

SilkWorld Fabrics

123 Silk Road, London, UK

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Subject: Quotation for Silk Fabric Order - 800 Meters

Dear Maison Auréa,

I hope this message finds you well! We're genuinely excited about the opportunity to collaborate with you on your silk fabric needs. At SilkWorld Fabrics, we're all about quality and delivering great value, and I believe our offer will impress you.

Price:

- **Price per meter:** £15
- **Total cost for 800 meters:** £12,000

Discounts:

- We offer a **10% bulk discount**, bringing your total to **£10,800**.

Delivery:

- **Delivery time:** 6 weeks
- **Delivery fees:** £200

Sustainability Index:

- 80% (Certified eco-friendly dyes and fair trade practices)

Why choose us? Special Benefits:

- Free swatch samples so you can experience our fabric's quality firsthand.
- 20% discount on custom dyeing services if you need specific colors to match your vision.

If you have any questions or if there's anything else we can assist you with, please don't hesitate to reach out. We're here to help!

Looking forward to the opportunity to collaborate.

Warm regards,
John Smith Sales Manager
SilkWorld Fabrics