

**Opening new Yoga Studio in Seattle, WA** 

Jesmeen Fatema March 2020



#### **Business Problem:**

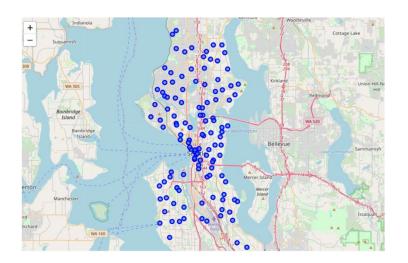
- Seattle has population of approximately 3.4 Million and home to major Tech corporations like Microsoft, Amazon and many others.
- People in the city are health conscious and look for services for their wellbeing.
- Identify suitable locations to open new Yoga Studio to fulfill that demand.
- Single location for individual or multiple location for big business.
- This also helps people to choose what options they have and where the yoga studios are located.

#### Data

- Data required
  - List of Neighborhoods in Seattle
  - Latitude and Longitude coordinates of Neighborhood
  - Venue data of Yoga Studio
- Sources of data
  - Wikipedia page for neighborhood
  - https://en.wikipedia.org/wiki/Category:Neighborhoods\_in\_Seattle
  - Geocoder package for Latitude and Longitude
  - Foursquare API for venue data

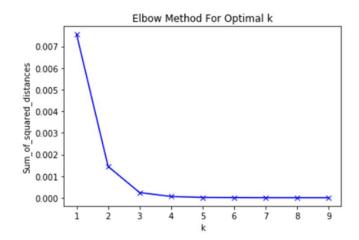
## Methodology

- Web scraping Wikipedia page for neighborhood list.
- Get Latitude and Longitude coordinates using Geocoder package.
- Use folium to create a Seattle map and superimpose neighborhoods.
- Use Foursquare API to get venue data.
- Group data by neighborhood and taking the mean of the frequency of occurrence of each venue category.



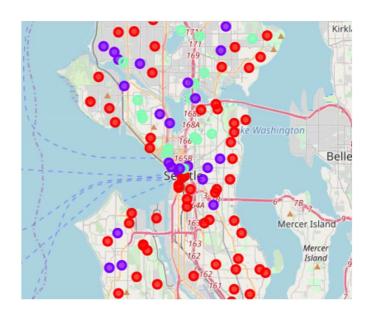
# Methodology

- Filter venue category by Yoga Studio.
- Determine optimal K=3 for Kmeans algorithm by elbow method.
- Perform clustering on the data by K-means clustering.
- Visualize the clusters in a map using Folium.



### Results

- Categorize the neighborhoods into 3 clusters
  - Cluster 0: Neighborhoods with low number to no yoga studio (red circles).
  - Cluster 1: Neighborhoods with moderate number of yoga studio (purple circles).
  - Neighborhoods with high concentration of yoga studio (mint circles).



### Discussion:

- Most of the yoga studios are located in cluster 2 which is mostly located near Seattle downtown and north of the city.
- Moderate number of yoga studios are located in cluster 1 which is mostly centrally located around the city.
- Very few yoga studios are located in cluster 0 and located on east and west side of the city.

## Conclusion and Recommendation:

- Open new Yoga Studio in cluster 0 neighborhoods with little or no competition.
- Final decision on optimal yoga studio location will be made by stakeholders based on
  - Attractiveness of each location (proximity to park or water).
  - Proximity to major roads, real estate availability, prices.
  - Social and economic dynamics of every neighborhood etc.