

# Jesse Halladay

Kuna, ID 83634

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## Professional Summary

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Motivated and adaptable professional with diverse experience in sales, construction, caregiving, and leadership. Proven ability to work directly with business owners, develop communication skills, and thrive in demanding environments. Fluent in German, CPR certified, and experienced in customer acquisition, team training, and hands-on problem-solving.

Willing to relocate to: Provo, UT - Salt Lake City, UT

## Work Experience

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### Door to Door Sales

Green line pest solutions-Ogden, UT

May 2025 to Present

- Performed door-to-door outreach in Ogden during the summer of 2025, working 10-12 hour days to build a consistent customer base.
- Transitioned mid-season from solely sales to handling both sales and service, demonstrating adaptability and willingness to take on new responsibilities.
- Strengthened communication skills by identifying and improving personal weaknesses, leading to more effective customer engagement.
- Learned strategies for both customer acquisition and retention, ensuring long-term satisfaction and repeat business.
- Embraced leadership opportunities by supporting team operations and contributing to a positive, high-performing work environment.

### Door to Door Sales

WaterQuest-Orem, UT

January 2025 to Present

- Conducted door-to-door outreach in neighborhoods surrounding Orem City to generate leads and schedule product testing appointments.
- Mastered persuasive communication techniques, increasing appointment-setting rates through personalized pitches.
- Consistently met or exceeded daily and weekly appointment goals by adapting to diverse audiences and overcoming objections.
- Trained and mentored new team members, demonstrating effective sales strategies and providing live coaching to improve performance.

### Hardwood Floor Installer

Mathews Hardwood floors-Meridian, ID

October 2024 to December 2024

- Worked directly with the company owner, gaining insight into both technical installation skills and business leadership.
- Took on independent flooring projects, demonstrating reliability, initiative, and problem-solving in dynamic environments.

- Learned how to manage customer relationships, address unexpected issues, and maintain high service standards.
- Developed a deeper understanding of leadership—observing how to build trust, motivate teams, and run a business effectively.

### **LDS Missionary**

The Church of Jesus Christ of Latter-day Saints

October 2022 to October 2024

- I am fluent in the German language.
- I took on leadership positions.
- My mission consisted of Switzerland, Germany, and Austria
- Work effectively with others of different back round and from other countries
- Trained two younger missionaries.

### **Construction Framing**

Specialty Group-Kuna, ID

August 2022 to October 2022

- Collaborated directly with the owner to build a house from the ground up, gaining exposure to nearly every stage of the construction process.
- Developed practical framing skills and applied problem-solving techniques to address on-site challenges efficiently.
- Gained insight into the legal and administrative processes of obtaining building licenses and plan approvals through local government agencies.
- Worked long hours in a dynamic environment, learning how effective leaders respond to unexpected changes or accidents by remaining calm, adaptable, and solution-focused.

### **Assistant Living Caregiver**

Alpine Meadows Assisted Living-Meridian, ID

May 2022 to October 2022

- Provided daily care and support to elderly individuals who required assistance with personal needs, ensuring comfort, dignity, and individualized service.
- Adapted to each person's unique needs while fostering a positive and enjoyable environment for those under care.
- Built trust and rapport with residents and team members, improving both quality of care and workplace collaboration.
- Worked effectively with colleagues to coordinate services and maintain a supportive, respectful environment.
- Earned and maintained CPR certification to ensure the safety and well-being of those in care.

## **Education**

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### **General Studies (High school diploma)**

Mountain View High School-Meridian, ID

August 2018 to 2022

### **High school diploma or GED**

## **Skills**

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- Outside sales

- Marketing
- Word processing
- Analysis skills
- Public speaking
- Leadership
- Key Performance Indicators
- Sales presentations
- B2C
- Phone etiquette
- Sales lead qualification
- Wireless sales
- Appointment scheduling
- German
- Computer literacy
- Technical sales
- Negotiation
- Salesforce
- Real estate sales
- Communication skills
- Direct sales
- Sales
- Computer networking
- Contracts
- Call center
- Time management
- B2B
- Organizational skills
- Customer service
- Lead generation
- Door-to-door
- Conducting staff training sessions as a first-line manager
- Sales negotiation
- Closing sales
- Working with people with disabilities

## Languages

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- German - Fluent
- English

## Certifications and Licenses

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### **Driver's License**

## Additional Information

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High school sports (track and field and Cross country)

- Lettered all four years
- 3 state medals

I'm currently attending BYU Provo going into the business program