JESSE C. FITZGIBBON

Strategic Technologist | Product Leader | Builder of People and Platforms

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# PROFESSIONAL SUMMARY

Strategic technology leader with 20+ years of experience delivering data-driven, cloud-native solutions that scale. As a former startup CTO and enterprise applications executive, I bring a rare blend of hands-on engineering insight and strategic product thinking. My background spans the full SaaS lifecycle—from designing secure, AI-powered platforms to modernizing legacy systems and driving agile transformation across complex organizations.

I’ve led the architecture and development of cloud and AI platforms, integrated DevOps best practices, and guided organizations through major technology transitions. With a strong foundation in enterprise consulting, I’ve advised Fortune 500 clients on digital strategy, optimized IT investments, and enabled data-centric innovation. I excel at identifying common capabilities across product ecosystems and aligning them with market trends, regulatory requirements, and customer needs.

My approach is pragmatic and forward-looking—combining technical depth with business acumen to help organizations unlock value, drive growth, and stay ahead of disruption.

# CORE COMPETENCIES

Technology & Product Strategy, SaaS Platforms & Cloud-Native Architecture, AI/ML Applications in Business Workflows, Agile, Scrum, and Shape Up Methodologies, DevOps, CI/CD, Azure PaaS/IaaS, Stakeholder Engagement & Team Leadership, Application Modernization, Enterprise System Integration & Support

# PROFESSIONAL EXPERIENCE

**Enterprise Applications Manager**

*James G. Davis Construction Company | 2025 – Present*

* Provides strategic direction across enterprise applications to improve system performance, usability, and business alignment.
* Founding member of DAVIS's AI Focus Group; shaping and piloting corporate AI strategy and tooling.
* Guides app dev and cloud architecture standards across the organization.
* Leads modernization of legacy customizations and integrations to support scalability.
* Champions knowledge sharing and documentation processes across the support organization.

**Co-Founder & Chief Technology Officer (CTO)**

*Verfico Technology | 2022 – 2025*

* Built and led a cross-functional team from 1 to 10+ across engineering, product, and operations.
* Increased ARR to $500K within 2 years; daily users scaled from hundreds to thousands.
* Designed and implemented cloud-native, AI-powered architecture to reduce data processing time and improve platform efficiency.
* Contributed directly to business development, funding strategy, and customer acquisition.
* Drove product-market fit and feature roadmap, leading to a $10M acquisition valuation.
* Maintained 99.9% uptime with lean internal IT systems and infrastructure.

**Director, Technical Program Manager, Project Manager, Software Engineer**

* **Applied Information Sciences (AIS)** | 2005 – 2022  
  Progressed through multiple technical and leadership roles over a 17-year tenure, culminating in a director-level position in the Office of the CTO.
* Led multi-year digital transformation programs, cloud modernization, and product innovation efforts for Fortune 500 and public sector clients.
* Scaled the Exelon program from a small contract to a $2.5M+ annual revenue account, managing a 50-person delivery team.
* Directed internal product development, launched AIS’s first commercial product, and created an innovation accelerator for emerging talent.
* Delivered high-impact software platforms across legal, consulting, and government sectors, combining hands-on development with strategic leadership.
* Founded the company’s volunteer program and contributed to the buildout of AIS’s program management organization.

# OTHER EXPERIENCE

* Technical Project Manager, SAIC (2008 – 2011) – Led delivery of modern collaboration tools and team management.
* Software Engineer, NOAA (2004 – 2005) – Built real-time onboard systems for NOAA research vessels.
* Helpdesk & Volunteer Roles, CarMax, Integrated Business Systems, AmeriCorps VISTA – Early-career tech and service roles.

# EDUCATION

James Madison University –Spanish; Computer Science

Study Abroad: Universidad de Salamanca, Spain

# CERTIFICATIONS

Project Management Professional (PMP)

# LANGUAGES

English (Fluent), Spanish (Conversational)

# CLEARANCE

Top Secret (*previously held*), Department of Defense

# VOLUNTEERISM

Grassroots Crisis Intervention Center – Long-standing IT support and event organizer for crisis and behavioral health services in Howard County, MD.

📎 For a full breakdown of Jesse’s experience, project portfolio, and technical achievements, visit: <https://jessefitz.me/work/resume.html>