

JESSE HIRSCHOWITZ

COVER LETTER

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TO WHOM IT MAY CONCERN,

I am excited to apply for the Solutions Engineer role at Databricks as I near the completion of my double degree in Bachelor of Advanced Computing (Software Development) and Commerce (Business Information Systems) at the University of Sydney. I am eager to leverage my technical expertise and business acumen to help organisations unlock value through data and AI.

My experience spans full-stack development, data analytics, IT project management, and consulting, equipping me to bridge the gap between technology and business outcomes. At IBM, I worked on the market-leading ESG SaaS product, Envizi, developing and delivering end-to-end solutions while collaborating with teams across the US, Canada, India, and Singapore. I contributed to sprint planning, standups, and retrospectives, gaining hands-on experience with SQL, React, JavaScript, HTML/CSS, cloud-based software solutions and our complex technology stacks. From a range of recent individual projects, certifications and university studies, I am proficient in Python and Java.

Beyond my technical experience, I co-founded The Boot Dealer AU, an e-commerce business where I handled website development, analytics and digital marketing, growing a community of over 10,000 followers. This ongoing venture has strengthened my ability to balance technical problem-solving with customer engagement and business strategy.

Effective communication and problem-solving has been central to my success across academic, professional, sporting and entrepreneurial pursuits. At IBM, I worked with cross-functional teams across diverse locations, improving my ability to understand requirements and convey technical solutions to non-technical stakeholders. As an Elite Athlete Program (EAP) scholarship holder at the University of Sydney and semi-professional footballer at Sydney Uni Soccer Football Club, I thrive in collaborative, fast-paced and competitive environments.

I am particularly excited about the opportunity at Databricks to work closely with a Senior Solutions Architect, where I can learn to sell solutions and work on technical projects. I look forward to the potential growth opportunities and ability to develop my technical skills and ability to further understand customer needs. With my strong communication skills, excitement for technical discovery, passion for problem-solving and ability to identify the business value of technical solutions, I am eager to contribute to Databricks' mission and hopefully one day grow into a Senior Solutions Engineer.

KIND REGARDS,

JESSE HIRSCHOWITZ
