Corporation (SAIC): 2008 - 2011

Joined as part of SM Consulting, which was later acquired by SAIC.

Technical Project and Practice Manager (2008 - 2011)

- Led projects and provided strategic and technical support for the Application Services Practice.
- Key achievements included aligning practice skills with strategy, delivering training, and fostering client relationships.

National Oceanic and Atmospheric Administration (NOAA): 2004 - 2005

Software Engineer (Contractor)

- Developed and maintained data acquisition systems for the Office of Marine and Aviation Operations.
- Delivered on-ship training and certified environmental sensor suites.

Other Experience

- CarMax Corporation: Information Systems Specialist (IT Helpdesk), 2003 - 2004
- Integrated Business Systems: Helpdesk Support Technician, 2003
- AmeriCorps Vista Program: Volunteer, San Juan, Puerto Rico, 2002
- Barcode Software, Inc: Intern/Programmer, 1999

EDUCATION

- James Madison University — Spanish, Computer Science (1998 - 2002)
Immersive study abroad: Universidad de Salamanca, Spain
- Loyola University — MBA (Currently Enrolled, 2022)

CERTIFICATIONS

- Project Management Professional (PMP), Project Management Institute

VOLUNTEERISM

Grassroots Crisis Intervention Center

Supports behavioral health, crisis, and homeless services in Howard County, MD. Jesse's involvement spans from high school volunteer work to ongoing IT support and organizing workplace volunteer events.

LANGUAGES

- English (Primary)
- Spanish

CLEARANCE LEVEL

- Top Secret (SBPR) – DoD