

# Undecided Voters Hold Key To 2020 Election

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## Abstract

On November 3, 2020, Americans will go to the polls to elect their next President. Republican incumbent Donald Trump is seeking re-election against Democratic Nominee and former Vice-President Joe Biden. In this paper, we strive to answer one question, who will win one of the most contested presidential elections in history? In service of this goal, we employ three logistic regression models with post-stratification. Comparing these three results, we determine there is no clear winner of the popular vote, and undecided voters will play a large role in the outcome. Code and data supporting this analysis are available at <https://github.com/jessglustien/sta304-p3> (<https://github.com/jessglustien/sta304-p3>)

## Model

Our election prediction rests on three separate logistic regression models, each with different assumptions about undecided voters. We selected logistic regression, given the binary nature of our outcome variables (Caetano, 2020a). Likewise, we chose a Frequentist over the Bayesian approach since we have no prior information about the distribution of the variables of interest (Caetano, 2020b). The first model examines the strength of each candidate's base. As such, sampled individuals who indicated no known preference for either candidate, known as undecided voters, are excluded from the analysis. The second model assumes that all undecided voters in the sample data swing to Biden, while the third makes the opposite assumption. Please refer to Table 1 for a more thorough breakdown of the three models.

Table 1: Model Breakdown

Model	Outcome Variable	Reference Level	Description
Model I	Vote Biden	Vote Trump	In this model, we exclude undecided voters from the analysis.
Model II	Vote Trump	Vote <i>Not</i> Trump	In this model, we assume that Biden receives all of the undecided voters. Therefore, <i>Not</i> Trump includes sampled individuals who indicated they would vote for Biden and people who responded with "I don't know."
Model III	Vote Biden	Vote <i>Not</i> Biden	In this model, we assume that Trump receives all of the undecided voters. Therefore, <i>Not</i> Biden includes sampled individuals who indicated they would vote for Trump and people who responded with "I don't know."

## Model Specifics

Our explanatory variables are static across all three models to make useful comparisons between these approaches. Therefore, each model takes the following mathematical form. Please refer to Table 2 for a breakdown of each variable and its associated categories, if applicable.

$$\log \left( \frac{\hat{p}}{1 - \hat{p}} \right) = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \hat{\beta}_2 x_2 + \underbrace{\left( \hat{\beta}_3 x_{3,1} + \cdots + \hat{\beta}_8 x_{3,6} \right)}_{\text{Race Categorical Variables}} + \underbrace{\left( \hat{\beta}_9 x_{4,1} + \cdots + \hat{\beta}_{17} x_{4,10} \right)}_{\text{Education Categorical Variables}}$$

Table 2: Breakdown of Variable Categories

Notation	Variable	Category	Reference Level
$x_1$	Age	Not Applicable - Continuous Variable	Not Applicable - Continuous Variable
$x_2$	Sex	Male	Female
$x_{3,1}$	Race	Black/African American	American Indian or Alaskan Native
$x_{3,2}$	Race	Chinese	American Indian or Alaskan Native
$x_{3,3}$	Race	Japanese	American Indian or Alaskan Native
$x_{3,4}$	Race	Other Asian/Pacific Islander	American Indian or Alaskan Native
$x_{3,5}$	Race	White	American Indian or Alaskan Native
$x_{4,1}$	Education	Associate Degree	Third Grade or Less
$x_{4,2}$	Education	College Degree (e.g. BA/BS)	Third Grade or Less
$x_{4,3}$	Education	Completed some college, no degree	Third Grade or Less
$x_{4,4}$	Education	Completed some graduate, no degree	Third Grade or Less
$x_{4,5}$	Education	Completed some highschool, no degree	Third Grade or Less
$x_{4,6}$	Education	Doctorate Degree	Third Grade or Less
$x_{4,7}$	Education	High School Graduate	Third Grade or Less
$x_{4,8}$	Education	Masters Degree	Third Grade or Less
$x_{4,9}$	Education	Middle School - Grades 4-8	Third Grade or Less
$x_{4,10}$	Education	Other post high school vocational training	Third Grade or Less

This equation’s left side is the log-odds of a binary result, where  $p$  is the probability of our event of interest happening (Caetano, 2020a). In the first model, the left side represents the log-odds of an individual voting for Biden instead of Trump. Similarly, we can interpret this expression in the second and third models as the log-odds of an individual voting for one of the candidates or not. These last two approaches imply that undecided voters will vote for the other candidate. For example, not voting for Biden means voting for Trump.

The slope coefficients  $\hat{\beta}_1, \dots, \hat{\beta}_{17}$  represent the change in log-odds attributed to its associated predictor variable  $x_1, \dots, x_{4,10}$  (Caetano, 2020a). We include four predictor variables in each model, including age, sex, race, and education. Therefore, in Model I,  $\hat{\beta}_1$  represents the change in log-odds that an individual aged  $x_1$  will vote for Joe Biden. Likewise, in Model II,  $\hat{\beta}_2$  represents the change in log-odds that female- relative to a male-identifying

individual will vote for Donald Trump. Finally,  $\hat{\beta}_0$  is the intercept of our logistic regression model. It represents the log-odds of our binary result outcome variable, given that all of our predictor variables are zero. For example, in Model I, it represents the log-odds that an individual who is eighteen, male, white, in the lowest income bracket, and the lowest level of education will vote for Joe Biden.

Our selection of these four explanatory variables boils down to consistent research findings that each of these sociodemographic characteristics influences voting behaviour. For instance, Pew Research (2018) concluded that women were more likely to identify with the democratic party than their male counterparts. Likewise, this same study found significant voter discrepancies by race, with visible minorities more likely to vote democratic, education, with higher educational attainment associated with democratic party support, and a substantial generational divide, with younger individuals strongly favouring the democratic party (Pew Research, 2018). Given the significance of these characteristics to election outcomes, they warranted inclusion in our models. The sample data for this model comes from the Nationscape Data Set, a public opinion poll surveying individuals in nearly all congressional districts in advance of election day (Tausanovitch & Vavreck, 2020).

## Post-stratification

In this paper, we will use a post-stratification technique. The purpose of this approach is to extrapolate from our sample data how the entire population will vote in the presidential election using census data (Caetano, 2020c). For this analysis, we will use the American Community Survey (ACS) as your census data. The goal is to calculate  $\hat{y}^{PS}$ , the estimate of our outcome variable after post-stratification using the following equation.

$$\hat{y}^{PS} = \frac{\sum N_j \hat{y}_j}{\sum N_j}$$

We can break down the post-stratification process into three steps. First, we divide our sample data into  $j$  cells based on our predictor variables (Caetano, 2020c). We describe each bin by some combination of responses to our explanatory variables. This paper has four such variables: age, sex, race, and education. Therefore, one cell will contain all eighteen-year-old white males with a college degree. Another will hold all fifty-year-old black women with a masters degree. These examples could continue as we enumerate through every possible combination of answers to our predictor variables.

Second, we estimate our response variable for each cell,  $\hat{y}_j$  using our logistic regression model (Caetano, 2020c). For example, in Model I, we estimate the probability that an individual will vote for Biden over Trump for each bin. Third, we multiply the estimate by the population size,  $N_j$ , and divide by the total population size,  $\sum N_j$  (Caetano, 2020c).

## Inclusions and Exclusions

*Inclusions Decisions:* Readers will note that included in the sample are individuals with less than a eighth grade education. We elected to keep these individuals in the model for two reasons. First, under extreme social conditions, such as poverty or homelessness, it is possible to fall through the cracks of the American education system. Therefore, excluding these individuals who taint the results, and diminish their lived experiences. Second, in the event that individuals misrepresented, either intentionally or unintentionally, their level of education, this would not change the outcome in a significant way. In post-stratification analysis, we found that the number of individuals in these categories (third grade or less and middle school).

*Exclusion Decisions:* In this analysis, we elected to exclude people aged seventeen and younger given there ineligibility to vote in the presidential election. Including these individuals would have skewed the model, especially given our findings (see Discussion) that younger individuals tend to vote Democrat.

# Results

Table 3: Model 1 (Biden or Trump)

<i>Predictors</i>	<b>biden or trump</b>		
	<i>Odds Ratios</i>	<i>CI</i>	<i>p</i>
(Intercept)	1.03	0.25 – 4.23	0.962
age	0.99	0.99 – 0.99	<b>&lt;0.001</b>
sex [male]	0.64	0.57 – 0.72	<b>&lt;0.001</b>
race [black/african american/negro]	9.90	5.57 – 17.81	<b>&lt;0.001</b>
race [chinese]	4.39	2.02 – 9.98	<b>&lt;0.001</b>
race [japanese]	4.87	1.53 – 18.90	<b>0.012</b>
race [other asian or pacific islander]	2.25	1.23 – 4.16	<b>0.009</b>
race [other race, nec]	2.52	1.43 – 4.49	<b>0.002</b>
race [white]	1.16	0.69 – 1.97	0.586
education [Associate Degree]	1.75	0.46 – 6.76	0.403
education [College Degree (such as B.A., B.S.)]	1.56	0.41 – 5.97	0.505
education [Completed some college, but no degree]	1.39	0.37 – 5.34	0.618
education [Completed some graduate, but no degree]	1.58	0.41 – 6.20	0.502
education [Completed some high school]	1.01	0.26 – 3.89	0.992
education [Doctorate degree]	0.95	0.24 – 3.81	0.941
education [High school graduate]	1.08	0.28 – 4.16	0.906

education [Masters degree]	1.46	0.38 – 5.62	0.573
education [Middle School - Grades 4 - 8]	1.42	0.27 – 7.74	0.677
education [Other post high school vocational training]	1.03	0.27 – 4.01	0.967
Observations	5200		
R <sup>2</sup> Tjur	0.107		

**Table 4: Trump or Not Trump**

<i>Predictors</i>	<b>vote trump</b>		
	<i>Odds Ratios</i>	<i>CI</i>	<i>p</i>
(Intercept)	0.70	0.17 – 2.81	0.603
age	1.01	1.01 – 1.02	<b>&lt;0.001</b>
sex [male]	1.56	1.40 – 1.74	<b>&lt;0.001</b>
race [black/african american/negro]	0.15	0.09 – 0.25	<b>&lt;0.001</b>
race [chinese]	0.29	0.14 – 0.60	<b>0.001</b>
race [japanese]	0.31	0.08 – 0.94	0.053
race [other asian or pacific islander]	0.58	0.34 – 1.01	0.053
race [other race, nec]	0.51	0.31 – 0.85	<b>0.009</b>
race [white]	1.10	0.70 – 1.76	0.670
education [Associate Degree]	0.43	0.11 – 1.62	0.202
education [College Degree (such as B.A., B.S.)]	0.49	0.13 – 1.83	0.274
education [Completed some college, but no degree]	0.49	0.13 – 1.86	0.285
education [Completed some graduate, but no degree]	0.49	0.13 – 1.87	0.282
education [Completed some high school]	0.64	0.17 – 2.42	0.499

education [Doctorate degree]	0.83	0.21 – 3.24	0.780
education [High school graduate]	0.57	0.15 – 2.15	0.396
education [Masters degree]	0.57	0.15 – 2.15	0.396
education [Middle School - Grades 4 - 8]	0.46	0.09 – 2.29	0.340
education [Other post high school vocational training]	0.69	0.18 – 2.64	0.582
Observations	6101		
R <sup>2</sup> Tjur	0.093		

**Table 5: Biden or Not Biden**

<i>Predictors</i>	<b>vote biden</b>		
	<i>Odds Ratios</i>	<i>CI</i>	<i>p</i>
(Intercept)	0.78	0.19 – 3.07	0.713
age	1.00	0.99 – 1.00	0.126
sex [male]	0.71	0.64 – 0.79	<b>&lt;0.001</b>
race [black/african american/negro]	5.63	3.44 – 9.43	<b>&lt;0.001</b>
race [chinese]	3.29	1.70 – 6.53	<b>0.001</b>
race [japanese]	4.44	1.59 – 13.84	<b>0.006</b>
race [other asian or pacific islander]	2.10	1.23 – 3.67	<b>0.008</b>
race [other race, nec]	2.14	1.29 – 3.62	<b>0.004</b>
race [white]	1.30	0.81 – 2.12	0.287
education [Associate Degree]	1.02	0.27 – 3.84	0.970
education [College Degree (such as B.A., B.S.)]	1.02	0.27 – 3.80	0.976
education [Completed some college, but no degree]	0.83	0.22 – 3.10	0.778

education [Completed some graduate, but no degree]	0.94	0.25 – 3.57	0.924
education [Completed some high school]	0.62	0.17 – 2.34	0.472
education [Doctorate degree]	0.69	0.18 – 2.68	0.585
education [High school graduate]	0.62	0.17 – 2.33	0.468
education [Masters degree]	1.04	0.28 – 3.90	0.951
education [Middle School - Grades 4 - 8]	0.91	0.19 – 4.36	0.902
education [Other post high school vocational training]	0.72	0.19 – 2.74	0.625
Observations	6101		
R <sup>2</sup> Tjur	0.068		

**Table 6: Summary of Post-Stratified Model Results**

Model	Outcome Variable	Reference Level	Predicted Outcome (Popular Vote)
Model I	Biden	Trump	Trump (49.341%), Biden (50.659%)
Model II	Trump	Not Trump	Trump (42.314%), Biden (57.686%)
Model III	Biden	Not Biden	Trump (57.016%), Biden (42.984%)

Overall our first model predicted that excluding undecided voters, Biden will receive 50.659% of the popular vote. Our second model predicted that if Biden received all of the undecided voters' votes, he would win 57.686% of the popular vote. Our third model assumed that all undecided voters would vote for Trump. This model predicted that Biden would receive 42.984% of the popular vote.

## Discussion

Our first model predicted that 50.65% of voters are going to vote for Biden. This is under the assumption that all voters are either voting for Biden or for Trump, and all undecided voters were not included. This implies that 49.45% of voters are going to vote for Trump. These values are so close, that it is hard to say with confidence which candidate will receive more votes. While this model did not produce a definitive winner, some interesting observations can still be found. The male coefficient is negative, meaning that being male decreases your chance of voting for Biden in comparison to being female. Age is also negatively correlated with voting for Biden, so the older a voter is, the less likely they are to vote for Biden, and in this model the more likely they are to vote for Trump.

Our second model assumed all undecided voters would not vote for Trump. This model predicted that Trump would receive 42.314% of the popular vote. Here we can see that the opposite relationship from the first two models is true. The male coefficient is positive, showing that men are more likely to vote for Trump than women, and age is positively correlated with voting for Trump.

Our third model assumed all undecided voters would not vote for Biden. This model predicted that Biden would receive 42.984% of the popular vote. A similar trend can be seen in the fact that male voters are less likely to vote for Biden than female voters, and age continues to be negatively correlated with voting for Biden.

One area that surprised us was that education did not appear to have a strong correlation with the voting result in our model. The p-values were very high for all of the education dummy variables, and there did not seem to be a clear trend among their coefficients. It has been shown that there is “a robust and positive relationship between education and political engagement” (Hillygus 2005), so it is a reasonable assumption that education would be correlated to voting habits in some fashion.

Overall our models show that the outcome of the election is going to be close. Biden is slightly ahead in our model excluding undecided voters, but the lead is so small that it could easily be shifted in either direction by undecided voters. It is clear that those undecided voters hold a large amount of power in this election, and the direction that they turn towards will shape the country for the next four years.

## Weaknesses

There are limitations on the model we used. All the undecided voters have to pick one candidate since we can only have 2 outcome results in each logistic regression model. Ideally, it would be better if we can have three outcome results (Donald Trump, Biden, Other).

Another weakness is the survey was happened in June, but we used the survey data at the end of October. Since we only included people above 18, some people that were under 18 back then might have turned 18 after June and they are not included in our model.

In addition, in our model prediction, we predict the next president by popular vote. However, US president is not elected directly by citizens. Instead, they are chosen by “electors” through a process called the Electoral College. Each state has a number of electors and normally, the most popular candidate in each state will get all the votes from the electors. Thus, the real popularity nationwide might not be identical as the result of the election.

## Next Steps

A possible future step would be to test for collinearity between the predictor variables used in our regression model. This would help to verify the accuracy of our model and that a correlation exists between our predictor variables.

We could also investigate the model with multiple levels of outcomes, since a logistic model is limited to binary outcomes. It would reduce the inaccuracy if the model allowed for three or more outcomes (ex. two major candidates and undecided).

Going forward, we can compare the actual election results with our predicted results. We could do this by checking how close the actual election result is to our result and which of the three models was closest to predicting the actual outcome. We can also design a survey regarding the variables we chose and some additional variables to narrow down useful variables and help us pick more relevant predicted variables in the future.



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