

Jevin Maltais

Starting at age 13, I've been a serial entrepreneur building new businesses. I have managed remote teams of up to 12 engineers, designers and product managers in diverse industry sectors. While designing innovative products for clients, I've learned how to be a lean and proficient 'trial by fire' product manager, facilitating efficient coordination among all team members.

I'm competent in leading product teams, engineering teams or applied data science teams.

I'm currently based in Ottawa, Canada, and interested exclusively in remote positions (with some travel).

Education

2002-2007 **B.Eng Systems Engineering** Carleton University (Ottawa)

Professional Experience

02/18-01/19 **Triage.com: CTO and Director of Product Engineering:**

Stepping into a CTO role to fill a 5 month vacuum in technical/product leadership, I encountered a ton of tech, management and emotional baggage to work through with the team. I took over all product management and technical architecture for the company:

- Built the first publicly available, Deep Learning skin classifier app for over 124 dermatological conditions.
- Lead the technical FDA submission documentation and internal compliance process.
- Lead the product redesign of our internal data exploration and data analysis tool on over 2 TB of images in our data storage.
- Worked with the data management team to stop doing manual labelling of data. Coached the team to build Mechanical Turk tasks, recruited a team of 20 dermatologists to classify skin conditions in images and a team of General Practitioners to help build our symptom checker database.
- Restored collaboration between the data management and data science teams. We worked to isolate problem areas and come up with more functional systems. They are now working nearly as a single team.
- To clarify its priorities and direction, I transitioned the entire company from Github issues to Clubhouse, resulting in positive design decisions and tangible feedback that it produced new momentum for the company.
- Set up and implemented the core company KPIs in Metabase, where they were posted to Slack on a daily/weekly basis.
- Immediately implemented bi-weekly one on ones with everybody on my team to coach individuals through their technical and professional challenges and found external counselling and mentorship as needed.

- Hired 2 engineers and 3 devops consultants in my first 2 months.
- Conducted team video training sessions on effective use of our tech tools. This improved communication and boosted the quality of product development.
- Implemented a career ladder for the data science and software engineering teams, resulting in concrete plans to set expectations and manage performance, growth and retention strategies.

All this was accomplished as several team members and I worked remotely. The team includes 6 Data Scientists, 4 Engineers and 3 Data Managers working with:

- Keras
- Virtualization: Docker/Kubernetes in Debian Linux
- React
- Ruby on Rails

09/17 - Present Willowbee.ca - Product Manager, Technical Manager, and Marketing. Founder

Along with a lawyer friend, I designed the most advanced Canadian Will and Testament builder. We are currently offering the wills for free and working on generating leads for life insurance companies.

- Progressed from idea to production in 3 months of part-time work.
- Built over 400 wills in the first two days using only social media advertising.
- Built another product to help lawyers incorporate businesses and quickly build their minute books. It has been adopted by several law firms.

Technologies used:

- Virtualization: Docker/Kubernetes in Debian Linux
- Ruby on Rails

02/16-05/17 Aerial.ai - VP Product, Co-founder

- Sold \$100k of business deals in the first 6 months with some of the world's largest OEMs.
- Developed a product strategy for both the intrusion detection and eldercare markets.
- Discovered 'low hanging fruit' for generating early revenue in my first month.
- Sourced and implemented ideal partnerships with researchers from across Canada to develop our first elder care product for the aging population.
- Presented at Demo Day in June 2016 to an audience of 800 and was voted 'Best Pitch' by a Montreal newspaper. Video here: <https://www.youtube.com/watch?v=vT4HGPHE194>

08/15-01/16 Bus.com - Head of Product

Responsible for business model experimentation, all technology UX, analytics, user research, feature design and prioritization:

- Developed a quick and easy web form for supplier submissions, that proved crucial to understanding the data we needed to collect.

- Collaborated with event organizer, operations, and sales to develop the first iteration of our “self-serve bus organizer tool”.
- Used Mixpanel analytics, feedback from Intercom and interviews with internal stakeholders to augment the UX and feature set of version 2 of the “self serve bus organizer tool”.

06/10 - Present Boomlabs.ai - President

A unique consultancy that not only builds the machine learning model for a problem, but builds the entire product from end to end. Accomplishments include:

- Developed a chatbot to give auto insurance quotes directly from the insurer, which was a ‘first’ in Canada.
- Developed a predictive model to allow a day trading company to make market predictions based on its specific style of trading.
- Built 15 products in the first five years for various clients, in each case releasing the first production-ready version two weeks from the start of development.
- Implemented virtualization using Google Cloud and Digital Ocean’s infrastructures. We use Docker Compose and Kubernetes with Debian Linux.
- Built initial product designs in Invision and Marvel, usually in under two days.
- Recruited a team of 7 Engineers and developers and 2 Designers. Two of these professionals have come along with me to other companies and client projects.
- Maintaining a high code quality through continuous integration and regular deployment using Circle CI and Docker images.

05/07 - 06/10 Software Engineer - Government of Canada

- Worked on the development of high performance kernel optimizations.
- Implemented source control for a team of 8 and an automated workflow to build and manage these kernel patches.
- Sourced world class kernel experts to build Linux drivers and firmware for our proprietary hardware.

Other Contributions and Projects

Lean Startup Circle Montreal

Founder of the largest Lean Startup communities in the province of Quebec.

Built in a Day Podcast

Co-host of a podcast callers turn to for help ‘de-risking’ their business ideas. Reflects my passion for building scrappy products to test the market. Available at: builtinadaypodcast.com.

Home Routes Ottawa

Volunteer host of concerts in our home featuring artists from all across North America.

Brazilian Jiu Jitsu Kids Coach

Assistant coach of the BJJ class in our local gym.