



PROFESSIONAL SUMMARY

I am an enthusiastic and hardworking individual, currently seeking job vacancies. I have a strong track record in customer service and hospitality, with over 4 years of experience providing excellent service to customers. My biggest achievement was being promoted to supervisor in my previous role. I possess excellent communication skills and I am able to remain calm and composed even in difficult situations. Additionally, I have the ability to multitask and manage my time effectively. I am well organised, reliable and extremely friendly, making it easy for me to build relationships with customers quickly

 jettirajeshchowdary

 jetti-rajesh-a02071241

EDUCATION

2018 - 2021

bachelor of commerece

Sri Venkateswara University / India, Tirupati

bachelor of commerce in accounting July 2018 - March 2021

- Completed Bachelor of Science in Accounting with a focus on financial reporting, auditing, and taxation. Developed a strong foundation in accounting principles, financial analysis, and business communication through coursework in intermediate accounting, cost accounting, and business law. Graduated with honors and consistently made the Dean's List for academic excellence.

SKILLS

- |              |             |
|--------------|-------------|
| • html       | Experienced |
| • css        | Skillful    |
| • bootstrap  | Expert      |
| • javascript | Skillful    |
| • typescript | Beginner    |
| • mongoDB    | Skillful    |
| • mysql      | Skillful    |
| • nodejs     | Skillful    |
| • reactjs    | Skillful    |
| • git        | Experienced |
| • git hub    | Expert      |
| • figma      | Skillful    |
| • postman    | Skillful    |
| • python     | Skillful    |

EXPERIENCE

2021 - Now

BDM

fashion associate / India, Hyderabad, WARNAL

Business Development Manager at Fashion Associate, India (2021-01 - 2024-4) |

Leading a team of 4 sales professionals, I was responsible for overall business development and client acquisitions. My key responsibilities included developing the company's strategic plan, introducing new products, and increasing customer base. During my two year tenure, I was able to:

- Generate new revenue streams through strategic partnerships
- Increase customer base by 15%
- Develop innovative marketing strategies that increased brand awareness
- Improve customer satisfaction by 10% through effective customer service
- Negotiate contracts with suppliers and vendors
- Analyze market trends to identify potential opportunities.

**PERSONAL INFO** 

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- Date of birth: 23 June 2001
- Place of birth: guntkal
- Nationality: indian