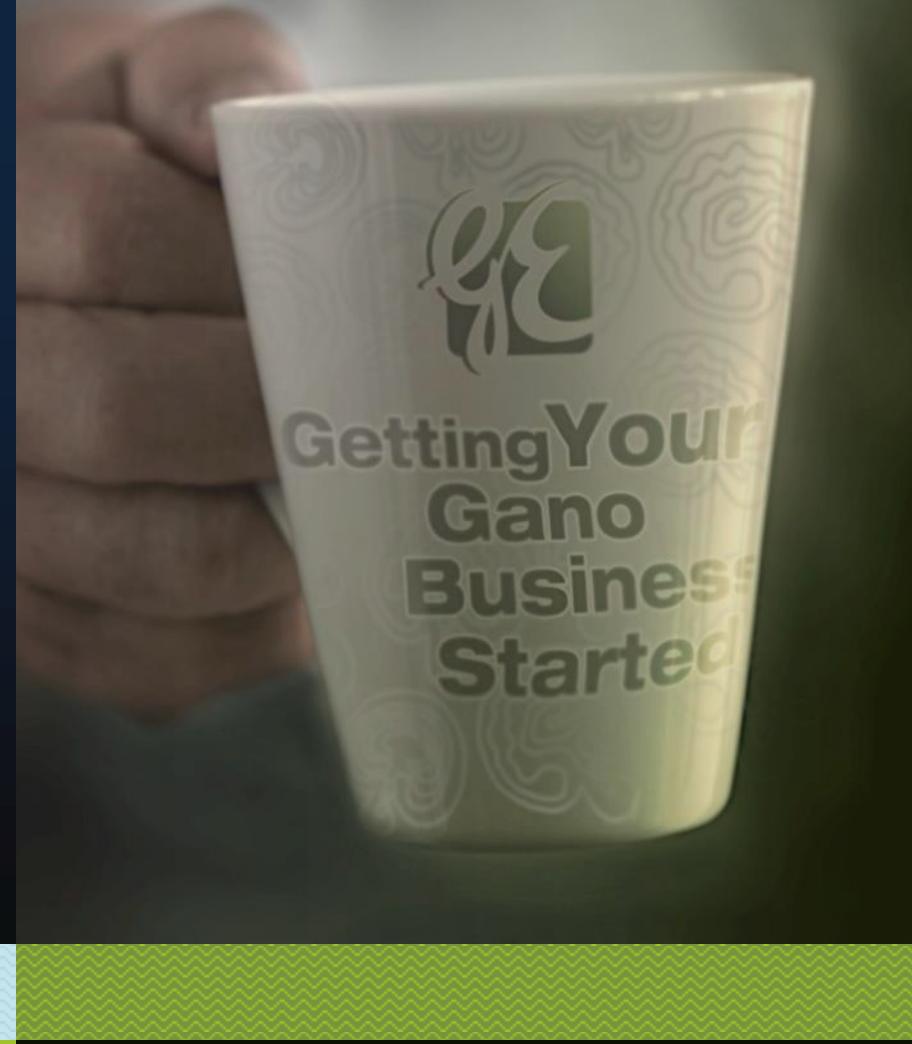


my gano STEPS TO SUCCESS



Three simple ways to start your business

Enroll



My Gano Steps to Success

Gano Excel™ North America



Submit an Application

Gano Excel™ | North America

Independent Affiliate Application

1 Affiliate Information:

Applicant's Social Security Number (Required for commission checks to be issued)

Phone Number

Affiliate's Last Name (Business names not permitted initially)



Sign-up Online

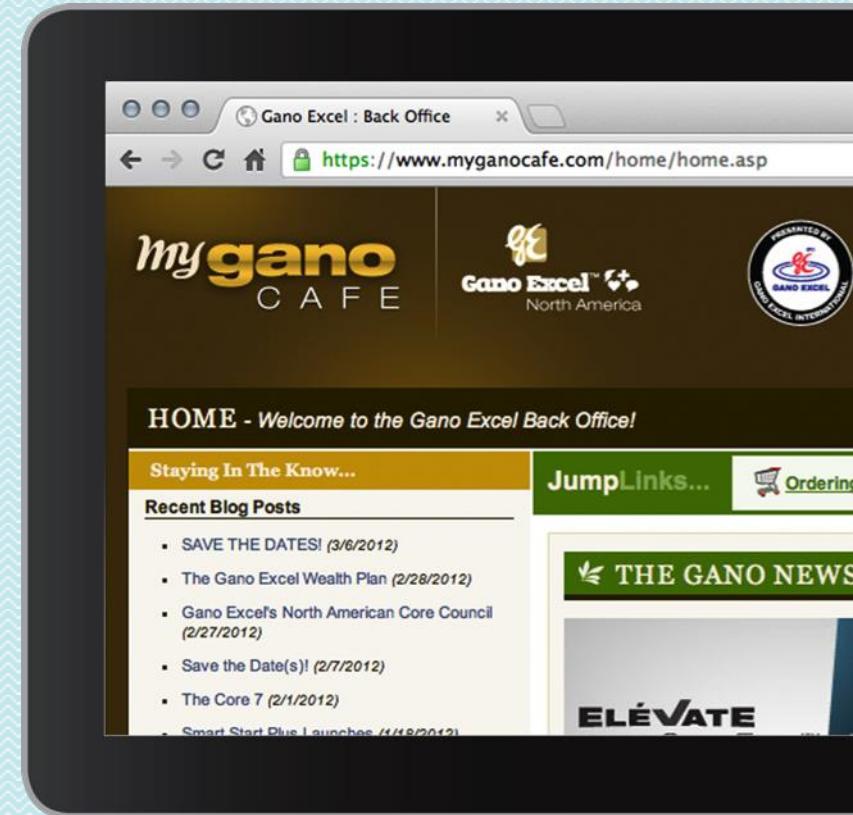


Call Customer Service



Enrollment Benefits

- E-Kit
- Free Virtual Back Office – [us.ganoexcel.com](https://www.myganocafe.com/home/home.asp)
- 5 Free Websites
- Order & Ship Products
- Enroll New People
- Manage Your Contacts
- 24/7/365 Access
- Breaking News & Updates



Enrollment Options

With Gano Excel™
you can *get in*
where you fit in.



My Gano Steps to Success

Gano Excel™ North America

1 Smart Start
\$50

or

Smart Start Plus
\$100

2



ESP-1
\$195

3



ESP-2
\$495

4



ESP-3
\$995

Smart Start

Smart
Start \$50

3 BOXES of Coffee, Tea,
or Hot Chocolate

or

Smart
Start Plus \$100

6 BOXES of Coffee, Tea,
or Hot Chocolate
plus Marketing Materials



My Gano Steps to Success



Gano Excel[™]
North America

ESP-1

12 Boxes of Product +
Marketing Materials

\$195



**20% of the Fast
Start payout**

**50% increase on
your Binary payout
for 2 months**



My Gano Steps to Success



Gano Excel™
North America

ESP-2

23 Boxes of Product +
Marketing Materials

\$495



My Gano Steps to Success



Gano Excel™
North America



50% of the Fast
Start payout

60% increase on
your Binary payout
for 4 months

“Full Financial Benefit”

ESP-3

57 Boxes of Product +
Marketing Materials

\$995



100% of the Fast Start payout

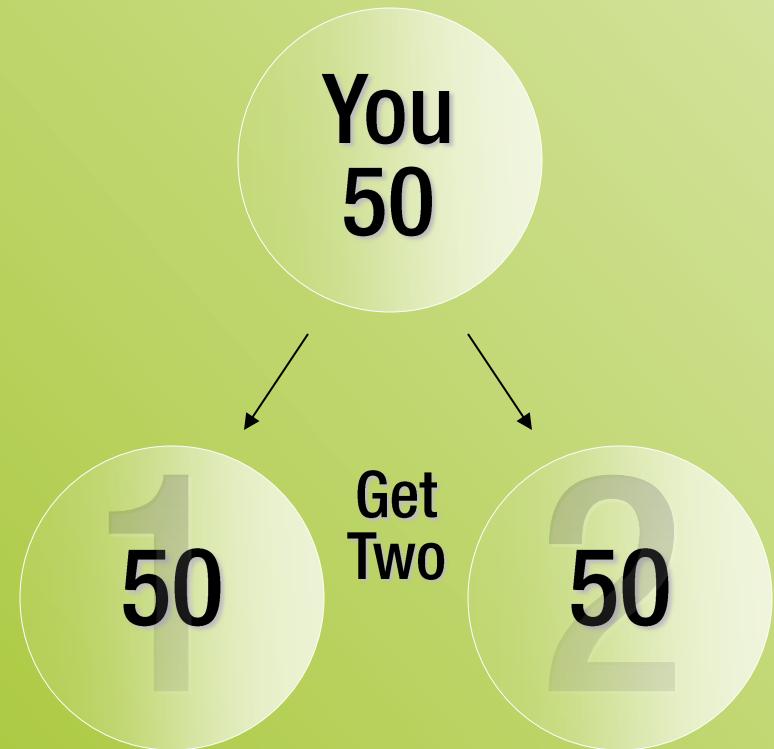
70% increase on your Binary payout for 6 months



Activate & Qualify

- Enrolling Will Qualify You for 30 Days
- Bank Volume
- Weekly Payout
- Rewards Points (100PV)
- AutoShip Secures Your Bank

\$50 Monthly Order

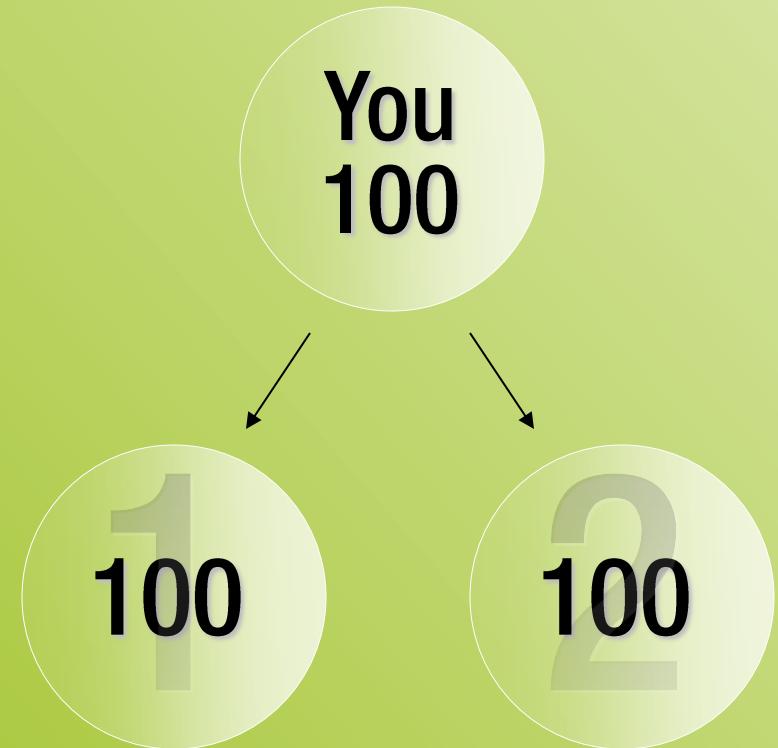


Now You're
Qualified to Earn

Maximize Your Earning Potential

- Free Product
- MVP Qualified
- Earn Free Trips
- 5th Level Doubles Your Pay
- More MONEY!!!

\$100 Monthly Order



Sell 4 x \$25 = \$100
Consume 2 Free



My Gano Steps to Success

 Gano Excel™ North America

Be a Product of the Product

Gain Share Use

Have Enough to
Drink & Share!



My Gano Steps to Success

 **Gano Excel™** 
North America

1

Gain a personal testimonial about the power of Ganoderma lucidum

2

Share this product with the people you care about

3

Use the product and replace all products at your home and office

- Toothpaste
- Coffee
- Tea
- Oatmeal
- Hot Chocolate
- Soap

* Be sure to read and understand Gano Excel's Compliance Guidelines:
www.myganoinfo.com

The information for the products in this catalog have not been reviewed by the U.S. Food and Drug Administration (USFDA). These products are not intended to diagnose, treat, cure, or prevent any disease.

Why Do People Fail?

- Rumors
- Negativity
- Fact vs. Fiction
- Incorrect Information

“Most people don’t plan to fail, they simply fail to plan”



Make A List

Three Types of People:

- 1) No = Not Now (Timing)
- 2) Customers
- 3) Business Partners

The bigger the list the better!

Introduce everyone to Gano Excel
using the “4 Steps Success System”

Always Ask for Referrals...

Who Do You Know?

That needs extra money?

Wants more time?

Wants to make a difference?

Needs more energy?

...to Everyone!

Always use the “4 Steps Success System”



My Gano Steps to Success

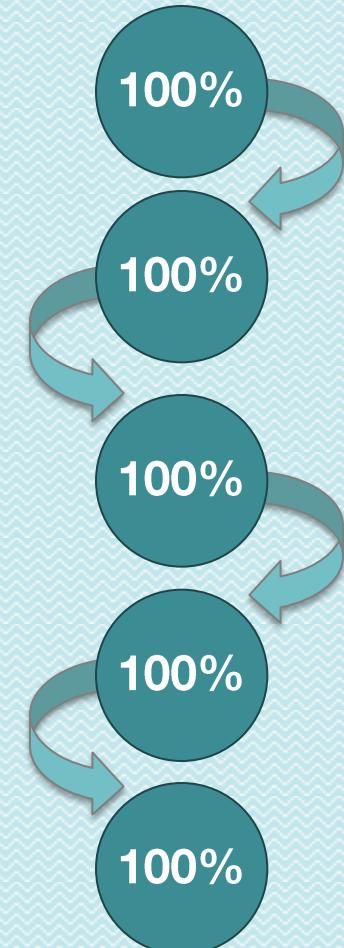
GANO System Training

- 100% of the correct information
- 100% of the time Learn form the GANO System



Learn from the GANO System

- Events Drive Our Business
- Weekly Opportunity Meetings and Calls
- Weekly Training Meetings and Calls
- Super Saturday Events
- Super Regional Events
- Grand Nationals Events
- Presentation Certification
- Special Motivational and Wealth Seminars
- MVP Club



My Gano Steps to Success

Important Numbers

Customer Service: (626) 338-8081

Gano Excel™ Hotline: (800) 921-4266

Corporate Telephone: (626) 480-7550

Gano Online

Corporate Website: www.ganoexcel.us

Support & Training: www.myganoinfo.com

Back Office Login: us.ganoexcel.com

Corporate Blog: www.ganocoffeeblog.com



My Gano Steps to Success

Disclaimer: Gano Excel™ reserves the right to implement changes to the Wealth Plan as needed for the benefit of the Affiliates and the Company. Every effort will be made to give 30 days advance notice of changes. There are no guarantees regarding income, and the success or failure of each Affiliate, like in any other business, depends upon each Affiliate's skills and personal effort. All dollar amounts are in U.S. dollars.

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