JESSE C. FITZGIBBON

Strategic Technologist | Product Leader | Builder of People and Platforms

📧 jesse.c.fitzgibbon@gmail.com | 📞 410.440.3238 | 🌐<https://jessefitz.me/profession>

# PROFESSIONAL SUMMARY

Accomplished technology leader with 20+ years of experience driving software innovation, team growth, and enterprise transformation. Former startup CTO and product strategist, with a track record of building scalable platforms, leading AI and cloud initiatives, and delivering measurable business value. Equally comfortable in executive and hands-on technical roles, Jesse thrives in complex, cross-functional environments where impact and execution matter most.

# CORE COMPETENCIES

Technology & Product Strategy, SaaS Platforms & Cloud-Native Architecture, AI/ML Applications in Business Workflows, Agile, Scrum, and Shape Up Methodologies, DevOps, CI/CD, Azure PaaS/IaaS, Stakeholder Engagement & Team Leadership, Application Modernization, Enterprise System Integration & Support

# PROFESSIONAL EXPERIENCE

**Enterprise Applications Manager**

*James G. Davis Construction Company | 2025 – Present*

* Provides strategic direction across enterprise applications to improve system performance, usability, and business alignment.
* Founding member of DAVIS's AI Focus Group; shaping and piloting corporate AI strategy and tooling.
* Guides app dev and cloud architecture standards across the organization.
* Leads modernization of legacy customizations and integrations to support scalability.
* Champions knowledge sharing and documentation processes across the support organization.

**Co-Founder & Chief Technology Officer (CTO)**

*Verfico Technology | 2022 – 2025*

* Built and led a cross-functional team from 1 to 10+ across engineering, product, and operations.
* Increased ARR to $500K within 2 years; daily users scaled from hundreds to thousands.
* Designed and implemented cloud-native, AI-powered architecture to reduce data processing time and improve platform efficiency.
* Contributed directly to business development, funding strategy, and customer acquisition.
* Drove product-market fit and feature roadmap, leading to a $10M acquisition valuation.
* Maintained 99.9% uptime with lean internal IT systems and infrastructure.

**Director, Technical Program Manager, Project Manager, Software Engineer**

* **Applied Information Sciences (AIS)** | 2005 – 2022  
  Progressed through multiple technical and leadership roles over a 17-year tenure, culminating in a director-level position in the Office of the CTO.
* Led multi-year digital transformation programs, cloud modernization, and product innovation efforts for Fortune 500 and public sector clients.
* Scaled the Exelon program from a small contract to a $2.5M+ annual revenue account, managing a 50-person delivery team.
* Directed internal product development, launched AIS’s first commercial product, and created an innovation accelerator for emerging talent.
* Delivered high-impact software platforms across legal, consulting, and government sectors, combining hands-on development with strategic leadership.
* Founded the company’s volunteer program and contributed to the buildout of AIS’s program management organization.

# OTHER EXPERIENCE

* Technical Project Manager, SAIC (2008 – 2011) – Led delivery of modern collaboration tools and team management.
* Software Engineer, NOAA (2004 – 2005) – Built real-time onboard systems for NOAA research vessels.
* Helpdesk & Volunteer Roles, CarMax, Integrated Business Systems, AmeriCorps VISTA – Early-career tech and service roles.

# EDUCATION

James Madison University –Spanish; Computer Science

Study Abroad: Universidad de Salamanca, Spain

# CERTIFICATIONS

Project Management Professional (PMP)

# LANGUAGES

English (Fluent), Spanish (Conversational)

# CLEARANCE

Top Secret (*previously held*), Department of Defense

# VOLUNTEERISM

Grassroots Crisis Intervention Center – Long-standing IT support and event organizer for crisis and behavioral health services in Howard County, MD.

📎 For a full breakdown of Jesse’s experience, project portfolio, and technical achievements, visit: <https://jessefitz.me/work/portfolio.html>