

Jethro Pesquera

Mission first (PH - US Citizen, Eligible for US Employment)

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Professional Summary

Cybersecurity professional with a strong focus on practical skills and hands-on experience. Skilled in red teaming and penetration testing, with experience in incident response, technical documentation creation, and customer relations. Proficient in a range of technical tools and platforms, including Kali, Metasploit, Splunk, and Jira. A proven technical learner with a hacking mindset, detail-oriented problem-solving skills, and project management experience.

Work Experience

Self-employed - Founder & Principal Consultant - Email Operations & Automation

Remote | 2025-11 - Present

- Designed and implemented a full email triage and routing system for two key inboxes, using rule-based filtering and AI-assisted tagging.
- Reached functional inbox zero in the first inbox, with high-signal messages surfaced, junk filtered, and fewer customer emails slipping through.
- Set clear automation boundaries to preserve important edge-case visibility and avoid overfiltering.
- Delivered weekly reports covering inbox activity, automation status, edge-case risks, and next steps.
- Handled all aspects of the engagement-rate setting, scope definition, invoicing, and reporting-as an independent consultant. Results::
- Reduced the owner's inbox load and time spent managing daily email traffic.
- Prevented missed communications by separating noise from must-respond messages.
- Built a system that is currently sustaining performance with minimal manual intervention.

Self-employed - Independent Founder | SaaS Venture Exploration

Philippines | 2024-07 - 2025-10

- Conducted founder-led discovery across three SaaS concepts; translated qualitative insights into structured problem statements and wedge hypotheses.
- Identified cross-cutting adoption barriers (e.g. digital maturity, workflow variance, onboarding friction) to focus on shippable and high-potential ideas.
- Leveraged community-led discovery via Facebook prompts and direct engagement to surface real-world pain points and user language.
- Mapped ecosystem segments (owners, suppliers, service techs) and iteratively refined positioning and messaging.
- Ran competitive landscape scans to identify whitespace and use competitor traction as validation signals.
- Applied pricing and business model frameworks to assess WTP (willingness to pay), switching friction, and ROI plausibility in price-sensitive verticals.
- Defined go/no-go criteria based on adoption risk, monetization logic, and feasibility of narrow-market entry.
- Built and launched a functioning MVP (Devotion); received positive qualitative feedback ("would use") from target users.
- Created internal tooling and prototypes using AI-assisted workflows to accelerate product iteration and user testing.
- Execution through daily outreach, Jira-based work tracking, weekly written updates (simulating stakeholder reporting), and hour-by-hour time logs.

Arctic Wolf - Triage Security Engineer 2

Pleasant Grove, Utah, United States | 2023-07 - 2024-06

- Triaged security events across network, endpoint, and log data to rapidly identify and prioritize threats.
- Led end-to-end investigations of complex security incidents to ensure complete threat neutralization.
- Exceeded performance targets for incident detection and response while working in a 24x7 shift environment.
- Improved detection accuracy and reduced alert noise by contributing expertise

The Church of Jesus Christ of Latter-day Saints - Information Security Analyst 1

Remote | 2022-07 - 2023-06

The Church of Jesus Christ of Latter-day Saints - Security Analyst

United States | 2022-05 - 2022-07

- Playbook based PICERL incident response & triage via: EDR - CrowdStrike, Sophos
- SIEM - Splunk, O365
- OSINT
- Developed two Python scripts which significantly reduced work for two SOC processes.
- Developed an incident triage technique for high demand periods
- Provided process improvement suggestions for incident prioritization and follow up management.

The Church of Jesus Christ of Latter-day Saints - Background Actor

Utah, United States | 2021-07 - 2021-08

Nu Skin - Information Technology Service Desk Technician

Provo, UT | 2019-12 - 2020-09

- Initiated and managed a project to update the service desk knowledge base and developed and documented procedures for keeping it updated.
- Tier 1 Technical Support.
- Troubleshooting.
- Windows and MacOS client systems.
- Microsoft Office 365 Software Suite.
- End-user hardware: laptop docking stations, laptops, and printers.
- Network & VPN connectivity.
- After triaging outage I would hand off the outage to the outage management team.
- Linux Accounts over SSH.
- Other info & experience: Initiated and ran a project to update the service desk knowledge base.
- Also developed and documented procedures for keeping the knowledge base updated.
- Worked on several projects using the scrum methodology.
- Worked extensively with Jira & Jira Helpdesk.
- First responder outage triage - outage support, management, and escalation.
- Worked the on-call weekend shift on a rotating schedule.
- Worked on several projects using the Scrum methodology through Jira.
- Developed and presented a companywide presentation on MFA.
- Initiated and managed project to update and document the service desk knowledge base and related procedures resulting in significant quality improvements for end users and internal IT.
- Contributed to several projects using the Scrum method through Jira.
- Resolved issues for internal customers across multiple platforms.
- Tier 1 internal technical support of:.

The Church of Jesus Christ of Latter-day Saints - VFX Asset Capture Technician (Contract)

Provo, UT | 2019-08 - 2019-09

- Junior project manager & team lead of 2-3.

- Met and often exceeded all deadlines and efficiency goals.
- Management of all assets.
- Coordination of actors and personnel in a high pressure, fast paced environment.
- Training of team members.
- Captured photographs of about 60 actors for further post-production. Setup consisted of DSLR cameras, video lighting, and green screen.
- Near constant adjustment of multiple complex camera settings to compensate

National Med Trans - Customer Service Representative

Orem, Utah Area | 2018-11 - 2018-12

- Professionally resolved complex customer concerns under pressure
- Coordinated medical transportation
- Troubleshooted and resolved customer account issues, escalating only when necessary
- Resigned to attend school.

Seven Peaks - Front Office (Seasonal)

Provo, UT | 2016-11 - 2016-12

- Customer crisis de-escalation
- Account issue resolution
- Ticketing & Cashier

McDonald's - Crew Member

2016-05 - 2016-08

- My responsibilities included cooking on the grills and fryers during breakfast and afternoon hours. In addition I ran the front counter doing cashier work. I also did odd jobs such as cleaning and stocking.

John Gilson - Construction Assistant

Colville, Washington | 2014-10 - 2014-10

- During this project we re-roofed a small hotel. First by removing several layers of shingles, then installing metal roofing. Gopher, power tools, copious amounts of dust and debris.

Volunteer Experience

The Church of Jesus Christ of Latter-day Saints - Visual Effects Artist (Volunteer)

Provo, Utah, United States | 2017-05 - 2018-09

- Mentored and led a team of 2-5 entry-level VFX technicians for multiple projects over a 10-month period.
- Developed on-boarding and training procedure documentation.
- Initiated and developed a five-video training course for in-house database software.
- Completed many technically complex projects with little to no supervisor.
- Rotoscoping, compositing, photography, photogrammetry, laser scanning.
- Troubleshoot and resolved issues with dual monitor configurations.
- Developed a new compositing technique that significantly increased the efficiency of a VFX workflow.
- Filtering, organization, renaming, and database integration of multiple large digital media data sets. High pressure, 16-hour workdays 5 days a week while on the film set.
- Team leadership, mentorship, & project management.
- Mentored, taught, and led a team of 2-5 entry level VFX technicians for multiple projects over a total of 12-months.
- Met and often exceeded all deadlines and efficiency goals.
- Coordination of actors and personnel in a high pressure, fast paced environment.
- Completed 6 technically complex projects with little to no supervisor oversight.

Education

Ensign College - Applied Associate of Science - AAS, Cyber/Electronic Operations and Warfare
2019-01 - 2023 | GPA: 3.22 GPA

Mountainland Applied Technology College - Information Technology
2017 - 2017

Certifications

CompTIA A+ - CompTIA
MOS Excel - Microsoft
TestOut Ethical Hacker Pro - TestOut
TestOut Linux Pro - TestOut
TestOut Network Pro - TestOut
TestOut Security Pro - TestOut
TestOut Windows Client Pro - TestOut

Skills

Security Operations: PICERL, EDR, SIEM, CrowdStrike, Sophos, Splunk, O365, MDCA, MDO, OSINT
IT Support: Windows, MacOS, Office 365, VPN, SSH, MFA, Jira, Scrum, Linux
Offensive Security: Kali, Metasploit, Penetration Testing, Red Teaming
Learning & Community: BSides, Darknet Diaries, Hack The Box, Try Hack Me

Projects and Related Experience

Related Experience

- Forever Learner - BSides 2022, Darknet Diaries, Hacked, Hack The Box player, Try Hack Me, etc.
- Cyberforce - Red Team Volunteer 2022.
- Collegiate Cyber Defense Competition - Inject Management -- 2019, PA Firewall Admin -- 2022.
- Proven technical learner.
- Forever Learner - BSides 2022, Darknet Diaries, Hacked Podcast, Codeacademy, Try Hack Me, etc.

Languages

English - Native or Bilingual
Tagalog - Limited Working

Publications and Training

Red Teaming Strategies Class